Walmart Superstore shadow anchor 25,000+ Traffic Count National & Regional Tenant Mix



## RETAIL LEASING OPPORTUNITY



## 3245 Mount Moriah Ave | Owensboro, KY 42303 🔪 For Lease



#### **OFFERING SUMMARY**

Lease Rate:	\$20.00 SF/yr (NNN)
Building Size:	20,060 SF
Available SF:	2,280 SF
Lot Size:	1.748 Acres
Year Built:	2008
Zoning:	B-4
Submarket:	Hwy 54 Retail Corridor

### **PROPERTY OVERVIEW**

This convenience strip center has one space available - Unit 4 can be available in as little as 30 days being currently used by Beauty Plus. There is an existing slatwall, check-out counter, and other amenities perfectly suited for retail business. This space could easily be converted into a Barber Shop/Salon, restaurant, etc.

\$20.00 SF/yr (NNN)

#### LOCATION OVERVIEW

Located in highway 54 corridor. Shadow anchored by a Walmart Superstore, the cotenants include GameStop, Peach Cobbler Factory, LabCorp, Gateway Urgent Care, Boutique 54 among others.

#### **PROPERTY HIGHLIGHTS**

- Walmart Superstore shadow anchor
- 25,000+ Traffic Count
- National & Regional Tenant Mix

**BO BARRON, CCIM** Managing Director bo@wgbarron.com (P) 270.926.1101 x170 (C) 270.313.2444

**TODD HUMPHREYS** Advisor todd@wgbarron.com (P) 270.926.1101 x120 (C) 270.929.1236

## 3245 Mount Moriah Ave | Owensboro, KY 42303

**For Lease** 

## \$20.00 SF/yr (NNN)









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BARRON COMMERCIAL GROUP

#### \$20.00 SF/yr (NNN) **For Lease** 3245 Mount Moriah Ave | Owensboro, KY 42303



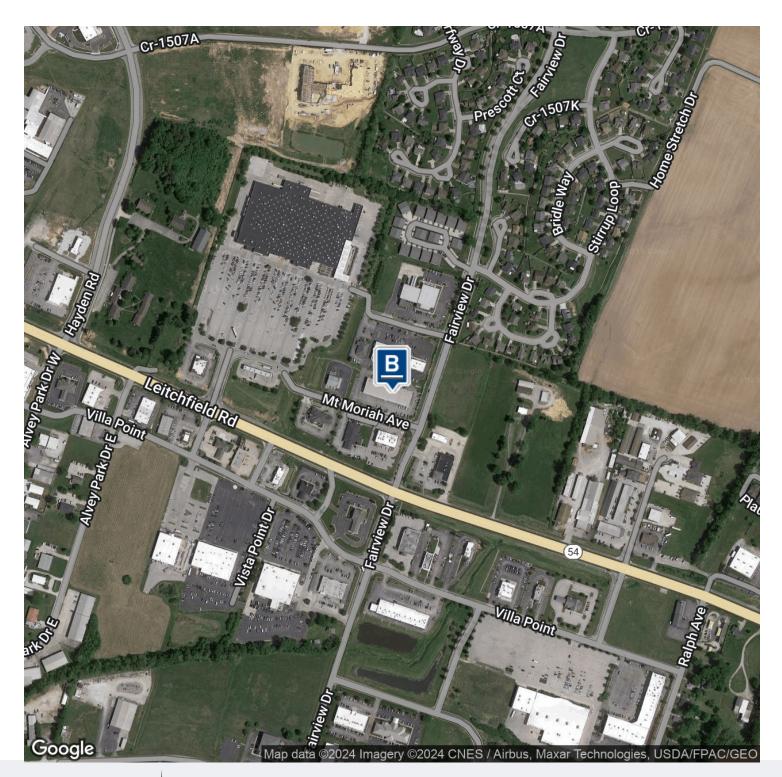


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# 3245 Mount Moriah Ave | Owensboro, KY 42303 For Lease | \$20.00 SF/yr (NNN)



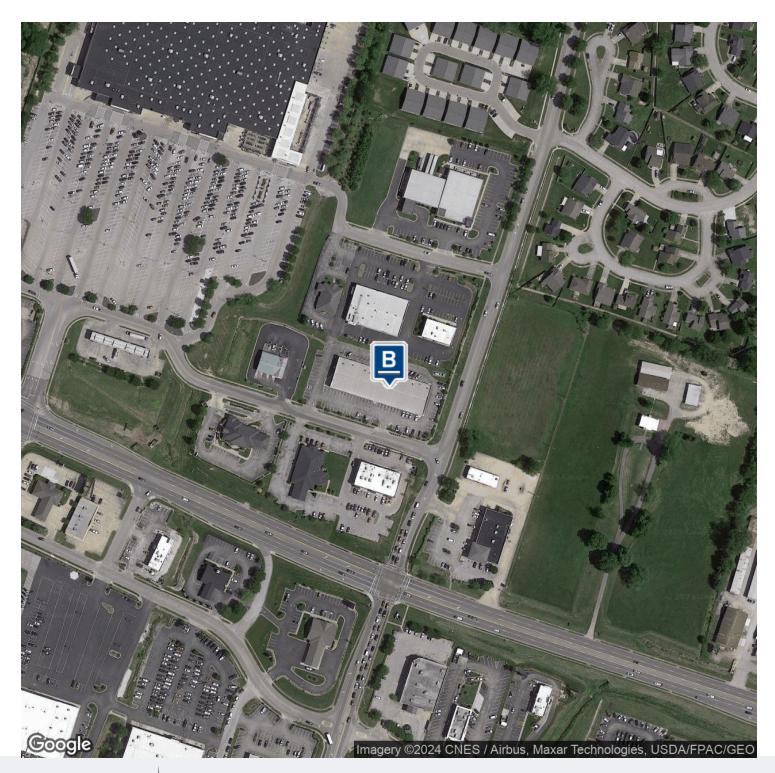
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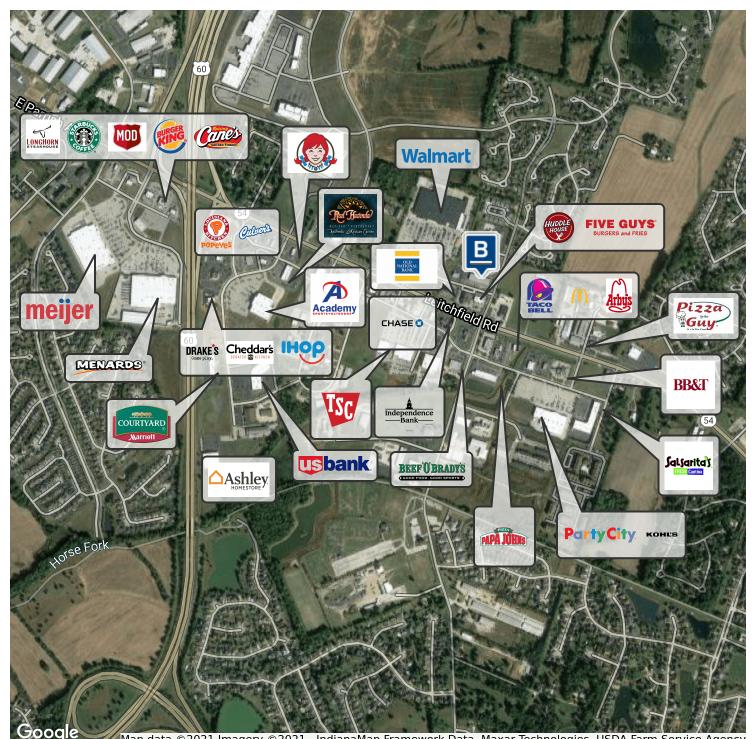


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3245 Mount Moriah Ave | Owensboro, KY 42303

**For Lease** \$20.00 SF/yr (NNN)



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## **Executive Summary**

3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 5, 10, 15 minute radii

Prepared by Bo Barron, CCIM

Latitude: 37.75452 Longitude: -87.05943

			5
	5 minutes	10 minutes	15 minutes
Population			
2000 Population	7,897	44,293	77,529
2010 Population	10,174	47,423	82,048
2021 Population	11,642	50,609	87,218
2026 Population	12,195	51,935	89,428
2000-2010 Annual Rate	2.57%	0.69%	0.57%
2010-2021 Annual Rate	1.21%	0.58%	0.54%
2021-2026 Annual Rate	0.93%	0.52%	0.50%
2021 Male Population	48.3%	48.8%	48.5%
2021 Female Population	51.7%	51.2%	51.5%
2021 Median Age	40.2	40.6	40.3

In the identified area, the current year population is 87,218. In 2010, the Census count in the area was 82,048. The rate of change since 2010 was 0.54% annually. The five-year projection for the population in the area is 89,428 representing a change of 0.50% annually from 2021 to 2026. Currently, the population is 48.5% male and 51.5% female.

#### **Median Age**

The median age in this area is 40.2, compared to U.S. median age of 38.5.

Race and Ethnicity			
2021 White Alone	92.5%	89.5%	88.0%
2021 Black Alone	2.6%	4.7%	6.0%
2021 American Indian/Alaska Native Alone	0.1%	0.1%	0.1%
2021 Asian Alone	1.5%	1.0%	0.8%
2021 Pacific Islander Alone	0.0%	0.2%	0.1%
2021 Other Race	1.1%	1.8%	1.8%
2021 Two or More Races	2.1%	2.8%	3.1%
2021 Hispanic Origin (Any Race)	1.9%	4.1%	3.9%

Persons of Hispanic origin represent 3.9% of the population in the identified area compared to 18.9% of the U.S. population. Persons of Hispanic Origin may be of any race. The Diversity Index, which measures the probability that two people from the same area will be from different race/ethnic groups, is 27.9 in the identified area, compared to 65.4 for the U.S. as a whole.

Households			
2021 Wealth Index	95	70	66
2000 Households	2,866	17,885	31,111
2010 Households	3,810	19,111	33,296
2021 Total Households	4,366	20,442	35,551
2026 Total Households	4,575	21,015	36,529
2000-2010 Annual Rate	2.89%	0.67%	0.68%
2010-2021 Annual Rate	1.22%	0.60%	0.58%
2021-2026 Annual Rate	0.94%	0.55%	0.54%
2021 Average Household Size	2.62	2.37	2.38

The household count in this area has changed from 33,296 in 2010 to 35,551 in the current year, a change of 0.58% annually. The five-year projection of households is 36,529, a change of 0.54% annually from the current year total. Average household size is currently 2.38, compared to 2.39 in the year 2010. The number of families in the current year is 22,465 in the specified area.

Data Note: Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units.
Source: U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026. Esri converted Census 2000 data into 2010 geography.

## **Executive Summary**

3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 5, 10, 15 minute radii

Prepared by Bo Barron, CCIM

Latitude: 37.75452 Longitude: -87.05943

	5 minutes	10 minutes	15 minutes
Mortgage Income			
2021 Percent of Income for Mortgage	12.5%	13.2%	13.0%
Median Household Income			
2021 Median Household Income	\$64,458	\$49,784	\$48,400
2026 Median Household Income	\$70,991	\$54,974	\$53,700
2021-2026 Annual Rate	1.95%	2.00%	2.10%
Average Household Income			
2021 Average Household Income	\$84,733	\$68,813	\$66,575
2026 Average Household Income	\$95,201	\$77,423	\$74,751
2021-2026 Annual Rate	2.36%	2.39%	2.34%
Per Capita Income			
2021 Per Capita Income	\$32,011	\$27,780	\$27,181
2026 Per Capita Income	\$35,970	\$31,301	\$30,577
2021-2026 Annual Rate	2.36%	2.42%	2.38%
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#### Households by Income

Current median household income is \$48,400 in the area, compared to \$64,730 for all U.S. households. Median household income is projected to be \$53,700 in five years, compared to \$72,932 for all U.S. households

Current average household income is \$66,575 in this area, compared to \$90,054 for all U.S. households. Average household income is projected to be \$74,751 in five years, compared to \$103,679 for all U.S. households

Current per capita income is \$27,181 in the area, compared to the U.S. per capita income of \$34,136. The per capita income is projected to be \$30,577 in five years, compared to \$39,378 for all U.S. households

181	170	175
3,006	19,158	33,176
2,293	12,167	21,050
572	5,718	10,061
141	1,273	2,065
3,955	20,633	35,685
3,064	12,782	21,779
746	6,329	11,517
145	1,522	2,389
4,485	21,929	37,928
3,263	13,371	22,922
1,103	7,070	12,629
119	1,487	2,377
4,695	22,508	38,918
3,470	14,009	24,012
1,105	7,006	12,516
120	1,493	2,389
	3,006 2,293 572 141 3,955 3,064 746 145 4,485 3,263 1,103 119 4,695 3,470 1,105	3,00619,1582,29312,1675725,7181411,2733,95520,6333,06412,7827466,3291451,5224,48521,9293,26313,3711,1037,0701191,4874,69522,5083,47014,0091,1057,006

Currently, 60.4% of the 37,928 housing units in the area are owner occupied; 33.3%, renter occupied; and 6.3% are vacant. Currently, in the U.S., 57.3% of the housing units in the area are owner occupied; 31.2% are renter occupied; and 11.5% are vacant. In 2010, there were 35,685 housing units in the area - 61.0% owner occupied, 32.3% renter occupied, and 6.7% vacant. The annual rate of change in housing units since 2010 is 2.75%. Median home value in the area is \$149,854, compared to a median home value of \$264,021 for the U.S. In five years, median value is projected to change by 4.02% annually to \$182,474.

**Data Note:** Income is expressed in current dollars. Housing Affordability Index and Percent of Income for Mortgage calculations are only available for areas with 50 or more owner-occupied housing units. **Source:** U.S. Census Bureau, Census 2010 Summary File 1. Esri forecasts for 2021 and 2026. Esri converted Census 2000 data into 2010 geography.

## Retail MarketPlace Profile

3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 5 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

11,642

\$51,927

\$32,011

4,366

#### Summary Demographics

2021 Population

2021 Households

2021 Median Disposable Income

2021 Per Capita Income

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$175,193,407	\$342,152,894	-\$166,959,487	-32.3	83
Total Retail Trade	44-45	\$158,529,225	\$313,682,218	-\$155,152,993	-32.9	49
Total Food & Drink	722	\$16,664,183	\$28,470,676	-\$11,806,493	-26.2	34
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$34,576,080	\$94,088,352	-\$59,512,272	-46.3	7
Automobile Dealers	4411	\$27,620,495	\$92,674,510	-\$65,054,015	-54.1	4
Other Motor Vehicle Dealers	4412	\$3,575,017	\$0	\$3,575,017	100.0	0
Auto Parts, Accessories & Tire Stores	4413	\$3,380,569	\$1,366,314	\$2,014,255	42.4	2
Furniture & Home Furnishings Stores	442	\$4,850,473	\$3,998,747	\$851,726	9.6	2
Furniture Stores	4421	\$2,916,451	\$3,533,537	-\$617,086	-9.6	2
Home Furnishings Stores	4422	\$1,934,022	\$0	\$1,934,022	100.0	0
Electronics & Appliance Stores	443	\$3,698,379	\$826,207	\$2,872,172	63.5	1
Bldg Materials, Garden Equip. & Supply Stores	444	\$11,421,318	\$38,042,182	-\$26,620,864	-53.8	7
Bldg Material & Supplies Dealers	4441	\$10,907,512	\$37,572,101	-\$26,664,589	-55.0	6
Lawn & Garden Equip & Supply Stores	4442	\$513,806	\$470,081	\$43,725	4.4	1
Food & Beverage Stores	445	\$27,814,388	\$53,440,195	-\$25,625,807	-31.5	6
Grocery Stores	4451	\$24,472,920	\$51,687,033	-\$27,214,113	-35.7	3
Specialty Food Stores	4452	\$923,374	\$220,629	\$702,745	61.4	1
Beer, Wine & Liquor Stores	4453	\$2,418,094	\$1,532,533	\$885,561	22.4	2
Health & Personal Care Stores	446,4461	\$10,096,256	\$12,619,340	-\$2,523,084	-11.1	8
Gasoline Stations	447,4471	\$18,680,478	\$18,169,667	\$510,811	1.4	4
Clothing & Clothing Accessories Stores	448	\$6,908,658	\$0	\$6,908,658	100.0	0
Clothing Stores	4481	\$4,357,122	\$0	\$4,357,122	100.0	0
Shoe Stores	4482	\$1,319,996	\$0	\$1,319,996	100.0	0
Jewelry, Luggage & Leather Goods Stores	4483	\$1,231,539	\$0	\$1,231,539	100.0	0
Sporting Goods, Hobby, Book & Music Stores	451	\$3,474,447	\$25,921,934	-\$22,447,487	-76.4	4
Sporting Goods/Hobby/Musical Instr Stores	4511	\$2,760,499	\$25,921,934	-\$23,161,435	-80.8	4
Book, Periodical & Music Stores	4512	\$713,948	\$0	\$713,948	100.0	0
General Merchandise Stores	452	\$29,002,423	\$64,104,155	-\$35,101,732	-37.7	4
Department Stores Excluding Leased Depts.	4521	\$21,387,671	\$62,026,510	-\$40,638,839	-48.7	2
Other General Merchandise Stores	4529	\$7,614,752	\$2,077,645	\$5,537,107	57.1	2
Miscellaneous Store Retailers	453	\$6,222,615	\$2,451,335	\$3,771,280	43.5	7
Florists	4531	\$270,215	\$0	\$270,215	100.0	0
Office Supplies, Stationery & Gift Stores	4532	\$1,194,121	\$617,619	\$576,502	31.8	2
Used Merchandise Stores	4533	\$657,422	\$957,403	-\$299,981	-18.6	1
Other Miscellaneous Store Retailers	4539	\$4,100,858	\$876,312	\$3,224,546	64.8	3
Nonstore Retailers	454	\$1,783,710	\$0	\$1,783,710	100.0	0
Electronic Shopping & Mail-Order Houses	4541	\$905,344	\$0	\$905,344	100.0	0
Vending Machine Operators	4542	\$263,785	\$0	\$263,785	100.0	0
Direct Selling Establishments	4543	\$614,580	\$0	\$614,580	100.0	0
Food Services & Drinking Places	722	\$16,664,183	\$28,470,676	-\$11,806,493	-26.2	34
Special Food Services	7223	\$467,360	\$291,752	\$175,608	23.1	1
Drinking Places - Alcoholic Beverages	7224	\$356,729	\$2,630,359	-\$2,273,630	-76.1	1
Restaurants/Other Eating Places	7225	\$15,840,093	\$25,548,565	-\$9,708,472	-23.5	32

**Data Note:** Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

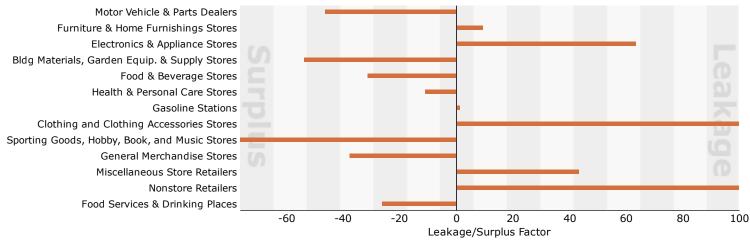
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## Retail MarketPlace Profile

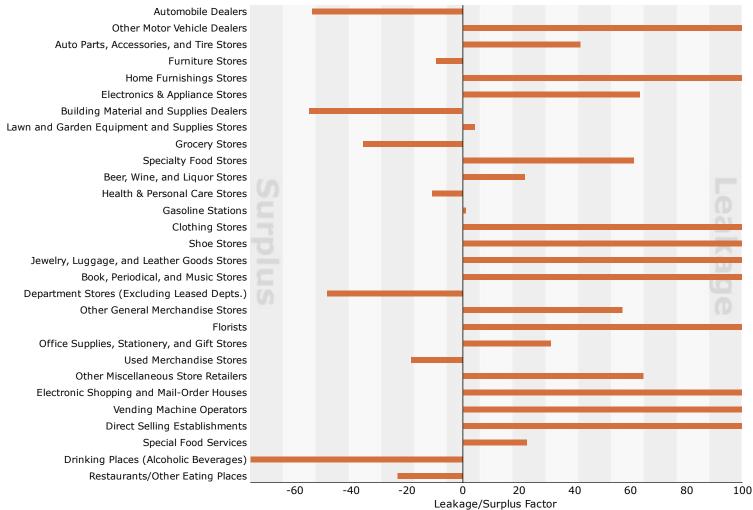
3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 5 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

## 2017 Leakage/Surplus Factor by Industry Subsector



## 2017 Leakage/Surplus Factor by Industry Group



## Retail MarketPlace Profile

3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 10 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

50,609

20,442

\$40,848

\$27,780

#### Summary Demographics

2021 Population

2021 Households

2021 Median Disposable Income

2021 Per Capita Income

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

OPAID     Operation     Supply     Real facts and the supply     Case of the supply is the supp							
Total Retail Trade and Food & Drink     44-45, 722     5637,100,988     \$1,212,515,081     -957,414,093     -11.1     494       Total Retail Trade     422     559,802,010     \$104,415,832     -722     -722     -131       2017 Industry Group     NACG     Demand     Supp.     Retail Gp     Leskage/Suppl.     -722     -722     -731       2017 Industry Group     (Retail Potionital)     (Retail Sales)     -8273,983,976     -52.1     606       Auto Park Accessories & Tre Stores     4411     \$122,934,044     \$3,577,655     +52.5     -52.1     606       Auto Park Accessories & Tre Stores     4412     \$12,234,004     \$3,577,655     +52,251,766     -42.3     22.4       Furniture & Home Furnishing Stores     442     \$17,218,643     \$42,430,309     -43.8     400       Bild Materials, Garden Equip & Supply Stores     442     \$13,384,881     \$25,67,666     +512,240,606     -42.3     24.4       Bild Material & Supplies Dealers     4441     \$38,216,720     \$111,690,915     -41.5     106       Horm Furnishing Stores     4431     \$38,472,72		NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
Total Food & Drink     44-45     5577,209,378     \$41,108,009,248     530,000,870     -1.1.5     363       Total Food & Drink     MACS     Demand     Supply     Retail Gap     Leakage/Surplus     Number of Businesses       2017 Industry Group     MACS     Demand     Supply     Retail Gap     Leakage/Surplus     Number of Businesses       MOtry Helicis & Parts Dealers     4411     S125,445,633     S339,823,669     +3273,983,976     +52.01     Col       Otherr Motor Vehicle Dealers     4411     S12,5445,633     S39,977,655     S9,255,611,496     -55.9     292       Otherr Motor Vehicle Dealers     4412     S12,722,813     S39,977,654     +52,768,831     -52,831     27,724     181,831       Home Furnishings Stores     4422     S1,951,721     S2,77,655     39,256,41     -60.3     90       Electronics & Appliance Stores     4422     S1,934,721     S2,77,866     -42.3     100       Bidg Material & Supples Dealers     4442     S1,832,182,70     S11,505,106     -51,603     S12,544     10       Bidg Material & Supples Dealers     4			· /	. ,			
Total Food & Drink     722     \$93,832,610     \$104,415,832     *944,613,222     *27.2     131       207 Industry Group     NAICS     Demand     Supply     Retail Sales     Pactor     Businesses       Motor Vehicle & Parts Dealers     441     \$125,845,693     \$339,922,666     \$223,983,976     \$5.2.1     600       Autor Delite Dealers     4411     \$10,082,875     \$336,294,371     \$225,881,383     \$39,957,644     \$27,268,831     \$5.2.8     \$27,983,975     \$5.2.8     \$27,983,975     \$442,4736,309     \$25,217,666     42.3     \$24,4736,309     \$25,217,666     42.3     \$24,4736,309     \$25,217,666     42.3     \$24,4736,309     \$25,217,666     42.3     \$26,951,72     \$25,875,969     \$512,220,815     \$13,8481     \$25,877,596     \$312,294,1294     \$18,842,182,729     \$11,650,51,106     \$78,226,333     \$30     \$313     \$34,218,270     \$11,650,51,106     \$78,226,335     \$30,550,566     \$312,394,613,31     \$31,334,811     \$22,367,569     \$412,24,644     \$40,055,437     \$11,940,415,327     \$41,41,419     \$38,218,270     \$11,650,51,106     \$78,226,333     \$50,66		•					
NAICS     Demand     Supply     Retail Cap     Leakage/Surplus     Number of Businesses       2017 Industry Group     (Retail Potential)     (Retail Soles)     -52.1     60       Automobile Dealers     4411     \$110,682,875     \$336,6294,377     -52.5     9.255,649     55.9     29       Other Mort Vehicle Dealers     4411     \$110,682,875     \$39,570,655     \$9,256,449     55.9     29       Turniture Atome Funsibiling Stores     4421     \$12,328,813     \$39,957,644     -227,628,811     52.8     27       Furniture Stores     4421     \$17,716,643     \$42,436,309     -227,7288,811     53.9     76.4     43       Home Furnishings Stores     4422     \$10,552,1643     \$42,436,309     -227,7288,811     52.8     27       Home Furnishings Stores     4421     \$11,643     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,7041,543     \$42,702,981,543     \$41,444     \$44,444     \$14,414,165     \$3,135,771							
2017 Industry Group     (Retail Potential)     (Retail Sales)     Factor     Businesses       Motor Vehicle & Parts Dealers     441     \$125,845,693     \$399,829,669     +2273,983,976     -52.1     600       Automobile Dealers     4411     \$100,682,875     \$3356,294,371     +2273,983,976     -52.1     600       Auto Parts, Accessories & Tire Stores     4412     \$12,834,004     \$3,577,655     \$92,556,11,496     -52.8     274       Furniture & Home Furnishings Stores     442     \$17,216,643     \$42,435,394,755     +548,71,294     -18.8     115       Home Furnishings Stores     4422     \$6,655,172     \$27,741,154     +32,877,566     +312,220,815     -11.5     166       Bidg Materials, Carden Equip, & Supply Stores     444     \$13,38,270     \$116,505,106     \$78,526,836     -50.6     355       Food & Beverage Stores     4451     \$102,398,172     \$51,349,404     -49.8     400       Bidg Material & Supplike Dealers     4442     \$1,340,712     \$51,342     1.4     193       Grocery Stores     4451     \$90,295,703,720     \$2,51,31,442	Total Food & Drink						
Motor Vehicle & Paris Dealers     441     \$125,845,693     \$399,820,669     \$272,983,976     55.1     600       Automobile Dealers     4411     \$125,845,693     \$396,820,869     \$272,983,976     55.9     29       Other Motor Vehicle Dealers     4412     \$12,834,004     \$\$35,577,555     \$9,255,349     56.4     44       Auto Parts, Accessories & Tire Stores     4412     \$12,228,813     \$42,762,8081     57.8     224       Furniture Stores     4421     \$10,523,471     \$21,5634     \$42,935,509     +52,217,666     42.3     24       Furniture Stores     4422     \$10,523,471     \$21,9643     \$42,975,581,440     +88     15       Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,503,170     +612,290,815     31.5     16       Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,503,170     +77,518,440     420.0     55       Lawn & Garden Equip & Supply Stores     4442     \$10,81,039,173     \$41,245,004     -20.0     55       Lawn & Garden Equip & Supply Stores     4445     \$10,29,47,720 <td< th=""><th></th><th>NAICS</th><th></th><th></th><th>Retail Gap</th><th>• • •</th><th></th></td<>		NAICS			Retail Gap	• • •	
Automobile Dealers     4411     \$100,682,975     \$336,294,371     \$255,611,496     55.9     29       Other Motor Vehicle Dealers     4412     \$12,834,404     \$3,577,655     \$9,256,349     56.4     4       Auto Parts, Accessories & Tire Stores     4412     \$17,218,643     \$42,277,028,831     528,277,064     42.3     24       Furniture & Home Furnishings Stores     4421     \$10,523,471     \$44,343,099     \$25,217,066     42.3     24       Home Furnishings Stores     4422     \$6,695,172     \$27,041,643     \$20,346,371     -60.3     99       Electronics & Appliance Stores     443     \$13,344,881     \$27,647,643     \$20,346,371     -60.3     98       Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,505,106     \$76,286,836     -50.6     35       Lawr & Garden Equp & Supply Stores     4442     \$1,841,167     \$31,157,71     +1,294,604     -26.0     55       Food & Beverage Stores     4452     \$3,44,887     \$105,1118     \$2,363,567     52.9     56       Gotari Stores     4452     \$3,47,660,24			. ,	· · · · ·			
Other Motor Vehicle Dealers     412     \$12,831,004     \$32,877,655     \$92,526,349     55.4     4       Auto Parts, Accessories & Tire Stores     4413     \$12,328,813     \$39,957,644     \$27,628,831     52.8     27       Furniture & Home Furnishings Stores     442     \$10,523,471     \$15,349,765     \$48,871,294     -18.8     15       Home Furnishings Stores     4422     \$6,695,172     \$27,041,543     \$20,346,571     -60.3     9       Electronics & Appliance Stores     443     \$13,384,881     \$25,67,696     +512,290,615     -31.5     16       Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,640,877     \$79,581,440     -49.8     400       Bidg Material & Supplies Dealers     4441     \$14,81,167     \$31,135,711     \$12,940,604     -26.0     55       Food & Beverage Stores     4451     \$90,217,262     \$87,703,702     \$2,131,542     1.4     19       Specialty Food Stores     4452     \$3,414,887     \$10,51,118     \$2,363,769     52.9     55       Beer, Wine & Liquor Stores     4463     \$37,742,104							
Auto Parts, Accessories & Tire Etores     4413     \$12,326,131     \$39,97,644     +\$27,628,831     +\$2.8     27       Furniture & Home Furnishings Stores     4421     \$10,523,471     \$15,349,765     \$48,71,294     -18.8     15       Home Furnishings Stores     4422     \$10,623,471     \$27,041,533     \$20,346,571     -60.3     9       Electronics & Applance Stores     443     \$13,348,881     \$25,675,696     \$12,290,615     -31.5     16       Bldg Materials & Supples Dealers     4444     \$38,218,270     \$116,604,877     \$79,881,440     -49.8     400       Bldg Materials & Supples Dealers     4441     \$38,218,270     \$116,505,106     -578,286,636     -55.6     55       Food & Beverage Stores     4451     \$10,29,317,37     \$49,40,295     \$7,479,787     3.8     311       Grocery Stores     4451     \$90,217,262     \$87,703,720     \$2,515,154     1.4     19       Specialty Food Stores     4452     \$3,414,887     \$1,01,118     \$2,350,765     1.7.3     7       Health & Personal Care Stores     446,461     \$37,342,104 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Furniture & Home Furnishings Stores     442     \$17,218,643     \$42,436,309     -\$25,217,666     -42.3     24       Furniture Stores     4421     \$10,523,471     \$15,394,765     +\$20,346,71     +00.3     9       Beteronics & Appliance Stores     443     \$13,384,881     \$25,75,666     +512,290,815     -31.5     16       Bidg Material & Supples Dealers     4441     \$38,218,270     \$116,505,106     +578,286,836     -50.6     35       Lawn & Garden Equip & Supply Stores     4442     \$1,041,167     \$3,135,771     +51,294,604     -26.0     55       Food & Beverage Stores     4445     \$102,398,173     \$494,940,295     \$7,457,878     3.8     31       Grocery Stores     4452     \$3,414,887     \$1,051,118     \$2,363,769     52.9     55       Beer, Wine & Liquor Stores     446,4461     \$37,742,104     \$38,087,754     +54,5650     1.0     26       Gasoline Stations     447,4741     \$69,96,901     \$68,120,41     \$975,560     0.7     23       Shoe Stores     4482     \$4,687,301     \$6,257,605     +							
Furniture Stores     4421     \$10,221,471     \$15,394,765     \$+4,871,294     -18.8     15       Home Furnishings Stores     4422     \$6,695,172     \$27,041,543     \$50,346,371     -60.3     9       Electronics & Appliance Stores     4442     \$6,695,172     \$27,041,543     \$50,346,371     -60.3     9       Bidg Materials, Supplies Dealers     4444     \$40,059,437     \$116,505,106     *78,286,836     -50.6     35       Lawn & Garden Equip & Supply Stores     4442     \$1,841,167     \$31,35,771     +51,294,604     -26.0     55       Food & Beverage Stores     445     \$10,298,173     \$94,940,295     \$7,475,787     3.8     311       Grocery Stores     4451     \$90,217,262     \$87,703,720     \$2,513,542     1.4     19       Specialty Food Stores     4453     \$8,766,024     \$6,185,475     \$2,580,567     7.7.3     7       Health & Personal Care Stores     446,4461     \$37,342,104     \$898,756     \$47,51     \$31     Clothing & Castores     \$448     \$24,720,697     \$27,518,249     +\$2,797,520     -5.4	•						
Home Furnishings Stores4422\$6,695,172\$27,041,543-\$20,346,371-60.39Electronics & Appliance Stores443\$13,384,861\$25,675,696\$12,290,815-31.516Bidg Material & Supplies Dealers444\$38,218,270\$119,640,877\$57,928,1440-49.840Bidg Material & Supplies Dealers4441\$38,218,270\$1115,640,877\$57,9286,836-50.635Food & Beverage Stores4445\$102,398,173\$94,940,295\$7,457,8783.831Grocery Stores4451\$90,217,262\$87,703,720\$2,513,5421.419Specialty Food Stores4453\$87,66,024\$1,057,118\$2,363,76952.95Beer, Wine & Liquor Stores4453\$87,766,024\$33,087,773\$7,345,6571.7.37Health & Personal Care Stores4445\$37,342,104\$33,087,774\$745,650-1.0226Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing & Cothing A cotasories Stores4482\$4,687,301\$62,57,605-\$1,570,304-1.1.723Shoe Stores4482\$4,687,301\$52,59,518,249-\$2,797,552-5,431Jewelry, Lugaga & Leather Goods Stores4451\$12,483,021\$56,199,526-\$43,716,50563.721Sporting Goods, Hobby, Book & Music Stores4512\$12,483,021\$56,199,526:\$43,716,50563.721Sporting Goods, Hobby, Musical Instr Stores </td <td>-</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	-						
Electronics & Appliance Stores     443     \$13,384,881     \$25,675,696     -\$12,290,815     -31.5     16       Bidg Materials, Garden Equip. & Supply Stores     444     \$40,059,437     \$116,505,106     -\$76,868,336     -50.6     355       Lawn & Garden Equip. & Supply Stores     4441     \$38,218,270     \$116,505,106     -\$76,286,336     -50.6     355       Food & Beverage Stores     4451     \$102,398,173     \$94,940,295     \$7,477,878     3.8     311       Grocery Stores     4452     \$3,414,887     \$1,051,118     \$2,363,769     52.9     55       Beer, Wine & Liquor Stores     4453     \$87,764,724     \$68,120,491     \$97,5600     0.7     233       Clothing A Ccessories Stores     4481     \$15,662,162     \$19,815,325     -\$4,154,163     -11.7     233       Stores     4481     \$15,662,162     \$19,815,325     -\$4,154,163     -11.7     233       Clothing Accessories Stores     4482     \$4,687,301     \$6,27,705     \$5,175,70,304     -11.7     233       Stores     4482     \$4,687,301     \$6,227,97,555 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>							
Bidg Materials, Garden Equip. & Supply Stores     444     \$40,059,437     \$119,640,877     -\$79,581,440     -49.8     40       Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,505,106     -\$78,286,836     -50.6     35       Lawn & Garden Equip & Supply Stores     4442     \$118,41,167     \$33,135,771     -\$1,294,604     -26.0     5       Food & Beverage Stores     4451     \$102,398,173     \$94,940,295     \$7,457,878     3.8     31       Grocery Stores     4451     \$90,217,262     \$87,703,720     \$2,513,552     1.4     19       Specialty Food Stores     4453     \$90,77,626     \$87,737,700     \$2,503,567     17.3     7       Health & Personal Care Stores     446,4461     \$37,342,104     \$38,087,754     \$474,550     0.0     226       Gasoline Stations     447,4471     \$60,906,091     \$68,120,491     \$975,600     0.7     223       Shoe Stores     4481     \$15,662,162     \$19,816,325     \$44,154,163     -11.7     23       Shoe Stores     4482     \$4,687,301     \$6,257,605	5						
Bidg Material & Supplies Dealers     4441     \$38,218,270     \$116,505,106     -\$78,286,836     -50.6     35       Lawn & Garden Equip & Supply Stores     4442     \$1,841,167     \$3,135,771     \$1,294,604     -26.0     5       Food & Bvevrage Stores     4451     \$90,217,262     \$87,703,720     \$2,513,542     1.4     19       Specialty Food Stores     4452     \$3,414,887     \$1,051,118     \$2,363,769     52.9     55       Beer, Wine & Liquor Stores     4453     \$87,66,024     \$6,185,457     \$2,580,567     17.3     7       Health & Personal Care Stores     446,4461     \$37,342,104     \$38,087,754     \$745,266     1.0     26       Gasoline Stores     446,4461     \$37,342,104     \$68,120,491     \$975,600     0.7     233       Clothing & Clothing Accessories Stores     4481     \$15,662,162     \$19,816,325     \$41,154,163     11.7     233       Shoe Stores     4483     \$4,371,234     \$14,444,318     \$2,926,916     50.3     33       Sporting Goods, Hobby, Moska & Music Stores     \$51     \$12,843,021							
Lawn & Garden Equip & Supply Stores4442\$1,841,167\$3,135,771-\$1,294,604-26.05Food & Beverage Stores4445\$102,398,173\$94,940,295\$7,457,8783.831Grocery Stores4451\$90,217,262\$87,703,720\$2,513,5421.419Specialty Food Stores4452\$3,414,887\$1,051,118\$2,363,76952.95Beer, Wine & Liquor Stores446,4461\$37,342,104\$38,087,754\$745,650-1.026Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing Accessories Stores448\$24,720,697\$27,918,249-\$2,797,552-5.431Clothing Stores4481\$44,687,301\$6,257,605-\$1,570,304-14.355Jewelry, Luggage & Leather Goods Stores4482\$4,687,301\$6,257,605-\$1,570,304-14.355Jewelry, Goods, Hobby, Book & Music Stores451\$12,483,021\$56,199,526\$43,716,50563.721Sporting Goods, Hobby, Music Stores452\$105,006,236\$215,195,433-\$44,913,378-69.519Book, Periodical & Music Stores452\$105,006,236\$215,195,433-\$10,189,197-34.422Department Stores452\$105,006,236\$215,195,433-\$10,189,197-34.450Oftice Supplies, Stationery & Girt Stores453\$23,119,239\$18,297,308+\$22,927,938,175-33.4155Miscellaneous Store Retailers							
Food & Beverage Stores445\$102,398,173\$94,940,295\$7,457,8783.831Grocery Stores4451\$90,217,262\$87,703,720\$2,513,5421.419Specially Food Stores4452\$3,414,887\$1,1051,118\$2,363,76952.955Beer, Wine & Liquor Stores446,4461\$37,342,104\$38,087,754\$7456,5001.026Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing Accessories Stores448\$24,720,697\$27,518,249-\$2,797,552-5.431Clothing Stores4481\$15,662,162\$19,816,325-\$4,154,163-11.723Shoe Stores4482\$4,687,301\$6,57,605-\$1,570,304-14.355Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.33Sporting Goods, Hobby, Book & Music Stores451\$12,483,021\$56,199,526\$43,716,505-63.721Sporting Goods, Hobby, Musical Instr Stores4512\$2,602,375\$1,387,502\$1,214,87330.42General Merchandise Stores452\$105,006,236\$21,519,543-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$100,002,236\$12,848,300\$27,938,175-33.415Miscellaneous Store Retailers453\$23,3119,239\$48,21,93111.664FloristsMerchandise Stores4529\$27,904,825\$							
Grocery Stores4451\$90,217,262\$87,703,720\$2,513,5421.419Specialty Food Stores4452\$3,414,887\$1,051,118\$2,263,76952.95Beer, Wine & Liquor Stores4453\$8,766,024\$6,185,457\$2,580,56717.37Health & Personal Care Stores446,4461\$37,342,104\$38,087,754-\$745,650-1.026Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing Accessories Stores448\$24,720,697\$2,7518,249\$2,797,552-5.431Clothing Stores4481\$15,662,162\$19,816,325\$44,154,163-11.723Shoe Stores4482\$4,687,301\$6,257,065\$1,570,304-14.35Jewelry, Luggage & Leather Goods Stores4481\$12,483,021\$56,199,526\$43,716,505-63.721Sporting Goods, Hobby, Mook & Music Stores4511\$12,483,021\$56,199,526\$44,81,47330.422Department Stores452\$105,006,235\$1,214,47330.422Department Stores4521\$77,101,411\$159,352,434\$42,251,023-34.88Other General Merchandise Stores4523\$23,119,239\$18,297,308\$4,81,21,31111.664Florists4533\$23,119,239\$18,297,308\$4,81,21,31111.664Florists4533\$23,119,239\$18,297,308\$4,81,913111.664Florists	Lawn & Garden Equip & Supply Stores		\$1,841,167	\$3,135,771	-\$1,294,604		
Specialty Food Stores     4452     \$3,414,887     \$1,051,118     \$2,363,769     52.9     5       Beer, Wine & Liquor Stores     4453     \$8,766,024     \$6,185,457     \$2,580,567     17.3     7       Health & Personal Care Stores     446,4461     \$37,342,104     \$38,087,754     \$9745,650     1.0     26       Gasoline Stations     447,4471     \$69,096,091     \$68,120,491     \$975,600     0.7     23       Clothing Accessories Stores     448     \$24,720,697     \$27,518,249     \$42,797,552     -5.4     31       Clothing Stores     4481     \$15,662,102     \$19,816,325     \$4,154,163     -11.7     23       Shoe Stores     4482     \$4,687,301     \$6,257,605     \$41,550     -53.7     21       Jewelry, Luggage & Leather Goods Stores     4483     \$4,371,234     \$1,444,318     \$2,926,916     50.3     33       Sporting Goods, Hobby, Book & Music Stores     4512     \$2,602,375     \$1,387,502     \$1,214,873     30.4     22       General Merchandise Stores     4521     \$77,101,411     \$159,352,1310,23			\$102,398,173	\$94,940,295	\$7,457,878		
Beer, Wine & Liquor Stores     4453     \$8,766,024     \$6,185,457     \$2,580,567     17.3     7       Health & Personal Care Stores     446,4461     \$37,342,104     \$38,087,754     \$745,650     -1.0     26       Gasoline Stations     447,4471     \$69,096,091     \$68,120,491     \$975,600     0.7     23       Clothing & Clothing Accessories Stores     4481     \$24,720,697     \$27,518,249     -\$2,797,552     -5.4     31       Clothing Stores     4481     \$15,662,162     \$19,816,325     -\$4,154,163     -11.7     23       Shoe Stores     4482     \$4,687,301     \$6,627,605     -\$1,570,304     -14.3     \$5       Jewelry, Luggage & Leather Goods Stores     451     \$12,483,021     \$56,199,526     -\$443,716,505     -63.7     21       Sporting Goods/Hobby/, Book & Music Stores     451     \$2,602,375     \$1,387,502     \$1,214,873     30.4     22       General Merchandise Stores     452     \$105,006,236     \$215,195,433     -\$110,189,197     -34.4     22       Department Stores Excluding Leased Depts.     4521     \$77,101,	Grocery Stores		\$90,217,262	\$87,703,720	\$2,513,542		
Health & Personal Care Stores446,4461\$37,342,104\$38,087,754-\$745,650-1.026Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing & Clothing Accessories Stores448\$24,720,697\$27,518,249\$27,797,552-5.431Clothing Stores4481\$15,662,162\$19,816,325-\$4,154,163-11.723Shoe Stores4482\$4,687,301\$6,257,605-\$1,570,304-14.355Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.333Sporting Goods, Hobby, Book & Music Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.422General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Office Supplies, Stationery & Gift Stores4533\$2,383,191\$4,026,254-\$1,643,063-22.216Used Merchandise Stores4543\$2,357,667\$58,499\$11,77,1141Used Merchandise Stores4541\$3,29	Specialty Food Stores	4452	\$3,414,887	\$1,051,118	\$2,363,769	52.9	
Gasoline Stations447,4471\$69,096,091\$68,120,491\$975,6000.723Clothing Accessories Stores448\$24,720,697\$27,518,249\$2,797,552-5.431Clothing Stores4481\$15,662,162\$19,816,325*\$4,154,163-11.723Shoe Stores4482\$44,687,301\$6,257,055-\$1,570,304-14.353Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.333Sporting Goods, Hobby, Mosical Instr Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,375,02\$1,214,87330.422General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.452\$27,7904,825\$55,843,000+\$27,938,175-33.48Other General Merchandise Stores4531\$24,211,239\$18,297,308\$4,821,93111.664Florists4531\$494,027\$1,113,165-\$173,138-8.455Office Supplies, Stationery & Gift Stores4533\$44,271,498\$4,662,728-\$1,643,063-22.616Other Miscellaneous Store Retailers4531\$4,23,255,661\$4,682,91128.22828Nonstore Retailers Cores4533\$2,333,191\$4,026,254\$4,665,22150.95551 <tr< tr="">Other General Merchandise Store</tr<>			\$8,766,024				
Clothing & Clothing Accessories Stores448\$24,720,697\$27,518,249-\$2,797,552-5.431Clothing Stores4481\$15,662,162\$19,816,325-\$4,154,163-11.723Shoe Stores4482\$4,687,301\$6,257,605-\$1,570,304-14.353Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.333Sporting Goods, Hobby, Book & Music Stores451\$12,483,021\$56,199,526-\$43,716,505-63.721Sporting Goods/Hobby/Musical Instr Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores452\$105,006,236\$215,195,433-\$10,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4532\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers4531\$940,027\$11,13,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4533\$2,331,19,239\$18,297,308\$4,821,93111.664Florists4533\$2,333,191\$4,026,254-\$173,138-8.455Other Miscellaneous Store Retailers4533\$2,333,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers454\$6,624,163\$2,157,642\$4,466,52150.95<	Health & Personal Care Stores	446,4461	\$37,342,104	\$38,087,754	-\$745,650		
Clothing Stores4481\$15,662,162\$19,816,325-\$4,154,163-11.723Shoe Stores4482\$4,687,301\$6,257,605-\$1,570,304-14.35Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,226,91650.33Sporting Goods, Hobby, Book & Music Stores451\$12,483,021\$56,199,526\$43,716,505-63.721Sporting Goods/Hobby/Musical Instr Stores4511\$9,880,646\$54,812,024\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.422General Merchandise Stores4522\$177,010,411\$159,352,434-\$82,251,023-34.888Other General Merchandise Stores4529\$27,904,825\$55,843,000\$27,938,175-33.415Miscellaneous Store Retailers4531\$490,027\$1,113,165-\$173,138-84.455Office Supplies, Stationery & Gift Stores4533\$2,381,191\$4,026,254-\$1,643,063-22.216Used Merchandise Stores4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers4541\$3,295,016\$1,412,146\$1,882,87040.02Used Merchandise Stores4542\$971,480\$1,59,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services7223\$1,634,785	Gasoline Stations	•	\$69,096,091	\$68,120,491			
Shoe Stores4482\$4,687,301\$6,257,605-\$1,570,304-14.35Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.33Sporting Goods, Hobby, Book & Music Stores451\$1,483,021\$56,199,526-\$43,716,505-63.721Sporting Goods/Hobby/Musical Instr Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.42General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$22,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers4531\$940,027\$1,113,165-\$173,138-84.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$1,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers4543\$2,357,667\$585,499\$1,772,16860.22Vending Machine Operators4543\$2,357,667\$858,499\$1,772,16860.22Food Services	Clothing & Clothing Accessories Stores	448	\$24,720,697	\$27,518,249	-\$2,797,552	-5.4	
Jewelry, Luggage & Leather Goods Stores4483\$4,371,234\$1,444,318\$2,926,91650.33Sporting Goods, Hobby, Book & Music Stores451\$12,483,021\$56,199,526-\$43,716,505-63.721Sporting Goods/Hobby/Musical Instr Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.422General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retaillers4533\$2,383,191\$4,026,254-\$1,643,063-25.615Nonstore Retaillers4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4543\$2,357,667\$585,499\$1,772,16860.22 <t< td=""><td></td><td></td><td>\$15,662,162</td><td>\$19,816,325</td><td></td><td></td><td></td></t<>			\$15,662,162	\$19,816,325			
Sporting Goods, Hobby, Book & Music Stores   451   \$12,483,021   \$56,199,526   -\$43,716,505   -63.7   21     Sporting Goods, Hobby/Musical Instr Stores   4511   \$9,880,646   \$54,812,024   -\$44,931,378   -69.5   19     Book, Periodical & Music Stores   4512   \$2,602,375   \$1,387,502   \$1,214,873   30.4   2     General Merchandise Stores   452   \$105,006,236   \$215,195,433   -\$110,189,197   -34.4   22     Department Stores Excluding Leased Depts.   4521   \$77,101,411   \$159,352,434   -\$82,251,023   -33.4   15     Miscellaneous Store Retailers   4531   \$23,119,239   \$18,297,308   \$4,821,931   11.6   64     Florists   4531   \$940,027   \$1,113,165   -\$173,138   -8.4   5     Office Supplies, Stationery & Gift Stores   4532   \$4,271,498   \$4,463,278   -\$191,780   -2.2   16     Used Merchandise Stores   4533   \$2,383,191   \$4,026,254   -\$16,643,063   -25.6   15     Other Miscellaneous Store Retailers   4539   \$15,524,523   \$8,694,612   \$6,629,911   28.2   28<	Shoe Stores	4482	\$4,687,301	\$6,257,605	-\$1,570,304	-14.3	5
Sporting Goods/Hobby/Musical Instr Stores4511\$9,880,646\$54,812,024-\$44,931,378-69.519Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.42General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,822-\$44,613,222277.2131Special Food Services722\$59,802,610\$104,415,832-\$44,613,222277.2131Special Food Service	Jewelry, Luggage & Leather Goods Stores		\$4,371,234	\$1,444,318	\$2,926,916		
Book, Periodical & Music Stores4512\$2,602,375\$1,387,502\$1,214,87330.42General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers453\$22,119,239\$18,297,308\$4,421,93111.664Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4533\$2,383,191\$4,026,254-\$1,643,063-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Sporting Goods, Hobby, Book & Music Stores	451	\$12,483,021	\$56,199,526	-\$43,716,505	-63.7	
General Merchandise Stores452\$105,006,236\$215,195,433-\$110,189,197-34.422Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers453\$23,119,239\$18,297,308\$4,821,93111.664Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers4549\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Sporting Goods/Hobby/Musical Instr Stores	4511	\$9,880,646	\$54,812,024	-\$44,931,378		
Department Stores Excluding Leased Depts.4521\$77,101,411\$159,352,434-\$82,251,023-34.88Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,175-33.415Miscellaneous Store Retailers453\$23,119,239\$18,297,308\$4,821,93111.664Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Book, Periodical & Music Stores	4512	\$2,602,375	\$1,387,502	\$1,214,873	30.4	
Other General Merchandise Stores4529\$27,904,825\$55,843,000-\$27,938,17533.415Miscellaneous Store Retailers453\$23,119,239\$18,297,308\$4,821,93111.664Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	General Merchandise Stores	452	\$105,006,236	\$215,195,433	-\$110,189,197	-34.4	
Miscellaneous Store Retailers453\$23,119,239\$18,297,308\$4,821,93111.664Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Department Stores Excluding Leased Depts.	4521	\$77,101,411	\$159,352,434	-\$82,251,023	-34.8	8
Florists4531\$940,027\$1,113,165-\$173,138-8.45Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Other General Merchandise Stores	4529	\$27,904,825	\$55,843,000	-\$27,938,175	-33.4	15
Office Supplies, Stationery & Gift Stores4532\$4,271,498\$4,463,278-\$191,780-2.216Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Miscellaneous Store Retailers	453	\$23,119,239	\$18,297,308		11.6	64
Used Merchandise Stores4533\$2,383,191\$4,026,254-\$1,643,063-25.615Other Miscellaneous Store Retailers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Florists	4531	\$940,027	\$1,113,165	-\$173,138	-8.4	5
Other Miscellaneous Store Retaillers4539\$15,524,523\$8,694,612\$6,829,91128.228Nonstore Retaillers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Office Supplies, Stationery & Gift Stores	4532	\$4,271,498	\$4,463,278	-\$191,780	-2.2	16
Nonstore Retailers454\$6,624,163\$2,157,642\$4,466,52150.95Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Used Merchandise Stores	4533	\$2,383,191	\$4,026,254	-\$1,643,063	-25.6	15
Electronic Shopping & Mail-Order Houses4541\$3,295,016\$1,412,146\$1,882,87040.02Vending Machine Operators4542\$971,480\$159,997\$811,48371.71Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Other Miscellaneous Store Retailers	4539	\$15,524,523	\$8,694,612	\$6,829,911	28.2	28
Vending Machine Operators     4542     \$971,480     \$159,997     \$811,483     71.7     1       Direct Selling Establishments     4543     \$2,357,667     \$585,499     \$1,772,168     60.2     2       Food Services & Drinking Places     722     \$59,802,610     \$104,415,832     -\$44,613,222     -27.2     131       Special Food Services     723     \$1,634,785     \$778,506     \$856,279     35.5     3       Drinking Places - Alcoholic Beverages     7224     \$1,290,516     \$3,908,166     -\$2,617,650     -50.4     5	Nonstore Retailers	454	\$6,624,163	\$2,157,642	\$4,466,521	50.9	5
Direct Selling Establishments4543\$2,357,667\$585,499\$1,772,16860.22Food Services & Drinking Places722\$59,802,610\$104,415,832-\$44,613,222-27.2131Special Food Services7223\$1,634,785\$778,506\$856,27935.53Drinking Places - Alcoholic Beverages7224\$1,290,516\$3,908,166-\$2,617,650-50.45	Electronic Shopping & Mail-Order Houses	4541	\$3,295,016	\$1,412,146	\$1,882,870	40.0	2
Food Services & Drinking Places     722     \$59,802,610     \$104,415,832     -\$44,613,222     -27.2     131       Special Food Services     7223     \$1,634,785     \$778,506     \$856,279     35.5     3       Drinking Places - Alcoholic Beverages     7224     \$1,290,516     \$3,908,166     -\$2,617,650     -50.4     5	Vending Machine Operators	4542	\$971,480	\$159,997	\$811,483	71.7	1
Special Food Services     7223     \$1,634,785     \$778,506     \$856,279     35.5     3       Drinking Places - Alcoholic Beverages     7224     \$1,290,516     \$3,908,166     -\$2,617,650     -50.4     5	Direct Selling Establishments	4543	\$2,357,667	\$585,499	\$1,772,168	60.2	2
Drinking Places - Alcoholic Beverages     7224     \$1,290,516     \$3,908,166     -\$2,617,650     -50.4     5	Food Services & Drinking Places	722	\$59,802,610	\$104,415,832	-\$44,613,222	-27.2	131
	Special Food Services	7223	\$1,634,785	\$778,506	\$856,279	35.5	3
Restaurants/Other Eating Places     7225     \$56,877,309     \$99,729,160     -\$42,851,851     -27.4     123	Drinking Places - Alcoholic Beverages	7224	\$1,290,516	\$3,908,166	-\$2,617,650	-50.4	5
	Restaurants/Other Eating Places	7225	\$56,877,309	\$99,729,160	-\$42,851,851	-27.4	123

**Data Note:** Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.

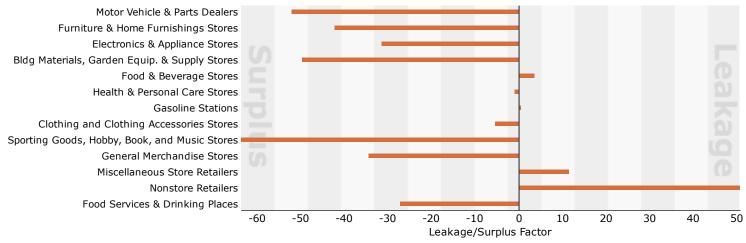
http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf

## Retail MarketPlace Profile

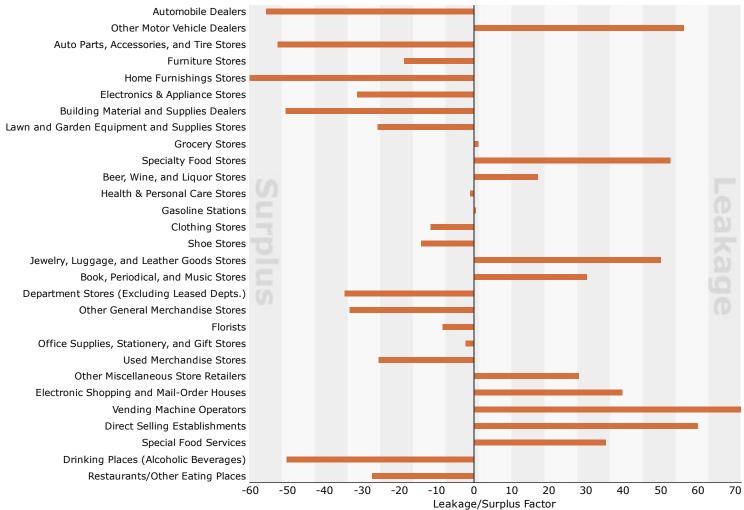
3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 10 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

## 2017 Leakage/Surplus Factor by Industry Subsector



### 2017 Leakage/Surplus Factor by Industry Group



Source: Esri and Data Axle. Esri 2021 Updated Demographics. Esri 2017 Retail MarketPlace. ©2021 Esri. ©2017 Data Axle, Inc. All rights reserved.

November 09, 2021

## Retail MarketPlace Profile

3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 15 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

87,218

35,551

\$40,107

\$27,181

#### Summary Demographics

2021 Population

2021 Households

2021 Median Disposable Income

2021 Per Capita Income

NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Summary		(Retail Potential)	(Retail Sales)		Factor	Businesses
Total Retail Trade and Food & Drink	44-45,722	\$1,049,775,841	\$1,636,863,573	-\$587,087,732	-21.9	687
Total Retail Trade	44-45	\$951,578,625	\$1,478,345,967	-\$526,767,342	-21.7	507
Total Food & Drink	722	\$98,197,216	\$158,517,606	-\$60,320,390	-23.5	180
	NAICS	Demand	Supply	Retail Gap	Leakage/Surplus	Number of
2017 Industry Group		(Retail Potential)	(Retail Sales)		Factor	Businesses
Motor Vehicle & Parts Dealers	441	\$207,562,649	\$458,571,171	-\$251,008,522	-37.7	78
Automobile Dealers	4411	\$166,105,879	\$393,847,505	-\$227,741,626	-40.7	38
Other Motor Vehicle Dealers	4412	\$21,131,069	\$5,724,830	\$15,406,239	57.4	6
Auto Parts, Accessories & Tire Stores	4413	\$20,325,701	\$58,998,836	-\$38,673,135	-48.8	34
Furniture & Home Furnishings Stores	442	\$28,278,062	\$91,995,175	-\$63,717,113	-53.0	30
Furniture Stores	4421	\$17,317,702	\$16,319,484	\$998,218	3.0	18
Home Furnishings Stores	4422	\$10,960,360	\$75,675,692	-\$64,715,332	-74.7	12
Electronics & Appliance Stores	443	\$21,992,075	\$29,888,979	-\$7,896,904	-15.2	18
Bldg Materials, Garden Equip. & Supply Stores	444	\$65,788,887	\$154,757,307	-\$88,968,420	-40.3	57
Bldg Material & Supplies Dealers	4441	\$62,754,216	\$150,752,375	-\$87,998,159	-41.2	49
Lawn & Garden Equip & Supply Stores	4442	\$3,034,671	\$4,004,931	-\$970,260	-13.8	8
Food & Beverage Stores	445	\$168,962,240	\$132,850,196	\$36,112,044	12.0	48
Grocery Stores	4451	\$148,931,619	\$120,869,535	\$28,062,084	10.4	31
Specialty Food Stores	4452	\$5,641,110	\$1,252,237	\$4,388,873	63.7	6
Beer, Wine & Liquor Stores	4453	\$14,389,511	\$10,728,424	\$3,661,087	14.6	11
Health & Personal Care Stores	446,4461	\$61,727,035	\$56,790,284	\$4,936,751	4.2	41
Gasoline Stations	447,4471	\$114,271,630	\$102,084,850	\$12,186,780	5.6	38
Clothing & Clothing Accessories Stores	448	\$40,548,065	\$45,899,137	-\$5,351,072	-6.2	43
Clothing Stores Shoe Stores	4481 4482	\$25,723,958	\$33,214,455	-\$7,490,497	-12.7 -13.1	29 8
	4482	\$7,691,433	\$10,011,418	-\$2,319,985	45.5	6
Jewelry, Luggage & Leather Goods Stores Sporting Goods, Hobby, Book & Music Stores	4465	\$7,132,673	\$2,673,265	\$4,459,408 -\$42,129,337	-50.7	31
Sporting Goods, Hobby, Book & Music Stores Sporting Goods/Hobby/Musical Instr Stores	451	\$20,498,868 \$16,221,793	\$62,628,205 \$60,232,931	-\$42,129,337	-50.7	27
Book, Periodical & Music Stores	4511	\$16,221,793	\$2,395,273	\$1,881,803	-37.6	4
General Merchandise Stores	4512	\$172,818,011	\$287,096,676	-\$114,278,665	-24.8	33
Department Stores Excluding Leased Depts.	4521	\$126,788,645	\$189,703,210	-\$62,914,565	-19.9	11
Other General Merchandise Stores	4529	\$46,029,366	\$97,393,466	-\$51,364,100	-35.8	22
Miscellaneous Store Retailers	453	\$38,179,991	\$25,386,832	\$12,793,159	20.1	84
Florists	4531	\$1,540,816	\$1,206,129	\$334,687	12.2	6
Office Supplies, Stationery & Gift Stores	4532	\$7,013,020	\$5,951,087	\$1,061,933	8.2	22
Used Merchandise Stores	4533	\$3,917,051	\$6,537,757	-\$2,620,706	-25.1	22
Other Miscellaneous Store Retailers	4539	\$25,709,104	\$11,691,859	\$14,017,245	37.5	35
Nonstore Retailers	454	\$10,951,111	\$30,397,158	-\$19,446,047	-47.0	8
Electronic Shopping & Mail-Order Houses	4541	\$5,423,387	\$5,514,185	-\$90,798	-0.8	3
Vending Machine Operators	4542	\$1,603,179	\$24,246,086	-\$22,642,907	-87.6	3
Direct Selling Establishments	4543	\$3,924,545	\$636,887	\$3,287,658	72.1	2
Food Services & Drinking Places	722	\$98,197,216	\$158,517,606	-\$60,320,390	-23.5	180
Special Food Services	7223	\$2,683,750	\$11,055,807	-\$8,372,057	-60.9	6
Drinking Places - Alcoholic Beverages	7224	\$2,119,739	\$5,277,249	-\$3,157,510	-42.7	8
Restaurants/Other Eating Places	7225	\$93,393,727	\$142,184,549	-\$48,790,822	-20.7	166
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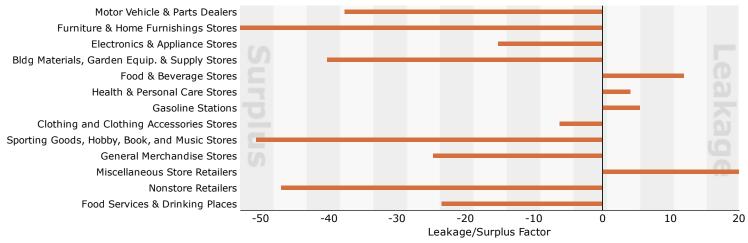
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## Retail MarketPlace Profile

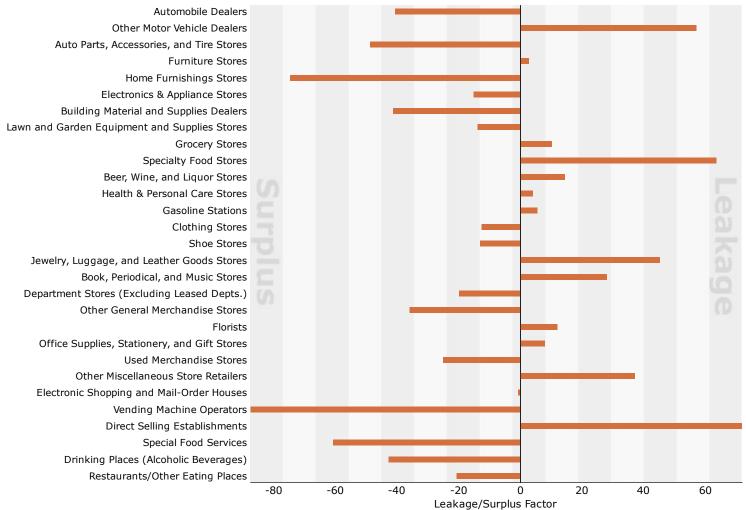
3245 Mt Moriah Ave, Owensboro, Kentucky, 42303 Drive Time: 15 minute radius

Prepared by Bo Barron, CCIM Latitude: 37.75452 Longitude: -87.05943

## 2017 Leakage/Surplus Factor by Industry Subsector



## 2017 Leakage/Surplus Factor by Industry Group



3245 Mount Moriah Ave | Owensboro, KY 42303

For Lease



**BO BARRON, CCIM** 

**Managing Director** 

bo@wgbarron.com Direct: **270.926.1101 x170** | Cell: **270.313.2444** 

#### KY #207674

#### **PROFESSIONAL BACKGROUND**

In a world where the commercial real estate landscape is complex and ever-changing, Bo Barron, CEO of Barron Commercial Group, serves as a trusted guide. Bo understands the challenges and opportunities that clients face when navigating commercial real estate decisions. As a third-generation leader in the industry and a former Marine, Bo is on a mission to empower investors, owners, and users of commercial real estate.

The journey with Bo and his team at BCG begins with the understanding that success in the commercial real estate sector requires more than just transactions. It requires a strategic partner who can help clients overcome obstacles, seize opportunities, and achieve their financial goals. With a track record of increasing revenue by 397% since taking over the company, Bo has a proven strategy to help clients thrive.

In addition to his work at BCG, Bo and his brother Timmy co-host the podcast Commercially Speaking, turning complex real estate concepts into accessible and engaging discussions. Listeners are equipped with valuable insights, helping them make informed decisions about their investments.

Bo also contributes to the broader commercial real estate community as a Senior Instructor at the CCIM Institute. He educates aspiring professionals and serves on the CCIM Foundation Board, supporting veterans and minorities in their career development. By providing these resources, Bo helps others avoid the pitfalls he's learned to navigate.

Bo's vision for the future is ambitious but grounded in a proven strategy. This growth will be driven by attracting top talent, fostering a collaborative culture, and leveraging advanced technology. This strategy ensures that clients not only survive in the commercial real estate market but thrive.

Bo Barron is more than a leader in commercial real estate; he's a guide who empowers clients to reach their financial goals. His commitment to excellence, education, and client success positions him as an invaluable partner in your commercial real estate journey. With Bo and the Barron Commercial Group, you're not just investing in property; you're investing in a brighter, more prosperous future.

#### **EDUCATION**

B.A. Organizational Communication - Murray State University A.A Arabic Language - Defense Language Institute at the Presidio of Monterrey, California

#### 

**BO BARRON, CCIM** Managing Director bo@wgbarron.com (P) 270.926.1101 x170 (C) 270.313.2444

**TODD HUMPHREYS** Advisor todd@wgbarron.com (P) 270.926.1101 x120 (C) 270.929.1236

3245 Mount Moriah Ave | Owensboro, KY 42303

For Lease

\$20.00 SF/yr (NNN)



#### TODD HUMPHREYS

Advisor todd@wgbarron.com Direct: **270.926.1101 x120** | Cell: **270.929.1236** 

KY #222972

#### **PROFESSIONAL BACKGROUND**

Todd began his career in 1986 as a retail sales manager for Kinney Shoe Corporation. He moved over to finance after 5 years in retail sales management to work for ITT Financial as a Branch Manager.

Moving from a finance company to a bank after 2 years, Todd performed many positions at three different banks over a 20 year period. He was a branch manager, mortgage loan officer, Business Banking Officer overseeing 10 branches to finally a Vice President of Commercial Lending his last 5 years of his banking career.

Then, in 2009, Todd entered real estate development and property management with Gateway Commercial Properties. Gateway developed 7 acres adjacent to Walmart on highway 54 in Owensboro, KY building two retail strip centers that Todd fully leased. He still manages the properties today as president of Gateway Property Management and Leasing. Gateway Commercial also sold land to Goodwill Industries as well as sold land and built offices for Kentucky Farm Bureau and Davita Dialysis.

In 2020, Todd joined forces with Owensboro's only dedicated Commercial Real Estate brokerage firm, Barron Commercial Group. Barron has deep roots in Owensboro with over a 50 year history in commercial real estate sales and leasing, development, and property management as well as tenant representation. Barron has developed a network of commercial real estate relationships extending to every major market in the United States. Whether the need is local or national, we have the experience and expertise, the tools, and the people to get the job done.

#### EDUCATION

Studied Business at Western Kentucky University.

#### **MEMBERSHIPS**

Kids Football League, Co-founder & Past President, Coach (2013-2018) ODCYFL Football Coach (1992-2002, 2009-2012) Daviess County Middle School Football Coach (2016) EDC Little League Baseball Coach (2012-2016) Southern Little League Baseball Coach (1994-1999) Highland Playground Softball Coach (2000-2003) Meadowlands Playground Baseball Coach (2008-2011) Junior Achievement, Instructor (1997-2014) Boulware Center, Fundraising Committee (2006-2007) Habitat for Humanity Owensboro, Fundraising Chairman (1998-2001) Community Coordinator for Daviess County High School Football ( 2018-present)

**BO BARRON, CCIM** Managing Director bo@wgbarron.com (P) 270.926.1101 x170 (C) 270.313.2444

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