

# TOWNE PARK EAST - MEDICAL INVESTMENT OFFERING

800 - 814 TOWNE PARK EAST DRIVE RINCON, GA 31326

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# **1** PROPERTY INFORMATION

800 - 814 Towne Park East Drive Rincon, GA 31326

### Property Summary



OFFERING SUMMARY	
Sale Price:	\$5,300,000
Cap Rate:	8.14%
NOI:	\$431,362
Lot Size:	4.96 Acres
Building Size:	44,463 SF
Zoning:	GC
Market:	Savannah
Submarket:	Effingham
Price / SF:	\$119.20

#### **PROPERTY OVERVIEW**

Towne Park East is a  $\pm$ 44,463 square foot Medical Office Investment offering 1st floor office space at the signalized intersection of Highway 21 and Towne Park East Drive. The asset is 97.75% leased at below-market rents, which provides tremendous upside potential to an investor. Based on 2022 net operating income (NOI), the property is being offered at an 8.14% cap rate, which equates to \$431,362.14.

#### LOCATION OVERVIEW

Rincon is located within the Savannah MSA in Effingham County and is approximately 5 miles from I-95 at Exit 109 with a strong spending population of 62,000+ residents and an average household income in excess of \$78,000 within [1] mile of the property. Rincon's tremendous population growth of 57.6% in the last decade, and the county's impressive growth of 30%, has caught the attention of many national retailers such as Lowe's, Kroger, Wal-Mart, Planet Fitness, Tractor Supply, Walgreen's and Chick-Fil-A. GA Highway 21 is the main thoroughfare in and out of the county. The traffic count is approximately 31,400 vehicles per day.

### Complete Highlights

#### SALE HIGHLIGHTS

- 2022 NOI: \$431,362.14
- Capitalization Rate: 8.14%
- 97.75% Occupancy
- 64% Medical Tenant Occupancy
- \$119.20 PSF (Far Below Replacement Cost)
- Upside Potential: Below Market Rents & 2.25% Vacancy
- Signalized Intersection Access (Hwy. 21 / Towne Park East Drive)







### Additional Photos













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# Bird's Eye View

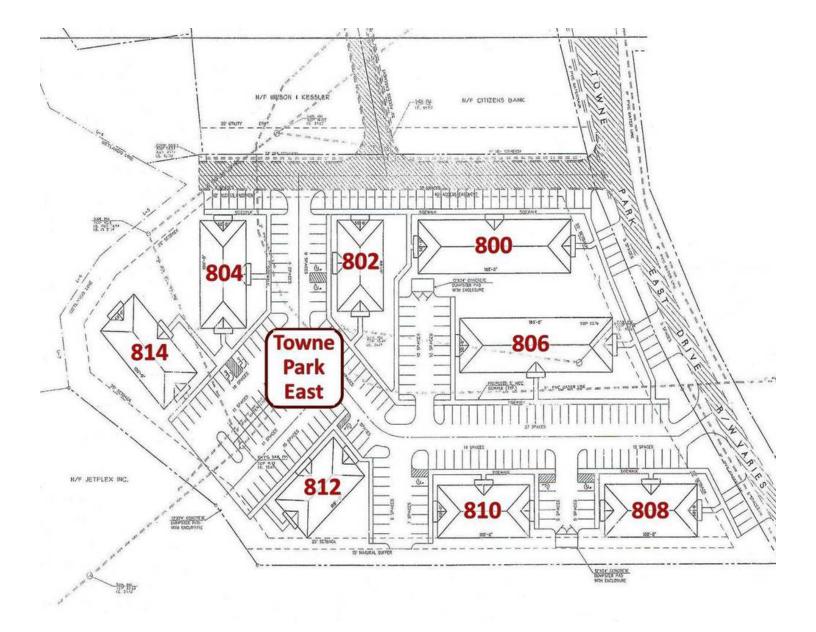


The information presented here is deemed to be accurate, but it has not been independently verified. We make no guarantee, warranty or representation. It is your responsibility to independently confirm accuracy and con-

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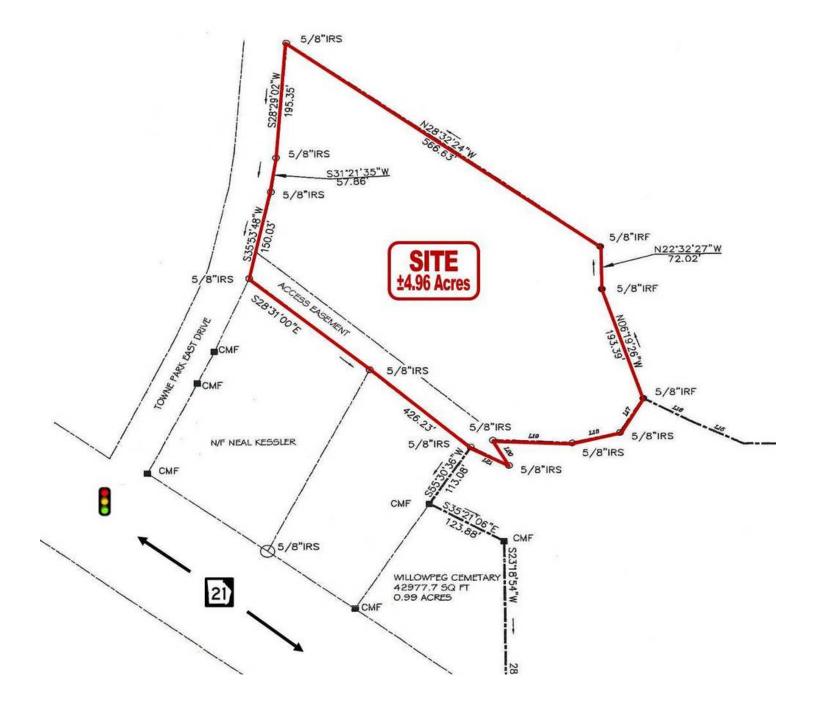


### Site Plan



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# 2 LOCATION INFORMATION

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### Site Aerial

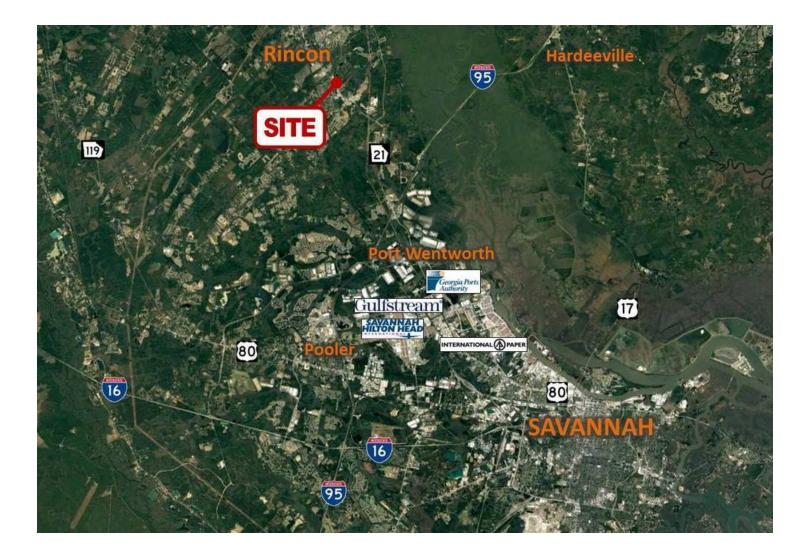


## Aerial - Hwy 21 Corridor

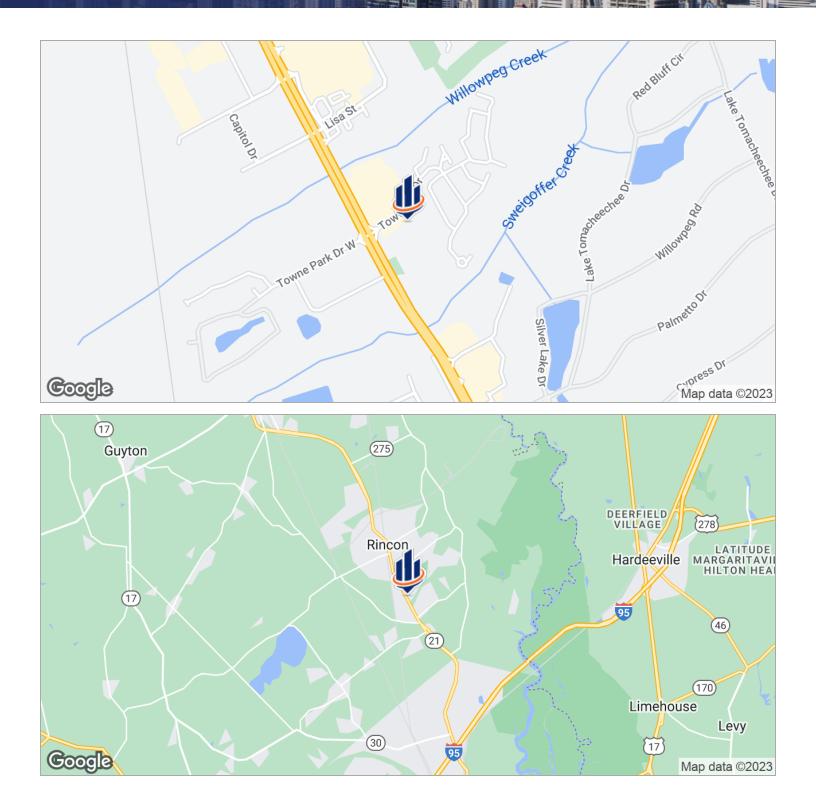


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## Aerial Map - Savannah MSA



### Location Maps



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# **3** FINANCIAL ANALYSIS

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### Income & Expenses

### INCOME SUMMARY TOWNE PARK EAST - MEDICAL OFFICE INVESTMENT

Utility Reimbursement	\$2,800 <b>\$</b> 5,11,477
Gross Income	\$541,477

#### EXPENSE SUMMARY

### TOWNE PARK EAST - MEDICAL OFFICE INVESTMENT

Landscaping	\$14,109
Property Management Fees	\$21,111
Property Taxes	\$42,677
Water & Sewer	\$2,315
Electricity	\$6,874
Fire Service	\$1,183
Trash	\$1,057
Pest Control	\$1,912
Gross Expenses	\$110,115
Net Operating Income	\$431,362

### Rent Roll

TENANT NAME	UNIT NUMBER	UNIT SIZE (SF)	LEASE START	LEASE END	LEASE START	ANNUAL RENT	% OF BUILDING	PRICE PER SF/YR
Effingham Hospital	800-100	2,100	8/20/18	Month to Month	Current	\$31,500	4.72	\$15.00
May Institute	800-200 & 250	3,235		6/30/26	Current	\$39,402	7.28	\$12.18
Edward Jones	800-300	1,015	10/9/01	11/30/24	Current	\$14,246	2.28	\$14.04
Georgia Skin & Cancer Clinic	800-400	1,800	9/26/16	9/30/22	Current	\$21,321	4.05	\$11.85
Dr. Lynn's Family Practice	802-100	4,300		2/28/24	Current	\$43,050	9.67	\$10.01
Market Street Group	804-100	625	3/1/20	2/28/22	Current	\$6,000	1.41	\$9.60
The New Breath Counseling Center	804-150	625	3/1/20	2/28/22	Current	\$10,455	1.41	\$16.73
SunCare Hospice	804-200	1,200	10/1/20	9/30/23	Current	\$21,012	2.7	\$17.51
Cora Health	804-400	1,800	3/1/19	2/28/24	Current	\$19,412	4.05	\$10.78
Southern Atlantic Mechanical Contractors, LLC	806-100 / 200	2,938	11/1/19	10/31/22	Current	\$23,427	6.61	\$7.97
Redemption Center Church, Inc.	806-300	5,000	9/1/21	8/30/22	Current	\$38,949	11.25	\$7.79
Kids First Pediatrics	808-100 / 200	3,750	3/1/08	4/30/23	Current	\$59,035	8.43	\$15.74
Farmer's Insurance	808-300	1,250	12/1/16	11/30/21	Current	\$11,771	2.81	\$9.42
Optim Orthopedics LLC	810-100 & 200	5,000	4/22/19	7/31/24	Current	\$79,679	11.25	\$15.94

### Rent Roll

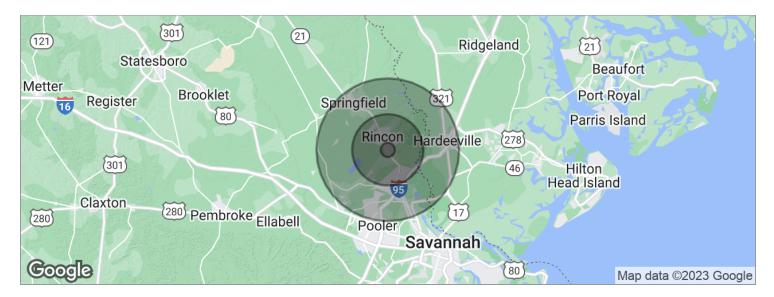
TENANT NAME	UNIT NUMBER	UNIT SIZE (SF)	LEASE START	LEASE END	LEASE START	ANNUAL RENT	% OF BUILDING	PRICE PER SF/YR
Corrosion Probe Inc. (Civil Engineering Firm)	812-100 / 200 / 300	2,325	3/1/16	2/28/23	Current	\$31,365	5.23	\$13.49
Empowered Life, PC (Chiropractor)	812-400	1,500	1/17/18	3/31/23	Current	\$17,625	3.37	\$11.75
Vacant	812-500	1,000			Current	\$0	2.25	\$0.00
South Coast Medical Group	814-100	5,000	8/1/14	7/31/22	Current	\$70,875	11.25	\$14.17
Totals/Averages		44,463				\$539,124		\$12.13



# **4** DEMOGRAPHICS

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### Demographics Map



POPULATION	1 MILE	5 MILES	10 MILES
Total population	859	20,299	52,807
Median age	31.7	33.6	34.0
Median age (Male)	31.5	33.0	34.0
Median age (Female)	31.4	33.5	33.6
HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
HOUSEHOLDS & INCOME Total households	<b>1 MILE</b> 290	<b>5 MILES</b> 6,941	<b>10 MILES</b> 18,099
Total households	290	6,941	18,099

\* Demographic data derived from 2020 ACS - US Census

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# 5 ADVISOR BIO

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### Advisor Bio & Contact

#### ADAM BRYANT, CCIM, SIOR

Partner



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#### **PROFESSIONAL BACKGROUND**

Adam Bryant, CCIM, SIOR is a Partner with SVN | GASC, specializing in the sale and leasing of land, office, retail and investment properties in Savannah, Georgia and surrounding areas including Pooler.

Bryant earned a Master of Business Administration as well as a Bachelor of Business Administration from Georgia Southern University. In addition, he has completed the Certified Commercial Investment Member [CCIM] designation by the CCIM Institute, one of the leading commercial real estate associations in the world. The CCIM designation is awarded to commercial real estate professionals upon successful completion of a graduate-level education curriculum and presentation of a portfolio of qualifying industry experience.

Since joining SVN | GASC in 2006, Bryant has completed more than \$250 million in transaction volume and is a multi-year recipient of the SVN Partner's Circle Award in recognition of outstanding sales while being ranked in the Top 5 producers in the nation of completed transactions at SVN out of more than 1,500 Advisors.

Bryant also served as President for the Savannah / Hilton Head Realtors Commercial Alliance (RCA) Board.

#### **EDUCATION**

-Master of Business Administration (MBA) - Georgia Southern University -Bachelor of Business Administration (BBA) - Georgia Southern University

#### **MEMBERSHIPS & AFFILIATIONS**

Certified Commercial Investment Member (CCIM) Society of Industrial and Office Realtors (SIOR)



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