

TOWNE PARK EAST - MEDICAL INVESTMENT OFFERING

800 - 814 TOWNE PARK EAST DRIVE RINCON, GA 31326

Adam Bryant, CCIM, SIOR Partner O: 912.667.2740 adam.bryant@svn.com





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1 PROPERTY INFORMATION

800 - 814 Towne Park East Drive Rincon, GA 31326

Property Summary



| OFFERING SUMMARY | |
|------------------|-------------|
| Sale Price: | \$5,300,000 |
| Cap Rate: | 8.14% |
| NOI: | \$431,362 |
| Lot Size: | 4.96 Acres |
| Building Size: | 44,463 SF |
| Zoning: | GC |
| Market: | Savannah |
| Submarket: | Effingham |
| Price / SF: | \$119.20 |

PROPERTY OVERVIEW

Towne Park East is a \pm 44,463 square foot Medical Office Investment offering 1st floor office space at the signalized intersection of Highway 21 and Towne Park East Drive. The asset is 97.75% leased at below-market rents, which provides tremendous upside potential to an investor. Based on 2022 net operating income (NOI), the property is being offered at an 8.14% cap rate, which equates to \$431,362.14.

LOCATION OVERVIEW

Rincon is located within the Savannah MSA in Effingham County and is approximately 5 miles from I-95 at Exit 109 with a strong spending population of 62,000+ residents and an average household income in excess of \$78,000 within [1] mile of the property. Rincon's tremendous population growth of 57.6% in the last decade, and the county's impressive growth of 30%, has caught the attention of many national retailers such as Lowe's, Kroger, Wal-Mart, Planet Fitness, Tractor Supply, Walgreen's and Chick-Fil-A. GA Highway 21 is the main thoroughfare in and out of the county. The traffic count is approximately 31,400 vehicles per day.

Complete Highlights

SALE HIGHLIGHTS

- 2022 NOI: \$431,362.14
- Capitalization Rate: 8.14%
- 97.75% Occupancy
- 64% Medical Tenant Occupancy
- \$119.20 PSF (Far Below Replacement Cost)
- Upside Potential: Below Market Rents & 2.25% Vacancy
- Signalized Intersection Access (Hwy. 21 / Towne Park East Drive)







Additional Photos













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Bird's Eye View

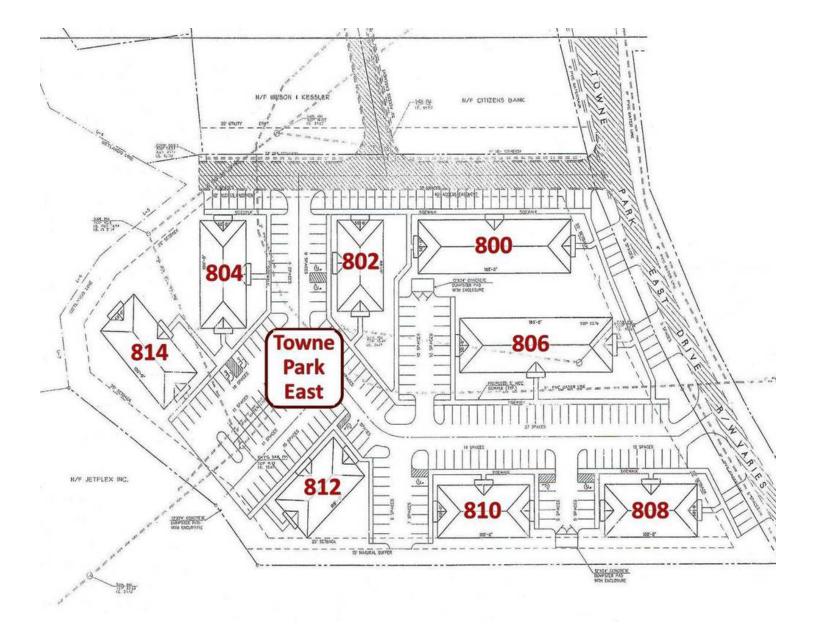


The information presented here is deemed to be accurate, but it has not been independently verified. We make no guarantee, warranty or representation. It is your responsibility to independently confirm accuracy and con-

Bird's Eye View

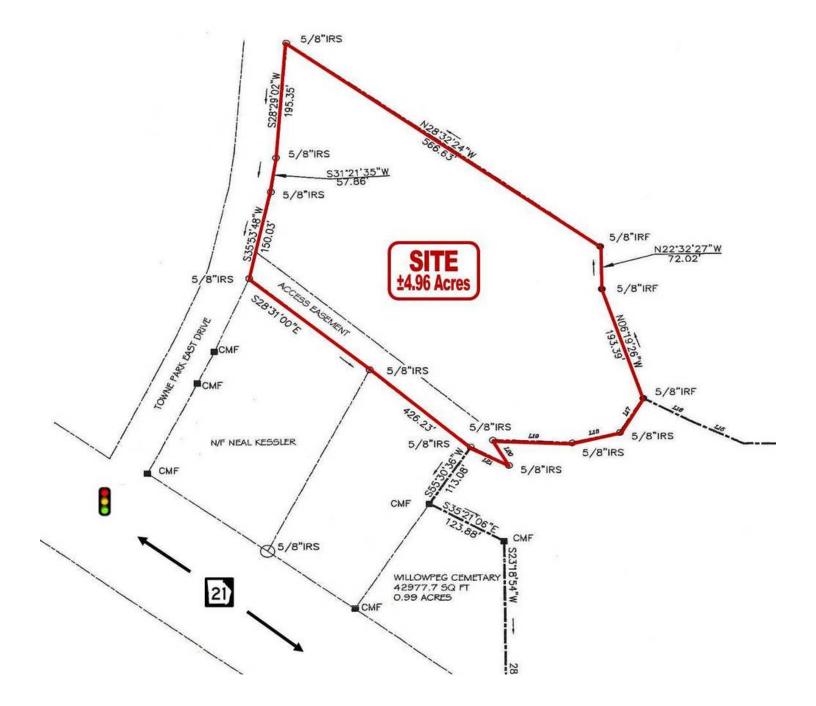


Site Plan



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Site Aerial

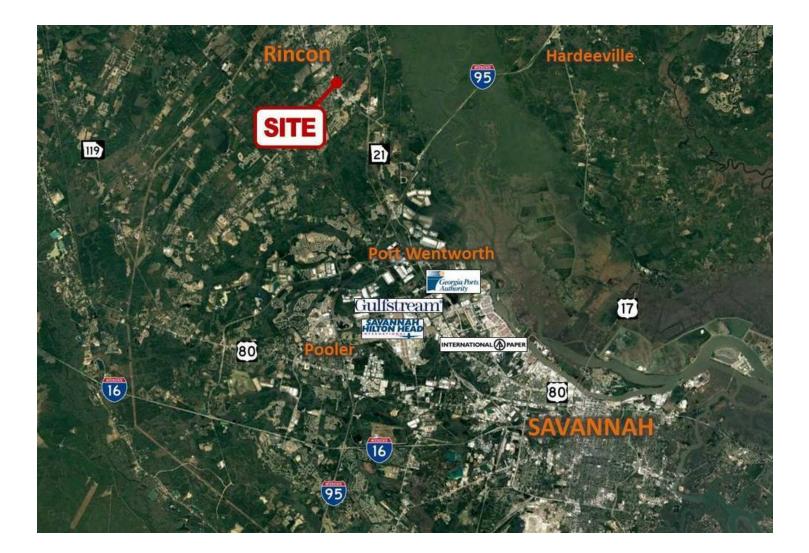


Aerial - Hwy 21 Corridor

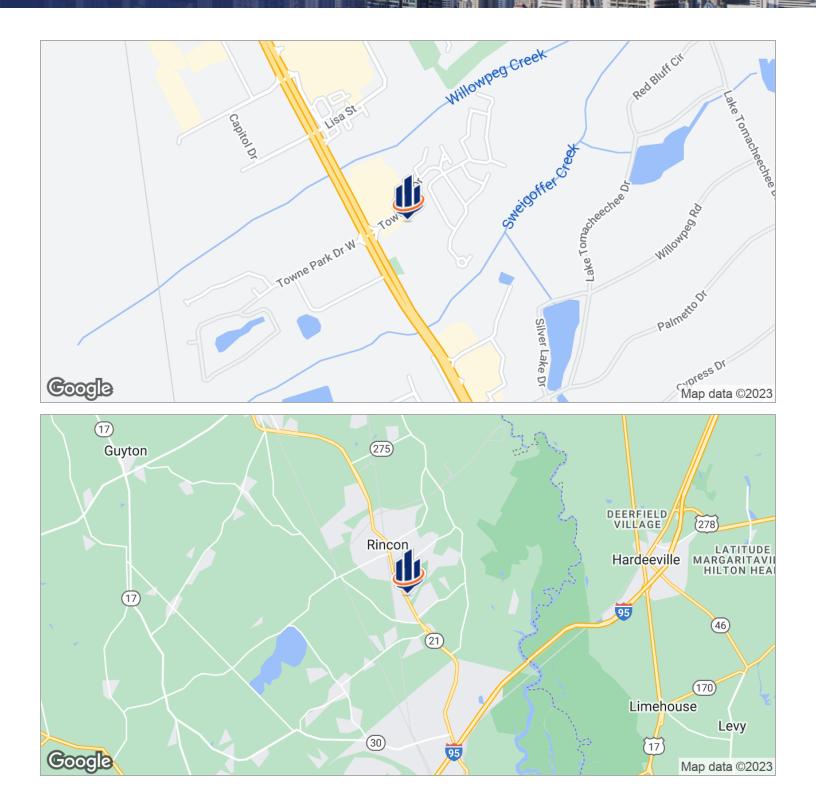


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Aerial Map - Savannah MSA



Location Maps



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3 FINANCIAL ANALYSIS

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Income & Expenses

INCOME SUMMARY TOWNE PARK EAST - MEDICAL OFFICE INVESTMENT

| Utility Reimbursement | \$2,800 \$ 5,11,477 |
|-----------------------|-------------------------------|
| Gross Income | \$541,477 |

EXPENSE SUMMARY

TOWNE PARK EAST - MEDICAL OFFICE INVESTMENT

| Landscaping | \$14,109 |
|--------------------------|-----------|
| Property Management Fees | \$21,111 |
| Property Taxes | \$42,677 |
| Water & Sewer | \$2,315 |
| Electricity | \$6,874 |
| Fire Service | \$1,183 |
| Trash | \$1,057 |
| Pest Control | \$1,912 |
| Gross Expenses | \$110,115 |
| Net Operating Income | \$431,362 |

Rent Roll

| TENANT NAME | UNIT NUMBER | UNIT SIZE (SF) | LEASE START | LEASE END | LEASE START | ANNUAL RENT | % OF BUILDING | PRICE PER SF/YR |
|---|----------------|----------------------|----------------|----------------|----------------|----------------|------------------|-----------------------|
| Effingham Hospital | 800-100 | 2,100 | 8/20/18 | Month to Month | Current | \$31,500 | 4.72 | \$15.00 |
| May Institute | 800-200 & 250 | 3,235 | | 6/30/26 | Current | \$39,402 | 7.28 | \$12.18 |
| Edward Jones | 800-300 | 1,015 | 10/9/01 | 11/30/24 | Current | \$14,246 | 2.28 | \$14.04 |
| Georgia Skin & Cancer Clinic | 800-400 | 1,800 | 9/26/16 | 9/30/22 | Current | \$21,321 | 4.05 | \$11.85 |
| Dr. Lynn's Family Practice | 802-100 | 4,300 | | 2/28/24 | Current | \$43,050 | 9.67 | \$10.01 |
| Market Street Group | 804-100 | 625 | 3/1/20 | 2/28/22 | Current | \$6,000 | 1.41 | \$9.60 |
| The New Breath Counseling Center | 804-150 | 625 | 3/1/20 | 2/28/22 | Current | \$10,455 | 1.41 | \$16.73 |
| SunCare Hospice | 804-200 | 1,200 | 10/1/20 | 9/30/23 | Current | \$21,012 | 2.7 | \$17.51 |
| Cora Health | 804-400 | 1,800 | 3/1/19 | 2/28/24 | Current | \$19,412 | 4.05 | \$10.78 |
| Southern Atlantic Mechanical Contractors, LLC | 806-100 / 200 | 2,938 | 11/1/19 | 10/31/22 | Current | \$23,427 | 6.61 | \$7.97 |
| Redemption Center Church, Inc. | 806-300 | 5,000 | 9/1/21 | 8/30/22 | Current | \$38,949 | 11.25 | \$7.79 |
| Kids First Pediatrics | 808-100 / 200 | 3,750 | 3/1/08 | 4/30/23 | Current | \$59,035 | 8.43 | \$15.74 |
| Farmer's Insurance | 808-300 | 1,250 | 12/1/16 | 11/30/21 | Current | \$11,771 | 2.81 | \$9.42 |
| Optim Orthopedics LLC | 810-100 & 200 | 5,000 | 4/22/19 | 7/31/24 | Current | \$79,679 | 11.25 | \$15.94 |

Rent Roll

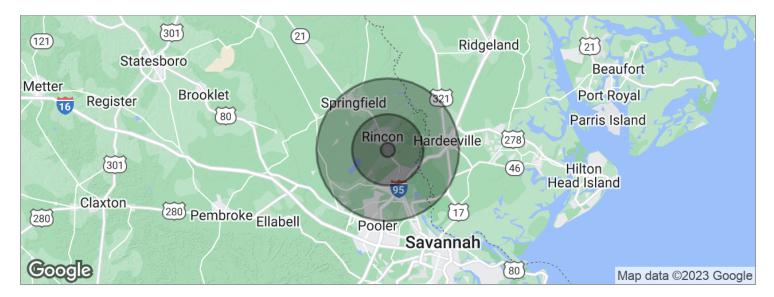
| TENANT NAME | UNIT NUMBER | UNIT SIZE (SF) | LEASE START | LEASE END | LEASE START | ANNUAL RENT | % OF BUILDING | PRICE PER SF/YR |
|--|---------------------|----------------------|----------------|--------------|----------------|----------------|------------------|-----------------------|
| Corrosion Probe Inc. (Civil Engineering Firm) | 812-100 / 200 / 300 | 2,325 | 3/1/16 | 2/28/23 | Current | \$31,365 | 5.23 | \$13.49 |
| Empowered Life, PC (Chiropractor) | 812-400 | 1,500 | 1/17/18 | 3/31/23 | Current | \$17,625 | 3.37 | \$11.75 |
| Vacant | 812-500 | 1,000 | | | Current | \$0 | 2.25 | \$0.00 |
| South Coast Medical Group | 814-100 | 5,000 | 8/1/14 | 7/31/22 | Current | \$70,875 | 11.25 | \$14.17 |
| Totals/Averages | | 44,463 | | | | \$539,124 | | \$12.13 |



4 DEMOGRAPHICS

800 - 814 Towne Park East Drive Rincon, GA 31326

Demographics Map



| POPULATION | 1 MILE | 5 MILES | 10 MILES |
|---|-------------------|-------------------------|---------------------------|
| Total population | 859 | 20,299 | 52,807 |
| Median age | 31.7 | 33.6 | 34.0 |
| Median age (Male) | 31.5 | 33.0 | 34.0 |
| Median age (Female) | 31.4 | 33.5 | 33.6 |
| | | | |
| HOUSEHOLDS & INCOME | 1 MILE | 5 MILES | 10 MILES |
| HOUSEHOLDS & INCOME Total households | 1 MILE 290 | 5 MILES 6,941 | 10 MILES 18,099 |
| | | | |
| Total households | 290 | 6,941 | 18,099 |

* Demographic data derived from 2020 ACS - US Census

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5 ADVISOR BIO

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Advisor Bio & Contact

ADAM BRYANT, CCIM, SIOR

Partner



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PROFESSIONAL BACKGROUND

Adam Bryant, CCIM, SIOR is a Partner with SVN | GASC, specializing in the sale and leasing of land, office, retail and investment properties in Savannah, Georgia and surrounding areas including Pooler.

Bryant earned a Master of Business Administration as well as a Bachelor of Business Administration from Georgia Southern University. In addition, he has completed the Certified Commercial Investment Member [CCIM] designation by the CCIM Institute, one of the leading commercial real estate associations in the world. The CCIM designation is awarded to commercial real estate professionals upon successful completion of a graduate-level education curriculum and presentation of a portfolio of qualifying industry experience.

Since joining SVN | GASC in 2006, Bryant has completed more than \$250 million in transaction volume and is a multi-year recipient of the SVN Partner's Circle Award in recognition of outstanding sales while being ranked in the Top 5 producers in the nation of completed transactions at SVN out of more than 1,500 Advisors.

Bryant also served as President for the Savannah / Hilton Head Realtors Commercial Alliance (RCA) Board.

EDUCATION

-Master of Business Administration (MBA) - Georgia Southern University -Bachelor of Business Administration (BBA) - Georgia Southern University

MEMBERSHIPS & AFFILIATIONS

Certified Commercial Investment Member (CCIM) Society of Industrial and Office Realtors (SIOR)



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