# Interstate Hwy 35 Land FOR SALE \$1,126,000 Land <br> DEVINE, TX 78016 



## PROPERTY FEATURES

Ample acreage on I-35 south of San Antonio. Land is located right next to the Walmart in Devine,
restaurants, retail and residential all close by. Traffic counts on I-35 are around $30 \mathrm{k} / \mathrm{day}$, property has a generous 2000+ feet of frontage as well as a billboard on site. Close proximity to TX-173 intersection and existing curb cut on l-35 frontage rd makes for easy access on and off highway from property.

## 服 SPERRY -COMMERCIAL-

 TES HAYNIE COMMERCIAL GROUP
## Mark Haynie

## BROKER

830.481.9533
mark.haynie@sperrycga.com
TX \#644160

Each office independently owned and operated
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Source: ©2020 Kalibrate Technologies (Q4 2020).

## Summary Demographics

2020 Population
2,166
2020 Households
2020 Median Disposable Income
\$41,181
2020 Per Capita Income
\$20,803
NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

| 2017 Industry Summary | NAICS | Demand (Retail Potential) | Supply (Retail Sales) | Retail Gap | Leakage/Surplus Factor | Number of Businesses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Retail Trade and Food \& Drink | 44-45,722 | \$21,709,168 | \$123,713,288 | -\$102,004,120 | -70.1 | 39 |
| Total Retail Trade | 44-45 | \$19,901,898 | \$119,184,743 | -\$99,282,845 | -71.4 | 26 |
| Total Food \& Drink | 722 | \$1,807,269 | \$4,528,545 | -\$2,721,276 | -43.0 | 12 |
| 2017 Industry Group | NAICS | Demand (Retail Potential) | Supply (Retail Sales) | Retail Gap | Leakage/Surplus Factor | Number of Businesses |
| Motor Vehicle \& Parts Dealers | 441 | \$4,737,675 | \$66,255,496 | -\$61,517,821 | -86.7 | 7 |
| Automobile Dealers | 4411 | \$3,839,947 | \$65,283,301 | -\$61,443,354 | -88.9 | 4 |
| Other Motor Vehicle Dealers | 4412 | \$527,738 | \$0 | \$527,738 | 100.0 | 0 |
| Auto Parts, Accessories \& Tire Stores | 4413 | \$369,991 | \$972,195 | -\$602,204 | -44.9 | 2 |
| Furniture \& Home Furnishings Stores | 442 | \$569,108 | \$0 | \$569,108 | 100.0 | 0 |
| Furniture Stores | 4421 | \$330,094 | \$0 | \$330,094 | 100.0 | 0 |
| Home Furnishings Stores | 4422 | \$239,014 | \$0 | \$239,014 | 100.0 | 0 |
| Electronics \& Appliance Stores | 443 | \$603,395 | \$0 | \$603,395 | 100.0 | 0 |
| Bldg Materials, Garden Equip. \& Supply Stores | 444 | \$1,418,536 | \$2,120,465 | -\$701,929 | -19.8 | 2 |
| Bldg Material \& Supplies Dealers | 4441 | \$1,329,693 | \$2,095,764 | -\$766,071 | -22.4 | 2 |
| Lawn \& Garden Equip \& Supply Stores | 4442 | \$88,843 | \$0 | \$88,843 | 100.0 | 0 |
| Food \& Beverage Stores | 445 | \$3,562,156 | \$9,146,639 | -\$5,584,483 | -43.9 | 4 |
| Grocery Stores | 4451 | \$3,263,109 | \$8,916,356 | -\$5,653,247 | -46.4 | 2 |
| Specialty Food Stores | 4452 | \$150,621 | \$0 | \$150,621 | 100.0 | 0 |
| Beer, Wine \& Liquor Stores | 4453 | \$148,426 | \$168,299 | -\$19,873 | -6.3 | 1 |
| Health \& Personal Care Stores | 446,4461 | \$1,224,883 | \$2,001,819 | -\$776,936 | -24.1 | 1 |
| Gasoline Stations | 447,4471 | \$2,142,624 | \$20,331,388 | -\$18,188,764 | -80.9 | 5 |
| Clothing \& Clothing Accessories Stores | 448 | \$704,017 | \$0 | \$704,017 | 100.0 | 0 |
| Clothing Stores | 4481 | \$486,740 | \$0 | \$486,740 | 100.0 | 0 |
| Shoe Stores | 4482 | \$103,343 | \$0 | \$103,343 | 100.0 | 0 |
| Jewelry, Luggage \& Leather Goods Stores | 4483 | \$113,934 | \$0 | \$113,934 | 100.0 | 0 |
| Sporting Goods, Hobby, Book \& Music Stores | 451 | \$590,894 | \$0 | \$590,894 | 100.0 | 0 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$532,955 | \$0 | \$532,955 | 100.0 | 0 |
| Book, Periodical \& Music Stores | 4512 | \$57,939 | \$0 | \$57,939 | 100.0 | 0 |
| General Merchandise Stores | 452 | \$3,168,093 | \$17,433,374 | -\$14,265,281 | -69.2 | 3 |
| Department Stores Excluding Leased Depts. | 4521 | \$2,102,496 | \$15,211,725 | -\$13,109,229 | -75.7 | 1 |
| Other General Merchandise Stores | 4529 | \$1,065,597 | \$2,221,649 | -\$1,156,052 | -35.2 | 2 |
| Miscellaneous Store Retailers | 453 | \$847,021 | \$1,326,230 | -\$479,209 | -22.1 | 5 |
| Florists | 4531 | \$30,661 | \$98,389 | -\$67,728 | -52.5 | 2 |
| Office Supplies, Stationery \& Gift Stores | 4532 | \$144,764 | \$79,511 | \$65,253 | 29.1 | 1 |
| Used Merchandise Stores | 4533 | \$104,807 | \$42,742 | \$62,065 | 42.1 | 1 |
| Other Miscellaneous Store Retailers | 4539 | \$566,789 | \$1,105,588 | -\$538,799 | -32.2 | 2 |
| Nonstore Retailers | 454 | \$333,496 | \$0 | \$333,496 | 100.0 | 0 |
| Electronic Shopping \& Mail-Order Houses | 4541 | \$206,774 | \$0 | \$206,774 | 100.0 | 0 |
| Vending Machine Operators | 4542 | \$17,445 | \$0 | \$17,445 | 100.0 | 0 |
| Direct Selling Establishments | 4543 | \$109,276 | \$0 | \$109,276 | 100.0 | 0 |
| Food Services \& Drinking Places | 722 | \$1,807,269 | \$4,528,545 | -\$2,721,276 | -43.0 | 12 |
| Special Food Services | 7223 | \$22,523 | \$0 | \$22,523 | 100.0 | 0 |
| Drinking Places - Alcoholic Beverages | 7224 | \$55,644 | \$0 | \$55,644 | 100.0 | 0 |
| Restaurants/Other Eating Places | 7225 | \$1,729,102 | \$4,528,545 | -\$2,799,443 | -44.7 | 12 |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services \& Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.
http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf
Source: Esri and Infogroup. Esri 2020 Updated Demographics. Esri 2017 Retail MarketPlace. ©2020 Esri. ©2017 Infogroup, Inc. All rights reserved.

## 2017 Leakage/Surplus Factor by Industry Subsector



## 2017 Leakage/Surplus Factor by Industry Group

Other Motor Vehicle Dealers Auto Parts, Accessories, and Tire Stores Furniture Stores Home Furnishings Stores Electronics \& Appliance Stores Building Material and Supplies Dealers Lawn and Garden Equipment and Supplies Stores Grocery Stores
Specialty Food Stores Beer, Wine, and Liquor Stores Health \& Personal Care Stores Gasoline Stations Clothing Stores Shoe Stores
Jewelry, Luggage, and Leather Goods Stores
Book, Periodical, and Music Stores Department Stores (Excluding Leased Depts.) Other General Merchandise Stores Florists Office Supplies, Stationery, and Gift Stores Used Merchandise Stores Other Miscellaneous Store Retailers Electronic Shopping and Mail-Order Houses Vending Machine Operators Direct Selling Establishments Special Food Services Drinking Places (Alcoholic Beverages) Restaurants/Other Eating Places


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## Summary Demographics

2020 Population
3,688
2020 Households
1,281
2020 Median Disposable Income
\$44,650
2020 Per Capita Income
\$24,159
NOTE: This database is in mature status. While the data are presented in current year geography, all supply- and demand-related estimates remain vintage 2017.

| 2017 Industry Summary | NAICS | Demand (Retail Potential) | Supply (Retail Sales) | Retail Gap | Leakage/Surplus Factor | Number of Businesses |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Retail Trade and Food \& Drink | 44-45,722 | \$42,073,436 | \$75,320,838 | -\$33,247,402 | -28.3 | 25 |
| Total Retail Trade | 44-45 | \$38,298,610 | \$72,722,850 | -\$34,424,240 | -31.0 | 17 |
| Total Food \& Drink | 722 | \$3,774,826 | \$2,597,988 | \$1,176,838 | 18.5 | 8 |
| 2017 Industry Group | NAICS | Demand (Retail Potential) | Supply (Retail Sales) | Retail Gap | Leakage/Surplus Factor | Number of Businesses |
| Motor Vehicle \& Parts Dealers | 441 | \$8,758,314 | \$42,837,037 | -\$34,078,723 | -66.0 | 5 |
| Automobile Dealers | 4411 | \$7,062,697 | \$42,086,982 | -\$35,024,285 | -71.3 | 3 |
| Other Motor Vehicle Dealers | 4412 | \$969,280 | \$0 | \$969,280 | 100.0 | 0 |
| Auto Parts, Accessories \& Tire Stores | 4413 | \$726,337 | \$669,277 | \$57,060 | 4.1 | 1 |
| Furniture \& Home Furnishings Stores | 442 | \$1,199,278 | \$0 | \$1,199,278 | 100.0 | 0 |
| Furniture Stores | 4421 | \$692,975 | \$0 | \$692,975 | 100.0 | 0 |
| Home Furnishings Stores | 4422 | \$506,303 | \$0 | \$506,303 | 100.0 | 0 |
| Electronics \& Appliance Stores | 443 | \$1,251,410 | \$0 | \$1,251,410 | 100.0 | 0 |
| Bldg Materials, Garden Equip. \& Supply Stores | 444 | \$2,696,184 | \$1,080,407 | \$1,615,777 | 42.8 | 1 |
| Bldg Material \& Supplies Dealers | 4441 | \$2,527,244 | \$1,057,536 | \$1,469,708 | 41.0 | 1 |
| Lawn \& Garden Equip \& Supply Stores | 4442 | \$168,940 | \$0 | \$168,940 | 100.0 | 0 |
| Food \& Beverage Stores | 445 | \$6,876,493 | \$5,199,325 | \$1,677,168 | 13.9 | 2 |
| Grocery Stores | 4451 | \$6,271,967 | \$5,051,549 | \$1,220,418 | 10.8 | 1 |
| Specialty Food Stores | 4452 | \$290,905 | \$0 | \$290,905 | 100.0 | 0 |
| Beer, Wine \& Liquor Stores | 4453 | \$313,621 | \$0 | \$313,621 | 100.0 | 0 |
| Health \& Personal Care Stores | 446,4461 | \$2,338,411 | \$1,089,217 | \$1,249,194 | 36.4 | 1 |
| Gasoline Stations | 447,4471 | \$3,959,022 | \$11,728,432 | -\$7,769,410 | -49.5 | 3 |
| Clothing \& Clothing Accessories Stores | 448 | \$1,495,232 | \$0 | \$1,495,232 | 100.0 | 0 |
| Clothing Stores | 4481 | \$1,013,795 | \$0 | \$1,013,795 | 100.0 | 0 |
| Shoe Stores | 4482 | \$210,500 | \$0 | \$210,500 | 100.0 | 0 |
| Jewelry, Luggage \& Leather Goods Stores | 4483 | \$270,937 | \$0 | \$270,937 | 100.0 | 0 |
| Sporting Goods, Hobby, Book \& Music Stores | 451 | \$1,203,317 | \$0 | \$1,203,317 | 100.0 | 0 |
| Sporting Goods/Hobby/Musical Instr Stores | 4511 | \$1,077,909 | \$0 | \$1,077,909 | 100.0 | 0 |
| Book, Periodical \& Music Stores | 4512 | \$125,407 | \$0 | \$125,407 | 100.0 | 0 |
| General Merchandise Stores | 452 | \$6,300,015 | \$9,362,385 | -\$3,062,370 | -19.6 | 1 |
| Department Stores Excluding Leased Depts. | 4521 | \$4,259,269 | \$0 | \$4,259,269 | 100.0 | 0 |
| Other General Merchandise Stores | 4529 | \$2,040,746 | \$1,193,110 | \$847,636 | 26.2 | 1 |
| Miscellaneous Store Retailers | 453 | \$1,575,523 | \$881,708 | \$693,815 | 28.2 | 3 |
| Florists | 4531 | \$65,946 | \$59,718 | \$6,228 | 5.0 | 1 |
| Office Supplies, Stationery \& Gift Stores | 4532 | \$296,982 | \$0 | \$296,982 | 100.0 | 0 |
| Used Merchandise Stores | 4533 | \$226,050 | \$0 | \$226,050 | 100.0 | 0 |
| Other Miscellaneous Store Retailers | 4539 | \$986,545 | \$760,971 | \$225,574 | 12.9 | 2 |
| Nonstore Retailers | 454 | \$645,412 | \$0 | \$645,412 | 100.0 | 0 |
| Electronic Shopping \& Mail-Order Houses | 4541 | \$411,206 | \$0 | \$411,206 | 100.0 | 0 |
| Vending Machine Operators | 4542 | \$33,795 | \$0 | \$33,795 | 100.0 | 0 |
| Direct Selling Establishments | 4543 | \$200,410 | \$0 | \$200,410 | 100.0 | 0 |
| Food Services \& Drinking Places | 722 | \$3,774,826 | \$2,597,988 | \$1,176,838 | 18.5 | 8 |
| Special Food Services | 7223 | \$47,354 | \$0 | \$47,354 | 100.0 | 0 |
| Drinking Places - Alcoholic Beverages | 7224 | \$129,213 | \$0 | \$129,213 | 100.0 | 0 |
| Restaurants/Other Eating Places | 7225 | \$3,598,258 | \$2,584,773 | \$1,013,485 | 16.4 | 8 |

Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services \& Drinking Establishments subsector. For more information on the Retail MarketPlace data, please click the link below to view the Methodology Statement.
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Source: Esri and Infogroup. Esri 2020 Updated Demographics. Esri 2017 Retail MarketPlace. ©2020 Esri. ©2017 Infogroup, Inc. All rights reserved.

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## 2017 Leakage/Surplus Factor by Industry Subsector

Motor Vehicle \& Parts Dealers Furniture \& Home Furnishings Stores Electronics \& Appliance Stores Bldg Materials, Garden Equip. \& Supply Stores Food \& Beverage Stores Health \& Personal Care Stores Gasoline Stations
Clothing and Clothing Accessories Stores Sporting Goods, Hobby, Book, and Music Stores General Merchandise Stores Miscellaneous Store Retailers Nonstore Retailers
Food Services \& Drinking Places


## 2017 Leakage/Surplus Factor by Industry Group

Automobile Dealers
Other Motor Vehicle Dealers Furniture Stores
Home Furnishings Stores Electronics \& Appliance Stores Building Material and Supplies Dealers Lawn and Garden Equipment and Supplies Stores Grocery Stores
Specialty Food Stores Beer, Wine, and Liquor Stores Health \& Personal Care Stores Gasoline Stations Clothing Stores Shoe Stores
Jewelry, Luggage, and Leather Goods Stores Book, Periodical, and Music Stores Department Stores (Excluding Leased Depts.) Other General Merchandise Stores Florists
Office Supplies, Stationery, and Gift Stores
Used Merchandise Stores Other Miscellaneous Store Retailers Electronic Shopping and Mail-Order Houses Vending Machine Operators
Direct Selling Establishments
Special Food Services Drinking Places (Alcoholic Beverages) Restaurants/Other Eating Places


[^1]
[^0]:    Source: Esri and Infogroup. Esri 2020 Updated Demographics. Esri 2017 Retail MarketPlace. ©2020 Esri. ©2017 Infogroup, Inc. All rights reserved.

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