# FLEX SPACE NEAR DOWNTOWN

202 N Gary Rd, Lakeland, FL 33801





#### **OFFERING SUMMARY**

SALE PRICE:	\$450,000
BUILDING SIZE:	6,860 SF
LOT SIZE:	0.75 Acres
YEAR BUILT/RENOVATED:	1957/2011
WAREHOUSE/OFFICE:	5,600 / 1,260 SF
ZONING:	Light Industrial (I-1)
MARKET:	Tampa / St Petersburg
SUBMARKET:	Lakeland MSA
TRAFFIC COUNT:	3,700 on Gary Rd

## **PROPERTY OVERVIEW**

KW Commercial is presenting this 6,860 SF flex space in the East Main District. The property is 0.75 acre on a corner lot and the building has 5,600 SF of warehouse and 1,260 SF of office space with fenced outside storage and front parking.

The East Main District is on the fringe of the downtown core with all the urban amenities. The district is affordable, flexible, unique and ripe for infill development. Because of the city desire to turn East Main District into a one-stop destination for artists, creatives, home décor and innovative entrepreneurs, incentives for the area are generous including up to \$200,000 in matching grants from the Lakeland CRA, as well as tax and job incentives.

The current zoning based on city map is Light Industrial (I-1) which allow uses including office, commercial vehicle sales/repair, vehicle rental, sales and repair, parking, personal service uses, building material sales/repair, restaurant/catering, day care and more, review land development code for full list and this zoning must be verified by the buyer directly with the city zoning.

## **PROPERTY HIGHLIGHTS**

- City CRA incentives, up to \$200K
- · All non-utilities impact fees waived

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## ALEX DELANNOY, MICP

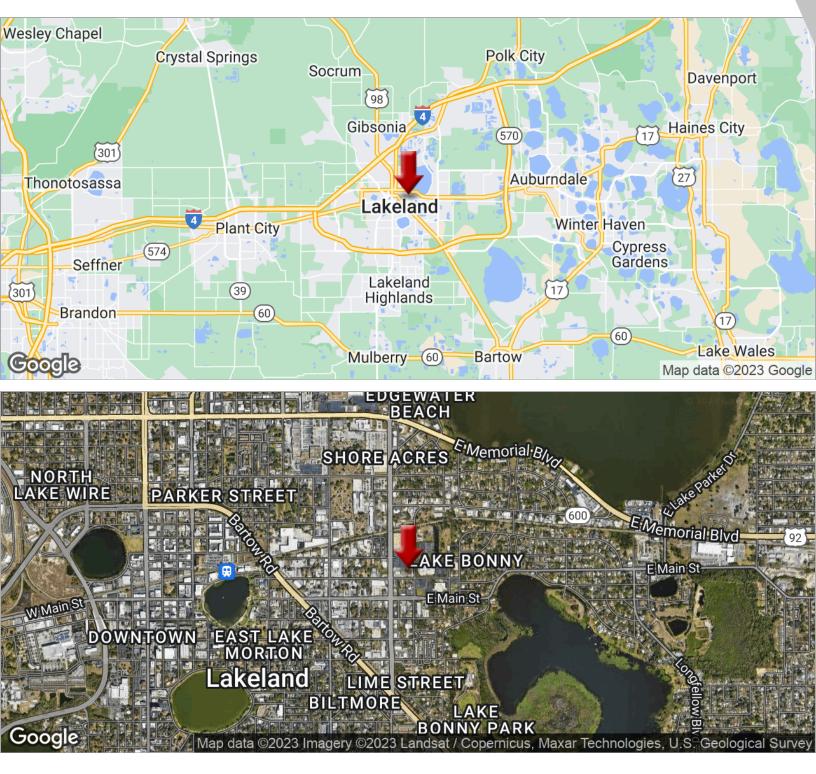
Senior Advisor 0: 863.224.6915 alexdelannoy@kwcommercial.com

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# LOCATION MAPS

202 N Gary Rd, Lakeland, FL 33801





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# LOCATION OVERVIEW

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# LAKE LAND CRA



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### LAKELAND OVERVIEW

Lakeland has always been a hub of innovation and progressive ideas. Today, the City continues to thrive as population and business expansions are attracted to this area, the geographic center of Florida. Lakeland's economic base consists of warehouse, transportation and distribution, education, health care, manufacturing and retail.

#### EAST MAIN DISTRICT

The East Main District is on the fringe of the downtown core with all the urban amenities. The district is affordable, flexible, unique and ripe for infill development. Because of the desire to turn East Main District into a one-stop destination for artists, creatives, home décor and innovative entrepreneurs, incentives for the area are generous. Incentives info here: https://www.lakelandcra.net/

## **CRA - FACADE & SITE IMPROVEMENT PROGRAM**

The Commercial Corridor Façade and Site Improvement Matching Grant is a \$75,000 dollar- for- dollar matching grant that can be used towards any exterior architectural improvements to the street-side façade and eligible site improvements. (signs, awnings, canopies, facades, wall, fencing, landscape, architectural fees and art installations)

#### **CRA- INFILL ADAPTIVE REUSE PROGRAM**

The Infill Adaptive Reuse Program is for specific leasehold improvements that include the upgrading or installation of new electrical, HVAC, plumbing, sprinkler/fire suppression systems, security systems and ADA compliance items. The CRA offers a 50% matching grant with a maximum grant amount of \$75,000.

#### **CRA - EDGE PROGRAM**

The EDGE Program supports the development of new and expanding STEM, manufacturing and food service-related businesses that are located within CRA boundaries through a \$25,000 dollar-for-dollar matching grant. (utilities connections and upgrades, installation of attached fixtures, grease traps, backflow preventers, venting systems, sprinkler systems, solid waste and recycling management and engineering services for electrical, mechanical and plumbing services.)

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# ADDITIONAL PHOTOS

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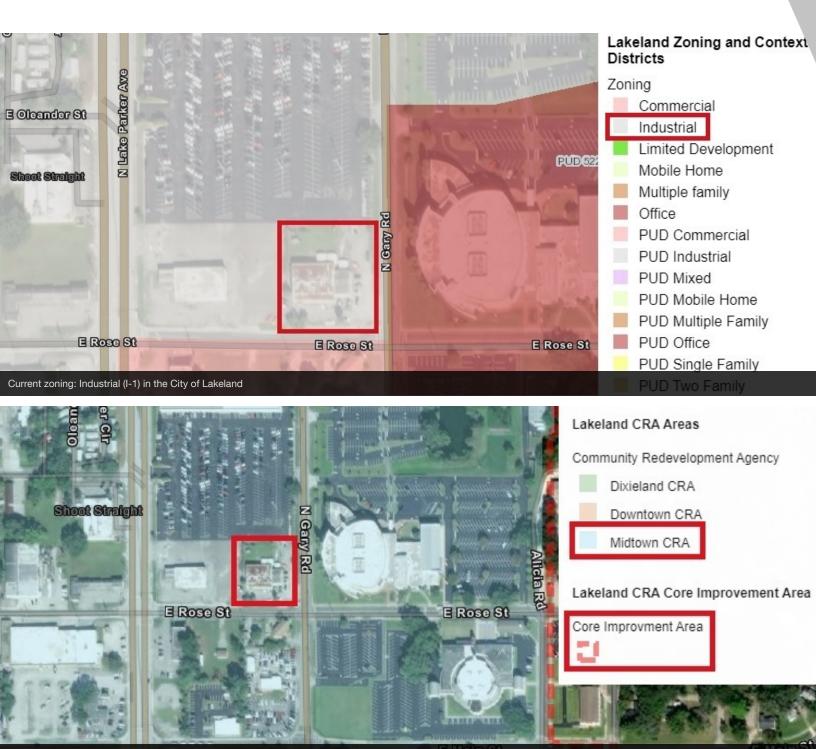
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# ZONING & CRA MAP

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Located in Lakeland CRA & Core Improvement Area

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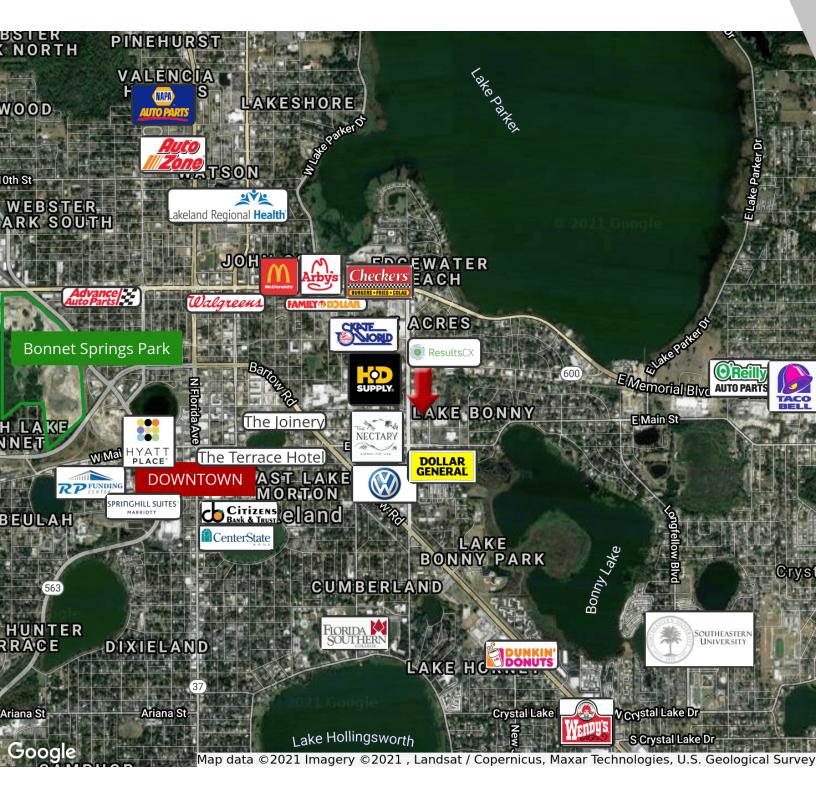
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# RETAILER MAP

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# DEMOGRAPHICS MAP

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POPULATION	1 MILE	3 MILES	5 MILES
Total population	7,546	67,641	130,357
Median age	29.9	35.2	38.5
Median age (male)	27.3	33.1	36.3
Median age (Female)	31.2	36.3	40.1
HOUSEHOLDS & INCOME	1 MILE	3 MILES	5 MILES
Total households	2,962	26,237	51,686
# of persons per HH	2.5	2.6	2.5
Average HH income	\$43,915	\$50,333	\$54,636
Average house value	\$129,463	\$165,955	\$167,486
ETHNICITY (%)	1 MILE	3 MILES	5 MILES
Hispanic	11.7%	15.0%	14.0%
RACE (%)			
White	70.7%	66.4%	71.3%
Black	18.8%	23.0%	19.0%
Asian	0.8%	0.8%	1.5%
Hawaiian	0.0%	0.0%	0.0%
American Indian	0.2%	0.2%	0.3%
Other	5.7%	7.2%	6.0%
* Demographic data derived from 2020 ACS _ LIS Consula			

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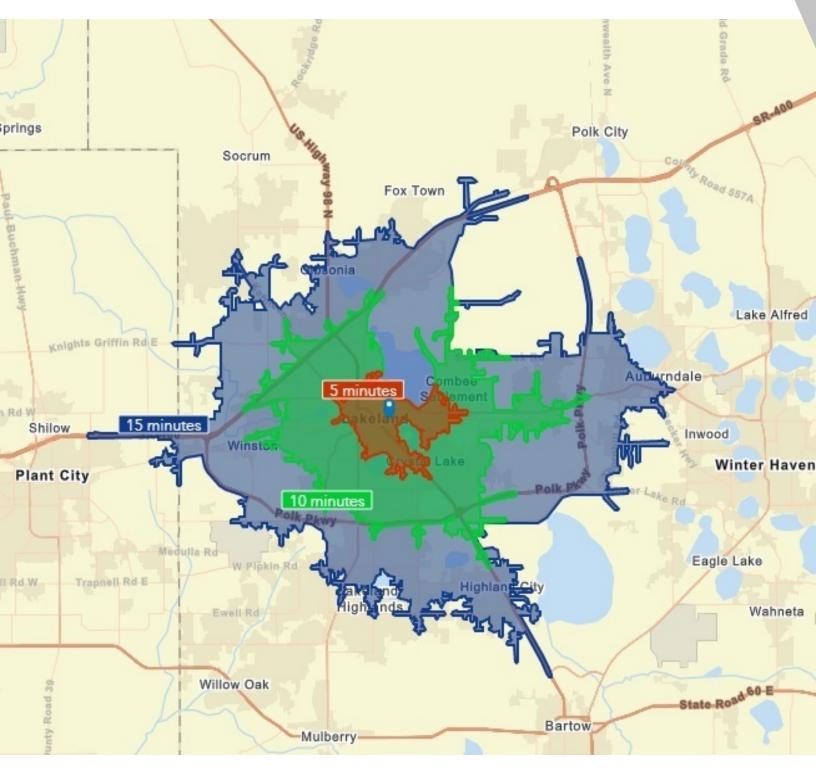
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# DRIVING DISTANCE

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ADVISOR BIO

202 N Gary Rd, Lakeland, FL 33801





## **ALEX DELANNOY, MICP**

#### Senior Advisor

alexdelannoy@kwcommercial.com **Direct:** 863.224.6915

## **PROFESSIONAL BACKGROUND**

Growing up in Toulouse, France, I always dreamed that one day I would have the opportunity to pursue the American dream. I've always had a strong drive and a burning desire to discover new experiences and knowledge. My travels through Europe and the rest of the world have created a great love for the diversity & culture I experienced.

I followed my passion and arrived in the United States in 2006 under exciting yet unique circumstances. I was a professional paintball player and was blessed to have realized my dream by eventually joining one of the best teams in the world here in Tampa. My entrepreneur spirit led me to create my own business and in 2010 I opened the doors of Action Paintball & Laser Tag in Winter Haven. The facilities include a retail pro-shop while offering 5 different activities and welcoming more than 35,000 players with hundreds of parties each year. With 30 + trained employees, Action Paintball was rated one of the best fields in Florida. It also exceeded my original business plan from inception and was successfully purchased by an investor in March 2017.

My business allowed me to stay engaged with the community and my desire to meet people on a personal and professional level led me to the real estate industry. I started my career in residential while being part of the number one sales team in my county with over 400 units sold per year. I enjoy the dynamics of investing and advising on all aspects of real estate transactions and it wasn't long until my experience and passion led me to commercial real estate where my team and I assist clients through Keller Williams Commercial division whose focus on client's relationships and technology made it the fastest growing commercial real estate in the United States.

I'm a strong believer in personal development and am very grateful for all the people I have met and who have helped me. I love to achieve and provide results by creating opportunities through analyzing the problem and finding a durable solution by using all resources available. In order to succeed in a project, I've been known to create new resources and solutions and I'm always looking at new ways to add value and skills. I look forward to meeting with you on how my commitment and experience can meet your needs and goals.

# **MEMBERSHIPS**

CCIM Candidate Member Associate, Society of Industrial and Office REALTORS Manufacturing & Supply Chain of Mid Florida NAIOP Member of Central Florida Lakeland & Winter Haven Chamber of Commerce National & Lakeland Realtor Association

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All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with a attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Lakeland, FL in compliance with all applicable fair housing and equal opportunity laws.

PRESENTED BY:

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