

# FOR LEASE/SALE ±1.57 AC CORNER DEV. SITE AUGUSTA, GA

- LOCATED ON SIGNALED CORNER
- WASHINGTON RD BOASTS 33,600 VPD
- FULL MOTION ACCESS | DECELERATION LANE

3132 Washington Rd, Augusta, GA





# FINEM GROUP MEYBOHM COMMERCIAL

# **DEVELOPMENT SITE**

- Executive Summary
- Location Overview
- Site Maps
- Demographics
- Area Overview
- The Finem Group

#### **OFFER SUBMISSION**

Please submit all offers as a nonbinding letter of intent (LOI). Including:

- Price
- DD Time Frame
- Earnest Money
- Special Stipulations



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# 3132 WASHINGTON RD, AUGUSTA, GA

±1.57 ACRE CORNER DEVELOPMENT SITE



**Undisclosed**Purchase Price



±0.75 Miles From I-20



011-0-098-00-0

Tax Parcel ID



±1.57
Total Acres



Growing Area Attractive Site



Washington Rd
Prime Location



**33,600** Traffic Count



Signaled Corner
Traffic Light



**58,469**3 Mile Population





# SALES DESCRIPTION / LOCATION DESCRIPTION

#### Sales Description

The Finem Group at Meybohm Commercial is proud to exclusively present this property for ground lease or sale in Augusta, Georgia. The commercial development tract is located at the signalized corner of Washington Road (33,600 VPD) and Warren Road and is the closest readily available tract to I-20 on this primary thoroughfare (Just three-quarters of a mile from the intersection of I-20 and Washington Rd). More specifically the property is located at the entrance to the Montclair Subdivision and three-quarters of a mile to the I-20 (59,400 - 80,400 VPD) interchange. Ideal potential uses include a convenience store, carwash, restaurant, or other commercial development that prioritizes access and visibility.

The property is 1.58 acres in size, zoned R1-A and R1, and is surrounded on all four sides by B-2 zoned property. (B-2 is Richmond County's high commercial zoning, appropriate for general retail uses, fast food, hotels, convenience stores, car washes, etc.) The tract is dry with no streams or floodplains according to county records and has flat topography with a retaining wall built by the city.

The property commands a high vantage point on Washington Road, with incredible visibility and 254' of frontage. It also benefits from the close proximity to Columbia County Via Washington Rd, Furys Ferry Rd, and Riverwatch Pkwy.

#### **Location Description**

The property is located at the signaled corner of Washington and Warren Road, in Augusta, GA.

This part of Washington Rd sees over 33,600 VPD and is the main thoroughfare between Columbia County and Richmond County. Washington Rd connects to Downtown Augusta (which consists of the central business district, medical district, and colleges) and to the heart of Evans, GA which has a prominent amount of commuters to the downtown area for work.

The property is located 0.8 miles from I-20 which sees anywhere from 59,400 - 80,400 VPD. On the other side of I-20 is the Augusta National, the world's most prestigious golf tournament, and draws huge crowds to the city for the tournament.

The property is located across the street from Pep Boys and Take 5 Oil Change, and other nearby users include Chick-fil-A, Krystal, Applebee's, Mercedes-Benz, Burger King, Checkers, a brand new 7-Brew, Dunkin', Starbucks, Dairy Queen, Autozone, and more.



# **INVESTMENT HIGHLIGHTS**

#### **Premium Site**

This site is the best-undeveloped lot on Washington Rd with over ±1.5 Acres at a signaled corner with full motion access. With over 33,600 VPD on Washington Rd and is located on the edge of Columbia County and Richmond County, this site is perfectly positioned to benefit from the daily commute of those who are driving to Downtown Augusta for work.

#### **Great Access**

Located on a signalized corner with full motion access on Washington Rd and Warren Rd, this site allows for easy access in and out. The property also has a deceleration lane in the front which was put in by the DOT.

#### Available For sale or Ground Lease

This property is available for sale or ground lease to either an end user or a developer. The owners are open to receiving offers both for the sale of their property or the ground lease of the property from a national tenant user.

### Large Site

The site is over ±1.5 acres and has 254 feet of road frontage with a depth of 288 feet. This site is optimal for either a single user such as a C-store, car wash, or a large sit-down restaurant; or it could be two smaller pads like a QSR, coffee shop, oil change, or tire shop.

## Easily Developable Land

Although the site is currently zoned R-1A, the land surrounding it to the left and back was recently rezoned B-2 which is the highest commercial use in Augusta, GA and there should be no issue getting it rezoned. The property is also flat with a retaining wall built by the county.

































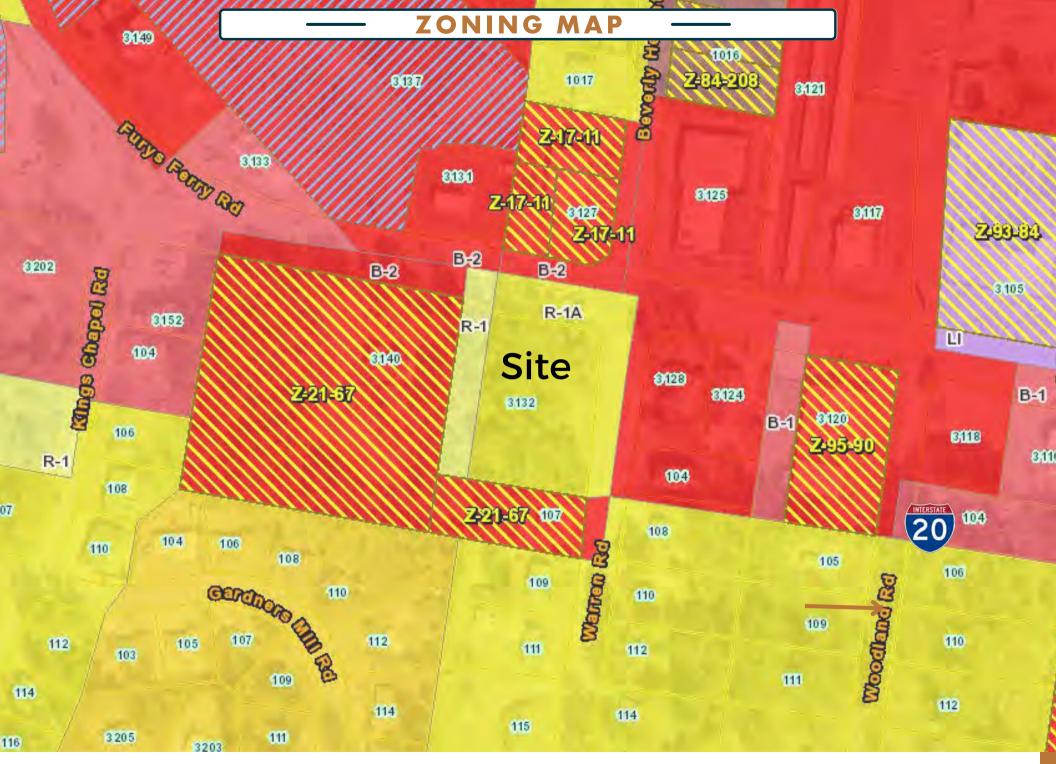
# **ACCESS MAP**

The subject property is located on a signaled corner lot with full motion access. Along with a signaled light, it also has a deceleration lane that was put in by the City of Augusta.

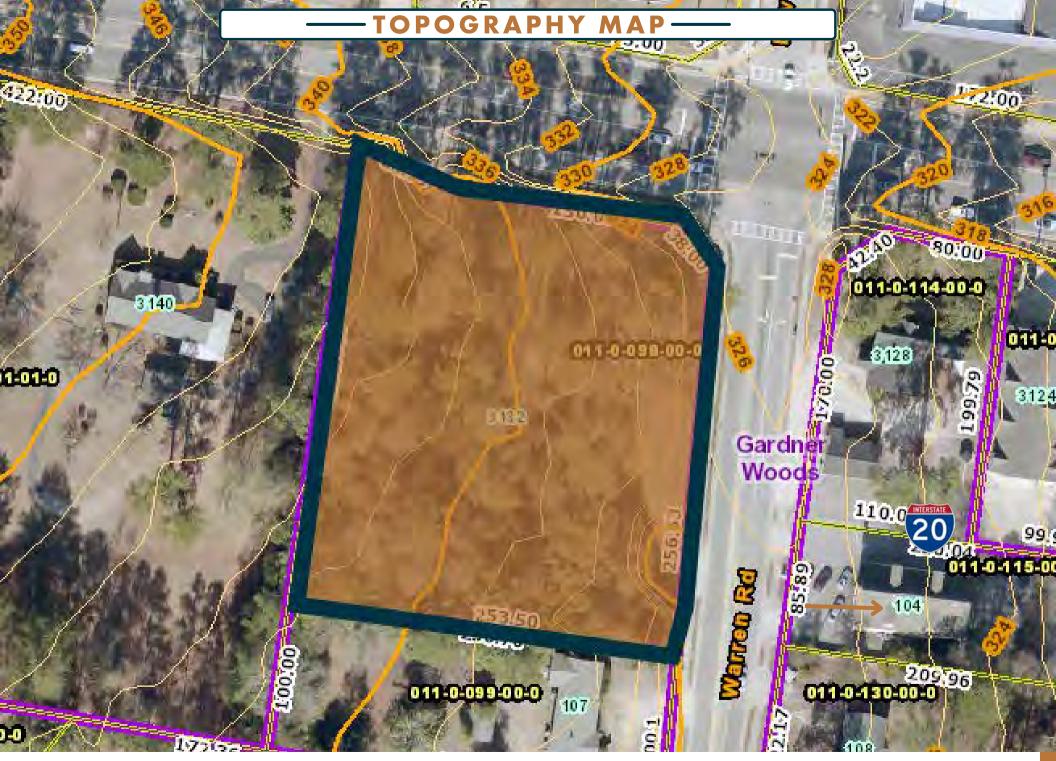
It has two driveways, one on Washington Rd before the deceleration lane and the other on Warren Rd.









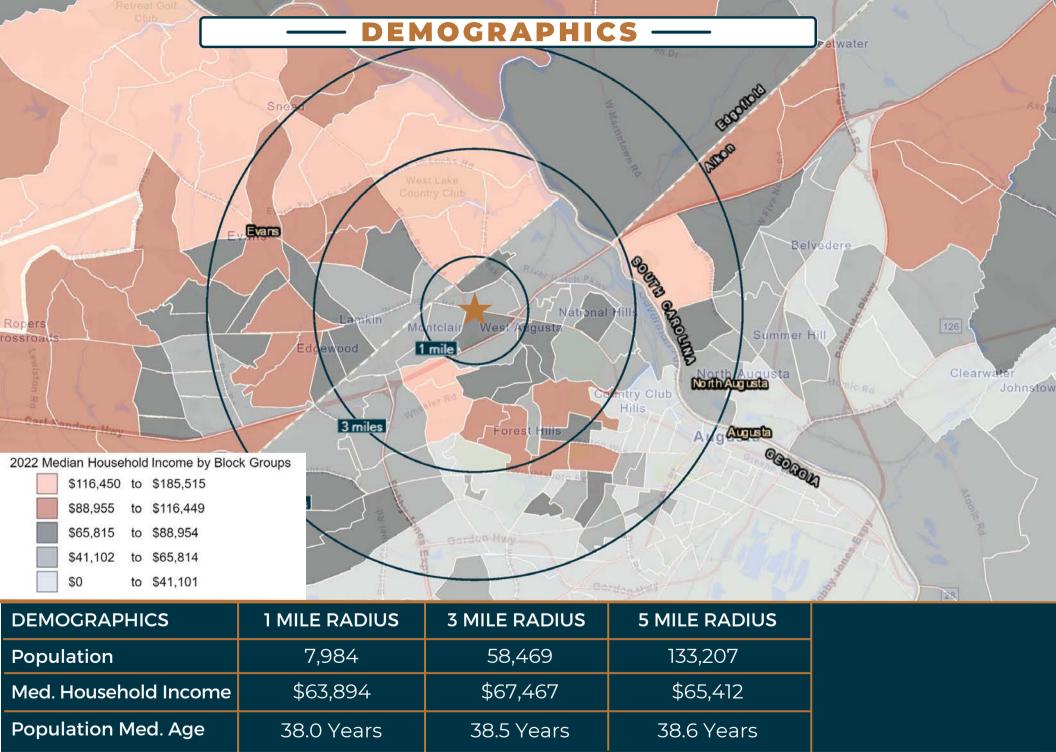




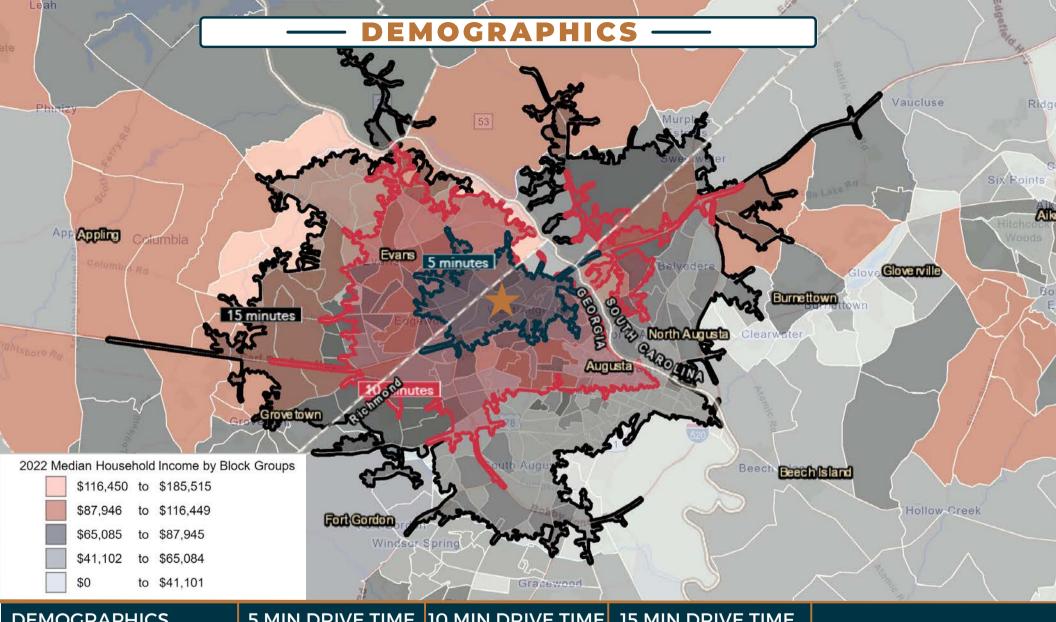












DEMOGRAPHICS	5 MIN DRIVE TIME	10 MIN DRIVE TIME	15 MIN DRIVE TIME
Population	26,874	118,849	262,140
Med. Household Income	\$62,129	\$67,763	\$62,352
Population Med. Age	37.3 Years	39.1 Years	38.4 Years







# THE CSRA OVERVIEW







\$61,473



\$198,719



0.43% CSRA Med. Income Med. Home Value Ann. Growth Rate



**Total Colleges** 



9,921



269,031



3.7%

College Studets Labor Force Unemployment Rate

# - MSA BUSINESS OVERVIEW

Augusta is a regional center of medicine, biotechnology, and cyber security. Augusta University, the state's only public health sciences graduate university, employs over 7,000 people. Along with University Hospital, the Medical District of Augusta employs over 25,000 people and has an economic impact of over \$1.8 billion. Within the next few years, the city is expected to have rapid population growth of 10,000+ residents due to the announcement of the United States Army Cyber Command that will be located in Fort Gordon.

The city's three largest employers are Augusta University, the Savannah River Site (a Department of Energy nuclear facility), and the U.S. Army Cyber Center of Excellence at Fort Gordon, which oversees training for Cyber, Signal Corps, and Electronic Warfare. Other Companies with headquarters or distribution centers in the CSRA are but limited to, EZ-Go, Bridgestone, Tax Slayer, John Deere, Amazon, Kellogg's Kimberly Clark, Graphic Packaging International, and more.













# Health

**Piedmont** 







**AUGUSTA UNIVERSITY** 





U.S. Department of Veterans Affairs



# RICHMOND COUNTY, GA

Augusta, GA is in the midst of a renaissance of sorts fueled by a few different major drivers. One is the influx of all things cyber with the relocation of the U.S. Army's Cyber Command Headquarters to nearby Fort Gordon. This fairly recent development has and continues to fuel growth in the area, but has only served to accelerate a trend that was already underway. The city's downtown was already fastly developing, but now many more projects are set to break ground. The greater MSA, including surrounding Columbia and Richmond Counties on the GA side, and Aiken and Edgefield counties on the SC side, seem to all be seeing impacts in this already very affordable place to live.

Traditionally, Healthcare, Military, Manufacturing, Energy, and Customer Service have represented the primary nodes of the Augusta Economy. Cyber has recently taken its place at the table next to the others and has fueled much of the recent change. Amazon has plans for two separate distribution warehouses off of I-20 in Columbia County. Over 51,000 jobs are provided by healthcare alone in the Augusta MSA. Manufacturing entities in the area include EZ GO Textron, Kimberly-Clark, John Deere, Starbucks, Graphic Packaging, Cardinal Health, Kellogs and more. Entities like Sitel, ADP, Unisys and Taxslayer specialize in customer-service-based work. The economy is greatly supported by a couple of different large energy projects: Savannah River Site and Plant Vogle providing 12,000 and 6,000 jobs respectively.





### CYBER CITY

U.S. Army Cyber Command (ARCYBER) is the Army headquarters beneath United States Cyber Command. The Army Cyber Command Headquarters located at Fort Gordon operates and defends Army networks and delivers cyberspace effects against adversaries to defend the nation. ARCYBER, led by Fort Gordon, conducts global operations 24/7 with approximately 16,500 Soldiers, civilian employees, and contractors worldwide. The Pentagon's 2013 announcement led to the relocation of the U.S. Army Cyber Command from Fort Meade in Maryland to Fort Gordon in Augusta. Fort Gordon is fast becoming a center for joint forces activities, training, and operations and is a huge employer in east Georgia. With a workforce of 31,155, much of the installation's annual economic impact of nearly \$2.4 billion goes directly into area shops, real estate, banks, and other businesses.

The Augusta Region has long been a hotbed for the tech- and cyber-related companies such as Unisys, ADP, and Raytheon. Now, Augusta is home to the US Cyber Command at Fort Gordon and the newly completed Georgia Cyber Center, a \$100 million investment and the largest government cybersecurity facility in the United States. Located on the Nathan Deal Campus for Innovation, the center is a unique public/private partnership involving academia, state and federal government, law enforcement, the U.S Army, and the private sector. Other cyber-focused businesses are paying attention and taking advantage of the expanding field by moving their headquarters and establishing branches in the Augusta Region. The \$100 million Georgia Cyber Center, the single largest investment in a cybersecurity facility by a state government to date, is a unique public/private partnership involving academia, state and federal government, law enforcement, the U.S. Army and the private sector.





# **AUGUSTA NATIONAL**

Year after year during the first full week of April, golf fans descend on Augusta by the thousands. The annual event marks a boom for the local economy with over 200,000 average attendees. Augusta is known as the golf capital of the universe for good reason, and the love of golf extends well beyond the confines of Augusta National. It attracts politicians, athletes, musicians, Corporate CEOs, and many more which brings some of the world's most powerful people all in the same week to Augusta, GA.

Augusta National Golf Club sometimes referred to as Augusta or the National, is a golf club in Augusta, Georgia, United States. Unlike most private clubs which operate as non-profits, Augusta National is a for-profit corporation, and it does not disclose its income, holdings, membership list, or ticket sales. Founded by Bobby Jones and Clifford Roberts, the course was designed by Jones and Alister MacKenzie[3] and opened for play in 1932. Since 1934, the club has played host to the annual Master's Tournament, one of the four men's major championships in professional golf, and the only major played each year at the same course. It was the top-ranked course in Golf Digest's 2009 list of America's 100 greatest courses and was the number ten-ranked course based on course architecture on Golfweek Magazine's 2011 list of best classic courses in the United States.





# **DISCLAIMER**

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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Meybohm Commercial Properties in compliance with all applicable fair housing and equal opportunity laws.



# FINEM GROUP OVERVIEW -

Finem- Latin Phrase meaning "consider the end": live so that your life will be approved after your death.

The Finem Group is a team of brokers and support staff at Meybohm Commerical who believe that everyone should be surrounded by a group of trusted advisors. With a team of three licensed commercial agents, a licensed investment analyst, a financial analyst intern, a professional photographer, and a transaction coordinator our team is vastly equipped to advise our clients on any of their real estate needs.

With our team of highly skilled agents and staff, we pride ourselves on being the best at what we do. We provide top-of-the-line photography, some of the best marketing packages, incredibly thorough and analytical valuations, and most importantly, honest and transparent advice to our clients. Like our team name, Finem, we aim to consider the end of every transaction we handle. We hope to live our lives in a way that honors our clients from the beginning to the end. For us, this isn't simply a job with a commission, it is our chance to help steward the assets of our clients in a way that will benefit them in the long run.

Based in Augusta, GA, The Finem Group has made a name for themselves as regional brokers in Georgia and South Carolina with plans to expand to other states.





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# **MEET THE BROKERS**



Jonathan Aceves, CCIM, MBA

Jonathan serves as a Commercial Sales and Leasing Advisor with Meybohm Commercial. Originally licensed in 2005, Jonathan specializes in downtown development, portfolio planning, multifamily brokerage, and land & site selection. Jonathan's portfolio planning has mostly centered around advising owners with portfolios of commercial properties regarding sales and 1031 exchanges, along with underwriting potential transactions. Jonathan has worked extensively in Site Selection and Commercial Land Brokerage. Notable site selection clients include Domino's Pizza, SRP Federal Credit Union, Hardees, Popeyes, Whit's Frozen Custard, and many others. Jonathan's approach to site selection differs from that of many of his competitors in that he starts from a list of all potential sites, rather than simply onmarket sites. This tends to be more work but has led to finding off-market ideal locations for his clients. Jonathan also focuses on Multifamily brokerage, with his track record including numerous downtown duplexes and guads, along with Cedar Pines Apartments and Ridgewood Apartments. His approach with multifamily is to reduce the work required by a buyer to underwrite—leading to faster sales and higher prices.



John Eckley, MBA, Civil Eng.

Consultative, client-focused, and analytical, John is an industrial and commercial advisor for Meybohm Commercial, where his aim is to guide clients in accomplishing their greater collective financial goals, through portfolio planning, deal analysis, and excellent client service. John earned his MBA and civil engineering degrees from Clemson University and is in the final stages of pursuing his CCIM (Certified Commercial Investment Member) designation. It's a combination of experience held by only John and his team member Jonathan Aceves in the Augusta market. John's extensive experience and training in solving real-world problems are what direct him in developing client strategies for real estate investments. John's specialties include industrial warehouse and flex-space properties, land & site selection, and general commercial work. He also partners with clients on their 1031 exchanges and sale leasebacks and serves the medical community for both investment and office needs. His approach is unique because it combines his process-oriented, engineering brain with his interest in developing strong relationships with clients.

### **MEET THE BROKERS**



Dustin Wright
Commercial Advisor

Dustin joins Meybohm Commercial and will be working to represent his clients in land site selection, development, and retail/industrial property brokerage. He most recently worked in the Central Nervous System division of Abbvie Pharmaceuticals where he advised Health Care Providers in the CSRA. Prior to pharmaceuticals, Dustin was a Territory Manager for Richmond Supply Company where he served the Kaolin, Lumber, Farming, Chemical, Power, and Water industries. Dustin joined the U.S. Navy as a Yeoman after graduating from Harlem High School. He received an AS in Business Administration from Georgia Military College and BS in Industrial/Business from Southern Polytech. He was previously a Project Manager in the Industrial/Commercial Construction sector in both Augusta and Atlanta and has also provided scheduling analytical work for Southern Nuclear Company. Dustin enjoys strategizing, and solving problems and doesn't meet many strangers. He resides in the Summerville Historic District with his amazing wife Caroline and their two children, Cole and Emmaline. Dustin believes that strong faith, integrity, and honesty are the keys to success in any business. He is an active member of the First Presbyterian Church of Augusta and enjoys golf, fishing, hunting, and spending time with friends and family.



Financial Analyst

Stephen joined the team at Meybohm Commercial two years ago as a financial analyst. In college, he earned his real estate license and began as a residential agent on the side while he focused on graduating college. He graduated from Augusta University with a BS in Corporate Finance and he has two certifications in financial modeling. One is ACRE's commercial real estate financial modeling course (one of the most sought-after CRE modeling certifications) and he has CFI's FMVA (financial modeling valuation analyst) certification which is a sought-after certification for corporate financial modeling. He is in the process of completing two other certifications as he believes that in order to be an excellent analyst he needs to be continuously growing his skills. Along with the team's analysis and underwriting, Stephen is also in charge of creating all Offering Memorandums and informational content. In his free time, Stephen loves to read, work out, and watch movies. Additionally, for the past year, he has been learning Spanish with the goal of becoming fluent in the future. Lastly, he has volunteered for Younglife, a nonprofit, for 6 years.



The Finem Group is a team of brokers at Meybohm Commercial that have partnered to provide modern brokerage tools coupled with local expertise to their clients. Whether you have interest in understanding a single property, or wish to plan a greater real estate investment strategy, our team of seasoned brokers, financial analysts, and support staff exist to help our clients make wise decisions.

# **HOW WE HELP OUR CLIENTS**

# Regional Expertise Meets Advanced Analytics & Marketing



We aim to present all of our listings in a manner that allows the highest and best user to understand if they should be interested in a matter of seconds.

We negotiate on behalf of our clients, making sure their best interests are closely guarded, while creatively working with others to get deals done!

Being connected to the buyers, sellers, landlords and tenants, and understanding your particular type of asset matters. We are a team of brokers with specific asset-type focus.