



411

411



Hampton Blvd

Chateau Dr



Offering Memorandum

C-C ZONED LAND SITE | 17.83 ACRES



TABLE OF CONTENTS

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ROME
INN AND SUITES



Exclusively listed by Bull Realty, Inc.

Bull Realty has been retained as the exclusive listing broker to arrange the sale of the Subject Property.

This Offering Memorandum contains selected information pertaining to the Property but does not purport to be all-inclusive or to contain all of the information that a prospective purchaser may require. All financial projections are provided for general reference purposes only and are based upon assumptions relating to the general economy, competition and other factors, which therefore, are subject to material change or variation. Prospective purchasers may not rely upon the financial projections, as they are illustrative only. An opportunity to inspect the Property will be made available to qualified prospective purchasers.

In this Offering Memorandum, certain documents, including financial information, are described in summary form and do not purport to be complete or accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to review independently all documents.

This Offering Memorandum is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement, suitability or advice as to the value of the Property by Bull Realty Inc. or the current Owner/Seller. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the Property described herein.

Owner/Seller expressly reserve the right, at its sole discretion, to reject any or all expressions of interest or offers and/or to terminate discussions with any party at any time with or without notice. Owner/Seller shall have no legal commitment or obligation to any purchaser reviewing this Offering Memorandum or making an offer on the Property unless a written agreement for the purchase of the Property has been fully executed, delivered and approved by the Owner/Seller and any conditions to the purchaser's obligations therein have been satisfied or waived. The Owner/Seller reserves the right to move forward with an acceptable offer prior to the call for offers deadline.

This Offering Memorandum may be used only by parties approved by the Broker. The Property is privately offered, and by accepting this Offering Memorandum, the party in possession hereof agrees (i) to return it if requested and (ii) that this Offering Memorandum and its contents are of a confidential nature and will be held and treated in the strictest confidence. No portion of this Offering Memorandum may be copied or otherwise reproduced or disclosed to anyone without the prior written authorization of Bull Realty, Inc. The terms and conditions set forth above apply to this Offering Memorandum in its entirety and all documents and other information provided in connection therewith.

EXECUTIVE SUMMARY

C-C ZONED LAND SITE | 17.83 ACRES



SALE DESCRIPTION

This 17.83 acre land site is located just off Highway 411. Ideal uses include hospitality, mixed-use and senior housing with special-use permits.

Rome is the largest city in Northwest Georgia and the 19th largest city in the state. Located in the foothills of the Appalachian Mountains, is almost centralized to a triangular area defined by the Interstate highways between Atlanta, Birmingham and Chattanooga.

The city has developed as a regional center in such areas as medical care and education that include higher-level institutions include private Berry College and Shorter University and the public Georgia Northwestern Technical College and Georgia Highlands College.

HIGHLIGHTS

- 17.83 acre land site located just off Highway 411
- Zoned C-C
- 26,330 vehicles per day on Cartersville Hwy SE
- Ideally suited for hospitality, mixed-use and senior housing with special-use permits
- Land lot 354, district 23rd, section 3

PRICE | \$50,000/ACRE

PROPERTY INFORMATION

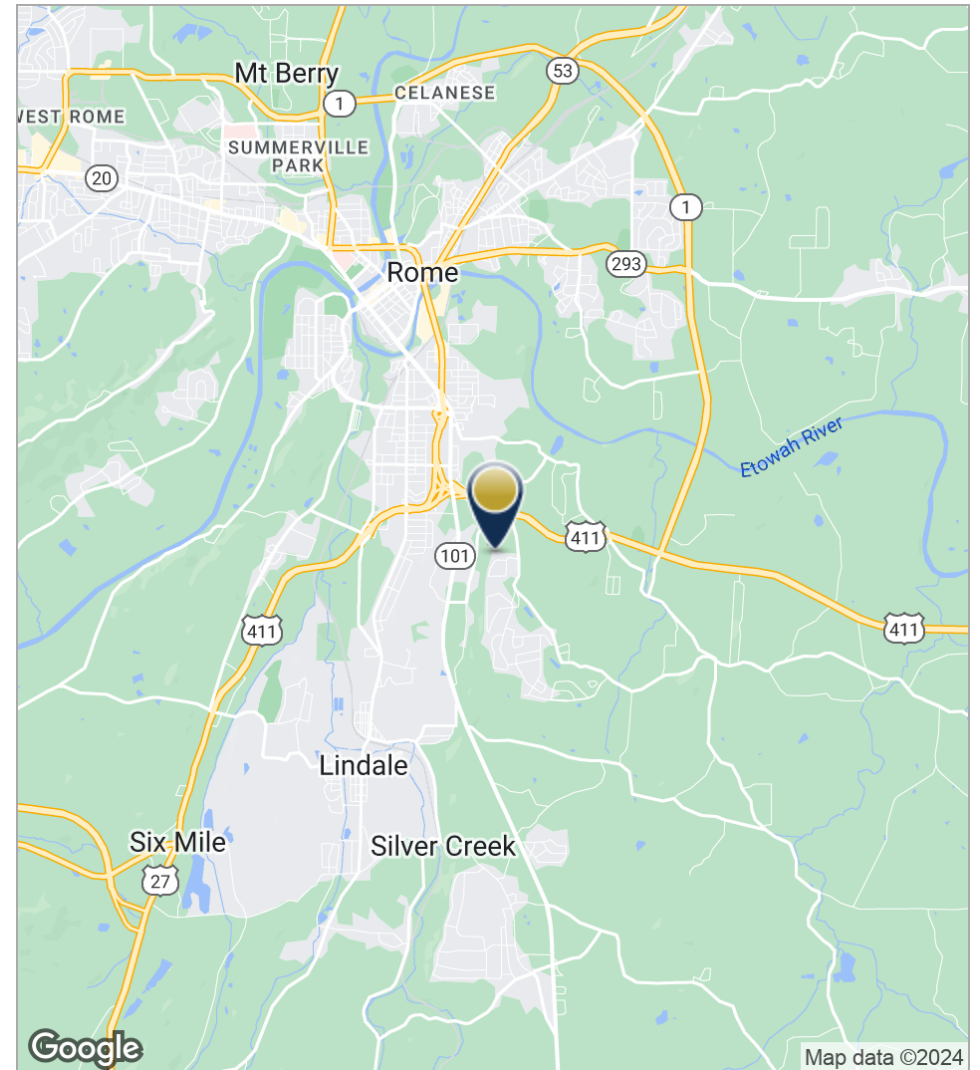
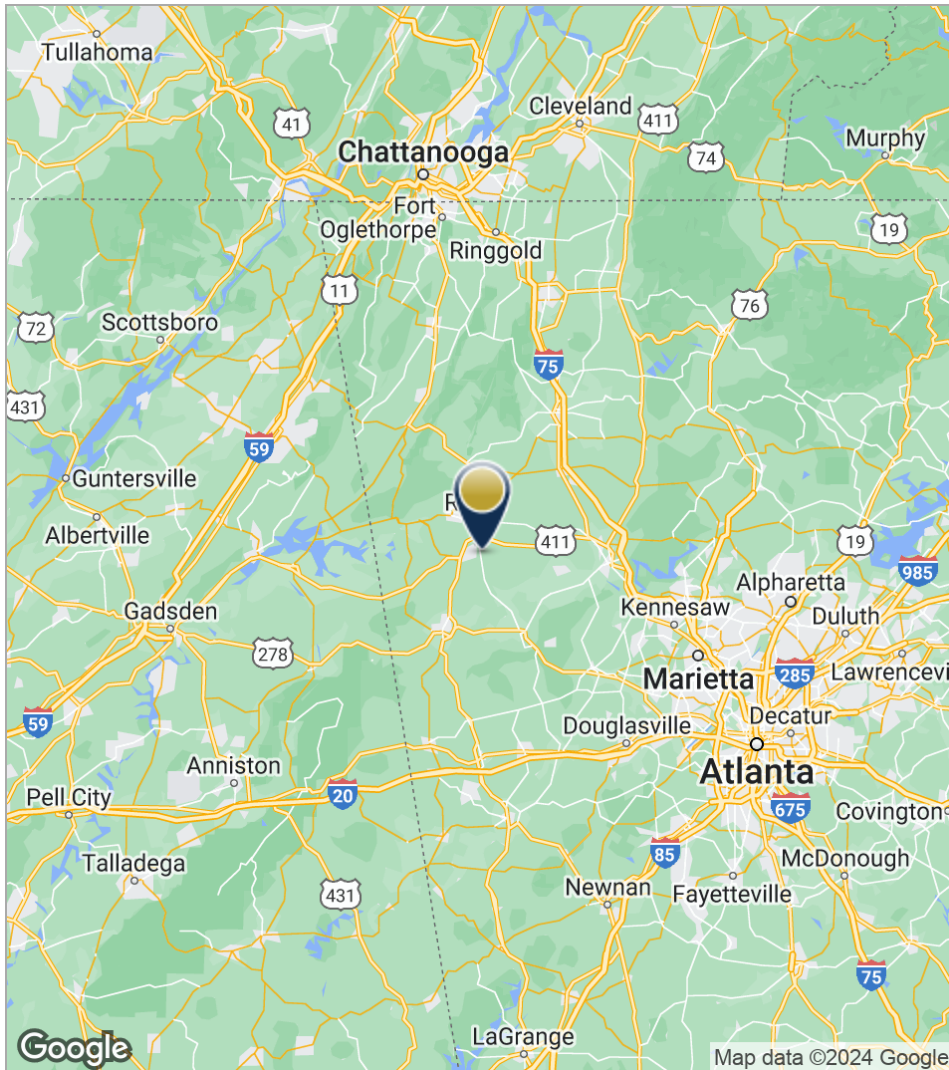
C-C ZONED LAND SITE | 17.83 ACRES

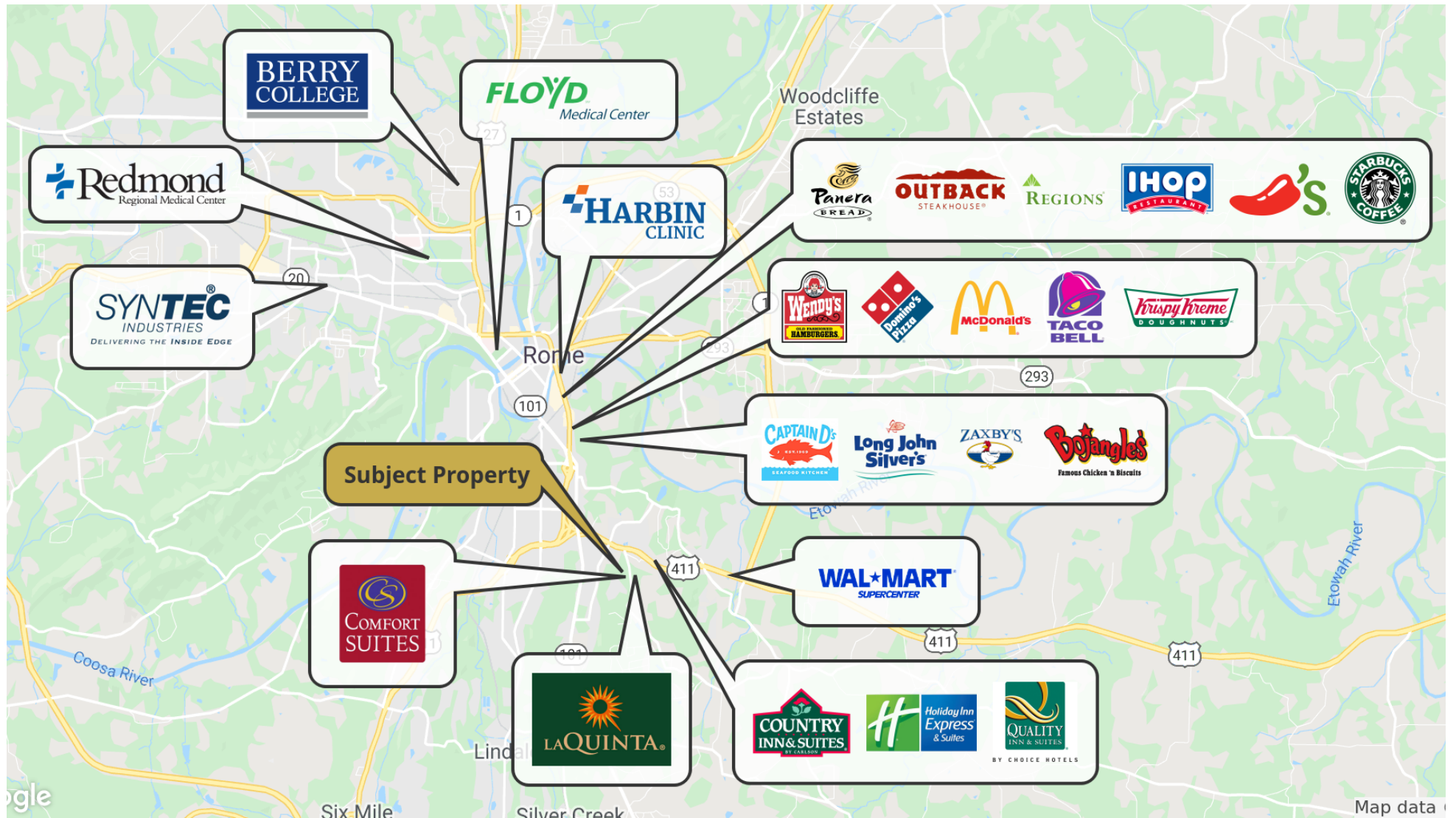
Property Address:	17.83 Acres Chateau Drive, Rome, GA 30161
County:	Floyd
Site Size:	17.83 AC
Assessor's Parcel ID:	J15W-472
Zoning:	C-C (Community Commercial)
Front	121' on Chateau Drive
Proposed Use:	hospitality, mixed-use and senior housing with special-use permits
Sale Price:	\$50,000 / Acre



LOCATION MAPS

C-C ZONED LAND SITE | 17.83 ACRES



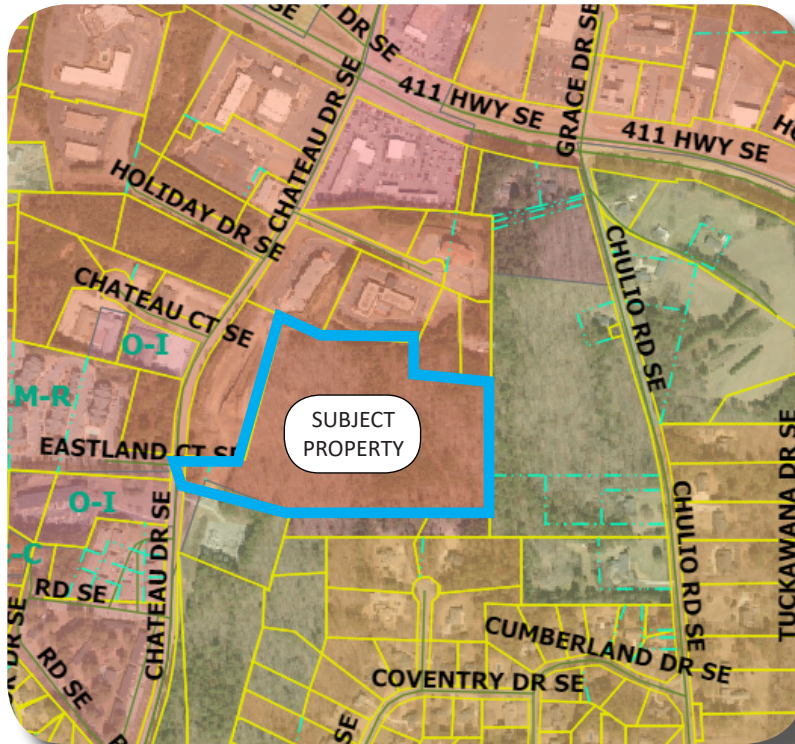


SITE PLAN

C-C ZONED LAND SITE | 17.83 ACRES



FLOYD COUNTY | ROME, GA



ZONING MAP KEY

	A-R		L-T-R
	C-B-C		M-R
	C-C		N-O-C
	D-R		O-I
	H-C		P-D
	H-I		S-R
	H-T-R		U-M-U
	L-I		others

C-C COMMUNITY COMMERCIAL

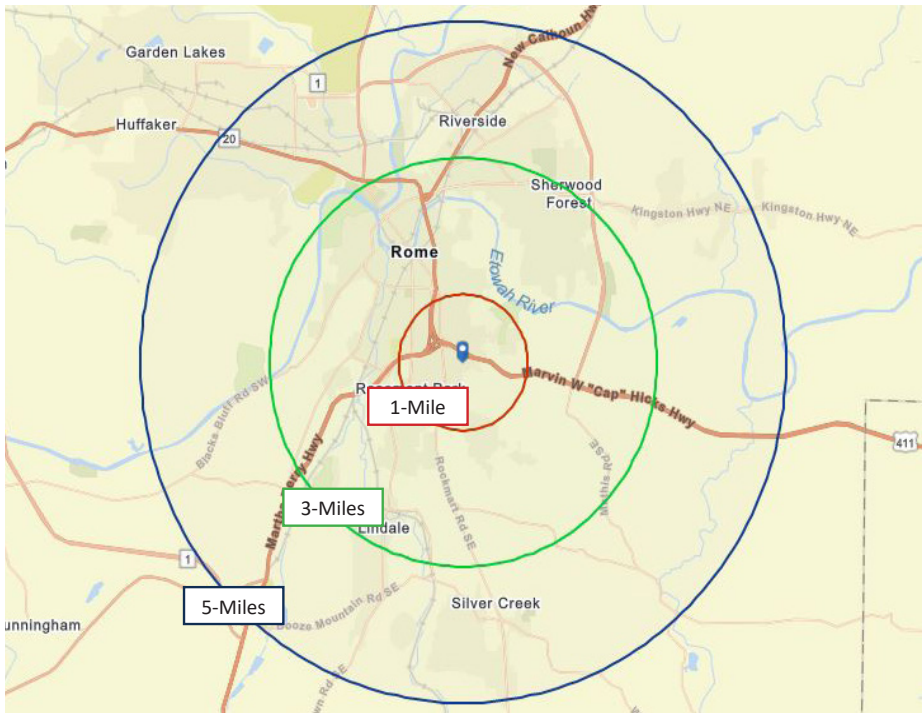
The C-C District is considered inappropriate for heavier commercial uses that border on being more “light industrial” in nature, and thus more appropriate for the H-C or L-I District.

It is the intent of the C-C District to promote a streetscape that encourages buildings to be moved forward adjacent to the front yard setback line and the edge of the required landscape improvements. This site design improves the benefits derived from the required landscaping and the overall image of the commercial corridor.

For a full list of zoning uses, click here: <http://ow.ly/qftF50x1ecR>

Source: Municode.com, RomeFloyd.agdmaps.com

LOCAL DEMOGRAPHICS



2019 DEMOGRAPHICS (ESRI) 1 MILE

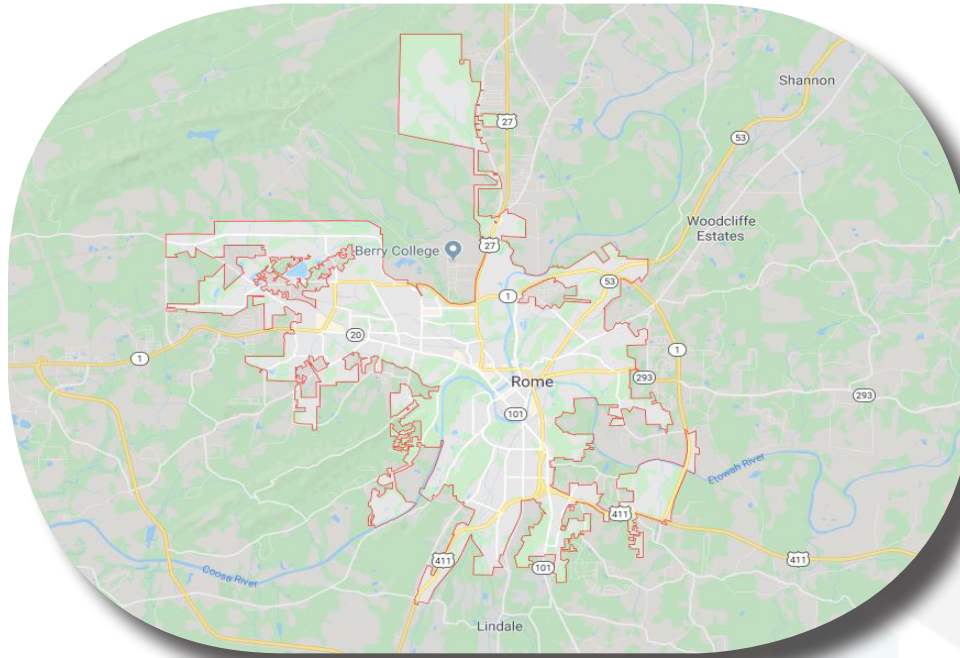
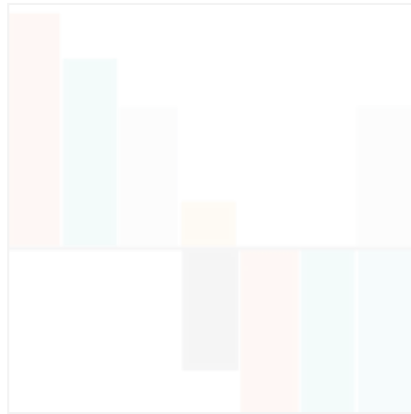
Population	4,274
Average Household Income	\$57,358
Per Capita Income	\$25,691

3 MILES

Population	21,717
Average Household Income	\$60,088
Per Capita Income	\$24,059

5 MILES

Population	47,239
Average Household Income	\$61,608
Per Capita Income	\$23,236



ABOUT RETAIL GAP ANALYSIS

The following reports reflect a snapshot of the opportunity for each sector. The Leakage/Surplus Factor measures the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus).

A positive value represents 'leakage' of opportunity to retailers outside the area, while a negative value represents a surplus of retail sales, indicating a market where customers are drawn in from outside the area.

This factor is generated by reviewing the dollar value of consumer expenditures made by local area residents (demand) and then measure the retail sales of the businesses in that same area to measure supply.

Gaps are created when retailers are not meeting the demand of consumers based on attributes such as price or product/service quality, or there are not enough retailers in the area to meet the overall demand of the community.

Details on following pages.

RETAIL GAP ANALYSIS

C-C ZONED LAND SITE | 17.83 ACRES

1-MILE RADIUS

Summary Demographics

2019 Population	4,542
2019 Households	2,024
2019 Median Disposable Income	\$35,114
2019 Per Capita Income	\$25,704

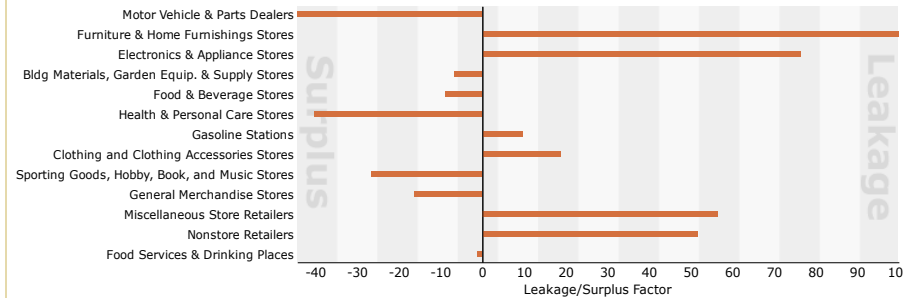
2017 Industry Summary

Total Retail Trade and Food & Drink	44-45,722	\$54,157,923	\$75,107,760	-\$20,949,837	-16.2	32
Total Retail Trade	44-45	\$49,036,278	\$69,850,985	-\$20,814,707	-17.5	25
Total Food & Drink	722	\$5,121,645	\$5,256,775	-\$135,130	-1.3	7

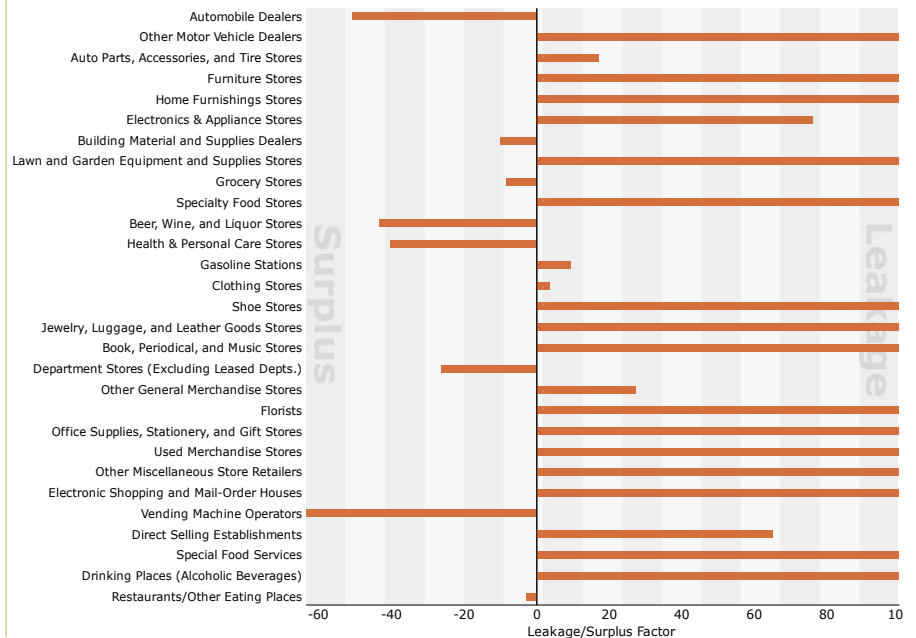
2017 Industry Group

Motor Vehicle & Parts Dealers	441	\$10,432,747	\$27,078,734	-\$16,645,987	-44.4	6
Automobile Dealers	4411	\$8,600,356	\$26,389,442	-\$17,789,086	-50.8	4
Other Motor Vehicle Dealers	4412	\$855,905	\$0	\$855,905	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$976,485	\$689,291	\$287,194	17.2	2
Furniture & Home Furnishings Stores	442	\$1,854,282	\$0	\$1,854,282	100.0	0
Furniture Stores	4421	\$1,019,790	\$0	\$1,019,790	100.0	0
Home Furnishings Stores	4422	\$834,493	\$0	\$834,493	100.0	0
Electronics & Appliance Stores	443	\$1,666,781	\$223,468	\$1,443,313	76.4	1
Bldg Materials, Garden Equip. & Supply Stores	444	\$2,910,960	\$3,342,450	-\$431,490	-6.9	1
Bldg Material & Supplies Dealers	4441	\$2,736,674	\$3,342,450	-\$605,776	-10.0	1
Lawn & Garden Equip & Supply Stores	4442	\$174,287	\$0	\$174,287	100.0	0
Food & Beverage Stores	445	\$8,658,660	\$10,352,292	-\$1,693,632	-8.9	5
Grocery Stores	4451	\$7,625,049	\$9,005,086	-\$1,380,037	-8.3	4
Specialty Food Stores	4452	\$502,256	\$0	\$502,256	100.0	0
Beer, Wine & Liquor Stores	4453	\$531,356	\$1,347,206	-\$815,850	-43.4	2
Health & Personal Care Stores	446,4461	\$3,127,822	\$7,362,076	-\$4,234,254	-40.4	3
Gasoline Stations	447,4471	\$5,881,255	\$4,839,362	\$1,041,893	9.7	3
Clothing & Clothing Accessories Stores	448	\$2,330,772	\$1,589,063	\$741,709	18.9	1
Clothing Stores	4481	\$1,562,633	\$1,454,684	\$107,949	3.6	1
Shoe Stores	4482	\$354,821	\$0	\$354,821	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$413,319	\$0	\$413,319	100.0	0
Sporting Goods, Hobby, Book & Music Stores	451	\$1,294,287	\$2,230,067	-\$935,780	-26.6	1
Sporting Goods/Hobby/Musical Instr Stores	4511	\$1,108,251	\$1,228,481	-\$120,230	-5.1	1
Book, Periodical & Music Stores	4512	\$186,036	\$0	\$186,036	100.0	0
General Merchandise Stores	452	\$8,512,471	\$11,853,254	-\$3,340,783	-16.4	2
Department Stores Excluding Leased Depts.	4521	\$6,135,664	\$10,500,115	-\$4,364,451	-26.2	1
Other General Merchandise Stores	4529	\$2,376,807	\$1,353,139	\$1,023,668	27.4	1
Miscellaneous Store Retailers	453	\$1,715,778	\$473,648	\$1,242,130	56.7	1
Florists	4531	\$58,308	\$0	\$58,308	100.0	0
Office Supplies, Stationery & Gift Stores	4532	\$325,553	\$0	\$325,553	100.0	0
Used Merchandise Stores	4533	\$288,737	\$0	\$288,737	100.0	0
Other Miscellaneous Store Retailers	4539	\$1,043,180	\$0	\$1,043,180	100.0	0
Nonstore Retailers	454	\$650,462	\$207,717	\$442,745	51.6	1
Electronic Shopping & Mail-Order Houses	4541	\$437,914	\$0	\$437,914	100.0	0
Vending Machine Operators	4542	\$38,286	\$171,236	-\$132,950	-63.5	1
Direct Selling Establishments	4543	\$174,262	\$36,481	\$137,781	65.4	1
Food Services & Drinking Places	722	\$5,121,645	\$5,256,775	-\$135,130	-1.3	7
Special Food Services	7223	\$52,866	\$0	\$52,866	100.0	0
Drinking Places - Alcoholic Beverages	7224	\$120,223	\$0	\$120,223	100.0	0
Restaurants/Other Eating Places	7225	\$4,948,556	\$5,256,775	-\$308,219	-3.0	7

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: ESRI

RETAIL GAP ANALYSIS

C-C ZONED LAND SITE | 17.83 ACRES

3-MILE RADIUS

Summary Demographics

2019 Population	21,383
2019 Households	8,487
2019 Median Disposable Income	\$34,357
2019 Per Capita Income	\$24,200

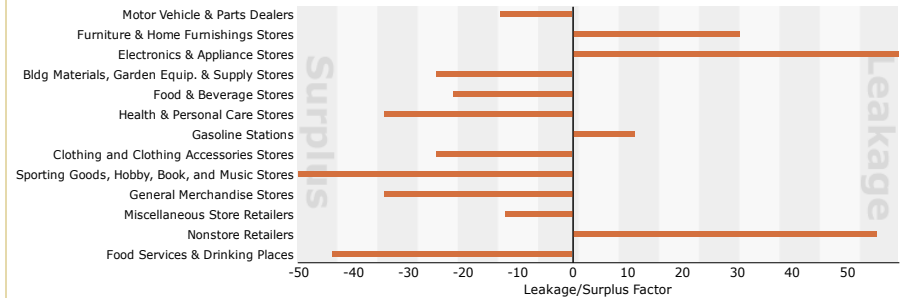
2017 Industry Summary

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$231,265,535	\$364,332,790	-\$133,067,255	-22.3	256
Total Retail Trade	44-45	\$209,596,472	\$308,673,377	-\$99,076,905	-19.1	183
Total Food & Drink	722	\$21,669,064	\$55,659,414	-\$33,990,350	-44.0	73

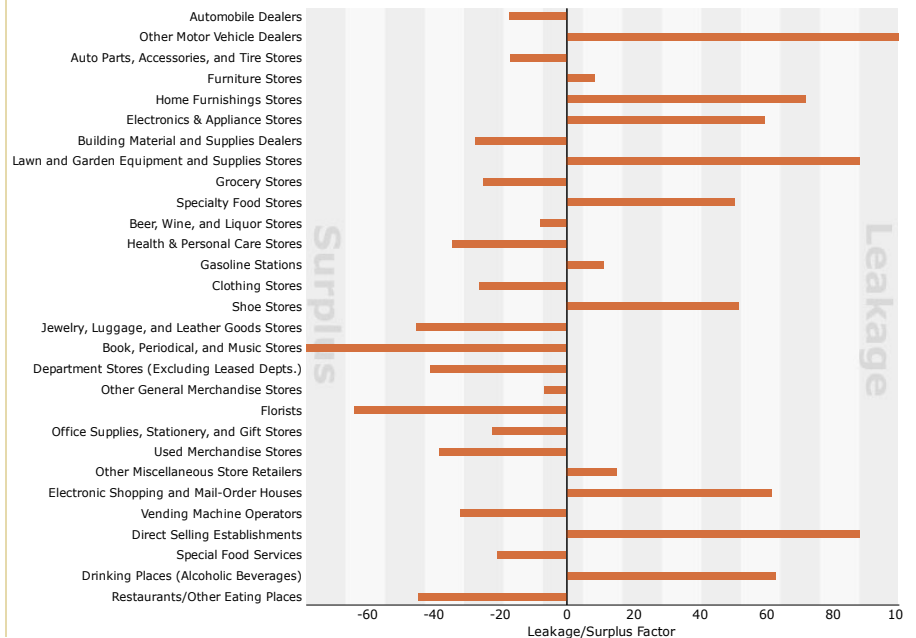
2017 Industry Group

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$44,855,223	\$58,666,422	-\$13,811,199	-13.3	23
Automobile Dealers	4411	\$36,944,652	\$52,760,114	-\$15,815,462	-17.6	13
Other Motor Vehicle Dealers	4412	\$3,736,039	\$0	\$3,736,039	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$4,174,532	\$5,906,309	-\$1,731,777	-17.2	10
Furniture & Home Furnishings Stores	442	\$7,971,358	\$4,240,793	\$3,730,565	30.5	7
Furniture Stores	4421	\$4,327,650	\$3,644,230	\$683,420	8.6	6
Home Furnishings Stores	4422	\$3,643,708	\$596,563	\$3,047,145	71.9	2
Electronics & Appliance Stores	443	\$7,065,324	\$1,792,133	\$5,273,191	59.5	4
Bldg Materials, Garden Equip. & Supply Stores	444	\$12,988,465	\$21,601,708	-\$8,613,243	-24.9	7
Bldg Material & Supplies Dealers	4441	\$12,201,580	\$21,553,575	-\$9,351,995	-27.7	6
Lawn & Garden Equip & Supply Stores	4442	\$786,885	\$48,133	\$738,752	88.5	1
Food & Beverage Stores	445	\$36,688,294	\$57,332,877	-\$20,644,583	-22.0	24
Grocery Stores	4451	\$32,311,851	\$53,984,676	-\$21,672,825	-25.1	19
Specialty Food Stores	4452	\$2,124,355	\$696,126	\$1,428,229	50.6	2
Beer, Wine & Liquor Stores	4453	\$2,252,087	\$2,652,075	-\$399,988	-8.2	4
Health & Personal Care Stores	446,4461	\$13,387,599	\$27,531,895	-\$14,144,296	-34.6	17
Gasoline Stations	447,4471	\$24,943,258	\$19,888,207	\$5,055,051	11.3	13
Clothing & Clothing Accessories Stores	448	\$9,875,411	\$16,464,347	-\$6,588,936	-25.0	22
Clothing Stores	4481	\$6,617,188	\$11,337,322	-\$4,720,134	-26.3	15
Shoe Stores	4482	\$1,506,719	\$477,135	\$1,029,584	51.9	1
Jewelry, Luggage & Leather Goods Stores	4483	\$1,751,504	\$4,649,890	-\$2,898,386	-45.3	6
Sporting Goods, Hobby, Book & Music Stores	451	\$5,507,598	\$16,661,750	-\$11,154,152	-50.3	15
Sporting Goods/Hobby/Musical Instr Stores	4511	\$4,730,909	\$10,180,307	-\$5,449,398	-36.5	12
Book, Periodical & Music Stores	4512	\$776,690	\$6,481,443	-\$5,704,753	-78.6	3
General Merchandise Stores	452	\$36,165,593	\$74,290,915	-\$38,125,322	-34.5	13
Department Stores Excluding Leased Depts.	4521	\$26,074,971	\$62,716,304	-\$36,641,333	-41.3	4
Other General Merchandise Stores	4529	\$10,090,621	\$11,574,612	-\$1,483,991	-6.8	9
Miscellaneous Store Retailers	453	\$7,326,602	\$9,395,935	-\$2,069,333	-12.4	34
Florists	4531	\$263,679	\$1,202,746	-\$939,067	-64.0	6
Office Supplies, Stationery & Gift Stores	4532	\$1,383,398	\$2,195,864	-\$812,466	-22.7	7
Used Merchandise Stores	4533	\$1,207,433	\$2,710,278	-\$1,502,845	-38.4	12
Other Miscellaneous Store Retailers	4539	\$4,472,093	\$3,287,047	\$1,185,046	15.3	9
Nonstore Retailers	454	\$2,821,745	\$806,393	\$2,015,352	55.5	3
Electronic Shopping & Mail-Order Houses	4541	\$1,853,832	\$440,995	\$1,412,837	61.6	1
Vending Machine Operators	4542	\$162,016	\$315,435	-\$153,419	-32.1	1
Direct Selling Establishments	4543	\$805,898	\$49,963	\$755,935	88.3	1
Food Services & Drinking Places	722	\$21,669,064	\$55,659,414	-\$33,990,350	-44.0	73
Special Food Services	7223	\$229,900	\$351,299	-\$121,399	-20.9	3
Drinking Places - Alcoholic Beverages	7224	\$504,624	\$114,951	\$389,673	62.9	1
Restaurants/Other Eating Places	7225	\$20,934,540	\$55,193,164	-\$34,258,624	-45.0	69

2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: ESRI

RETAIL GAP ANALYSIS

C-C ZONED LAND SITE | 17.83 ACRES

5-MILE RADIUS

Summary Demographics

2019 Population	47,482
2019 Households	18,006
2019 Median Disposable Income	\$34,948
2019 Per Capita Income	\$23,335

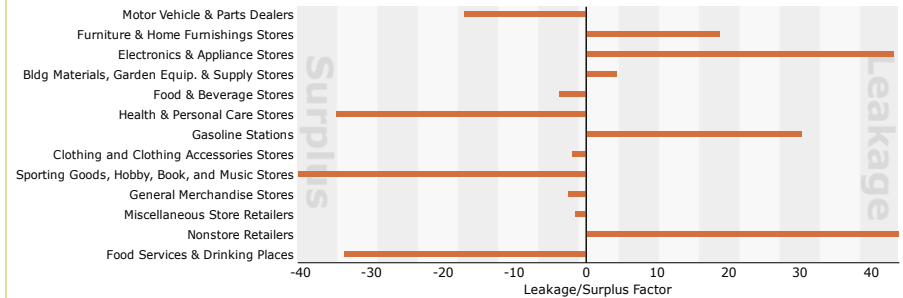
2017 Industry Summary

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Total Retail Trade and Food & Drink	44-45,722	\$500,739,571	\$602,494,981	-\$101,755,410	-9.2	456
Total Retail Trade	44-45	\$454,226,589	\$508,181,649	-\$53,955,060	-5.6	332
Total Food & Drink	722	\$46,512,982	\$94,313,331	-\$47,800,349	-33.9	124

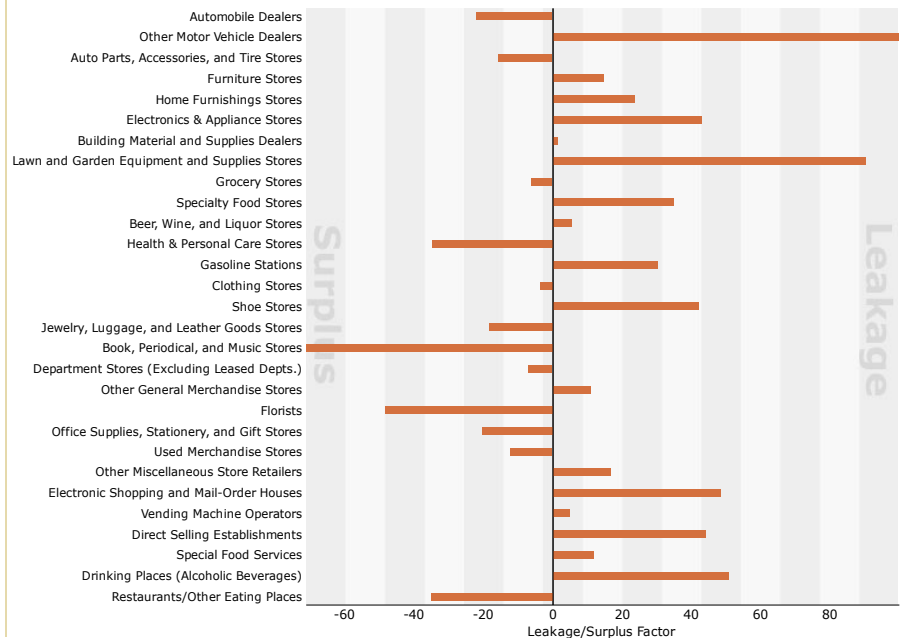
2017 Industry Group

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplus Factor	Number of Businesses
Motor Vehicle & Parts Dealers	441	\$97,871,227	\$138,672,046	-\$40,800,819	-17.2	51
Automobile Dealers	4411	\$80,605,531	\$126,131,457	-\$45,525,926	-22.0	31
Other Motor Vehicle Dealers	4412	\$8,251,955	\$0	\$8,251,955	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$9,013,742	\$12,386,119	-\$3,372,377	-15.8	20
Furniture & Home Furnishings Stores	442	\$17,176,924	\$11,738,396	\$5,438,528	18.8	20
Furniture Stores	4421	\$9,268,192	\$6,879,412	\$2,388,780	14.8	11
Home Furnishings Stores	4422	\$7,908,733	\$4,858,985	\$3,049,748	23.9	9
Electronics & Appliance Stores	443	\$15,158,786	\$6,012,166	\$9,146,620	43.2	7
Bldg Materials, Garden Equip. & Supply Stores	444	\$28,874,344	\$26,377,281	\$2,497,063	4.5	16
Bldg Material & Supplies Dealers	4441	\$27,127,728	\$26,290,641	\$837,087	1.6	15
Lawn & Garden Equip & Supply Stores	4442	\$1,746,617	\$86,640	\$1,659,977	90.5	1
Food & Beverage Stores	445	\$79,033,081	\$85,294,620	-\$6,261,539	-3.8	47
Grocery Stores	4451	\$69,649,022	\$78,782,309	-\$9,133,287	-6.2	35
Specialty Food Stores	4452	\$4,577,911	\$2,203,641	\$2,374,270	35.0	5
Beer, Wine & Liquor Stores	4453	\$4,806,149	\$4,308,670	\$497,479	5.5	7
Health & Personal Care Stores	446,4461	\$28,942,345	\$60,149,476	-\$31,207,131	-35.0	35
Gasoline Stations	447,4471	\$54,119,350	\$28,929,457	\$25,189,893	30.3	20
Clothing & Clothing Accessories Stores	448	\$21,167,870	\$22,008,908	-\$841,038	-1.9	34
Clothing Stores	4481	\$14,208,014	\$15,304,622	-\$1,096,608	-3.7	23
Shoe Stores	4482	\$3,248,917	\$1,318,460	\$1,930,457	42.3	3
Jewelry, Luggage & Leather Goods Stores	4483	\$3,710,938	\$5,385,825	-\$1,674,887	-18.4	7
Sporting Goods, Hobby, Book & Music Stores	451	\$11,891,836	\$28,045,432	-\$16,153,596	-40.4	24
Sporting Goods/Hobby/Musical Instr Stores	4511	\$10,235,524	\$18,215,401	-\$7,979,877	-28.0	17
Book, Periodical & Music Stores	4512	\$1,656,312	\$9,830,031	-\$8,173,719	-71.2	7
General Merchandise Stores	452	\$77,984,367	\$82,177,913	-\$4,193,546	-2.6	23
Department Stores Excluding Leased Depts.	4521	\$56,188,694	\$64,786,410	-\$8,597,716	-7.1	7
Other General Merchandise Stores	4529	\$21,795,672	\$17,391,502	\$4,404,170	11.2	16
Miscellaneous Store Retailers	453	\$15,875,547	\$16,387,712	-\$512,165	-1.6	49
Florists	4531	\$574,381	\$1,661,282	-\$1,086,901	-48.6	9
Office Supplies, Stationery & Gift Stores	4532	\$2,974,927	\$4,497,085	-\$1,522,158	-20.4	10
Used Merchandise Stores	4533	\$2,576,732	\$3,286,376	-\$709,644	-12.1	16
Other Miscellaneous Store Retailers	4539	\$9,749,506	\$6,942,969	\$2,806,537	16.8	14
Nonstore Retailers	454	\$6,130,912	\$2,388,243	\$3,742,669	43.9	6
Electronic Shopping & Mail-Order Houses	4541	\$3,985,102	\$1,380,152	\$2,604,950	48.6	3
Vending Machine Operators	4542	\$349,108	\$315,435	\$33,673	5.1	1
Direct Selling Establishments	4543	\$1,796,703	\$692,656	\$1,104,047	44.4	2
Food Services & Drinking Places	722	\$46,512,982	\$94,313,331	-\$47,800,349	-33.9	124
Special Food Services	7223	\$501,301	\$395,189	\$106,112	11.8	3
Drinking Places - Alcoholic Beverages	7224	\$1,068,694	\$349,318	\$719,376	50.7	3
Restaurants/Other Eating Places	7225	\$44,942,987	\$93,568,824	-\$48,625,837	-35.1	118

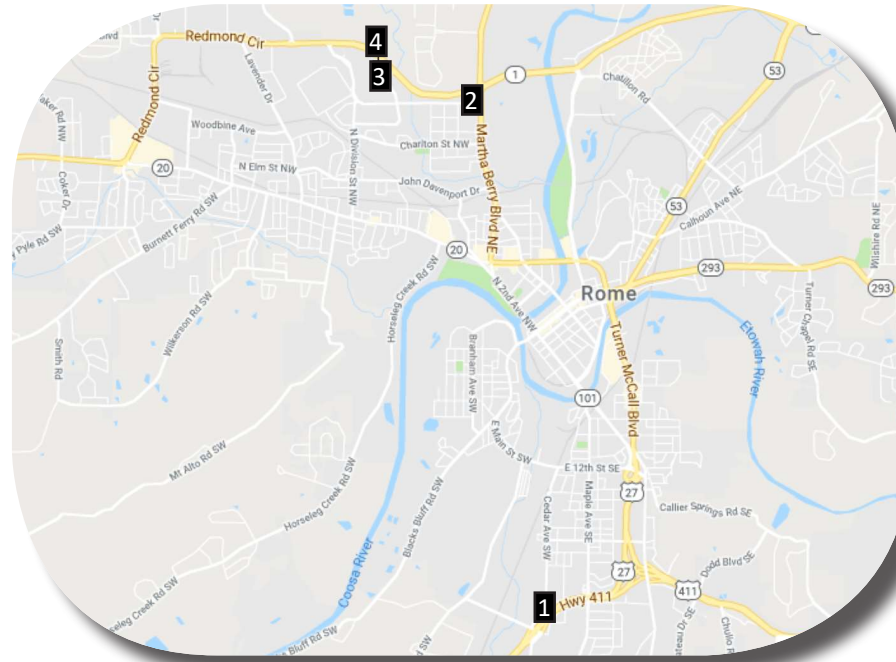
2017 Leakage/Surplus Factor by Industry Subsector



2017 Leakage/Surplus Factor by Industry Group



Source: ESRI



	Address	City	Property Info	Sale Info
1	0 Cedar Ave	Rome	4.74 AC Land	Sold: \$450,000 (\$94,936.71/AC)
2	2 Redmond Rd	Rome	3.44 AC Land	Sold: \$440,000 (\$127,906.98/AC)
3	Woodrow Wilson Way	Rome	7.20 AC Land	Sold: \$1,200,000 (\$166,666.67/AC)
4	Woodrow Wilson Way	Rome	22 AC Land	Sold: \$1,200,000 (\$54,545.45/AC)

TOP EMPLOYERS & MANUFACTURERS

C-C ZONED LAND SITE | 17.83 ACRES

ROME, GA MAJOR EMPLOYERS

<u>Employer</u>	<u>Type</u>	<u># Employees</u>
Kellogg's	Food Production	552
F & P Georgia	Automotive	518
International Paper	Paper	450
Neaton Rome	Automotive	427
Hillshire Brands	Food Production	350
Syntec Industries	Carpet Fiber	350
Southeastern Mills	Food Production	340
Mohawk	Carpet Industry	230
Bekaert	Wire	218
Pirelli Tire	Tires	190

ROME, GA TOP 10 MANUFACTURERS

<u>Employer</u>	<u>Type</u>	<u># Employees</u>
Floyd Medical Center	Healthcare	2,507
Redmond Regional Medical Center	Healthcare	1,200
Lowe's RDC	Distribution	820
Harbin Clinic	Healthcare	792
Walmart Supercenter (2 stores)	Retail	622
Berry College	Education	562
Kellogg's	Manufacturing	552
F & P Georgia	Manufacturing	518
International Paper Company	Manufacturing	451
Syntec Industries	Manufacturing	350



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Professional Background

Perry Hayes has been selling and developing real estate in Atlanta area for over twenty years as owner of his own construction company. Perry joined Bull Realty to provide his clients a marketing platform proven to maximize asset value in this economic cycle. Perry uses his experience in land sales and acquisitions, site analysis and development skills to add value to his clients' real estate transactions.

Perry is a member of the National Association of Realtors and the Atlanta Commercial Board of Realtors.

Perry received a B.S. Degree from Auburn University.

Bull Realty is a commercial real estate sales, leasing, and advisory firm headquartered in Atlanta licensed in nine Southeast states. The firm was founded in 1998 on two primary missions: to provide a company of advisors known for integrity and to provide the best disposition marketing in the nation. Still guided by these philosophies, the firm's services have expanded to include disposition, acquisition, project leasing, tenant representation and consulting services. To add additional value and efficiency for clients, advisors focus on specific sectors and services in the office, retail, industrial, multifamily, land, healthcare, senior housing, self-storage, automotive, hospitality and single tenant net lease sectors.

The firm produces America's Commercial Real Estate Show, a national video show and podcast enjoyed by millions of people around the country. Industry analysts, leading market participants and the firm's founder Michael Bull share market intelligence, forecasts and success strategies. The show has aired every week since 2010 on Apple Podcast, all major podcast sites, YouTube and www.CREshow.com.