

# Al Robertson

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## Senior Vice President

### Expertise

- Industrial Sales & Leasing
- Tenant/User Representation
- Development & Construction Management

### Background & Experience

Alan Robertson has joined NAI Puget Sound Properties with over 35 years of commercial real estate experience within the Greater Puget Sound region. During his first seven years in commercial real estate with Grubb & Ellis, Al served primarily as a Corporate Representative for national and local firms completing over 3.5 million square feet of real estate transactions. In 1992, Al joined Kidder Mathews and has since expanded his services to include development design and entitlement, construction project management and corporate services/consultation.

Past projects completed of interest include: the representation of Precision Castparts Corp/Primus Int'l in their efforts to identify and acquire a 250,000 square foot manufacturing facility in Alcona, Washington; the expansion of Topkey - Composite Solutions' manufacturing facility to 104,050 square feet in Sumner, Washington; site acquisition, design, entitlements and construction of Premier Transportation's regional distribution center located in Lacey, Washington; Relocation and expansion of Hydro USA into 89,000 SF of manufacturing space.

### Education

- B.A. in Political Science - University of Washington
- While attending the University, Al participated in the Husky Football program from 1980 through 1985, culminating his career with the Huskies as the starting left offensive guard on the 1985 Orange Bowl Championship team.

### Professional Affiliations

- CBA - Commercial Brokers Association
- WSCAR - Washington State Commercial Association of Realtors

### Partial Client List

- Benaroya Capital
- Boeing
- BP North America
- Bunzl
- Complete Office
- Composite Solutions
- Hydro USA
- Premier Transportation
- Precision Castparts Corporation
- Prologis
- Teutsch Partners



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# Will Schmidt

## Associate

### Expertise

- Industrial - Corporate/Tenant Representation

### Background & Experience

Will Schmidt, partnering with senior broker Al Robertson, is an Associate at NAI Puget Sound Properties specializing in industrial properties in the South King County and North Pierce County markets. Will's passion for logistics and finance is useful in assisting clients with their exact industrial needs.

Prior to joining NAI Puget Sound Properties, Will played football for the University of Idaho Vandals and then went on to an internship in investment banking followed by an internship in venture capital.

Will grew up in the Seattle neighborhood of Magnolia. He enjoys watching and playing a wide array of sports as well as reading, hiking, cooking, and spending time with his family and friends.

### Education

- Bachelor of Science, Accounting - University of Idaho

### Professional Affiliations

- CBA - Commercial Brokers Association
- WSCAR - Washington State Commercial Association of Realtors



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