

### **MULTIFAMILY PROPERTY FOR SALE**

# LA FIESTA APARTMENTS

12845 MARKET ST, HOUSTON, TX 77015

#### FRANCOIS LE

Principal 281.733.8877 flee@LE-commercial.com

#### **SALVADOR ARAGON**

Investment Executive 832.419.7016 saragon@le-commercial.com PRESENTED BY





### TABLE OF CONTENTS

PG<sub>2</sub>

#### CONFIDENTIALITY & DISCLAIMER

All materials and information received or derived from LE Commercial Real Estate its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither LE Commercial Real Estate its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. LE Commercial Real Estate will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

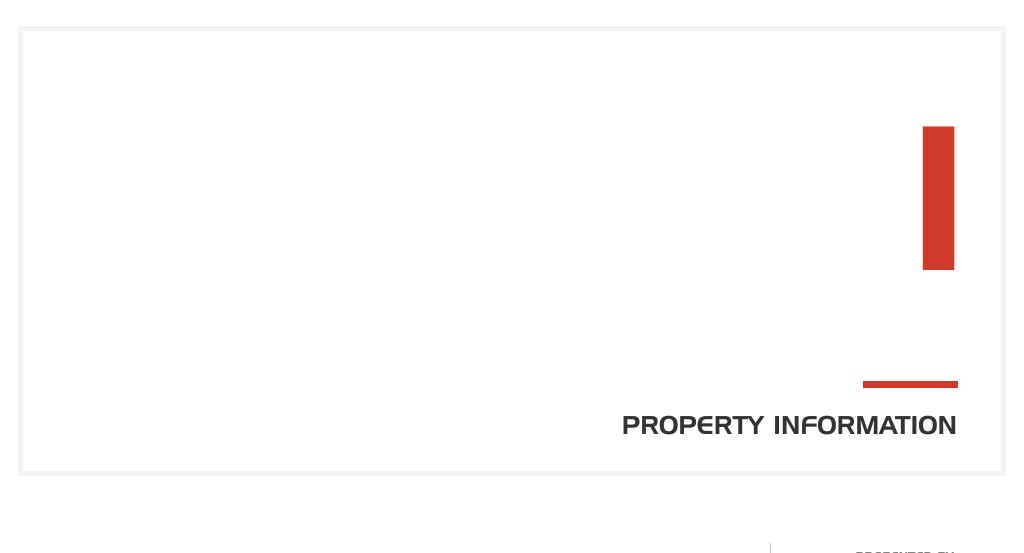
#### FACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. LE Commercial Real Estate makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. LE Commercial Real Estate does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by LE Commercial Real Estate in compliance with all applicable fair housing and equal opportunity laws.

#### CONTENTS

PROPERTY INFORMATION	3
LOCATION INFORMATION	(
DEMOGRAPHICS	17



PRESENTED BY



FOR INFO: FRANCOIS LE

Principal 281.733.8877 flee@LE-commercial.com **SALVADOR ARAGON** 

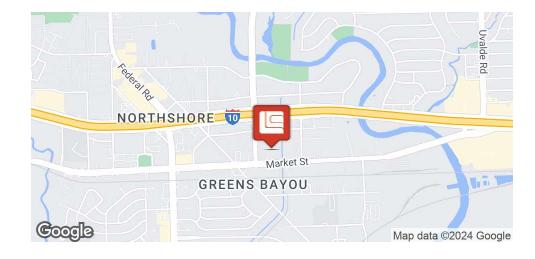
Investment Executive 832.419.7016 saragon@le-commercial.com



### **EXECUTIVE SUMMARY**

PG 4





#### **OFFERING SUMMARY**

Sale Price: Price Not Disclosed

Number Of Units: 60

Lot Size: 3.12 Acres

Year Built: 1964

Building Size: 44,540

Submarket: Channelview

#### PROPERTY OVERVIEW

La Fiesta Apartments is a 60 unit multifamily community located in Channelview TX, a Southeast Houston suburb in Harris County. La Fiesta Apartments has a historical occupancy over 90% and provides the opportunity for an investor to execute a renovation and increase the NOI through increasing the below market rates. Tenants have easy access to major employment hubs throughout the greater Houston area and various national credit retail stores. Situated on 3.12 acres and an open green space, the garden-style property is comprised of 5, two story building, which 12 of the units are two-story townhome style units. The property also benefits from an on-site laundromat providing additional amenities for tenants.

#### **LOCATION OVERVIEW**

La Fiesta Apartments is located off Market St and Interstate 10 East. The property is also within less than half a mile from Woodland Acres Elementary & Woodland Acres Middle School with easy access to the Port of Houston and excellent commute times to various work hubs.

#### PROPERTY HIGHLIGHTS

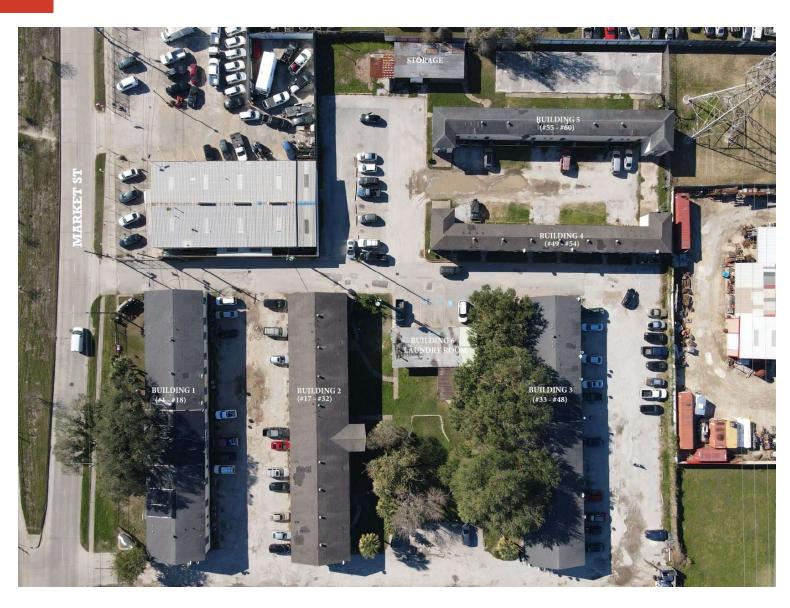
- · Value add investment opportunity to increase rents to market rates
- · Situated near Interstate Highway providing easy access to major work hubs and amenities
- Excellent commute times to Downtown & Port of Houston
- · Schools located within half a mile for Tenants

PROPERTY INFORMATION | Confidential Offering Memorandum

le-commercial.com



**SITE PLAN** 







FOR INFO:

FRANCOIS LE

Principal 281.733.8877 flee@LE-commercial.com **SALVADOR ARAGON** 

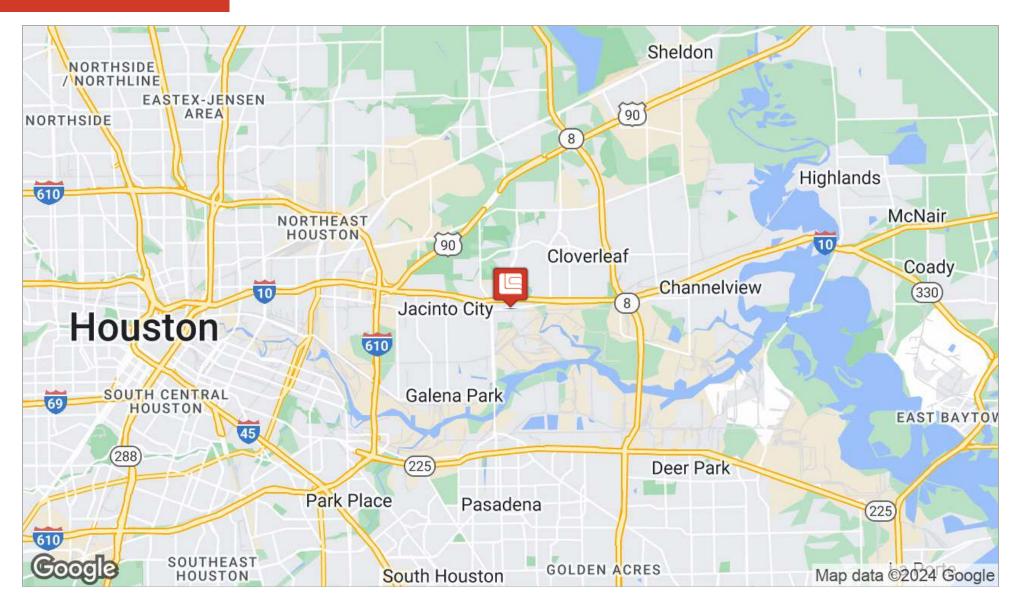
Investment Executive 832.419.7016 saragon@le-commercial.com PRESENTED BY





### **LOCATION MAPS**

PG 7



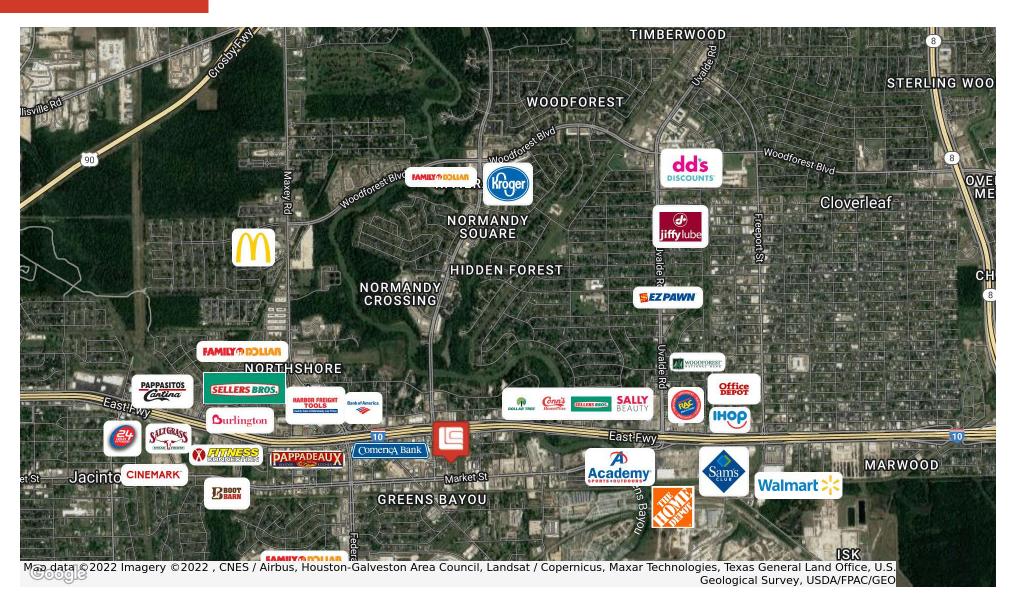
LOCATION INFORMATION | Confidential Offering Memorandum

le-commercial.com



**RETAILER MAP** 

PG8



LOCATION INFORMATION | Confidential Offering Memorandum

le-commercial.com



### **HOUSTON, TX**

PG9





- . The city's metro population has more than 7 million people & is the most racially and ethnically diverse in the U.S. and the youngest, with a median age of 34.6
- It is home of The Texas Medical Center, the world's largest medical city, and 4,500 energy-related firms
- · Houston boasts of a rare and unique blend of prestigious businesses, best in class shopping, dining, hotels and entertainment
- 2020 Population achieved a 0.121% 1 year- growth
- · Houston has more Fortune 500 headquarters within its city limits with the exclusion of New York City
- Houston's housing costs is roughly 18.1% below the national average



#### HOUSTON'S RANKINGS:

- · Houston leads with the Largest Gulf Coast container port, handling 70% of U.S. Gulf Coast container traffic
- Houston posses more than 28 million square feet of commercial office space which Uptown Houston is one of the nation's largest business districts in the nation
- · Uptown Houston contains more than 6.1 million square feet of retail space and more than 1.000 stores
- Home to The George R Brown convention center, one of the 10 largest convention centers in America and now encompasses more than 2 million square feet



### **CHANNELVIEW**

PG 10





#### **CHANNELVIEW STATISTICS**

- The largest industries in Channelview, TX are Construction (2,699 people), Retail Trade (2,057 people), and Manufacturing (1,977 people)
- From 2019 to 2020, employment in Channelview, TX grew at a rate of 0.788%, from 18.1k employees to 18.3k employees
- The most common job groups, by number of people living in Channelview, TX, are Construction & Extraction Occupations
- · Most people in Channelview, TX drove alone to work, and the average commute time was 28.3 minutes.
- The 5 largest ethnic groups in Channelview, TX are White (Hispanic) (53.6%), White (Non-Hispanic) (13.4%), Two+ (Hispanic) (13.1%), Black or African American (Non-Hispanic) (12.3%), and Other (Hispanic) (5.05%).

- In 2020, the median household income of the 11.9k households in Channelview, TX grew to \$64,045 from the previous year's value of \$63,581.
- There are 12,883 housing units in Channelview, and the median year in which these properties were built is 1987.
- The PTRA provides rail services for the Port of Houston's Jacintoport Terminal that connect with the Burlington Northern Santa Fe and Union Pacific railroads. With easy access to Interstate Highway 10 and Houston's Beltway 8, the Port of Houston is served by nearly 150 motor freight lines.
- The Port of Houston's Jacintoport Terminal has a "Spiralveyor" bagged cargo handling system that loads ships quickly and efficiently. There is on-site bagging equipment that packages corn, rice, oats, wheat, soybeans, and other food products at the terminal



### **CLOSE PROXIMITY (EAST RIVER & PORT OF HOUSTON)**

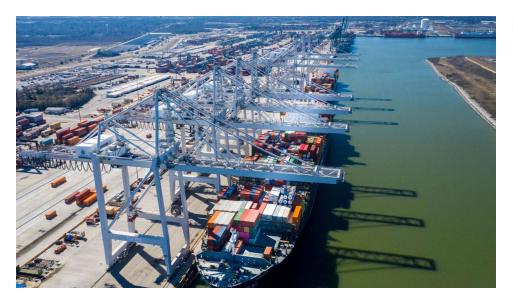
PG 11

### HOUSTON'S NEXT BIG THING



#### NEW DEVELOPMENT (EAST RIVER) - APPROX. 12 MINUTES

· East River's 150 acres of carefully designed, multi-phase, mixed-use development will transform the city's waterfront east of downtown into a new economic center. In total, East River Phase One will offer 300,000 square feet of office space designed to fit a wide variety of business needs alongside The Laura, a five-story, modern-industrial multifamily community of 360 apartment homes; and an additional 100,000 square feet of retail at the ground floor of the office buildings, garage, and bayou pavilions that will fuse commerce and culture with restaurant, hospitality, retail, medical, and entertainment forming spaces. At the heart of Phase One will be more than 13,000 square feet of plaza greenspace with a full calendar of activations including events and live music. Located on the Buffalo Bayou hike and bike trails, East River will also be connected to nearly 500 miles of bike lanes.

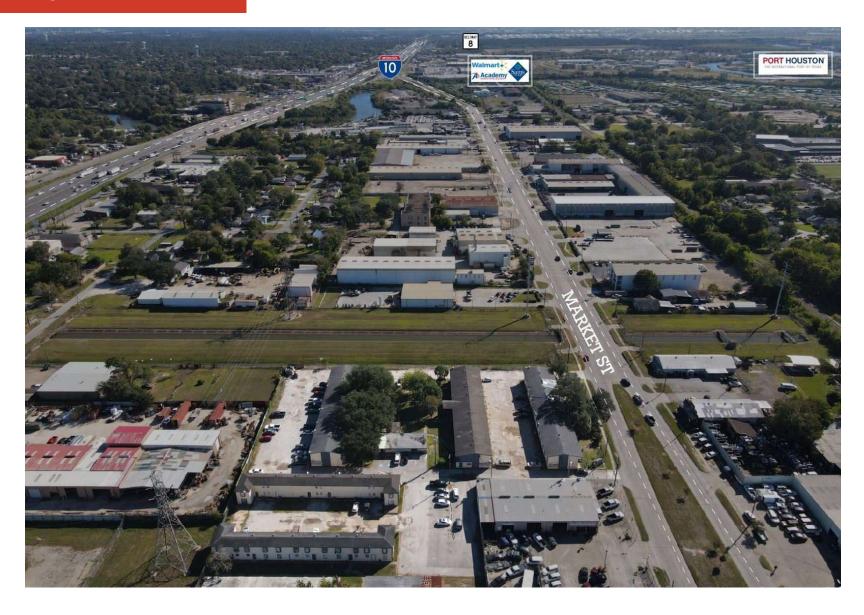


#### PORT OF HOUSTON - APPROX. II MINUTES

- The Houston Ship Channel is experiencing tremendous growth. The Houston region, the country's No. 1 region for exports, is home to the largest petrochemical manufacturing complex in the Americas. Energy production and the export of crude oil, along with the increasing global demand for chemicals produced in the region, are major drivers of this success.
- · It is home to a multi-billion petrochemical complex, the largest in the nation and second largest in the world

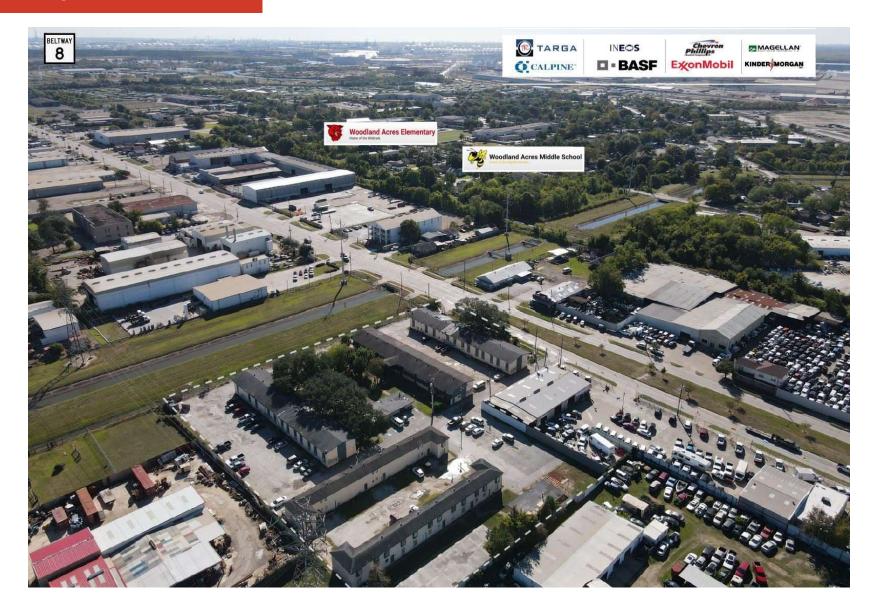


### **NORTHEAST AERIAL VIEW**



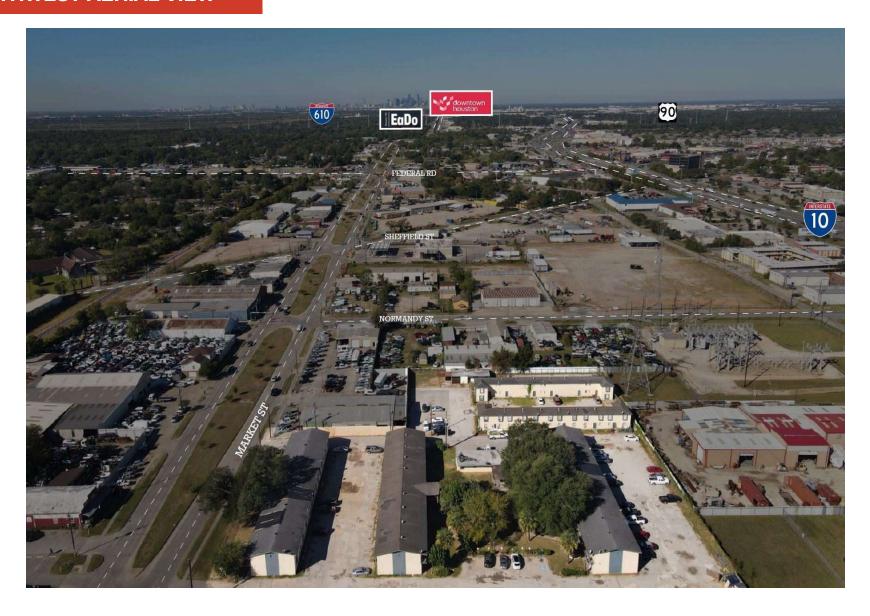


### **SOUTHEAST AERIAL VIEW**





**NORTHWEST AERIAL VIEW** 





### **ADDITIONAL PHOTOS**









### **INTERIOR PHOTOS**













FOR INFO:

FRANCOIS LE

Principal 281.733.8877 flee@LE-commercial.com **SALVADOR ARAGON** 

Investment Executive 832.419.7016 saragon@le-commercial.com PRESENTED BY





### **DEMOGRAPHICS MAP & REPORT**

ار	G	٦	8	

POPULATION	I MILE	3 MILES	5 MILES
Total Population	8,569	86,450	183,577
Average Age	34.0	31.6	31.5
Average Age (Male)	34.5	30.7	30.3
Average Age (Female)	31.4	31.9	31.7
HOUSENDES & INSOME			

HOUSEHOLDS & INCOME	I MILE	3 MILES	5 MILES
Total Households	3,101	29,934	60,466
# of Persons per HH	2.8	2.9	3.0
Average HH Income	\$50,098	\$51,827	\$56,102
Average House Value	\$90,526	\$92,590	\$106,318

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census

