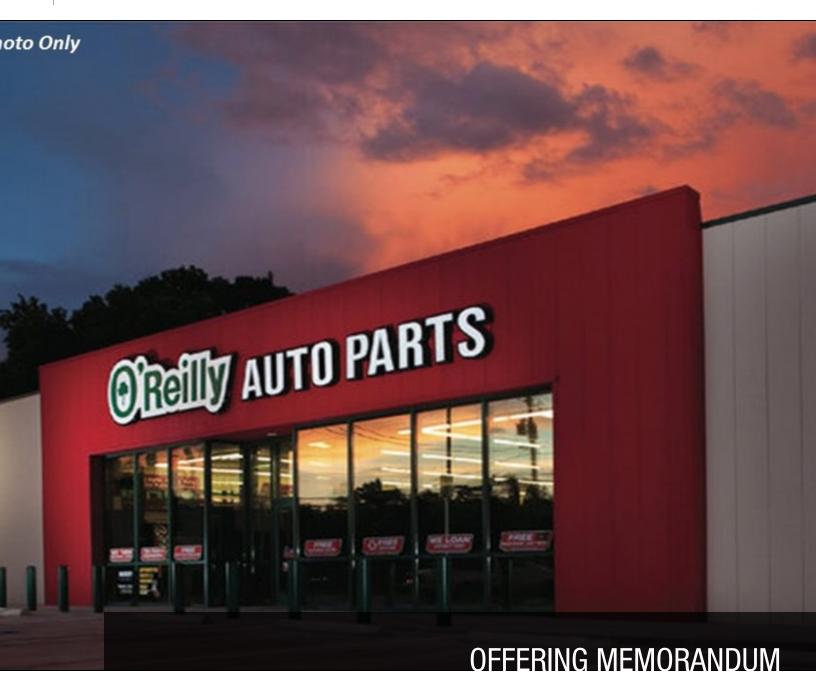


O'Reilly Auto Parts

LAKELAND, FL



KW COMMERCIAL

206 Harbor Drive S Venice, FL 34285

PRESENTED BY:

RICARDO RUIZ DEL VIZO

Director 0 941.402.6155 rdelvizo@gmail.com

MARCO GRAHAM

Associate 0 941.404.4737 C 941.264.7499 marco_graham@yahoo.de

Confidentiality & Disclaimer

LAKELAND, FL

All materials and information received or derived from KW Commercial its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither KW Commercial its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. KW Commercial will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. KW Commercial makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. KW Commercial does not serve as a financial advisor to any party regarding any proposed transaction.

All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property. Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Venice in compliance with all applicable fair housing and equal opportunity laws.

PRESENTED BY:

KW COMMERCIAL

206 Harbor Drive S Venice, FL 34285

RICARDO RUIZ DEL VIZO

Director 0 941.402.6155 rdelvizo@gmail.com

MARCO GRAHAM

Associate 0 941.404.4737 C 941.264.7499 marco_graham@yahoo.de

We obtained the information above from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, change of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions or estimates for example only, and they may not represent current or future performance of the property. You and your tax and legal advisors should conduct your own investigation of the property and transaction.



O'REILLY AUTO PARTS

PROPERTY INFORMATION

EXECUTIVE SUMMARY

ADDITIONAL PHOTOS

PROPERTY DESCRIPTION

PROPERTY DETAILS

ADDITIONAL PHOTOS

O'REILLY AUTO PARTS 1 | PROPERTY INFORMATION

Executive Summary



| SALE PRICE: | \$2,118,400 |
|-----------------|--------------------------|
| PRICE PER UNIT: | - |
| CAP RATE: | 5.25% |
| NOI: | \$111,216 |
| LOT SIZE: | 1.03 Acres |
| BUILDING SIZE: | 7,255 SF |
| YEAR BUILT: | 2013 |
| ZONING: | GC |
| MARKET: | Tampa MSA |
| SUB MARKET: | Lakeland |
| CROSS STREETS: | US 98 / W. Daughtrey Rd. |
| TRAFFIC COUNT: | 45,500 |

PROPERTY OVERVIEW

This O'Reilly store was built in 2013, with a lease commencement in January 2013 on an initial 20 year term. This is a standard NN lease structure under ORLY where the landlord is responsible for roof and structure, where roof is under warranty. There are (3) Five-Year options with 5% increases at each option. Assumable mortgage in place w/ only a 0.25% assumption fee!

- Newer Construction
- Excellent Traffic Counts
- 18 Years on Lease w/ Options
- Publicly Traded Company



Tenant Details

 Tenant Name
 O'Reilly Auto Parts

 Address
 5757 US Highway 98 North Lakeland, FL 33809

 Property Type
 Net Leased Auto Parts

 Square Feet
 7,255

Property Type Net Leased Auto Parts
Ownership Public
Tenant Corporate Store
Stock Symbol NASDAQ: ORLY
Sales Volume \$6.182 Billion
Net Worth \$5.749 Billion
Credit Rating Standard & Poor's :BBB

 Lease Commencement
 1/10/2013

 Rent Commencement
 2/1/2014

 Lease Expiration
 1/31/2034

 Lease Term
 20-Year

 Increases
 5% at Year 11 & at Each Option

Options to Renew Three, 5-Year Options to Terminate None

Number of Locations4,041+HeadquarteredSpringfield, MissouriWebsitewww.oreillyauto.com

O'Reilly Automotive, Inc.is a specialty retailer of automotive aftermarket parts, tools, supplies, equipment and accessories in the United States, selling its products to both do-it-yourself (DIY) customers and professional service providers.

The Company's stores product line includes products, such as new and remanufactured automotive hard parts, such as alternators, starters, fuel pumps, water pumps, brake system components, batteries, belts, hoses, temperature control, chassis parts and engine parts; maintenance items, such as oil, antifreeze, fluids, filters, wiper blades, lighting, engine additives and appearance products, and accessories, such as floor mats, seat covers and truck accessories. Its stores offer a number of services and programs to its customers, such as used oil and battery recycling; battery diagnostic testing; professional paint shop mixing and related materials, and machine shops.









O'REILLY AUTO PARTS 1 | PROPERTY INFORMATION

Property Description



PROPERTY OVERVIEW

This O'Reilly store was built in 2013, with a lease commencement in January 2013 on an initial 20 year term. This is a standard NN lease structure under ORLY where the landlord is responsible for roof and structure, where roof is under warranty. There are (3) Five-Year options with 5% increases at each option. Assumable mortgage in place w/ only a 0.25% assumption fee!

LOCATION OVERVIEW

This O'Reilly's is located directly on US 98 in Lakeland, FL directly across from the Wal-Mart Supercenter. The annual average daily traffic count of 37,308 cars per day passing this location ensure a steady flow of customers. This is a strong retail corridor with solid surrounding residential demographics.



Property Details

PROPERTY NAME: O'Reilly Auto Parts STREET ADDRESS: 5757 US Highway 98 North **CITY, STATE, ZIP:** Lakeland, FL 33809 **PROPERTY TYPE:** Retail APN: **GROSS LEASABLE AREA:** 7255 SF **BUILDING CLASS:** Α **ZONING:** GC **YEAR BUILT:** 2013 **NUMBER OF STORIES: FOUNDATION: SLAB WALLS:** FRAME/METAL





O'REILLY AUTO PARTS 1 | PROPERTY INFORMATION

Additional Photos









O'REILLY AUTO PARTS

2

LOCATION INFORMATION

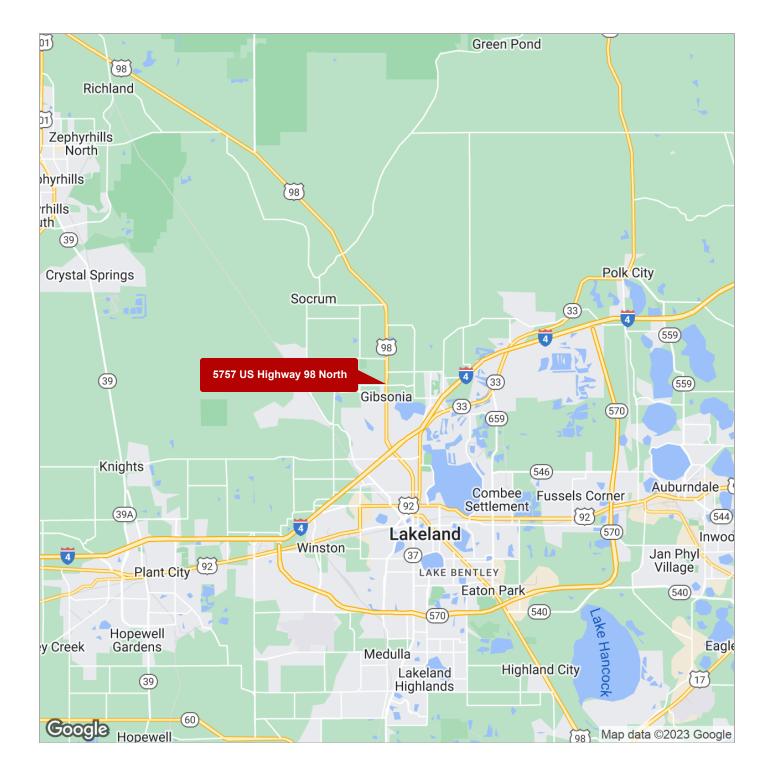
REGIONAL MAP

LOCATION MAPS

AERIAL MAP

O'REILLY AUTO PARTS 2 | LOCATION INFORMATION

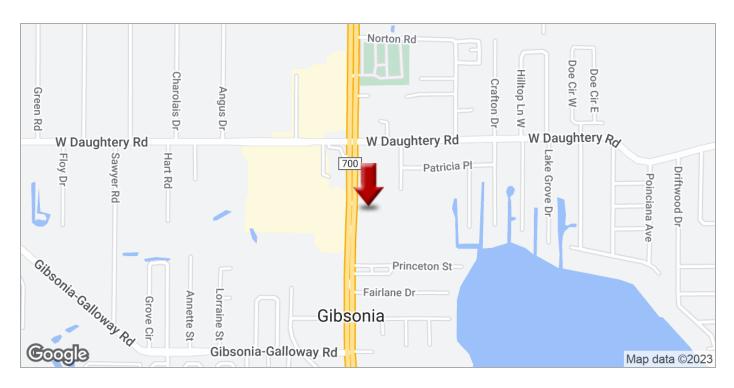
Regional Map





O'REILLY AUTO PARTS 2 | LOCATION INFORMATION

Location Maps

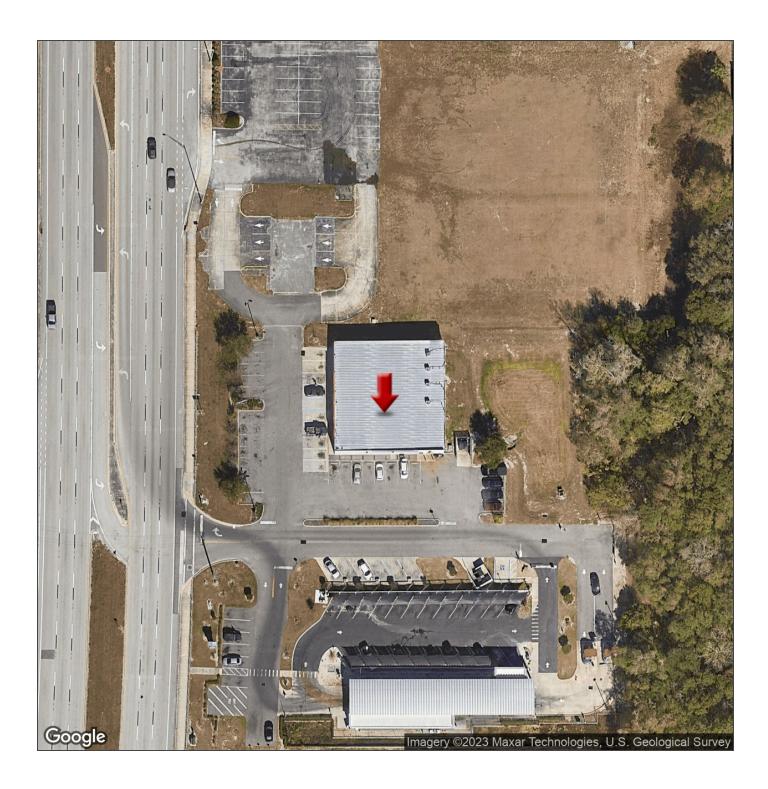






O'REILLY AUTO PARTS 2 | LOCATION INFORMATION

Aerial Map





O'REILLY AUTO PARTS

FINANCIAL ANALYSIS

3

FINANCIAL_SUMMARY.PDF
FINANCIAL SUMMARY

INCOME & EXPENSES

FINANCIAL SUMMARY DETAILS

5757 US Highway 98 North, Lakeland, FL 33809

| Price | \$2,118,400 |
|-------------------|-----------------|
| Cap Rate | 5.25% |
| NOI | \$111,216 |
| GLA | 7,255 SF |
| Price/SF | \$291.99 |
| Lot Size | 1.028 +/- Acres |
| Year Built | 2014 |
| Type of Ownership | Fee Simple |

LEASE SUMMARY

| Lease Type | Modified NNN* |
|--------------------|-------------------------------|
| Roof & Structure | Landlord Responsible |
| Lease Term | 20-Year |
| Lease Commencement | 1/10/2013 |
| Rent Commencement | 2/1/2014 |
| Lease Expiration | 1/31/2034 |
| Term Remaining | 17 Years |
| Increases | 5% at Year 11 and Each Option |
| Options | Three 5 Year |

^{*}Landlord only responsible for roof and structure. Tenant responsible for taxes, insurance, parking lot, CAM, etc.

RENT ROLL

| TERM | ANNUAL RENT | MONTHLY RENT |
|-------------------|-------------|--------------|
| Current - Year 10 | \$111,216 | \$9,268 |
| Year 11 - Year 20 | \$116,772 | \$9,731 |
| Option 1 | \$122,616 | \$10,218 |
| Option 2 | \$128,748 | \$10,729 |
| Option 3 | \$135,180 | \$11,265 |

O'REILLY AUTO PARTS 3 | FINANCIAL ANALYSIS

Financial Summary

| INVESTMENT OVERVIEW | | |
|----------------------------|-------------|--|
| Price | \$2,118,400 | |
| Price per SF | \$291.99 | |
| CAP Rate | 5.3% | |
| Cash-on-Cash Return (yr 1) | - % | |
| Total Return (yr 1) | - | |
| Debt Coverage Ratio | - | |
| OPERATING DATA | | |
| Gross Scheduled Income | - | |
| Other Income | - | |
| Total Scheduled Income | - | |
| Vacancy Cost | - | |
| Gross Income | - | |
| Operating Expenses | - | |
| Net Operating Income | \$111,216 | |
| Pre-Tax Cash Flow | - | |
| FINANCING DATA | | |
| Down Payment | - | |
| Loan Amount | - | |
| Debt Service | - | |
| Debt Service Monthly | - | |
| Principal Reduction (yr 1) | - | |



O'REILLY AUTO PARTS 3 | FINANCIAL ANALYSIS

Income & Expenses

| INCOME SUMMARY | | PER SF |
|----------------------|-----------|---------|
| GROSS INCOME | - | - |
| | | |
| EXPENSE SUMMARY | | PER SF |
| GROSS EXPENSES | - | - |
| NET OPERATING INCOME | \$111,216 | \$15.33 |

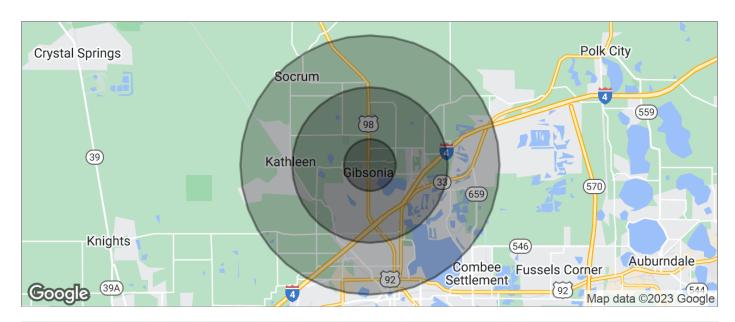


O'REILLY AUTO PARTS DEMOGRAPHICS

DEMOGRAPHICS MAP

O'REILLY AUTO PARTS 4 | DEMOGRAPHICS

Demographics Map



| POPULATION | 1 MILE | 3 MILES | 5 MILES |
|--|---|---|---|
| TOTAL POPULATION | 5,874 | 47,998 | 92,728 |
| MEDIAN AGE | 43.7 | 41.9 | 39.1 |
| MEDIAN AGE (MALE) | 41.2 | 39.0 | 36.7 |
| MEDIAN AGE (FEMALE) | 46.2 | 44.4 | 41.1 |
| HOUSEHOLDS & INCOME | 1 MILE | 3 MILES | 5 MILES |
| TOTAL HOUSEHOLDS | 2,608 | 18,977 | 34,948 |
| # OF PERSONS PER HH | 2.3 | 2.5 | 2.7 |
| AVERAGE HH INCOME | \$52,877 | \$56,044 | \$54,201 |
| AVERAGE HOUSE VALUE | \$152,497 | \$166,850 | \$169,297 |
| AVEIDAGE HOOGE VALUE | φ102,101 | 4 . 33,333 | 4.00,20. |
| RACE | 1 MILE | 3 MILES | 5 MILES |
| | | | |
| RACE | 1 MILE | 3 MILES | 5 MILES |
| RACE % WHITE | 1 MILE 86.5% | 3 MILES 79.4% | 5 MILES 70.9% |
| RACE % WHITE % BLACK | 1 MILE 86.5% 9.0% | 3 MILES 79.4% 12.7% | 5 MILES 70.9% 19.8% |
| RACE % WHITE % BLACK % ASIAN | 1 MILE 86.5% 9.0% 1.6% | 3 MILES 79.4% 12.7% 2.6% | 5 MILES 70.9% 19.8% 2.1% |
| RACE % WHITE % BLACK % ASIAN % HAWAIIAN | 1 MILE 86.5% 9.0% 1.6% 0.1% | 3 MILES 79.4% 12.7% 2.6% 0.1% | 5 MILES 70.9% 19.8% 2.1% 0.1% |
| RACE % WHITE % BLACK % ASIAN % HAWAIIAN % INDIAN | 1 MILE 86.5% 9.0% 1.6% 0.1% 0.4% | 3 MILES 79.4% 12.7% 2.6% 0.1% 0.3% | 5 MILES 70.9% 19.8% 2.1% 0.1% 0.4% |

^{*} Demographic data derived from 2020 ACS - US Census

