



VALUE-ADD MULTIFAMILY OPPORTUNITY | 80 UNITS
ATLANTA, GA

DISCLAIMER & LIMITING CONDITIONS

Bull Realty has been retained as the exclusive listing broker to arrange the sale of the Subject Property.

This Offering Memorandum contains selected information pertaining to the Property but does not purport to be all-inclusive or to contain all of the information that a prospective purchaser may require. All financial projections are provided for general reference purposes only and are based upon assumptions relating to the general economy, competition and other factors, which therefore, are subject to material change or variation. Prospective purchasers may not rely upon the financial projections, as they are illustrative only. An opportunity to inspect the Property will be made available to qualified prospective purchasers.

In this Offering Memorandum, certain documents, including financial information, are described in summary form and do not purport to be complete or accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to review independently all documents.

This Offering Memorandum is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of the Property by Bull Realty Inc. or the current Owner/Seller. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing the Property described herein.

Owner/Seller expressly reserve the right, at its sole discretion, to reject any or all expressions of interest or offers to purchase the Property and/or to terminate discussions with any party at any time with or without notice. Owner/Seller shall have no legal commitment or obligation to any purchaser reviewing this. Offering Memorandum or making an offer to purchase the Property unless a written agreement for the purchase of the Property has been fully executed, delivered and approved by the Owner/Seller and any conditions to the purchaser's obligations therein have been satisfied or waived. The Seller reserves the right to move forward with an acceptable offer prior to the call for offers deadline.

This Offering Memorandum may be used only by parties approved by the Owner. The Property is privately offered, and by accepting this Offering Memorandum, the party in possession hereof agrees (i) to return it if requested and (ii) that this Offering Memorandum and its contents are of a confidential nature and will be held and treated in the strictest confidence. No portion of this Offering Memorandum may be copied or otherwise reproduced or disclosed to anyone without the prior written authorization of Bull Realty, Inc. or Owner/Seller. The terms and conditions set forth above apply to this Offering Memorandum in its entirety and all documents, disks and other information provided in connection therewith.





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HAMILTON TOWNHOMES

PROPERTY DESCRIPTION

Bull Realty is pleased to offer this great in town value-add opportunity. This 80-unit portfolio in the Southwest Atlanta neighborhood of Adams Park. This property is located less than 3 miles from Tyler Perry Studios/ Fort McPherson redevelopment project, 7 miles from Downtown Atlanta, and 9 miles from Hartsfield-Jackson International Airport. The community features 3 spacious floor plans, (24) 3 Bed/2.5 Bath, (33) 2 Bed/2 Bath and (23) 2 Bed/1.5 Bath units. There is great upside potential for a new owner to continue to push rents with light cosmetic improvements and strong management. The condominiums have maintained strong occupancy and collections, however the average rent is \$0.75/SF which is significantly below the market average of \$1.21/SF.



PROPERTY HIGHLIGHTS

- 80-unit value-add condo portfolio located in The Adams Park Neighborhood of Southwest Atlanta
- Three floor plans that include: (24) 3 Bed/2.5 Baths, (33) 2 Bed/2 Bath and (23) 2 Bed/1.5 Bath units
- Value-add opportunity with light cosmetic renovations and below-market rents
- 97% occupied
- Located in a gated community
- Off-street parking
- Includes central HVAC and washer/dryer connections
- All units are total electric

LOCATION OVERVIEW

- Located in Adams Park, a neighborhood in Southwest Atlanta
- Less than 3 miles from Tyler Perry Studios, a 330-acre lot on the historic grounds of the former Fort McPherson army base
- Located less than 3 miles from the Oakland City Transit
 Marta Station
- Easy access to both I-285 and I-85
- Just miles from Downtown Atlanta, Centennial Olympic Park, The Gulch that includes the Mercedes-Benz Stadium, Georgia World Congress Center, CNN center and more
- Less than 10 miles from one of the busiest airports in the world, Hartsfield-Jackson Atlanta International Airport



PROPERTY INFORMATION

| BUILDING | |
|------------------|--|
| ADDRESS | 2400 Campbellton Road, Atlanta, GA 30311 |
| COUNTY | Fulton |
| COMPLEX NAME | Hamilton Townhomes |
| YEAR BUILT | 1970 |
| NO. OF BUILDINGS | 15 |
| TOTAL BUILDING | ±112,792 |
| NO. OF UNITS | 80 |
| UNIT MIX | (24) 3 BR / 2.5 BA (33) 2 BR / 2 BA (23) 2 BR / 1.5 BA |

| SITE | |
|-----------|------------|
| SITE SIZE | ±6.10 |
| ZONING | RG3 |
| PARKING | Off-street |

| CONSTRUCTION | | | | | | |
|----------------|--|--|--|--|--|--|
| NO. OF STORIES | 2 | | | | | |
| EXTERIOR | Brick | | | | | |
| HVAC | Central | | | | | |
| WASHER/DRYER | In-unit connetions | | | | | |
| METERED | Master metered for water Total electric & individually metered | | | | | |
| FINANCIAL | | | | | | |
| OCCUPANCY | 97% | | | | | |
| NOI | \$418,578 | | | | | |



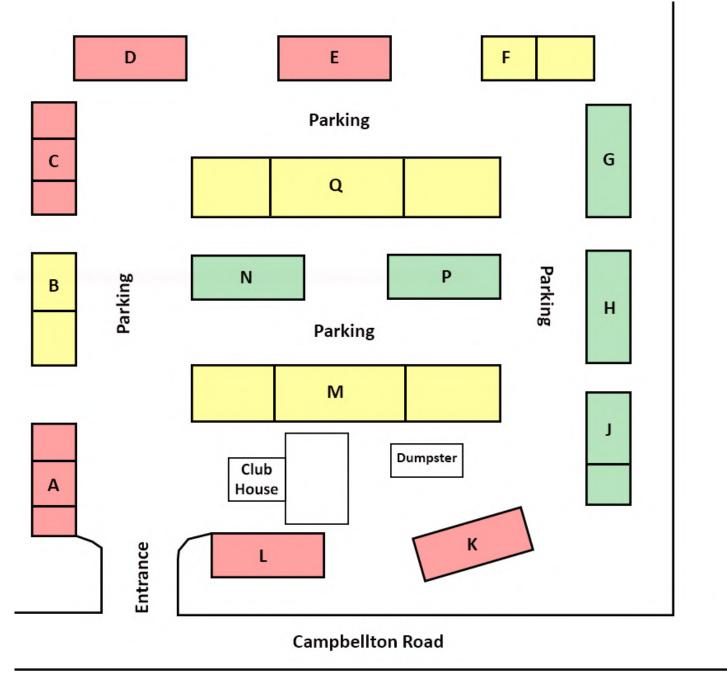
Price Determined by Market



Click Here to View Property Video



SITE PLAN



*Not Drawn to Scale

Town Home
Flats
SL-Town Home

92 Unit Community (80 Units are Offered for Sale) A: 8 Units | 2 & 3 BR RM B: 8 Units | 2 BR Garden C: 6 Units | 2 & 3 BR RM D: 4 Units | 2 & 3 BR RM E: 4 Units | 2 & 3 BR RM F: 8 Units | 2 BR Garden G: 4 Units | 2 & 3 BR RM H: 4 Units | 2 & 3 BR RM J: 6 Units | 2 & 3 BR RM K: 4 Units | 2 & 3 BR RM L: 4 Units | 2 & 3 BR RM M: 12 Units | 2 BR Garden N: 4 Units | 2 & 3 BR RM P: 4 Units | 2 & 3 BR RM Q: 12 Units | 2 BR Garden



















Leasing office







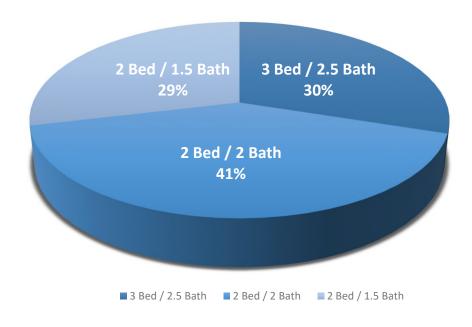




UNIT MIX

| UNIT TYPE | UNIT COUNT | AVG. CURRENT RENT | MARKET RENT |
|-------------------|------------|-------------------|-------------|
| 3 Bed / 2.5 Baths | 24 | \$984 | \$1,560 |
| 2 Bed / 2 Baths | 33 | \$863 | \$1,180 |
| 2 Bed / 1.5 Baths | 23 | \$885 | \$1,258 |
| TOTALS/AVERAGES | 80 | \$911 | \$1,333 |

UNIT MIX CHART



Current Gross Annual Rent

=\$869,400

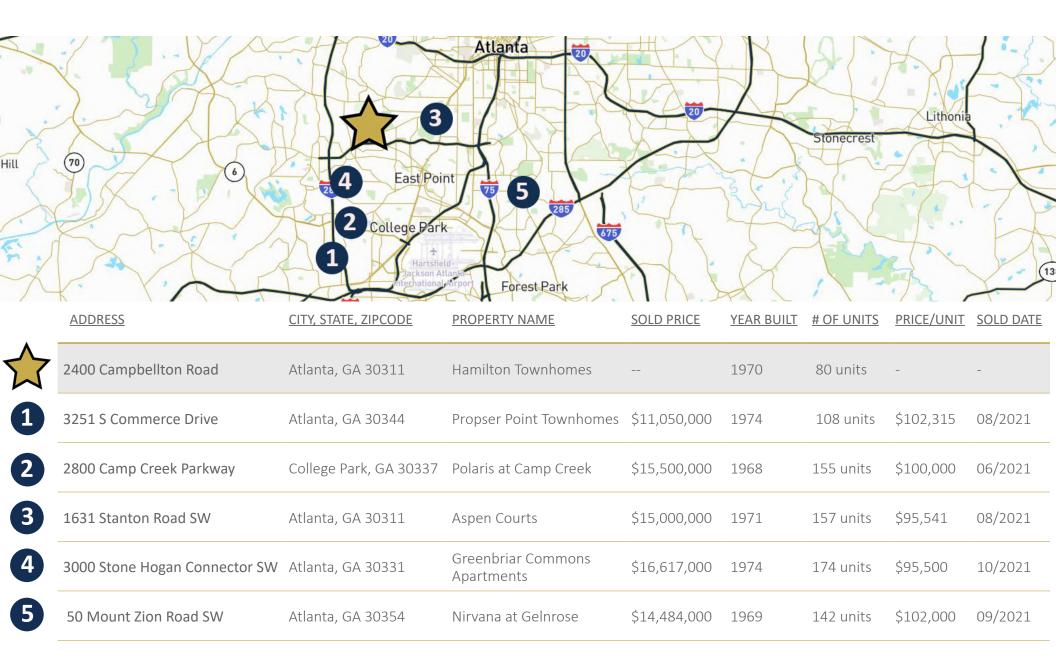
Market Gross Annual Rent

= \$1,263,768

Any included income, expenses, cap rates, costs, return estimates, renovations, measurements, square footage, acreage, projections, interest rates, loan terms, property condition, possible uses, zoning and other information herein may have been provided by the seller, landlord or other outside sources and while deemed to be reliable, may be estimated, projected, is subject to change, and/or may be limited in scope, and therefore shall not be relied upon as accurate. Any such information important to the purchaser, lessee or other parties should be independently confirmed within an applicable due diligence period. Please do not disturb the management, business, tenants or sellers. This offer is subject to prior change or sale without notice.



SALE COMPS







3 BEDROOM / 2.5 BATH

| | ADDRESS | CITY, STATE, ZIP CODE | NAME | YEAR BUILT | <u>UNITS</u> | RENT/SF | RENT/UNIT | SQUARE FOOTAGE | <u>OCCUPANCY</u> |
|---|-------------------------------|-----------------------|--------------------------|------------|--------------|---------|-----------|-------------------|------------------|
| 7 | 2400 Campbellton Road SW | Atlanta, GA 30311 | Residences at Cambellton | 1970 | 92 | \$0.74 | \$979 | ±1,323 SF | 97% |
| | 1991 Delowe Drive SW | Atlanta, GA 30311 | Vesta Adams Park | 1968 | 298 | \$1.25 | \$1,630 | ±1,300 SF | 86% |
| | 3301 North Camp Creek Pkwy SW | Atlanta, GA 30311 | Greenbriar Mill | 1970 | 79 | \$1.36 | \$1,836 | ±1,350 SF | 99% |
| | 3000 Stone Hogan Connector SW | Atlanta, GA 30311 | Greenbriar Commons | 1972 | 174 | \$0.81 | \$1,215 | ±1,500 SF | 93% |





2 BEDROOM / 2 BATH

| | <u>ADDRESS</u> | CITY, STATE, ZIP CODE | NAME | YEAR BUILT | <u>UNITS</u> | RENT/SF | RENT/UNIT | SQUARE FOOTAGE | OCCUPANCY |
|---|--------------------------|-----------------------|--------------------------|------------|--------------|---------|-----------|-------------------|-----------|
| 7 | 2400 Campbellton Road SW | Atlanta, GA 30311 | Residences at Cambellton | 1970 | 92 | \$0.74 | \$832 | ±1,124 SF | 97% |
| | 1871 Plaza Lane SW | Atlanta, GA 30311 | Harmony Plaza I | 1960 | 81 | \$1.36 | \$1,289 | ±950 SF | 96% |
| 3 | 3072 Washington Road | East Point, GA 30344 | Brookfield | 1967 | 120 | \$1.19 | \$1,152 | ±967 SF | 96% |
| 3 | 1988 Plaza Lane SW | Atlanta, GA 30311 | Shamrock Gardens | 1967 | 344 | \$1.02 | \$1,100 | ±1,080 SF | 98% |





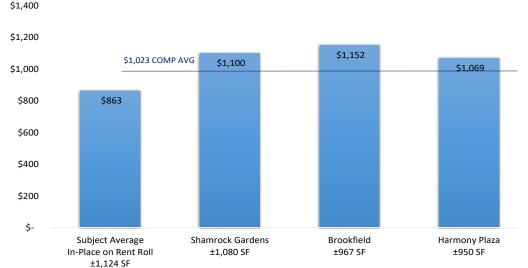
2 BEDROOM / 1.5 BATH

| | <u>ADDRESS</u> | CITY, STATE, ZIP CODE | NAME | YEAR BUILT | <u>UNITS</u> | RENT/SF | RENT/UNIT | SQUARE FOOTAGE | OCCUPANCY |
|---|--------------------------|-----------------------|--------------------------|------------|--------------|---------|-----------|-------------------|-----------|
| 7 | 2400 Campbellton Road SW | Atlanta, GA 30311 | Residences at Cambellton | 1970 | 92 | \$0.77 | \$883 | ±1,147 SF | 97% |
| | 1935 Alison Court SW | Atlanta, GA 30311 | Brentwood Village | 1963 | 506 | \$1.18 | \$1,062 | ±900 SF | - |
| | 2909 Cambellton Rd SW | Atlanta, GA 30311 | Life at Greenbriar | 1971 | 376 | \$1.44 | \$1,361 | ±943 SF | 92% |
|) | 1991 Delowe Drive SW | Atlanta, GA 30311 | Vesta Adams Park | 1968 | 298 | \$1.32 | \$1,350 | ±1,020 SF | 86% |





2 Bedroom / 2 Baths



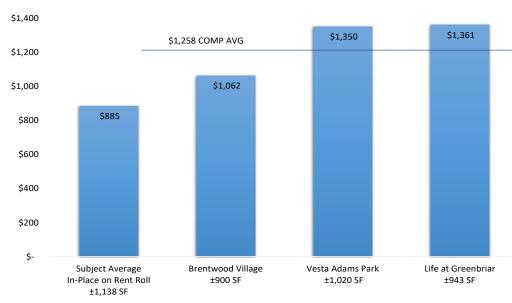
COMPARISON

- In place rents on average are 40% below rent comparables
- Strong value-add potential
- Property features large floor plans
- Opportunity to implement a R.U.B.S. plan
- Space to add amenities

\$1,600

- Strong rent growth trends in the sub-market
- Strong average area income lends itself to workforce housing

2 Bedroom / 1.5 Baths









ATLANTA GEORGIA

This value-add opportunity is located in Southwest Atlanta approximately a half-mile south of Cascade Road, 2 miles east of I-285, 4 miles from I-85 and 6 miles from Downtown Atlanta. The property is also located just south of the Cascade Springs Nature Preserve, a forested 120-acre nature park with trails and streams. Near the West End and East Point neighborhoods, this property sits in a prime location with easy access to major retail areas.

The property is located less than 9 miles from Hartsfield-Jackson Atlanta International Airport, Atlanta's bustling airport with over 200 gates and over 1,000 flights per day. It is one of the world's busiest airport by passenger traffic since 1998, and by number of landings and take offs since 2005. Many of the nearly one million flights are domestic flights from within the United States, where Atlanta serves as a major hub for travel throughout the Southeastern United States.

















ESRI 2021



POPULATION

1 mile 7,245 3 miles 68,325 5 miles 183,381



HOUSEHOLDS

1 mile 2,798

3 miles 27,960

5 miles 72,592



AVG. HOUSEHOLD INCOME

1 mile \$54,338 3 miles \$60,546

5 miles \$59,488



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IN THE AREA

HARTSFIELDJACKSON ATLANTA INTERNATIONAL AIRPORT

Hartsfield–Jackson has been the world's busiest airport since 1998, both in passengers and number of flights, by accommodating 95 million passengers and 950,119 flights. In addition to hosting Delta's corporate headquarters, Hartsfield-Jackson is also the home of Delta's Technical Operations Center. The airport has international service to every major continent.

TYLER PERRY STUDIOS -

In 2015, Tyler Perry opened this 330-acre lot located on the historic grounds of the former Fort McPherson army base. The major motion picture studio is one of the largest production facilities in the country. It includes 12 purpose-built sound stages, 200 acres of greenspace, diverse back lot and more.



The Porsche Experience
Center in Atlanta is a bold
and dynamic experience that
reflects the authenticity of Porsche
products and services as well as
the company's character. The 26.4acre site includes Porsche heritage
displays, a test track, historic vehicle
restoration, conference and meeting
space, a restaurant, café and Human
Performance Center.

ATLANTA

BELTLINE WESTSIDE

CONNECTOR

The PATH Foundation has partnered with the Atlanta BeltLine, Inc. and recently opened the Westside BeltLine Connector in March of 2021. The Westside BeltLine Connector is part of a 10-mile connection from PATH's Silver Comet Trail in Cobb County. Through this new connection, Atlanta will be the only major U.S. city with a trail emerging from its city center and stretching 100+ miles into a neighboring state, Alabama.

GEORGIA INTERNATIONAL CONVENTION CENTER

The Georgia International Convention Center, or GICC, opened in April 2009 and is the second-largest convention center in Georgia, after the Georgia World Congress Center. It is the world's only convention center directly connected to a major airport.

LEE + WHITE

Lee + White has emerged as one of Atlanta's most exciting mixed-use destinations. The redevelopment of the West End community's "Warehouse former Row" showcases a mix of cutting-edge breweries, restaurants, retailers and food manufacturers. Now. Ackerman & Co. With a focus on contributing to the growth and energy of Atlanta's historic West End, the next chapter in the Lee + White redevelopment will diversify the project's offerings to include a food hall, unique retail spaces and creative loft offices.



ATLANTA TOP EMPLOYERS

TOP EMPLOYERS

















EDUCATION















MAJOR ATTRACTIONS







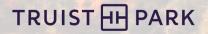












ATLANTA

BUSINESS-FRIENDLY CITY

Atlanta, the capital and most populous city in Georgia, is the ninth-largest metro in the United States with over 5.9 million residents. It prides itself on its low business costs, tax-friendly environment, diverse economy and suburb quality of life. Encompassing a GDP over \$270 billion, the Atlanta metropolitan area is a true "world city."

HOME TO FORTUNE 500 COMPANIES

Atlanta has the third-highest concentration of Fortune 500 headquarters in the U.S., and over 75% of the Fortune 1000 conduct business in the Atlanta Metropolitan Area. The city is the global headquarters of corporations such as The Coca-Cola Company, The Home Depot, Delta Air Lines, AT&T Mobility, UPS and Newell-Rubbermaid.

CONTINUOUS ECONOMIC DEVELOPMENT

The city's continuous growth is expected to continue with recently executed or announced corporate relocations such as UPS, Mercedes-Benz, NCR, Honeywell, and General Electric. Atlanta has also become a mega center for movie production due to tax credits implemented in 2008.

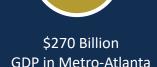
WORLD-CLASS EDUCATION

Atlanta houses several of the top higher education institutions in the United States including Georgia Institute of Technology, Emory University, Georgia State University and Kennesaw State University.

ATTRACTIONS AND TOURISM

Attractions in Atlanta include the largest aquarium in the western hemisphere, the CNN Center, the Fox Theater, the King Center and the new \$1.5 billion home of the Atlanta Falcons football franchise, Mercedes-Benz Stadium. Hartsfield-Jackson Atlanta International Airport is the world's busiest airport, making the city a hub for business and tourism travelers alike.







17 Fortune 500 HQ in Atlanta



Top U.S. Metro with #1 Lowest Cost of Doing Business

Georgia Tech's Technology Square is a R&D incubator for over 100 companies and is "one of the incubators changing the world."



-Forbes 2010 & 2013



#4 Metro Area for Largest Increase in Population, 2015-2016

-U.S. Census Bureau Population Division

ATLANTA

#8 BEST CITY IN THE SOUTH

-Southern Living, "The South's Best Cities 2020"

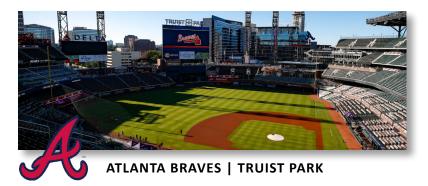
Atlanta is an exciting destination with world-class restaurants, a festive nightlife, several major league sports teams and an abundance of cultural attractions. Atlanta's arts and culture scene is complemented by in-town neighborhoods that give the city even more depth.

Home to the second busiest and most efficient airport in the world, Hartsfield-Jackson Atlanta International Airport, and the Maynard H. Jackson International Terminal, getting to and from Atlanta is easy.





Encompassing \$304 billion, the Atlanta metropolitan area is the eighth-largest economy in the country and 17th-largest in the world. Corporate operations comprise a large portion of Atlanta's economy, with the city serving as the regional, national or global headquarters for many corporations. Atlanta has the country's third largest concentration of Fortune 500 companies, and the city is the global headquarters of corporations such as The Coca-Cola Company, The Home Depot, Delta Air Lines, AT&T Mobility, UPS, SunTrust Bank, Mercedes Benz USA, Newell-Rubbermaid and is home to the world renowned Center for Disease Control. Over 75% of Fortune 1000 companies conduct business operations in the Atlanta metropolitan area, and the region hosts offices of about 1,250 multinational corporations. Many corporations are drawn to Atlanta due to the city's educated workforce; as of 2010, nearly 43% of adults in the city of Atlanta have college degrees, compared to 27% in the nation as a whole and 41% in Boston.









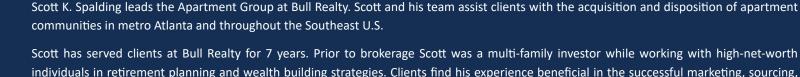




BROKER PROFILES



SCOTT K. SPALDING
President, The Apartment Group
Spalding@BullRealty.com
404-876-1640 x156



The Los Angeles native graduated with honors from Morehouse College where he received a degree in business with a concentration in real estate. He is a member of the Atlanta Apartment Association, the Atlanta Commercial Board of Realtors and is a pinned Certified Commercial Investment Member (CCIM).

Scott enjoys reading and running.

and closing of transactions.



MARCO WELCH S.V.P, The Apartment Group Marco@BullRealty.com 404-876-1640 x137

Marco Welch joined Bull Realty with over 16 years of commercial real estate experience. As Senior Vice President of the Apartment Group, Marco specializes in assisting clients in the acquisition and disposition of multifamily communities across the southeast. Marco leverages upon Bull Realty's advanced technology, digital resources and marketing prowess to provide their clients superior service while supporting their individual financial goals.

Marco has closed over \$100MM transaction volume in 2020-2021. He is also a member of the Atlanta Commercial Board of Realtors (ACBR) and continues to further his industry expertise by working to complete his CCIM designation. The Chicago native studied business and finance at Morehouse College.



WINSTON FOX Analyst Winston@BullRealty.com 404-876-1640 x204

Winston Fox provides financial modeling, commercial real estate research and business development practices for Bull's Apartment Group.

Utilizing Bull Realty's industry-leading marketing strategies and research tools, Winston maximizes the value of client's properties while delivering superior support through his in-depth knowledge of the Southeastern markets.

Born and raised in Atlanta, Winston graduated from the University of Georgia with a bachelor's degree in Finance.



UT BULL REALTY

Bull Realty is a commercial real estate sales, leasing, and advisory firm headquartered in Atlanta. The firm was founded in 1998 by Michael Bull on two primary missions: to provide a company of advisors known for integrity and to provide the best disposition marketing in the nation. Still guided by these philosophies, the firm's services have expanded to include disposition, acquisition, project leasing, tenant representation and consulting services. To add additional value and efficiency for clients, advisors focus on specific sectors and services in the government office, medical office, private sector office, retail, industrial, multifamily, land, healthcare, senior housing, self-storage, hospitality and single tenant net lease sectors.

Bull Realty has become known as an innovative leader in the industry, providing a powerful platform of services. The firm utilizes a productive team approach of well trained and well supported brokers, working together to provide unprecedented value for clients.

The firm produces the nation's leading show on commercial real estate topics, America's Commercial Real Estate Show. Industry economists, analysts and leading market participants including Bull Realty's founder Michael Bull share market intelligence, forecasts and strategies. The weekly show started as a radio show on one station in Atlanta in 2010 and grew to 60 stations around the country. The show is now available on-demand wherever you get your podcasts or on the show website www.CREshow.com.



CONFIDENTIALITY AGREEMENT

This Confidentiality Agreement ("Agreement") is made and agreed to for the benefit of the undersigned party ("Receiving Party"), the owner of the subject property (the "Seller") and undersigned broker Bull Realty Incorporated ("Broker").

Now therefore in consideration of the privileges granted to Receiving Party with respect to receiving certain confidential information, and other good and valuable consideration, the Receiving Party hereby agrees to the following:

I. Confidential Information:

Receiving Party will receive confidential information regarding property referred to as 2400 Campbellton Road, Atlanta, GA 30311. Prospect agrees to not disclose to any person that the property may be available for sale or lease, or that discussions or negotiations are taking place concerning the property, nor any terms, conditions, or other facts with respect to the property, including but not limited to tenant information, lease rates, lease expirations, income and expenses, and any such possible purchase, including the status thereof. The term "person" used in this agreement shall be interpreted broadly and shall include, without limitation, any corporation, company, partnership or individual other than parties to which Broker approves in writing. Receiving Party may share information with directors, officers, employees, agents, affiliates, counsel, lending sources, accountants or representatives of Receiving Party that Receiving Party notifies of the requirements of this Agreement. Receiving Party agrees to not contact the property owner, the management, the tenants, the lender, the vendors, the insurers, the employees or the customers of any business at the site.

II. Acting as a Principal:

Receiving Party hereby warrants that it is acting as a principal only, and not as a broker, regarding this contemplated transaction. Receiving Party acknowledges that Broker is working an agency capacity as representing the Seller only in this transaction and is the only Broker involved in this potential transaction. Receiving Party agrees to not be involved in any arrangement to lease or purchase the property, in whole or in part, as a lender, partner, buyer of the note, buy in foreclosure, buy from bankruptcy court, or in any other manner acquire an investment in, joint venture or control of the property, unless Broker is paid a commission at closing as per separate agreement with Seller.

This agreement will expire two years from the date hereof.

III. Governing Law

This Agreement shall be governed and construed in accordance with the laws of the State of Georgia.

If you are a broker, or a principal desiring to include an outside broker, contact the listing agent directly for a Buyer and Buyer's Broker Confidentiality & Commission Agreement.

| Accepted and agreed to this | day | of , 20 |
|-----------------------------|-----|---------|
| Receiving Party | | |
| Signature | | |
| Printed Name | | |
| Title | | |
| Company Name | | |
| Address | | |
| Email | | |
| Phone | | |

Scott K. Spalding, CCIM 404-876-1640 x 156 Spalding@BullRealty.com

Marco Welch 404-876-1640 x 137 Marco@BullRealty.com

Bull Realty, Inc. 50 Glenlake Parkway, Suite 600 Atlanta, GA 30328 Fax: 404-876-7073 SIGN CONFIDENTIALITY AGREEMENT ONLINE

