

# PROPERTY PROPOSAL

The sales and leasing experts of the Upper Cumberland. We are "100% Commercial Real Estate, 100% of the time."

This proposal was written and presented by:

CRAIG HUGHES- BROKER/PRINCIPAL

## Affiliate Companies

#### Different audiences. Different conversations.

Specialization matters. We didn't want to be another "one size fits all" company. That is why we work closely with three different companies that bring expertise in three different real estate areas. Issues, concerns, and priorities are different. We want each of these companies to be all in for their clients bringing different strategies, different processes, and even different marketing avenues.



We are Real Estate made modern in the Upper Cumberland. We deliver new consumer-centric branding, impactful marketing, and mobile technology to change the game of residential real estate in the area.



UCC is the region's only full-service Commercial Real Estate company offering sales, leasing, investment analysis, tenant representation, property management, and corporate services throughout Middle Tennessee.



MAC is ready to help you achieve success through real estate portfolio management. Our fullservice approach leaves no stone unturned, from buying to selling to accounting, we handle all of the hard work to provide you with financial growth, more free time, and peace of mind.

## Corporate Compass



#### Compass, a navigational instrument for finding directions

Our Corporate Compass is our firm's navigational beacon. This living document shapes our principles and directs our daily efforts and long-term goals. We rely on our principles to guide our interactions with our clients, customers, and peers. These principles represent our core values, reflected daily by everyone associated with our firm.

1. We are in the trust business. Words like fiduciary, integrity, character, and honesty are the currency of our company. These pillars are the foundation that creates our lifelong partnerships.

2. Our conduct exemplifies a superior professional standard, delivering virtuous service. This benchmark is the expectation throughout our team, vendors, and business partners.

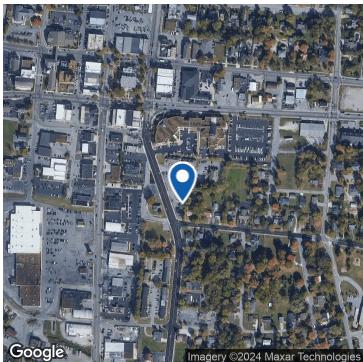
3. Continuous education, embracement of technology, along with a constant curiosity shapes our efforts and perspectives. These fundamentals provide guidance and strategies that result in achieving our clients' goals, placing their best interests above all else including our own.

4. We treat each person with respect as we would want our family members to be treated. Clients all have different objectives, timelines, and means. Understanding different life stages and aspirations are paramount to achieving our clients desired outcome.



#### 146 South Lowe Avenue, Cookeville, TN 38501





#### **OFFERING SUMMARY**

Lease Rate:	\$2,500.00/month (MG)		
Building Size:	1,698 SF		
Available SF:	1,698 SF		
Lot Size:	1 Acres		
Year Built:	1920		
Zoning:	CN		

#### **PROPERTY OVERVIEW**

This building offers 1,698 square feet of office space. Lease rate starting at \$17.67/SF/mo with a 24-month lease term. This standalone professional office building was built in 1920 and offers beautiful wood flooring throughout, is turn-key ready, and is close to the city's Courthouse and Justice Center.

#### **PROPERTY HIGHLIGHTS**

- Turn-Key Ready
- Standalone Building
- Close to Courthouse and Justice Center
- Professional Office building

DEMOGRAPHICS	1 MILE	5 MILES	10 MILES
Total Households	1,555	18,071	29,972
Total Population	3,885	45,384	76,007
Average HH Income	\$54,490	\$48,214	\$49,216



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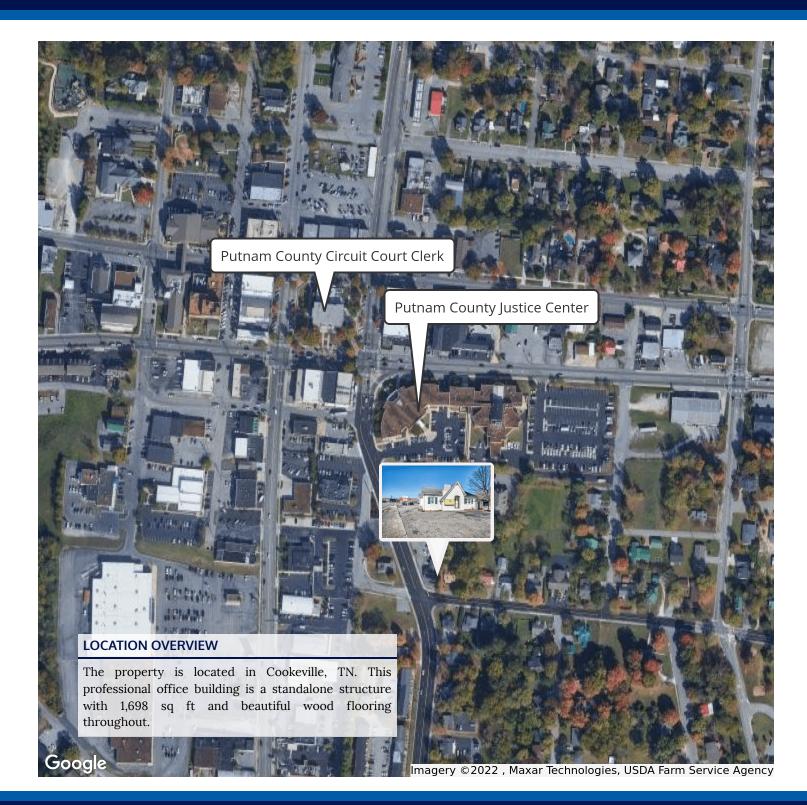


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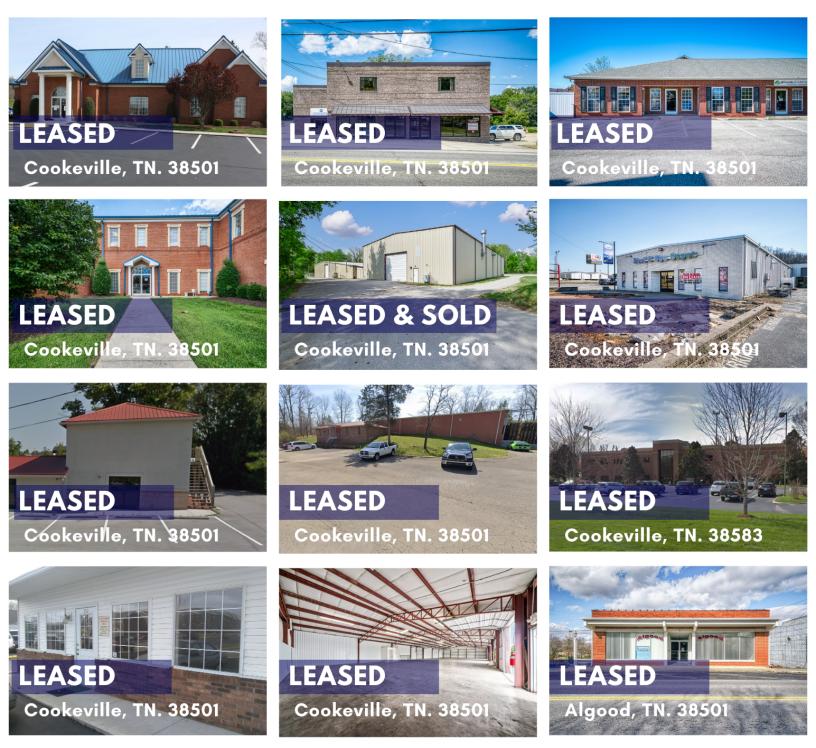


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## WE GET RESULTS!!



From video tours, to cold calls, to showing every listing personally, we make sure every property gets the attention it deserves. We do everything we can to make sure our clients get the best results.



## **Previous Representation**

Upper Cumberland Commercial aims to build authentic client relationships, prioritizing their best interests. Whether finding a space to meet your needs, creating an exit strategy, or offering current market analysis, we are committed to supporting you. We take pleasure in helping clients reach their business objectives.



\*Woodtech \*Upper Cumberland Foster Closet \*Pazona MD Urology \*Infinity Wellness \*Intelliclean Solutions \*Cumberland Plaza \*Willow Place Conference Center \*Ride & Drive 3 LLC. \*Cumberland Container \*ATC Automated \*SunCrest \*Fire and Ice Cryo Med Spa \*Dayton Dragons Professional Baseball Team \*PVC Murcor \*Imagine Foundry \*Impact Truck and Trailer \*Transferflow and many more!!



Licensed in the state of Ohio in 2011, Craig Hughes brought his knowledge of commercial sales, entrepreneurship, and business professionalism to the real estate community and began his passion in commercial real estate.

Moving from Dayton, Ohio in 2016 Craig and his family fell in love with the beautiful Upper Cumberland region of Tennessee where they would soon settle and begin Cookeville's very first 100% focused commercial real estate firm, Upper Cumberland Commercial in 2017.

With a passion for connecting people, working hard, and serving his community, Craig has become Cookeville's trusted advisor, consultant, and knowledgable resource when making complex investment decisions such as when to buy, when to hold, when to sell, and most importantly when to walk away.

Upper Cumberland Commercial is a premier full-service commercial real estate firm specializing in commercial leasing and sales of industrial, warehouse & distribution, office, medical, and retail properties, in addition to developed and undeveloped land.

Craig's advocacy advisor approach is designed to provide comprehensive solutions to serve our client's best interests. Having previously worked with a hedge fund manager, a professional baseball team, and clients on the edge of bankruptcy it's important to Craig to craft a plan and strategy to align with our client's goals and expectations and become their trusted resource when making consequential decisions pertaining to their investment properties.

Craig's success is a product of helping clients accomplish their goals. His focus isn't on being the most award-winning real estate company, it's on you our client. Sometimes as an advisor, sometimes as a friend but always from the perspective of what is the best interests of our client.

