JDS Real Estate Services, Inc.

# **MORGAN MARINA**

SAYREVILLE, NJ



### **OFFERING MEMORANDUM**

#### PRESENTED BY:

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### SAYREVILLE, NJ

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MORGAN MARINA

# **PROPERTY INFORMATION**

EXECUTIVE SUMMARY PROPERTY ATTRIBUTES LOYAL AND HIGH QUALITY CLIENTELE HAUL & LAUNCH OPS - (3) 25-TON TRAVELIFT UNITS SHOPS, DOCKS, PAVILLION & VISTAS WELL-STOCKED SHIPS' STORE ADDITIONAL PHOTOS A STUNNING MARINA READY FOR ITS NEXT VISIONARY

# **EXECUTIVE SUMMARY**



**OFFERING SUMMARY** 

**Reduced Price** 

LOT SIZE:

**BUILDING SIZE:** 

\$8.500.000

\$7,100,000

\$6,850,000

4,000 SF

Approx. - 11.5 Acres

#### **OVERVIEW**

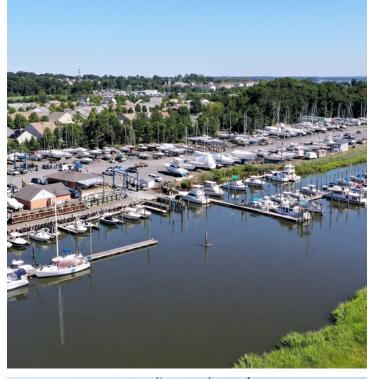
This 11.5-acre full-service marina has been successfully operated	as a family
business for the past 60 years. Its regular high-quality customer ba	se averages
350 to well over 400 customers and the list is growing. West slips and	d storage on
the hard provides a safe harbor just minutes from Raritan Bay and a b	eautiful boat
ride to New York City.	

With three operating 25-ton Travelift units, the yard can haul and block vessels up to 50' quickly and safely and there is never a problem with downtime due to mechanical breakdowns. A convenient and well-stocked Ships' Store and parts counter provides everything a boater might need for maintenance, repairs and provisioning.

This is a cash-flowing entity with exceptional opportunities for value-ad projects that would provide a surge to profitability and an expanded operation. There is ample space on the uplands to reconfigure blocked boats to open the property up for additions like a restaurant, a waterfront bar, boat club, rentals, covered storage and more (all subject to approvals and permits of course).

Massive daily drive-by exposure provided from the Garden State Highway bridge on the marina property's western border is priceless. Morgan Marina is a quietly and successfully operating opportunity for its next owner to expand the vision and carry it to a higher level!

## **THE MARINA PROPERTY**





#### SUMMARY OF ATTRIBUTES:

Significant room for additional uses on the property Highly visible from the Garden State Parkway - massive drive-by A long tradition of marina operations spanning nearly 6 decades Only minutes from Raritan Bay Good water depth for sailboats and cruisers

A safe harbor protected from wind and wave action

Amenities on site include the following (and more):

- \* A fully stocked and convenient Marine Store
- \* Diesel fuel and gasoline on the dock
- \* Floating docks
- \* Restrooms and showers
- \* 24-hour surveillance
- \* 3 Travelift units
- \* Vending machines
- \* Abundant parking
- \* Pump-out station
- \* Dockside power
- \* Fish-Cleaning stations
- \* Convenient loading zones

Services Include the following (and more):

- \* Fiberglass repair
- \* Canvas and upholstery
- \* Prep and bottom painting
- \* Topside maintenance
- \* Propeller reconditioning
- \* Electrical repairs
- \* Wax and detailing
- \* Mast work
- \* Outdrive work
- \* Green wash-down service
- \* Certified MerCruiser sales & service

Morgan Marina is a bustling and active facility. Value-add opportunities are abundant and the industry has continued to grow in the local area delivering an expanded customer base that is bursting at the seams. Approximately 1,400 linear feet of waterfront access is unique and valuable to anyone who wants to introduce new income streams. This is one of the last best marina opportunities in New Jersey postured to accommodate a new vision, provide multiple opportunities for increased cash flows.

# LOYAL AND HIGH QUALITY CLIENTELE







# HAUL & LAUNCH OPS - (3) 25-TON TRAVELIFT UNITS







# SHOPS, DOCKS, PAVILLION & VISTAS







# WELL-STOCKED SHIPS' STORE AND PARTS





# **ADDITIONAL POINTS OF INTEREST**



# **STUNNING MARINA READY FOR ITS NEXT CHAPTER**



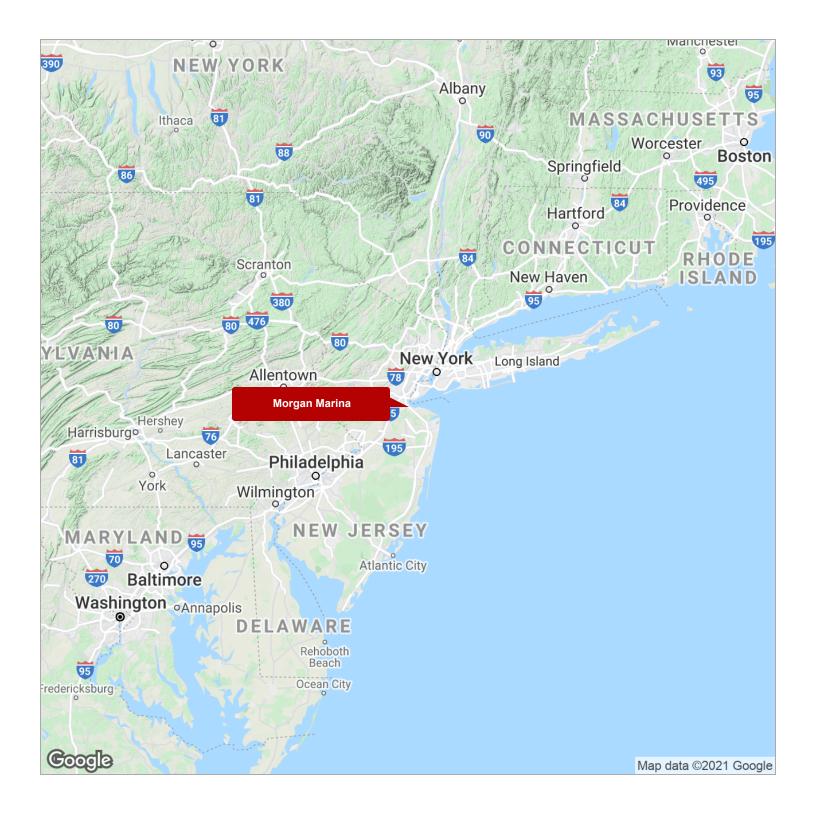


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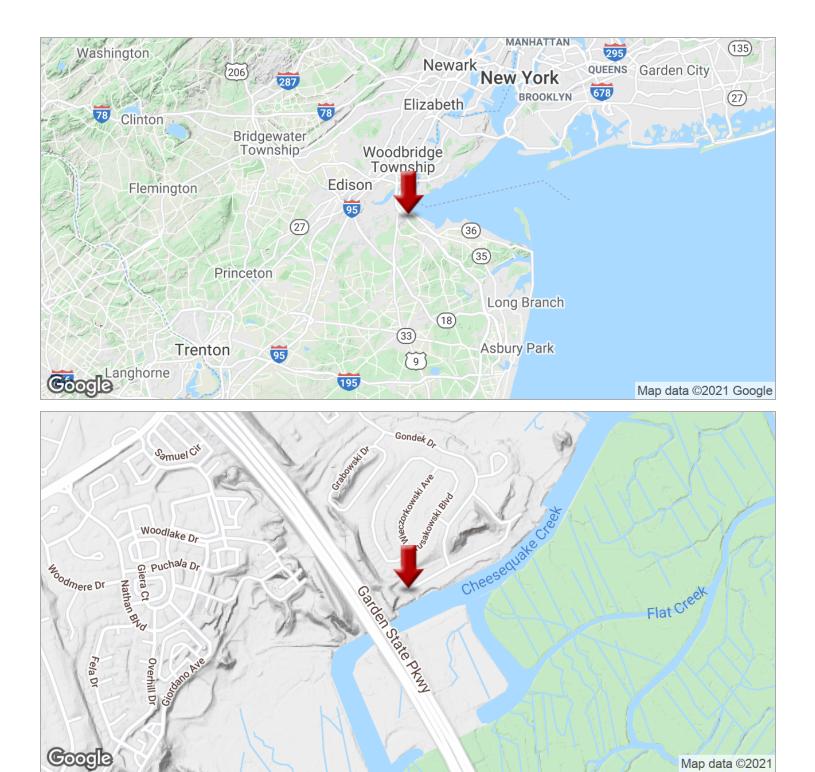
LOCATION INFORMATION

REGIONAL MAP LOCATION MAPS AERIAL MAP

### **REGIONAL MAP**



# **LOCATION MAPS**



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### **AERIAL MAP**

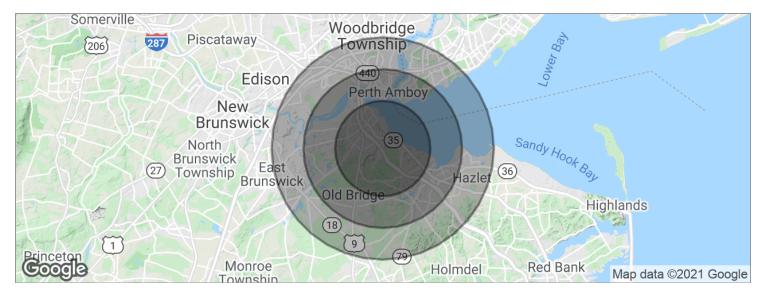


OFFERING MEMORANDUM



**DEMOGRAPHICS MAP** 

## **DEMOGRAPHICS MAP**



POPULATION	3 MILES	5 MILES	7 MILES
Total population	56,748	180,613	341,928
Median age	39.5	37.1	37.6
Median age (male)	39.0	36.2	36.5
Median age (Female)	39.9	37.7	38.3
HOUSEHOLDS & INCOME	3 MILES	5 MILES	7 MILES
Total households	21,661	65,374	121,543
# of persons per HH	2.6	2.8	2.8
Average HH income	\$79,981	\$82,913	\$88,344
Average house value	\$352,817	\$376,819	\$394,501

\* Demographic data derived from 2010 US Census