

## RETAIL & OFFICE LEASING OPPORTUNITY



LIFESTYLE REAL ESTATE
APARTMENTS | CO-LIVING | CO-WORKING | FITNESS | RETAIL



## PROPERTY SUMMARY



### OFFERING SUMMARY

LEASE RATE:	\$35.00 SF/yr (NNN; Full Service)
BUILDING TYPE:	Mixed Use
AVAILABLE SF:	1,000 - 27,863 SF
YEAR BUILT:	2020
BUILDING SF:	381,236
MARKET:	Phoenix
SUBMARKET:	Downtown Phoenix
BEDROOMS:	506

## **PROPERTY OVERVIEW**

Be part of the "Ultimate Living Experience" at X Phoenix 1. This mixed-use development redefines and elevates apartment living. Located in the heart of downtown Phoenix minutes from Footprint Center and Roosevelt Row, the property boasts easy access and great visibility. Benefit from the potential built-in customer base from the building's 330 apartment units (506 bedrooms) and the robust employment base in the surrounding community.

#### PROPERTY HIGHLIGHTS

- 5,135 SF of Grey Shell Retail which can be demised to fit a range of uses
- 27, 863 SF of Fully Built-Out Office space
- Built-in customer base from mixed-use property with 500+ apartment bedrooms
- 94 Walk Score near area attractions including ASU Downtown Phoenix, Footprint Center, Chase Field & Roosevelt Row
- · Void analysis shows high consumer demand for most retail categories in the immediate and surrounding areas
- · Explore potential synergies between the ground-floor retail and the building community management opportunity
- Common area amenities have restaurant infrastructure in place











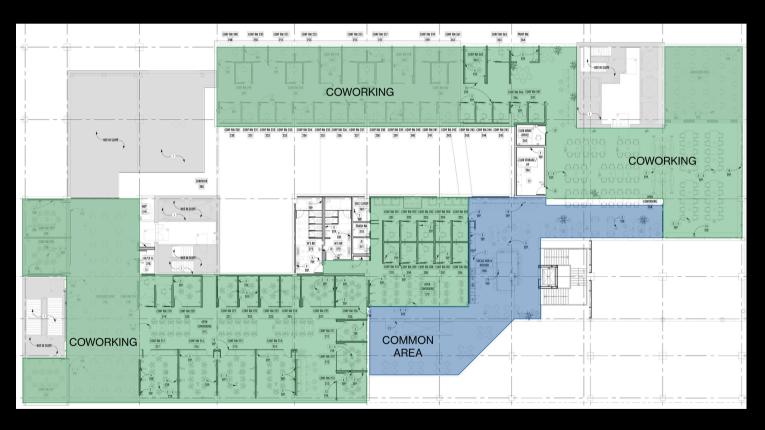


X Phoenix Ground Floor











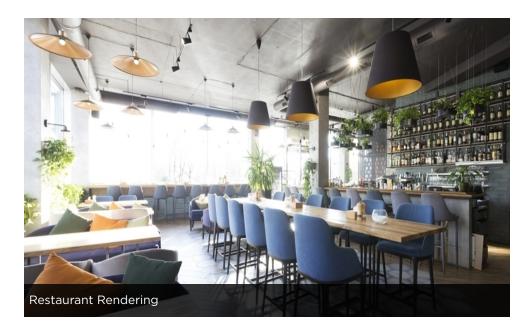


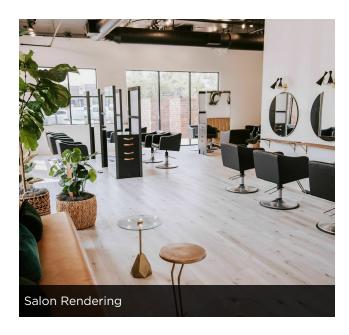
X Phoenix 2nd Floor

## A SPACE FIT FOR RETAIL

# VOID ANALYSIS SHOWS VARIOUS AMENITIES NEEDED IN THE IMMEDIATE AND SURROUNDING AREAS

- Restaurant/Bar/Lounge
- Healthy Fast Casual
- Salon/Barber
- Professional services including medical and dental
- · Coffee Bar or Cafe
- Smoothie/Juice/Tea Bar
- Acai Bowl Concept
- High-end pet store or groomer
- Fitness including yoga, pilates, spin, and box gym











# Apartments - Coliving - Wellness - Coworking



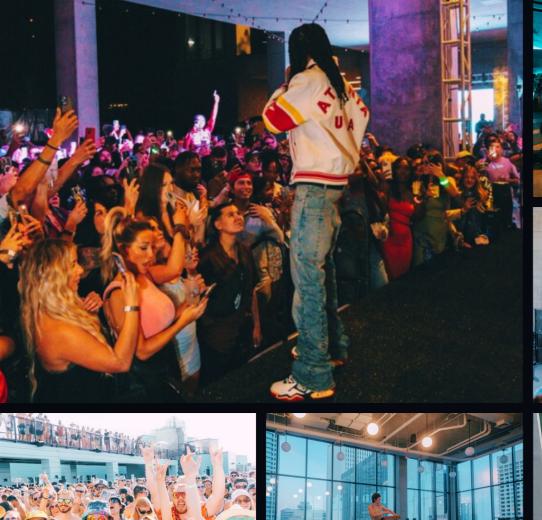








A Community for the Constantly Curious









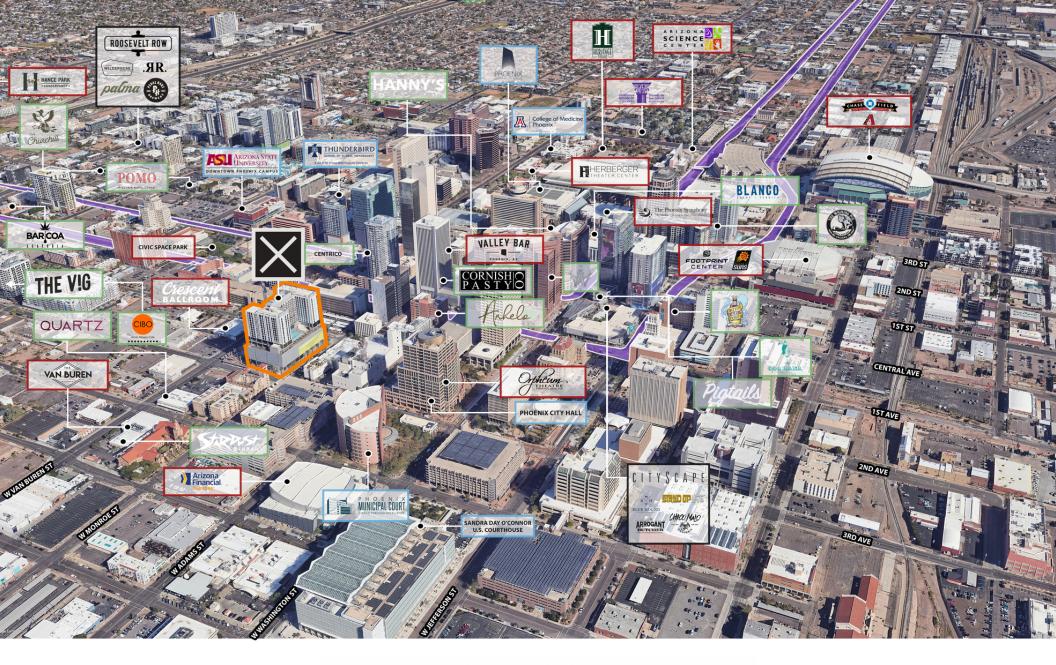








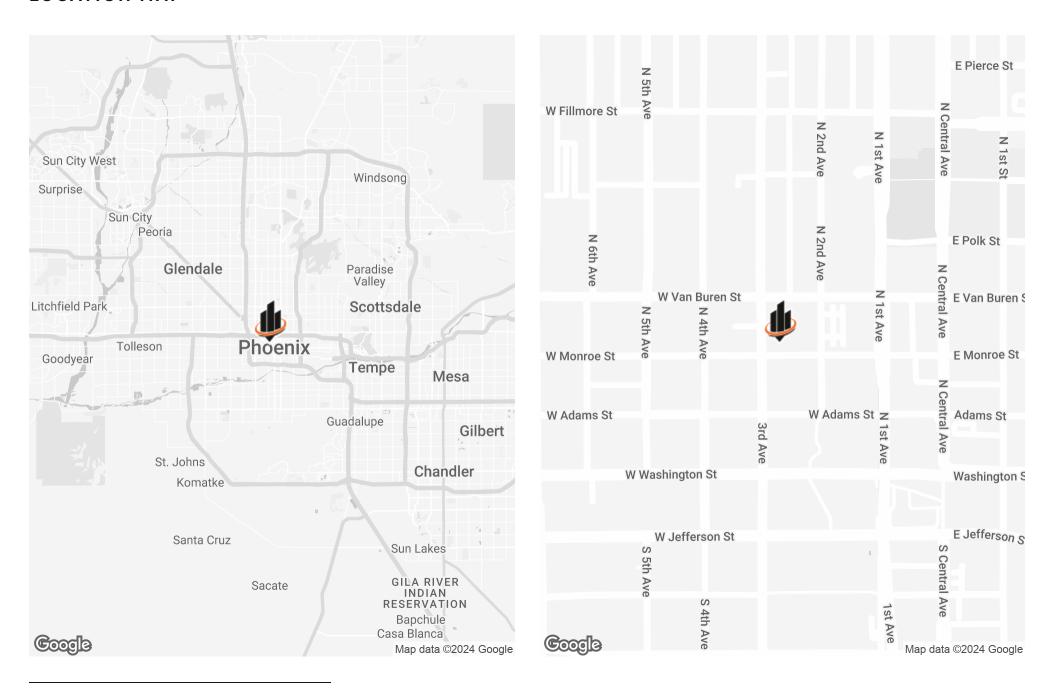




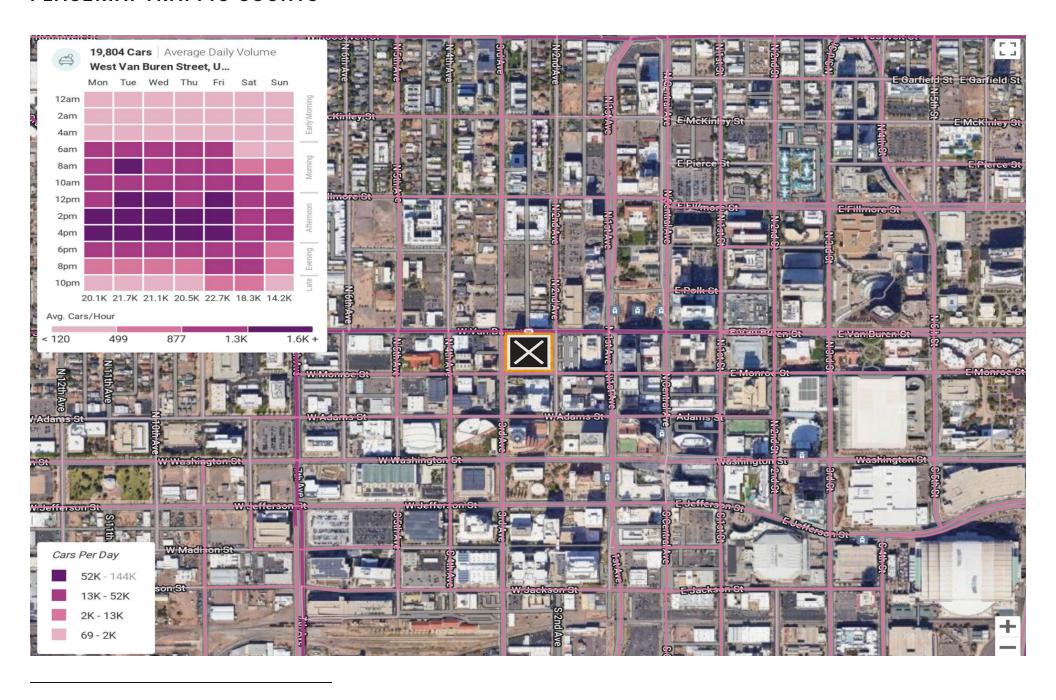
# **LEGEND**



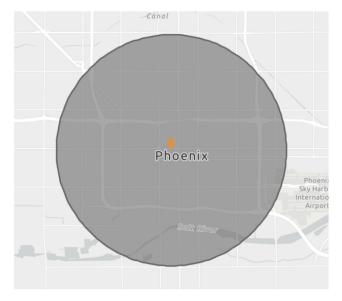
## **LOCATION MAP**



## PLACER.AI TRAFFIC COUNTS



### **ESRI DEMOGRAPHICS**



## POPULATION TRENDS AND KEY INDICATORS

200 West Monroe Street, Phoenix, Arizona, 85003 Ring of 3 miles

34.0 \$52,481 \$384,493 59 104,954 44,583 2.23 53 86 Median Population Households Avg Size Median Median Wealth Housing Diversity Affordability Household Income Home Value Household Index Index

> 20% 15% 10% 5%

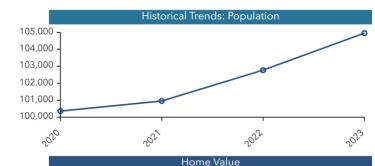
#### **MORTGAGE INDICATORS**



Avg Spent on Mortgage & Basics



44.0% Percent of Income for Mortgage



# POPULATION BY AGE POPULATION BY GENERATION

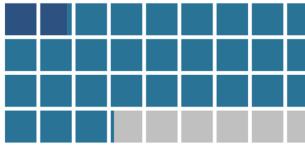
Greatest Gen:

Born 1945/Earlier

27.4%

Millennial:

Born 1981 to 1998



Under 18 (24.1%)Ages 18 to 64 (62.8%) (13.0%)Aged 65+

3.5% 15.7%

Baby Boomer: Born 1946 to 1964

Born 1999 to 2016

18.2%

Generation X: Born 1965 to 1980

25.1% 10.0% Generation Z:

Alpha: Born 2017 to Present





Source: This infographic contains data provided by Esri (2023, 2028), Esri-U.S. BLS (2023), ACS (2017-2021).

X PHOENIX 1 | 200 W Monroe St Phoenix, AZ 85003

SVN | DESERT COMMERCIAL ADVISORS

# PHOENIX METRO | POPULATION GROWTH



1.66M+

PEOPLE LIVE IN PHOENIX, AZ



5th

LARGEST CITY IN THE U.S.



42

OPPORTUNITY ZONES
IN 6 UNIQUE



4.95M+

PEOPLE LIVE IN THE GREATER PHOENIX Phoenix has been the fastest-growing city for five years in a row. It is home to Sky Harbor International Airport, which has a \$38 billion annual economic impact, South Mountain Park, one of the largest municipal parks in North America, and major league sports teams like the NFL Arizona Cardinals and NBA Phoenix Suns. It is a vibrant place to live, work, and play!







MEDIAN HOUSEHOLD INCOME



**LABOR FORCE** 



# PHOENIX METRO | TOP TALENT MARKET

## HIGHER EDUCATION

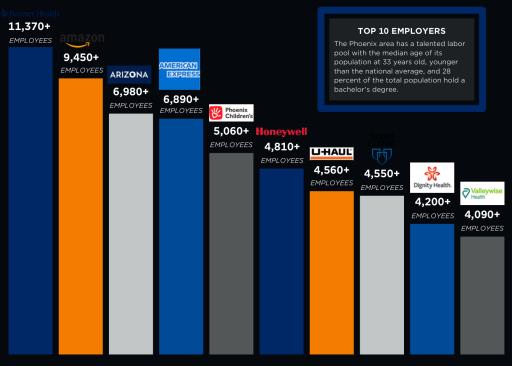


83.9% HIGH SCHOOL DIPLOMA

31.2%

BACHELOR'S DEGREE OR HIGHER

## CITY OF PHOENIX MAJOR EMPLOYERS





# OPERATION MANAGEMENT OPPORTUNITY

Seeking collaborations with best-in-class retail, F&B, or social club operators.

A unique operator opportunity to create vibrant and dynamic environments, managing properties in prime locations in Phoenix, AZ, and Denver, CO.

Interested parties are encouraged to explore and review the property amenities and concepts further below.

OPERATION MANAGEMENT OPPORTUNITY DETAILS





# LIFESTYLE REAL ESTATE APARTMENTS | CO-LIVING | CO-WORKING | FITNESS | RETAIL



## CONTACTS

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