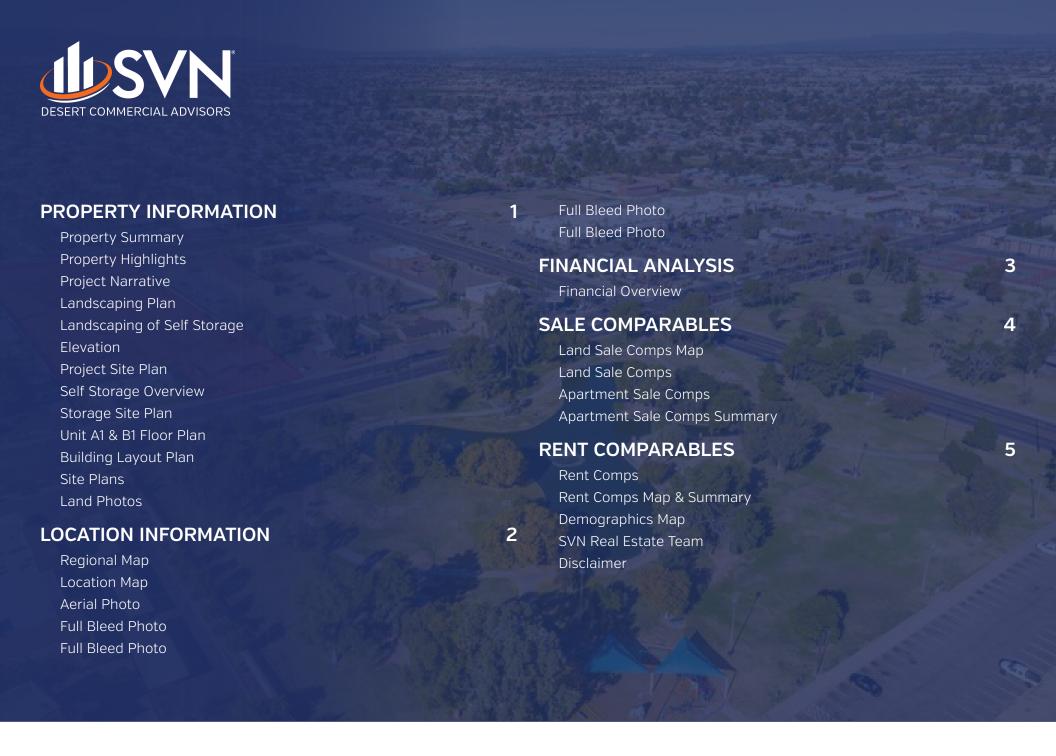




### 55 UNITS READY TO BUILD PARC 59 APARTMENTS

5810 N 59TH DR GLENDALE, AZ 85301

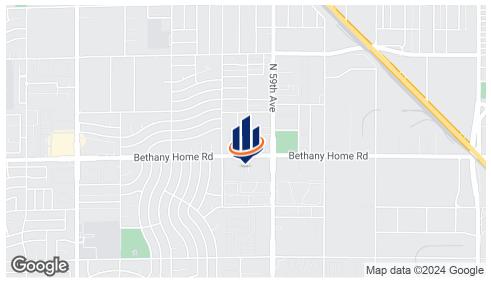
Carrick Sears, CCIM, MBA Senior Investment Advisor 480.425.5529 carrick.sears@svn.com





### Property Summary





#### **OFFERING SUMMARY**

Sale Price: \$1,595,000

Price/SF: \$10.46

Lot Size: 3.51 Acres

Price / Acre: \$454,416

Zoning: R-4

Market: Glendale

Submarket: Downtown Glendale

APN: 144-30-008D & 4 adjacent

#### PROPERTY OVERVIEW

READY TO BUILD, PERMITS READY TO BE PULLED. City-approved construction docs ready to go for a 55-unit modern apartment development. Fantastic rental area near downtown Glendale. 70% 2 BR/2 BA design with washer dryer, individually metered, and nice sized balconies accessible from both the living room and master bedroom. Cash sale or open to negotiation on JV with some cash down and land can be contributed to the deal. R-4 zoning allows for up to 70 units to be built [20 units/acre] should an owner wish to do a different layout than currently designed and City of Glendale approval is obtained. Parking spaces are required at a ratio of 2.3 spaces/unit.

### Property Highlights





#### PROPERTY HIGHLIGHTS

- 3.5-acre Parcel w/ Plans for 55 Units
- R-4 Zoning Allows for 20 units/acre if a Different Layout is Desired
- Two-Story Maximum for Glendale R-4 Zoning
- Site Plan Approved by City of Glendale
- Design & Zoning Approved
- Construction Docs Approved & Ready for Permit to be Pulled
- Single-story Units, Two Story Buildings
- Property was Designed w/ a Management Office On-site
- 70% Spacious 2 BR, 2 BA 1,122 SF Units w/ Split Floor Plans & Balconies
- 30% Spacious 1BR/1BA w/ 722SF
- Walk In Laundry Room w/ Washer/Dryer in Each Unit
- Consists of the Following FIVE Tax Parcels:
- 144-30-008D (House on N 59th Ave)
- 144-30-008C (Main Property at the end of N 59th Dr)
- 144-30-005D (Adjacent Property at the end on N 59th Dr)
- 144-30-008F (North Half of Vacated Solano Dr)
- 144-30-001D (South Half of Vacated Solano Dr)

### Project Narrative





#### MULTIFAMILY DEVELOPMENT PROJECT NARRATIVE

The proposed project will consist of the development of a vacant site of approximately 3.5 acres into 55 rental apartment units with supporting parking, and amenity areas. The apartment units will be contained within two two-story buildings arranged between a courtyard area containing a pool, spa, shaded ramada, and BBQ grill. Other provided amenities include a storage area in the panhandle of the property, allowing extra income to the owner. Panhandle area can also allow for a great dog run, and exercise path along a landscaped retention area. Generous gardens and landscaped areas will be provided to create a pleasing setting for the buildings and to create useable outdoor spaces for the residents.

The residential units will provide 1-bedroom/1-bathroom and 2-bedroom/2-bathroom configurations with Living Room, Dining Room, Kitchen, washer and dryer, closets, and other supporting spaces. Each unit will have its own private patio or balcony facing the courtyards, or landscaped areas of the development.

The two-story buildings are residentially scaled and have been designed with a contemporary influence in mind. This architectural character is appropriate for our Arizona desert environment. The predominant exterior material is stucco with accent banding and concrete tile roofs. The varying roof elements and balcony railings add variation to the elevations and create familiar and comfortable forms. The color variations between the different elements are subtle grey tones that complement nearby developments.

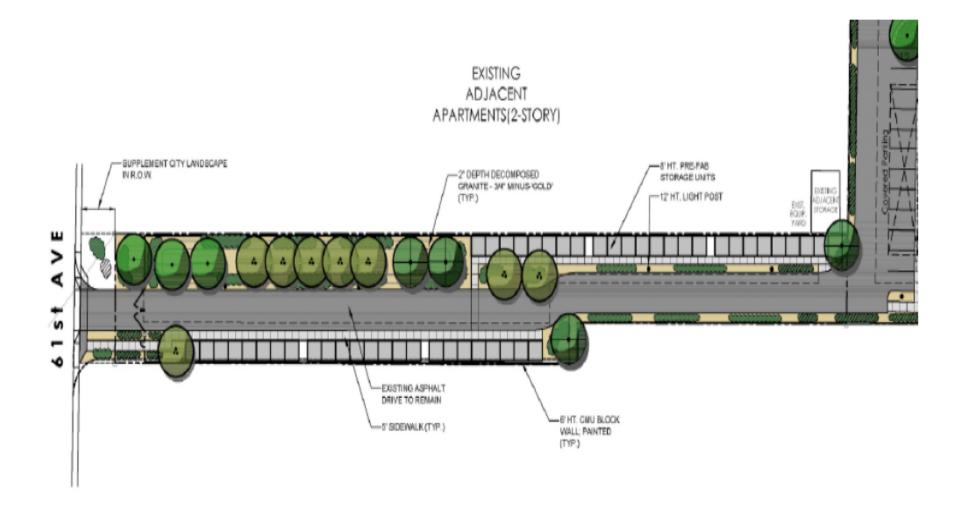
The project includes the demolition of an existing one-story home into a leasing office entrance facing 59th Avenue. The improvements will include a complete interior renovation to provide a leasing office, leasing reception, and guest-accessible restroom for the project's leasing manager. Alternatively, this space could be utilized as a clubhouse or workout room for the community. There are 3 potential entrances/exits on this property should one wish to reconfigure the layout. Lots of options and possibilities.

The vision for the project is to provide a quaint residential community that provides efficient and comfortable dwelling units, and a variety of amenities that enhance the lives of its residents and strengthens their sense of community.

### Landscaping Plan

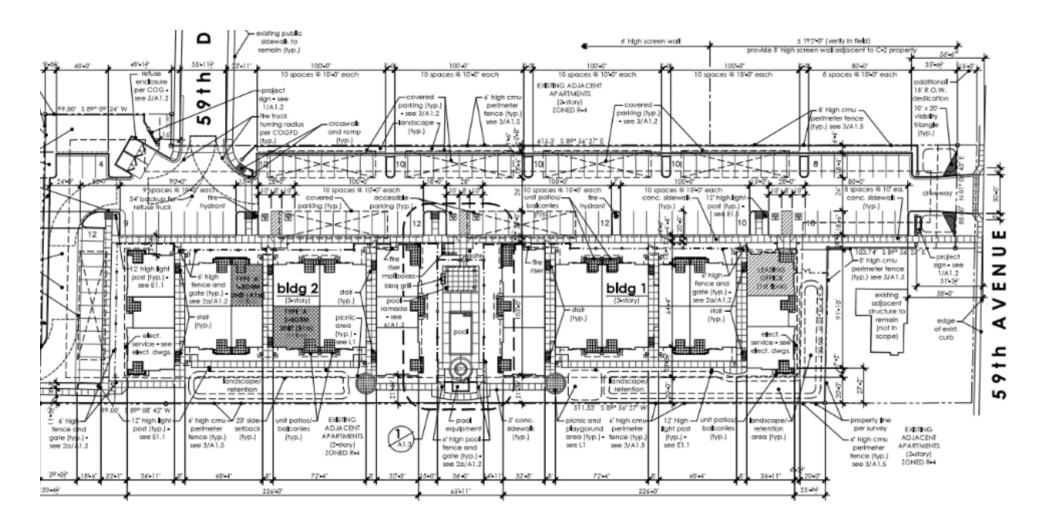


### Landscaping Of Self Storage





#### Project Site Plan



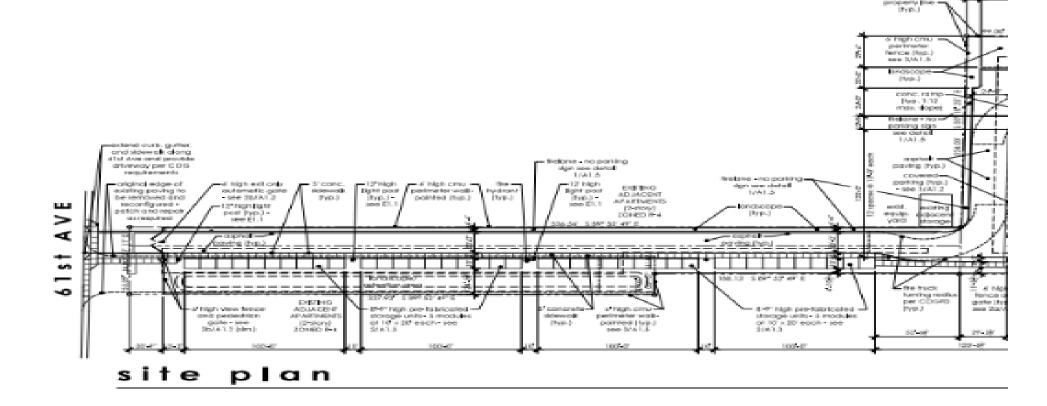
### Self Storage Overview



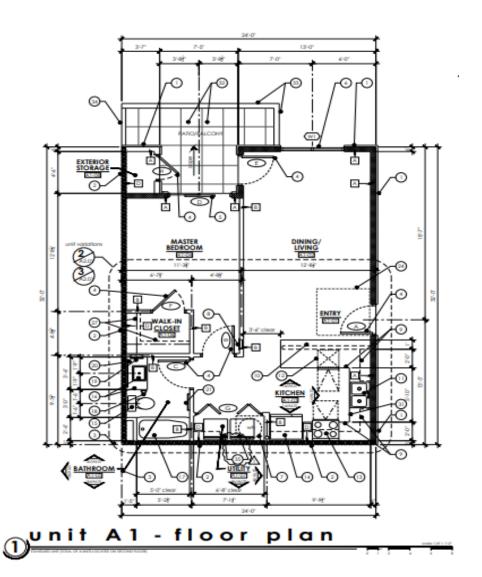
#### **SELF-STORAGE COMPONENT**

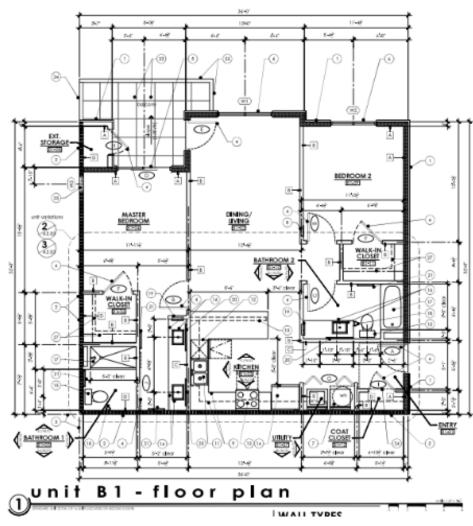
This development project is fortunate to have an extra portion of land as part of the assemblage that can be used for a self-storage project. The cost of construction is minimal at an estimated \$100,000 in labor and \$78,000 in materials to build 4,000 SF of self-storage space which would be 40 units of 10x10 space. With rents estimated at a conservative \$1.00/SF/month that would bring in \$48,000 per year and on a 5.5% cap rate that yields a self-storage value of \$873,000 to the project. Hence the self-storage component is a 4.9X equity multiple making it a home run

### Storage Site Plan

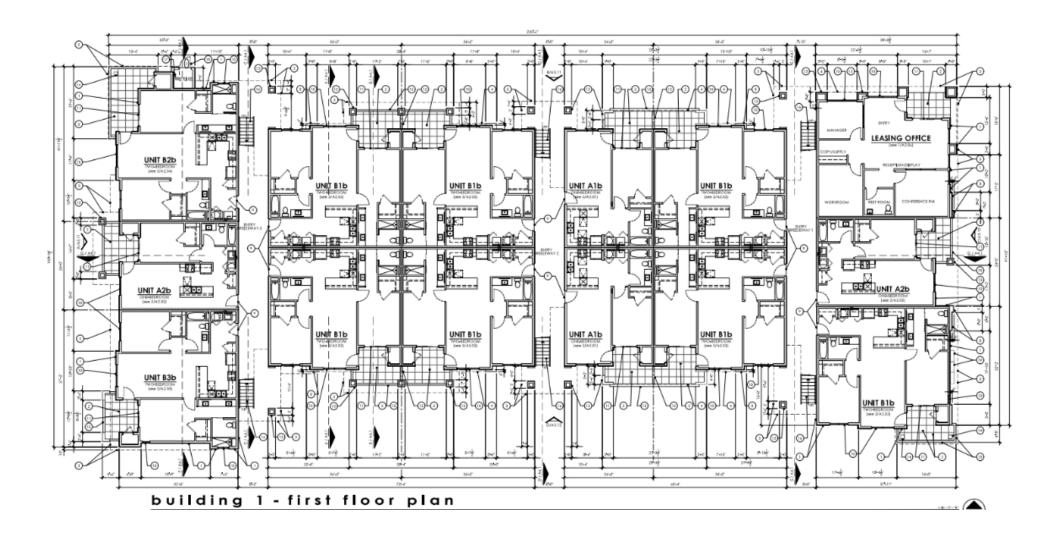


#### Unit A1 & B1 Floor Plan

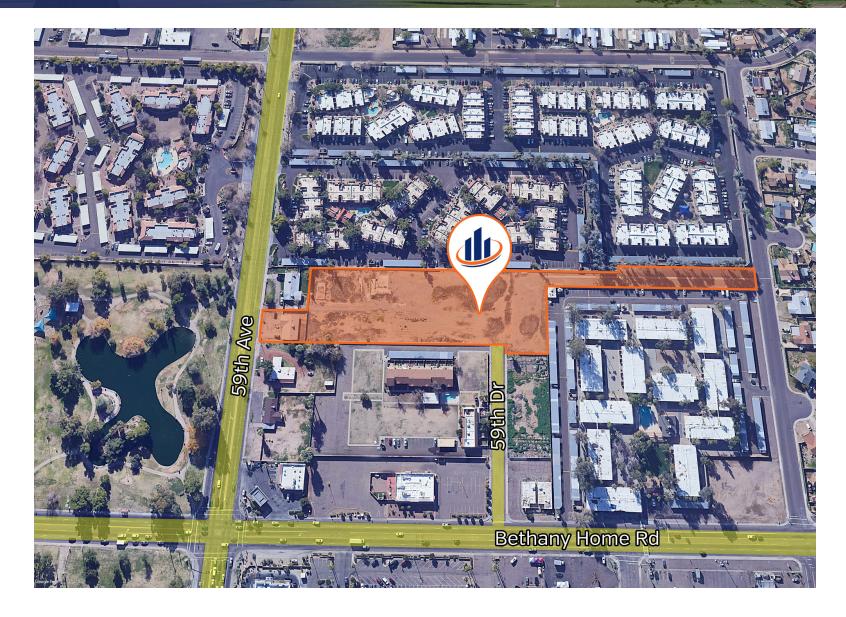




### Building 1 First Floor Plan



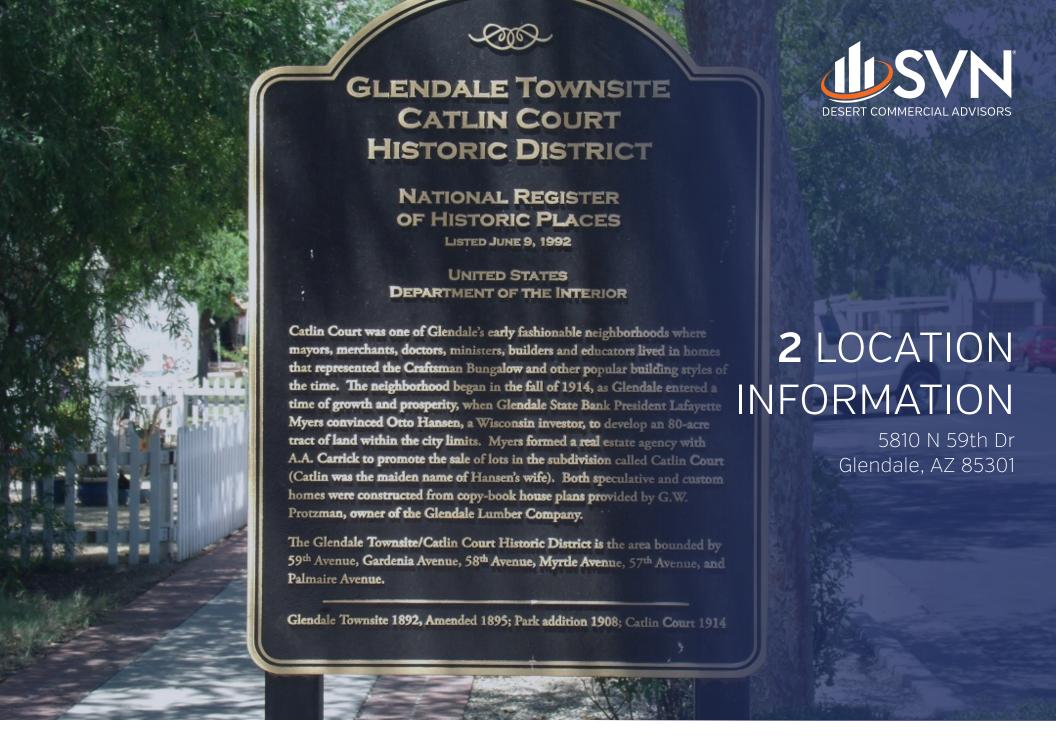
## Site Plans



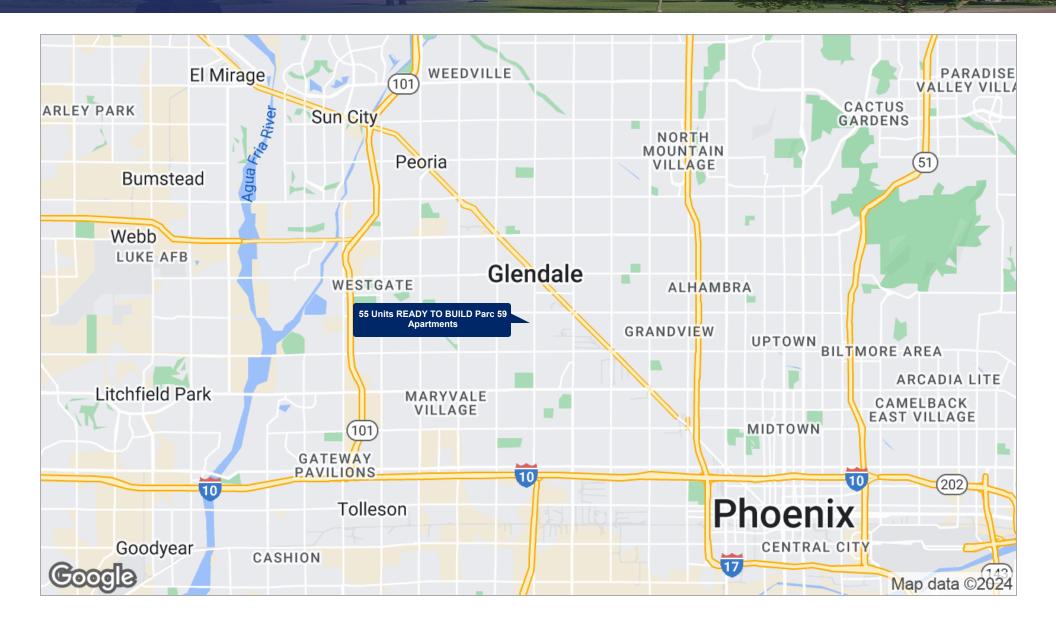
### Land Photos



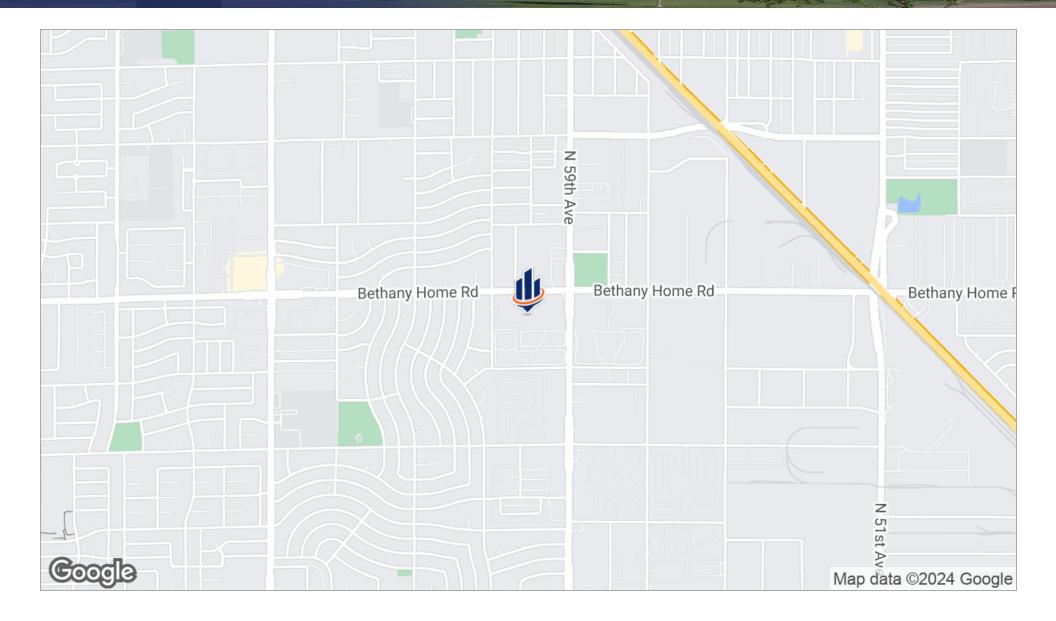




### Regional Map



### Location Map



### Aerial Photo



### CITY OF GLENDALE

Glendale, Arizona's sixth largest city, is best known for its unique mix of historic charm and lively entertainment. From its fine sports and entertainment districts to its premier shopping, Glendale is the ideal destination for sports fans, art and music enthusiasts, and outdoor adventurers. Glendale is conveniently located just fifteen minutes northwest of Phoenix and is a short drive from Phoenix Sky Harbor Airport.



251,305+

PEOPLE LIVE IN GLENDALE, AZ



91st

LARGEST CITY IN THE U.S.



6th

LARGEST CITY IN PHOENIX-METRO



116K

EMPLOYEES IN GLENDALE, AZ



#### **GLENDALE RANKINGS**

2023 CIO AWARD WINNER

2022 APRA PARTNER AWARD

NO. 1 MOST DIVERSE SUBURBS IN ARIZONA
- NICHE

TOP 10 BEST SPORTS CITIES IN THE COUNTRY
- WALLETHUB

NO. 1 EMERGING TRAVEL DESTINATION
- TRIVAGO

BEST MIDSIZE CITIES IN THE COUNTRY
- WALLETHUB

TOP 5 BEST-IN-STATE GOVERNMENT EMPLOYERS
- FORBES

#### CITY OF GLENDALE MAJOR EMPLOYERS



# Banner Health System 3,000+ **EMPLOYEES**



2,650+

**EMPLOYEES** Walmart

GLENDALE UNION 2,175+

**EMPLOYEES** 1,975+

**EMPLOYEES** 

GLENDALE

1,950+

**EMPLOYEES Glendale** 

DEER VALLEY

1,595+

**EMPLOYEES** 

1,400+

**Tanger**Outlets 1,200+

**EMPLOYEES** 



Glendale is known for being a topranking city in the aerospace and aviation industry, as well as offering various job opportunities within its thriving education system.



### CITY OF GLENDALE EMPLOYMENT & EDUCATION

The City of Glendale prides itself on having an abundant, affordable, and high-quality workforce. From 2010 to 2022 the labor force in Glendale has increased by 10.7% and currently has 126,539 workers. The city has a strong presence in numerous industries, including health care, business services, technology & innovation, manufacturing, and entertainment. With its growing economy and diverse job market, Glendale presents promising prospects for individuals seeking employment in these sectors.



126,539

LABOR FORCE



120,263

**EMPLOYMENT** 



**5.0%** 

UNEMPLOYMENT

MARICOPA COMMUNITY COLLEGES

GLENDALE COMMUNITY COLLEGE



19,000+ STUDENTS ENROLLED

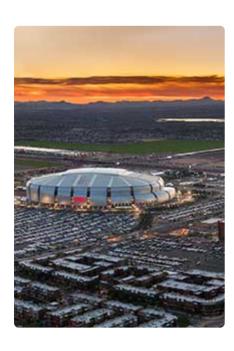
100+ DEGREE & CERTIFICATE PROGRAMS

### CITY OF GLENDALE ATTRACTIONS



#### **OUTDOORS**

This city offers 40 miles of hiking trails, and is the perfect destination for outdoor enthusiasts. Visit the "crown jewel" of Glendale Parks, Sahuaro Ranch Park, for a recreational and historical experience, or visit Thunderbird Paseo Park to bike and horseback ride. For family fun, head down to the Wildlife World Zoo, Aquarium, and Safari Park in nearby Litchfield Park.



#### **SPORTS**

Glendale is a premier destination for sports fans, and is home to many complexes and arenas. MLB Spring Training is hosted at Camelback Ranch and Peoria Sports Complex. Catch an Arizona Cardinals football game at State Farm Stadium, one of the world's most uniquely-engineered stadiums with a roll-out field and retractable roof.



#### **ART & CULTURE**

Glendale is home to various museums and art galleries that allow residents and visitors to explore its unique culture. Visit its Botanical Gardens for natural beauty, or the Buckeye Main Street Coalition to dive into Glendale's history. For music fanatics, visit the West Valley Symphony for live performances, or the Musical Instrument Museum which houses over 6,800 instruments for display.



#### **ENTERTAINMENT**

For unique, large-scale shopping, take a trip to the Westgate Entertainment District where you will find over 20 restaurants, live music events, an AMC Theater, and countless stores. Westgate also encompasses Desert Diamond Arena, the perfect spot to catch a concert. Other shopping and entertainment destinations include Park West, Tanger Outlets, and Arrowhead Towne Center.

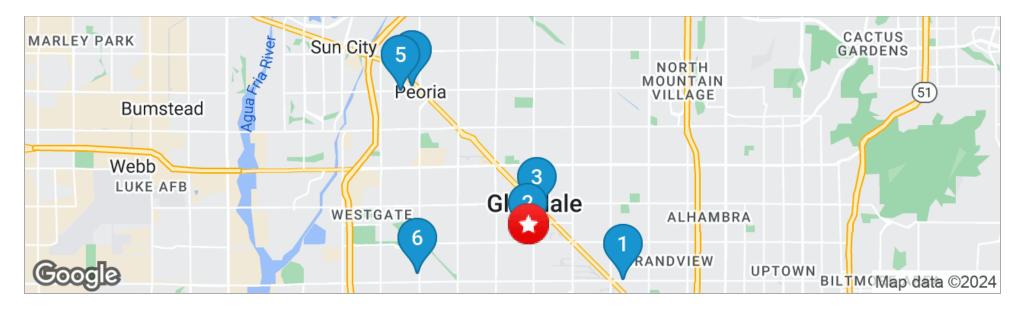


### Financial Overview

| Land Cost                    | \$      | 1,595,000  | (\$29k/unit for land)  |
|------------------------------|---------|------------|--|
| Construction Costs*          | \$      | 10,319,147 | (\$186/SF or \$188k/unit)  |
| Soft Costs                   | \$      | 346,133    | Permit Fees (ready to pull)  |
| Contingency Allowance        | \$      | 515,957    | 5% of constructions costs  |
| Storage Construction         | \$      | 100,000    | 4,000 SF of self storage @\$25/SF Labor (materials in construction costs |
| Total Mfam Project Cost      | \$      | 12,876,237 | (\$228/SF or \$229k/unit)  |
| less Development Fee         |         |            | Placeholder if Developer takes a fee                                     |
| less financing costs         | \$      | 556,500    | Ramp up 15 months @ 8.5% (includes loan fees and credit fees)            |
| Total Development Cost       | \$      | 13,432,737 |  |
| Mfam Rental Income           | \$      | 1,137,420  | see chart below for detail   |
| less Vacancy                 | \$      | (56,871)   | 5% allowance   |
| RUBS                         | \$      | 33,000     | \$50/mo/unit   |
| Pet Rent                     | \$      | 16,500     | \$25/mo/unit   |
| Technology Package           | \$      | 99,000     | \$150/mo/unit  |
| Storage Rental Income        | \$      | 48,000     | \$12/SF/yr   |
| less Operating Expenses      | \$      | (328,661)  | \$5,976/unit/yr  |
| NOI Stabilized               | \$      | 948,388    |  |
| Expected Cap Rate            |         | 7.1%       | Build & hold return  |
| If project is sold upon stat | oilizat | tion:      |  |
| Projected Exit Cap Rate      |         | 5.50%      |  |
| Projected Exit Price/Unit    | \$      | 297,649    | Mfam Value/unit built  |
| Projected Mfam Value         | \$      | 16,370,691 |  |
| Projected SS Value           | \$      | 872,727    | Self Storage Value   |
| Projected Total Exit Price   | \$      | 17,243,418 | \$312/SF or \$313/unit   |
| less closing costs/fees      | \$      | 517,303    | 3% allowance   |
| Projected Project Profit     | \$      | 3,293,378  |  |
| Total Equity Raise           | \$      | 5,082,737  |  |
|                              | \$      | 9,050,000  | 67% Loan to Development Cost   |
| Construction Loan            | -       |            |  |



### Land Sale Comps Map





- **CAMELBACK APARTMENTS** 4015 & 4037 W Camelback Rd Phoenix, AZ 85019
- STREAMLINER 87TH AND PEORIA Peoria, AZ 85345
- **6077 N 60TH AVE** Glendale, AZ 85301
- 5136 N 83RD AVE Glendale, AZ 85303

**CENTERLINE ON GLENDALE** Centerline on Glendale Glendale, AZ 85301



### Land Sale Comps

|  | SUBJECT PROPERTY   | PRICE       | LOT SIZE   | PRICE/SF | PRICE/AC  |            |
|--|--|-------------|------------|----------|-----------|------------|
| E SPORT SE | 55 Units READY TO BUILD Parc 59 Apartments<br>5810 N 59th Dr<br>Glendale, AZ 85301 | \$1,595,000 | 3.51 Acres | \$10.43  | \$454,416 |            |
|  | SALE COMPS   | PRICE       | LOT SIZE   | PRICE/SF | PRICE/AC  | CLOSE      |
| 1  | Camelback Apartments<br>4015 & 4037 W Camelback Rd<br>Phoenix, AZ 85019            | \$2,600,000 | 4.69 Acres | \$12.73  | \$554,371 | 03/28/2023 |
| 2  | 6077 N 60th Ave<br>Glendale, AZ<br>85301   | \$1,175,000 | 2.1 Acres  | \$12.84  | \$559,523 | 04/20/2023 |
| 3  | Centerline on Glendale<br>Centerline on Glendale<br>Glendale, AZ 85301             | \$5,244,032 | 12.9 Acres | \$9.33   | \$406,514 | 03/21/2023 |
| 4  | <b>Grand Commons</b> 8455 NW Grand Ave Peoria, AZ 85345                            | \$3,900,000 | 7.48 Acres | \$11.97  | \$521,390 | 04/25/2023 |
| 5  | Streamliner 87th and Peoria<br>Peoria, AZ<br>85345                                 | \$2,360,000 | 5.69 Acres | \$9.52   | \$414,762 | 05/25/2023 |
|  | 5136 N 83rd Ave<br>Glendale, AZ<br>85303   | \$1,628,000 | 4.58 Acres | \$8.16   | \$355,458 | 01/13/2023 |
|  |  | PRICE       | LOT SIZE   | PRICE/SF | PRICE/AC  | CLOSE      |
|  | Totals/Averages  | \$2,817,839 | 6.24 Acres | \$10.37  | \$451,576 |            |

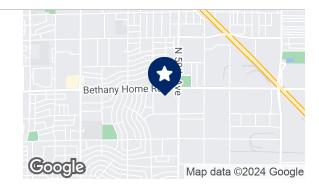


#### **SUBJECT PROPERTY**

5810 N 59th Dr, Glendale, AZ 85301

**Sale Price:** \$1,595,000 **Lot Size:** 3.51 Acres **Price PSF:** \$10.43

**Price / AC:** \$454,416





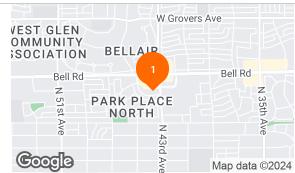
#### **PORTOLA ON BELL**

16630 N 43rd Ave | Glendale, AZ 85306

**Sale Price:** \$58,100,000 **Year Built:** 1998 **Building SF:** 196,000 SF

**Price PSF:** \$296.43 **No. Units:** 180 **Price / Unit:** \$322,777

**Closed:** 03/07/2022





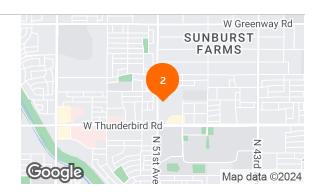
#### **INDIGO CREEK**

14221 N 51st Ave | Glendale, AZ 85306

 Sale Price:
 \$143,500,024
 Year Built:
 1998
 Building SF:
 391,677 SF

 Price PSF:
 \$366.37
 No. Units:
 408
 Price / Unit:
 \$351,715

**Closed:** 05/19/2022





#### FRINGE ON 61ST

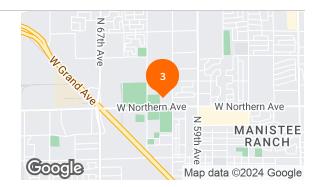
8050 N 61st Ave | Glendale, AZ 85302

 Sale Price:
 \$20,350,000
 Year Built:
 2009
 Building SF:
 92,866 SF

 Price PSF:
 \$219.13
 No. Units:
 69
 Price / Unit:
 \$294,927

**Closed:** 04/13/2022

Class B Apartments Building 69 Units of 92,866 SF Sold on 4/13/2022 for \$20,350,000 - Research Complete





#### PARC ROUNDTREE RANCH

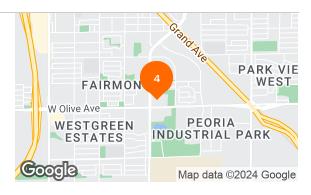
9201 N 83rd Ave | Peoria, AZ 85345

 Sale Price:
 \$88,800,000
 Year Built:
 2020
 Building SF:
 275,000 SF

 Price PSF:
 \$322,91
 No. Units:
 275
 Price / Unit:
 \$322,909

**Closed:** 07/19/2021 **Occupancy:** -1%

Class A Apartments Building 275 Units of 275,000 SF Sold on 7/19/2021 for \$88,800,000 -





#### **ZONE WESTGATE**

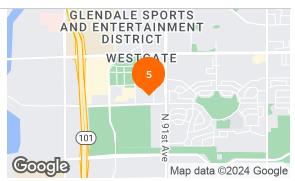
6610 N 93rd Ave | Glendale, AZ 85305

 Sale Price:
 \$77,000,000
 Year Built:
 2007
 Building SF:
 251,426 SF

 Price PSF:
 \$306.25
 No. Units:
 251
 Price / Unit:
 \$306.772

**Closed:** 01/18/2022

Class C Apartments Building 251 Units of 251,426 SF Sold on 1/18/2022 for \$77,000,000 - Research Complete





#### **ESTRELLA GATEWAY**

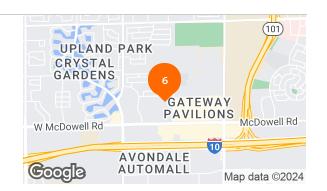
1700 N 103rd Ave | Avondlae, AZ 85392

 Sale Price:
 \$84,200,000
 Year Built:
 2004
 Building SF:
 205,000 SF

 Price PSF:
 \$410.73
 No. Units:
 240
 Price / Unit:
 \$350.833

**Closed:** 02/07/2022

Class A Apartments Building 240 Units of 205,000 SF Sold on 2/7/2022 for \$84,200,000 - Research Complete





#### **ASPIRE THUNDERBIRD**

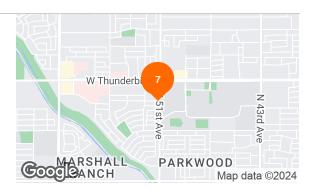
5150 W Eugie | Glendale, AZ 85304

 Sale Price:
 \$45,000,000
 Year Built:
 1984
 Building SF:
 112,766 SF

 Price PSF:
 \$399.06
 No. Units:
 152
 Price / Unit:
 \$296,052

 Closed:
 05/12/2022
 NOI:
 -\$1

Class B Apartments Building 152 Units of 112,766 SF Sold on 5/12/2022 for \$45,000,000 - Research Complete





#### THE LOTUS

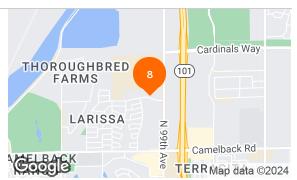
10000 W Missouri Ave | Glendale, AZ 85307

 Sale Price:
 \$93,500,000
 Year Built:
 2021
 Building SF:
 295,000 SF

 Price PSF:
 \$316.95
 No. Units:
 286
 Price / Unit:
 \$326,923

**Closed:** 08/22/2022

Class A Apartments Building 286 Units of 295,000 SF Sold on 8/22/2022 for \$93,500,000 - Research Complete





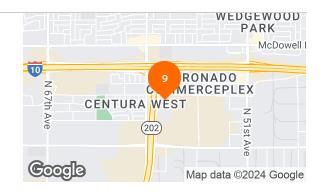
#### **RISE ENCORE**

5775 W Roosevelt St | Phoenix, AZ 85043

Sale Price: \$125,000,000 Building SF: 327,308 SF Year Built: 1986 Price PSF: No. Units: **Price / Unit:** \$332,446 \$381.90 376

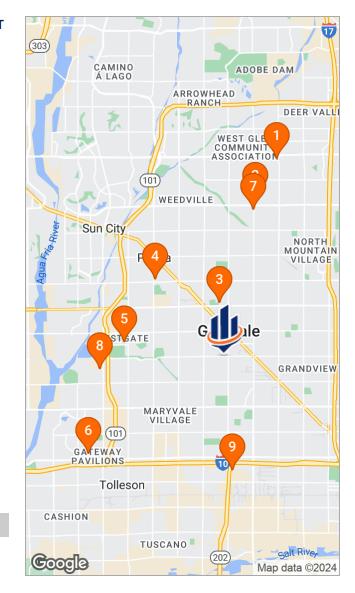
Closed: 07/20/2022

Class C Apartments Building 376 Units of 327,308 SF Sold on 7/20/2022 for \$125,000,000 - Research Complete



### Apartment Sale Comps Summary

|   | NAME/ADDRESS  | PRICE         | BLDG SIZE  | NO. UNITS | PRICE/UNIT |
|---|---|---------------|------------|-----------|------------|
| * | <b>55 Units READY TO BUILD Parc 59 Apartments</b><br>5810 N 59th Dr<br>Glendale, AZ | \$1,595,000   | -          | -         | -          |
| 1 | <b>Portola on Bell</b><br>16630 N 43rd Ave<br>Glendale, AZ                          | \$58,100,000  | 196,000 SF | 180       | \$322,778  |
| 2 | <b>Indigo Creek</b><br>14221 N 51st Ave<br>Glendale, AZ                             | \$143,500,024 | 391,677 SF | 408       | \$351,716  |
| 3 | <b>Fringe on 61st</b><br>8050 N 61st Ave<br>Glendale, AZ                            | \$20,350,000  | 92,866 SF  | 69        | \$294,928  |
|   | <b>Parc Roundtree Ranch</b><br>9201 N 83rd Ave<br>Peoria, AZ                        | \$88,800,000  | 275,000 SF | 275       | \$322,909  |
| 5 | <b>Zone Westgate</b><br>6610 N 93rd Ave<br>Glendale, AZ                             | \$77,000,000  | 251,426 SF | 251       | \$306,773  |
| 6 | <b>Estrella Gateway</b><br>1700 N 103rd Ave<br>Avondlae, AZ                         | \$84,200,000  | 205,000 SF | 240       | \$350,833  |
| 7 | <b>Aspire Thunderbird</b><br>5150 W Eugie<br>Glendale, AZ                           | \$45,000,000  | 112,766 SF | 152       | \$296,053  |
| 8 | <b>The Lotus</b><br>10000 W Missouri Ave<br>Glendale, AZ                            | \$93,500,000  | 295,000 SF | 286       | \$326,923  |
| 9 | <b>Rise Encore</b><br>5775 W Roosevelt St<br>Phoenix, AZ                            | \$125,000,000 | 327,308 SF | 376       | \$332,447  |
|   | AVERAGES  | \$81,716,669  | 238,560 SF | 248       | \$322,818  |





### Rent Comps



#### SUBJECT PROPERTY

5810 N 59th Dr Glendale, AZ 85301

Lease Rate: Negotiable

Lease Type:

**Lot Size:** 3.51 Acres



#### PARC ROUNDTREE RANCH

275

\$1,928

9201 N 83rd Ave Peoria , AZ 85345

No. Units:

Avg. Rent:

Year Built: 2020 Avg. Size: 996 SF

Avg. Rent/SF: \$1.94



#### **59 EVERGREEN**

8450 N 59th Ave Glendale, AZ 85302

Year Built: 2022 Avg. Size: 863 SF **No. Units:** 96 **Avg. Rent:** \$1,668

**Avg. Rent/SF:** \$1.93

| UNIT TYPE        | # UNITS | % OF | SIZE SF | RENT    | RENT/SF | UNIT TYPE | # UNITS | % OF | SIZE SF | RENT    | RENT/SF |
|------------------|---------|------|---------|---------|---------|-----------|---------|------|---------|---------|---------|
| 1 BR             | 16      | 29.1 | 885     | \$1,816 | \$2.05  | 1BR       | 16      | 29.1 | 697     | \$1,500 | \$2.15  |
| 2 Bedroom 2 Bath | 39      | 70.9 | 1,042   | \$1,975 | \$1.90  | 2BR       | 39      | 70.9 | 932     | \$1,737 | \$1.86  |
| TOTAL/AVG        | 55      | 100% | 996     | \$1,928 | \$1.94  | TOTAL/AVG | 55      | 100% | 863     | \$1,668 | \$1.93  |

### Rent Comps



#### **NACONA APARTMENTS**

8772 N 67th Ave Glendale, AZ 85345

Year Built: 2023 Avg. Size: 972 SF No. Units: 264 Avg. Rent: \$1,770

**Avg. Rent/SF:** \$1.82



#### **COPPER FALLS**

5151 N 95th Ave Glendale, AZ 85305

Year Built: 2020 Avg. Size: 966 SF

**Avg. Rent/SF:** \$1.72

No. Units: 240 Avg. Rent: \$1,666

#### **ASCEND ON GLENDALE**

7601 W Glendale Ave Glendale, AZ 85303

Year Built: 2023 Avq. Size:

1,054 SF

No. Units: 216 Avg. Rent:

\$1,826

**Avg. Rent/SF:** \$1.73

| UNIT TYPE | # UNITS % OF | SIZE SF RE | NT RENT/SF | UNIT TYPE | # UNITS | % OF | SIZE SF | RENT    | RENT/SF | UNIT TYPE | # UNITS | % OF | SIZE SF | RENT    | RENT/SF |
|-----------|--------------|------------|------------|-----------|---------|------|---------|---------|---------|-----------|---------|------|---------|---------|---------|
| 1BR       | 16 29.1      | 910 \$1,6  | 06 \$1.76  | 1BR       | 16      | 29.1 | 783     | \$1,525 | \$1.95  | 1BR       | 16      | 29.1 | 762     | \$1,538 | \$2.02  |
| 2BR       | 39 70.9      | 998 \$1,8  | 38 \$1.84  | 2BR       | 39      | 70.9 | 1,042   | \$1,725 | \$1.66  | 2BR       | 39      | 70.9 | 1,174   | \$1,945 | \$1.66  |
| TOTAL/AVG | 55 100%      | 972 \$1,   | 70 \$1.82  | TOTAL/AVG | 55      | 100% | 966     | \$1,666 | \$1.72  | TOTAL/AVG | 55      | 100% | 1,054   | \$1,826 | \$1.73  |

### Rent Comps



#### **FLATS 602**

6025 W Thomas Rd Phoenix, AZ 85033

 Year Built:
 2022
 No. Units:
 180

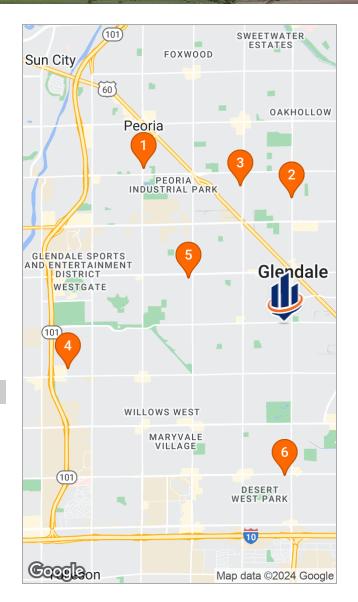
 Avg. Size:
 1,056 SF
 Avg. Rent:
 \$1,953

**Avg. Rent/SF:** \$1.85

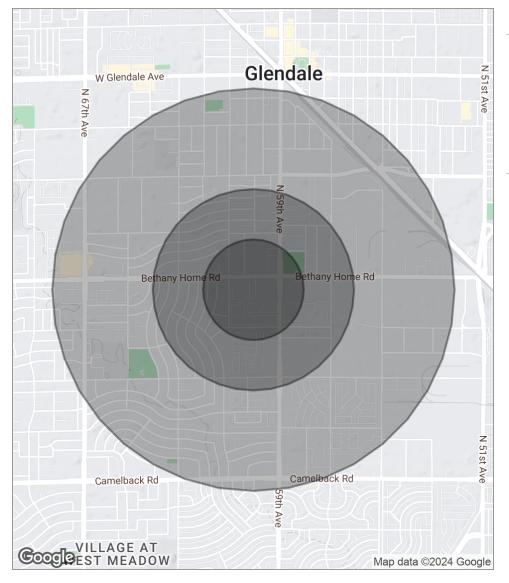
| TOTAL/AVG | 55      | 100% | 1,056   | \$1,953 | \$1.85  |
|-----------|---------|------|---------|---------|---------|
| 2BR       | 39      | 70.9 | 1,215   | \$2,120 | \$1.74  |
| 1BR       | 16      | 29.1 | 670     | \$1,546 | \$2.31  |
| UNIT TYPE | # UNITS | % OF | SIZE SF | RENT    | RENT/SF |

### Rent Comps Map & Summary

| 55 Units READY TO BUILD Parc 59 Apartments       -       -       -         5810 N 59th Dr Glendale, AZ       275       \$1.94       \$1,929         1 Parc Roundtree Ranch       275       \$1.94       \$1,929         2 Peoria , AZ       96       \$1.93       \$1,668         2 8450 N 59th Ave Glendale, AZ       264       \$1.82       \$1,771         3 8772 N 67th Ave Glendale, AZ       264       \$1.82       \$1,771         4 5151 N 95th Ave Glendale, AZ       240       \$1.72       \$1,667         4 5151 N 95th Ave Glendale, AZ       216       \$1.73       \$1,827         5 7601 W Glendale Ave Glendale, AZ       216       \$1.73       \$1,827         6 6025 W Thomas Rd Phoenix, AZ       180       \$1.85       \$1,953         AVERAGES       211       \$1.83       \$1,803 |   | NAME/ADDRESS        | NO. UNITS | AVG RENT/SF | AVG RENT |
|---|---|---------------------|-----------|-------------|----------|
| 1       9201 N 83rd Ave Peoria , AZ       \$1,929         2       59 Evergreen 8450 N 59th Ave Glendale, AZ       96       \$1.93       \$1,668         3       Nacona Apartments 8772 N 67th Ave Glendale, AZ       264       \$1.82       \$1,771         4       Copper Falls 5151 N 95th Ave Glendale, AZ       240       \$1.72       \$1,667         5       Ascend on Glendale 7601 W Glendale Ave Glendale, AZ       216       \$1.73       \$1,827         6       Flats 602 6025 W Thomas Rd Phoenix, AZ       180       \$1.85       \$1,953   | * | 5810 N 59th Dr      | -         | -           | -        |
| 2       8450 N 59th Ave Glendale, AZ       96       \$1.93       \$1,668         3       Nacona Apartments 8772 N 67th Ave Glendale, AZ       264       \$1.82       \$1,771         4       Copper Falls 5151 N 95th Ave Glendale, AZ       240       \$1.72       \$1,667         4       Ascend on Glendale 7601 W Glendale Ave Glendale, AZ       216       \$1.73       \$1,827         5       Flats 602 6025 W Thomas Rd Phoenix, AZ       180       \$1.85       \$1,953  | 1 | 9201 N 83rd Ave     | 275       | \$1.94      | \$1,929  |
| 3       8772 N 67th Ave Glendale, AZ       264       \$1,82       \$1,771         Copper Falls         5151 N 95th Ave Glendale, AZ       240       \$1.72       \$1,667         Ascend on Glendale         7601 W Glendale Ave Glendale, AZ       216       \$1.73       \$1,827         Flats 602         6025 W Thomas Rd Phoenix, AZ       180       \$1.85       \$1,953   | 2 | 8450 N 59th Ave     | 96        | \$1.93      | \$1,668  |
| 4 5151 N 95th Ave Glendale, AZ  Ascend on Glendale 7601 W Glendale Ave Glendale, AZ  Flats 602 6 025 W Thomas Rd Phoenix, AZ  \$1,667  \$1,667  \$1,667  \$1,827  \$1,827  \$1,827  | 3 | 8772 N 67th Ave     | 264       | \$1.82      | \$1,771  |
| 5 7601 W Glendale Ave Glendale, AZ  Flats 602 6 025 W Thomas Rd   | 4 | 5151 N 95th Ave     | 240       | \$1.72      | \$1,667  |
| 60 6025 W Thomas Rd 180 \$1.85 \$1,953 Phoenix, AZ  | 5 | 7601 W Glendale Ave | 216       | \$1.73      | \$1,827  |
| AVERAGES 211 \$1.83 \$1,803   | 6 | 6025 W Thomas Rd    | 180       | \$1.85      | \$1,953  |
|   |   | AVERAGES            | 211       | \$1.83      | \$1,803  |



### Demographics Map



| POPULATION                            | 0.25 MILES            | 0.5 MILES              | 1 MILE              |
|---------------------------------------|-----------------------|------------------------|---------------------|
| Total population                      | 1,995                 | 6,570                  | 27,925              |
| Median age                            | 29.0                  | 26.9                   | 26.7                |
| Median age (Male)                     | 26.2                  | 24.3                   | 25.0                |
| Median age (Female)                   | 31.6                  | 29.9                   | 28.6                |
|                                       |                       |                        |                     |
| HOUSEHOLDS & INCOME                   | 0.25 MILES            | 0.5 MILES              | 1 MILE              |
| HOUSEHOLDS & INCOME  Total households | <b>0.25 MILES</b> 715 | <b>0.5 MILES</b> 2,015 | <b>1 MILE</b> 8,530 |
|                                       |                       |                        |                     |
| Total households                      | 715                   | 2,015                  | 8,530               |

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census

#### SVN Real Estate Team





Carrick Sears, CCIM, MBA Senior Investment Advisor

Biography

Carrick Sears has been involved in the Phoenix real estate market since 2004. His extensive knowledge and experience in both real estate and finance provides clients the opportunity to strategize in a comprehensive way, ensuring they make the most educated and confident decisions in regards to their real estate purchases. Carrick grew up on a cattle ranch in a small town in northern California. Upon graduating from Saint Mary's College in the San Francisco Bay area, he launched his career in corporate finance. After working for Longs Drugs/CVS, DHL Worldwide Express, Hewlett-Packard, Gap and U-Haul in both corporate financial planning and real estate roles, he obtained his MBA from Thunderbird School of Global Management.

He chose to launch his post-MBA career with Keller Williams Commercial in 2009 followed by a couple of smaller local firms. In 2013 he was recruited by SVN to join their multi-family team as Senior Investment Advisor. While Carrick helps clients with various types of commercial sales and leases, he specializes in multi-family assets as well as hospitality.

In 2011, Carrick earned his CCIM designation (Certified Commercial Investment Member) further enhancing his skills with analyzing investment properties and consulting, using the full capabilities of the CCIM tools and skill sets. Carrick is active in local organizations such as ULI (Urban Land Institute), LAI (Lambda Alpha International), and CoreNet Global. He serves on the board of directors for SVP (Social Venture Partners) and previously served on the board of the National Teen Leadership Program and was active in Kiwanis and Rotary International. Carrick's personal and professional experience in both the multi-family and commercial worlds makes him an invaluable asset to our investor clients

carrick.sears@svn.com 480.425.5529

## Disclaimer

The material contained in this Offering Brochure is furnished solely for the purpose of considering the purchase of the property within and is not to be used for any other purpose. This information should not, under any circumstances, be photocopied or disclosed to any third party without the written consent of the SVN® Advisor or Property Owner, or used for any purpose whatsoever other than to evaluate the possible purchase of the Property.

The only party authorized to represent the Owner in connection with the sale of the Property is the SVN Advisor listed in this proposal, and no other person is authorized by the Owner to provide any information or to make any representations other than contained in this Offering Brochure. If the person receiving these materials does not choose to pursue a purchase of the Property, this Offering Brochure must be returned to the SVN Advisor.

Neither the SVN Advisor nor the Owner make any representation or warranty, express or implied, as to the accuracy or completeness of the information contained herein, and nothing contained herein is or shall be relied upon as a promise or representation as to the future representation of the Property. This Offering Brochure may include certain statements and estimates with respect to the Property. These Assumptions may or may not be proven to be correct, and there can be no assurance that such estimates will be achieved. Further, the SVN Advisor and the Owner disclaim any and all liability for representations or warranties, expressed or implied, contained in or omitted from this Offering Brochure, or any other written or oral communication transmitted or made available to the recipient. The recipient shall be entitled to rely solely on those representations and warranties that may be made to it in any final, fully executed and delivered Real Estate Purchase Agreement between it and Owner.

The information contained herein is subject to change without notice and the recipient of these materials shall not look to Owner or the SVN Advisor nor any of their officers, employees, representatives, independent contractors or affiliates, for the accuracy or completeness thereof. Recipients of this Offering Brochure are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

This Offering Brochure is a solicitation of interest only and is not an offer to sell the Property. The Owner expressly reserves the right, at its sole discretion, to reject any or all expressions of interest to purchase the Property and expressly reserves the right, at its sole discretion, to terminate negotiations with any entity, for any reason, at any time with or without notice. The Owner shall have no legal commitment or obligation to any entity reviewing the Offering Brochure or making an offer to purchase the Property unless and until the Owner executes and delivers a signed Real Estate Purchase Agreement on terms acceptable to Owner, in Owner's sole discretion. By submitting an offer, a prospective purchaser will be deemed to have acknowledged the foregoing and agreed to release the Owner and the SVN Advisor from any liability with respect thereto.

To the extent Owner or any agent of Owner corresponds with any prospective purchaser, any prospective purchaser should not rely on any such correspondence or statements as binding Owner. Only a fully executed Real Estate Purchase Agreement shall bind the property and each prospective purchaser proceeds at its own risk.