

LAND FOR SALE

SMITH HILL ROAD ASSEMBLAGE

Smith Hill Road, Austell, GA 30106



SALE PRICE:	Undisclosed
LOT SIZE:	61.36 Acres
APN #:	Multiple
ZONING:	Various
MARKET:	Atlanta
SUB MARKET:	Austell
CROSS STREETS:	Thornton Rd (US 278)
TRAFFIC COUNT:	40,200

PROPERTY OVERVIEW

61.36 AC assemblage in Austell, Ga near the intersection of Thornton Rd (US 278) and Veterans Memorial Hwy (US 78).

PROPERTY FEATURES

- Ready to develop acreage with frontage on US 278
- Perfect for industrial or distribution
- Located near the Norfolk Southern container facility
- Easy access via I-20, US 278, US 78
- Also contact Thomas Crone 404-384-5409

KW COMMERCIAL
3375 Dallas Highway, Suite 100
Marietta, GA 30064

DONALD B. EDWARDS, JR.
KW Commercial Director And Associate Broker
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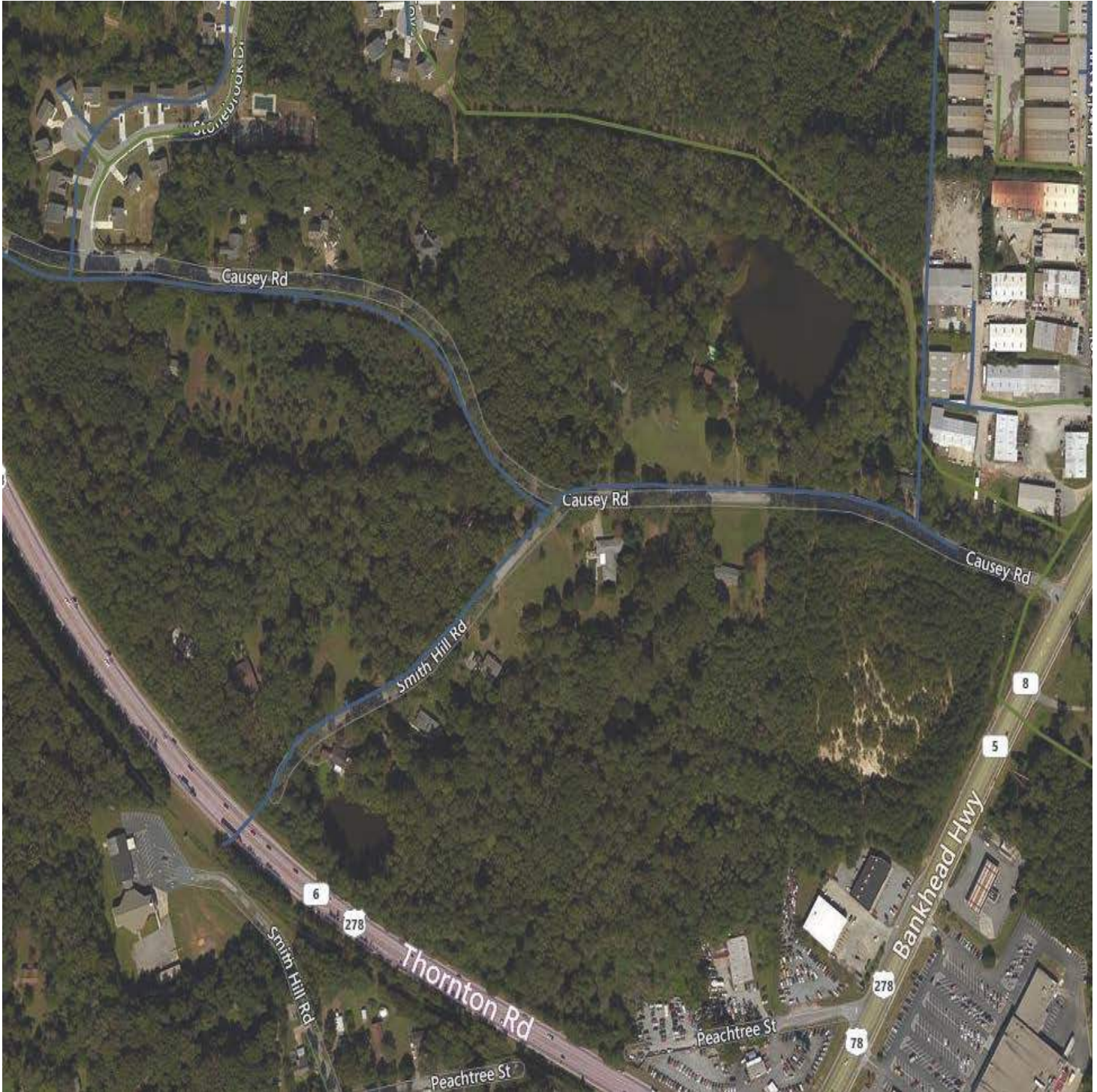
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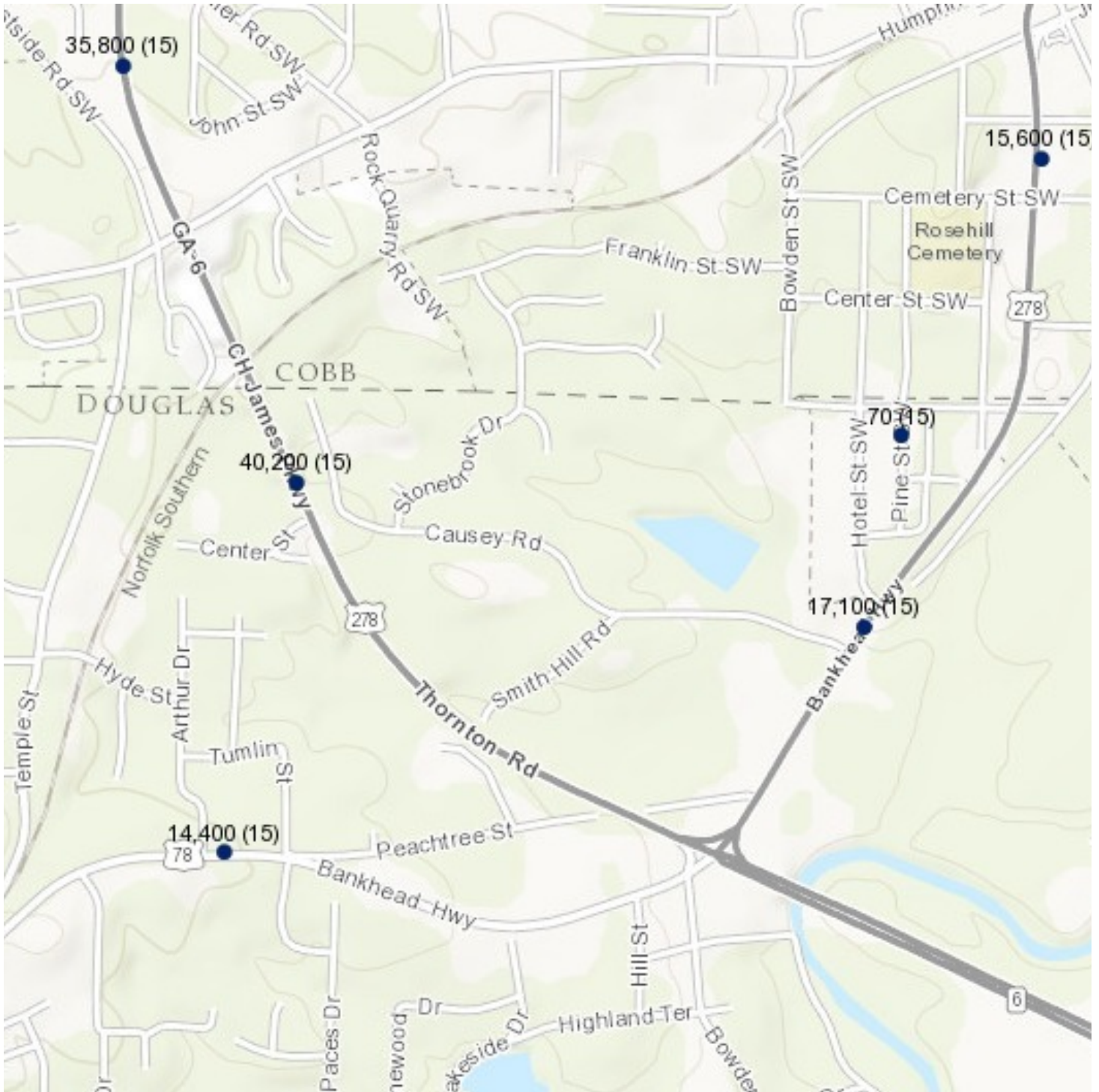
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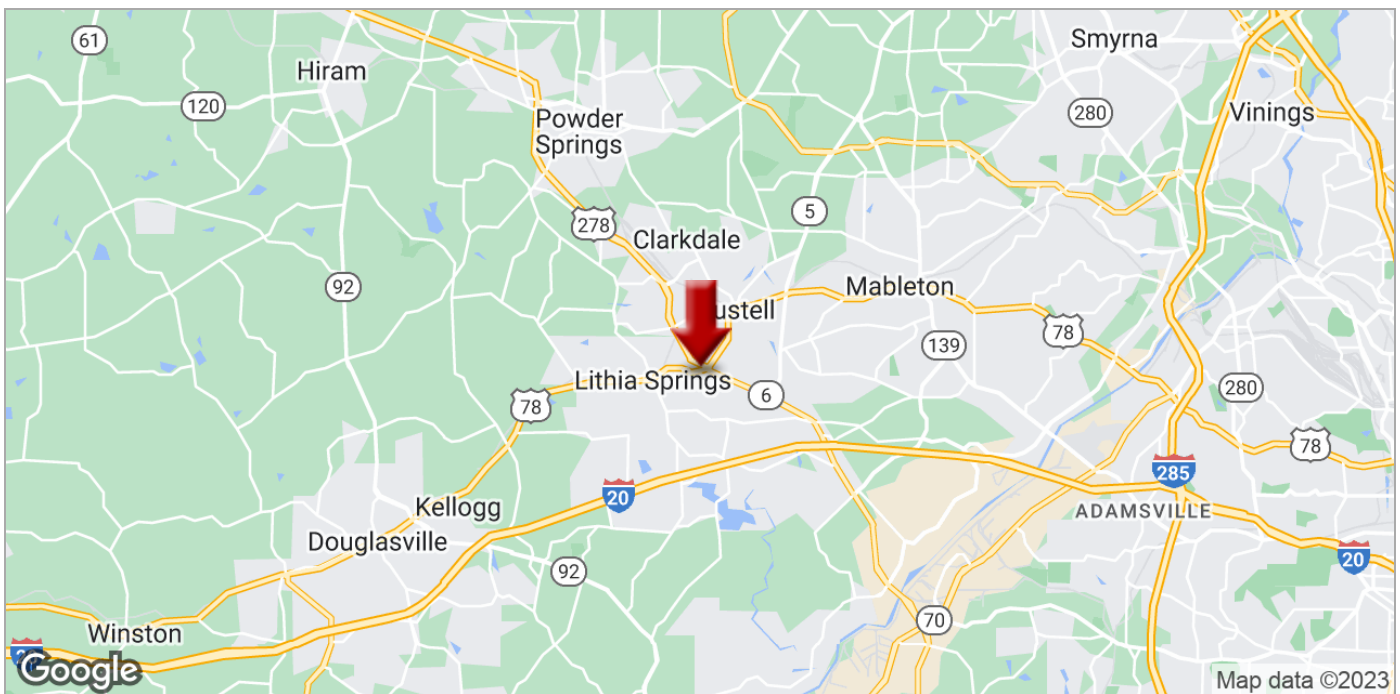
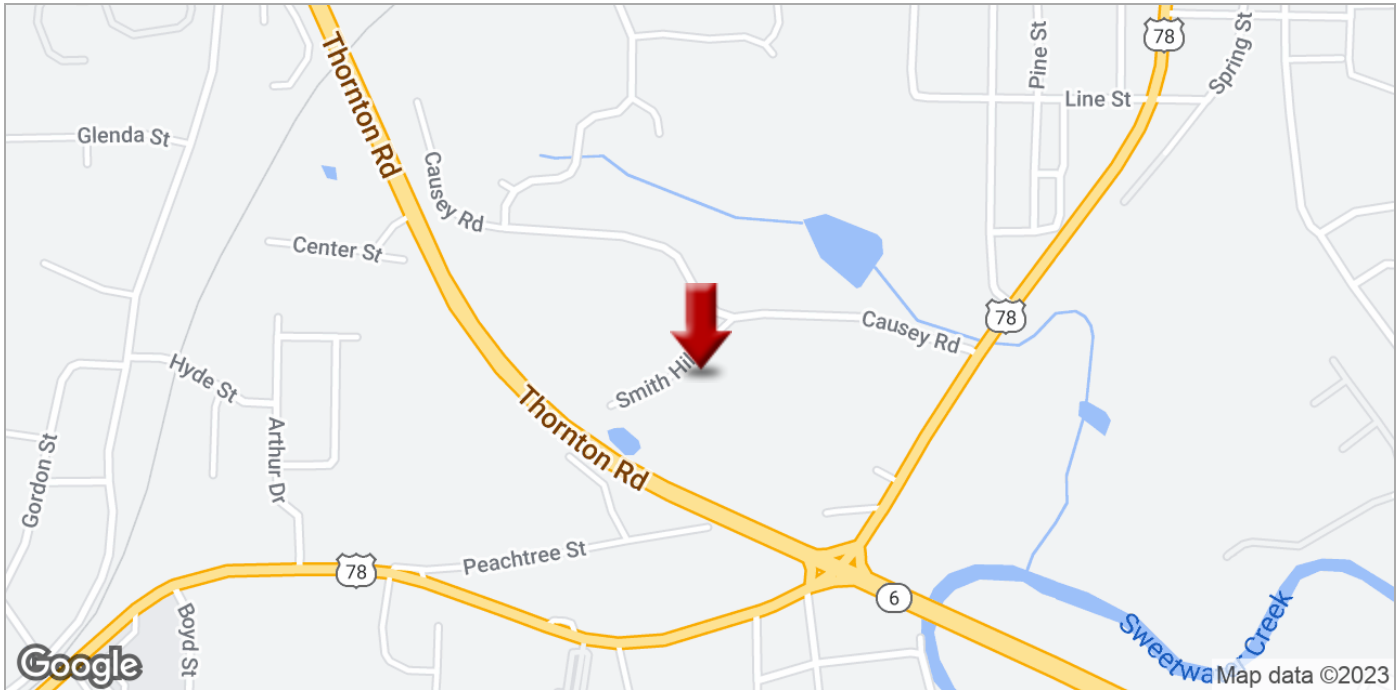
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Smith Hill Rd Assemblage

Demographics



Smith Hill Rd Assemblage
Austell, GA 30106
Property Type: Land
Specific Use: Mixed Use
Lot Size: 61.36 Ac.
County: Douglas

Population	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
Total Estimated Population	9,776	49,446	127,967	11,877	56,455	144,540
Total Census 2010 Population	4,390	28,769	85,189	4,390	28,769	85,189
Population Change %	75.2%	54.8%	37%	107.9%	71.6%	51.7%
Population Density (People/SQ Mile)	2,773	2,135	2,153	3,330	2,396	2,401
Median Age	40	41	41	41	42	41
Total Males	4,670	23,733	61,432	5,659	27,081	69,368
Total Females	5,106	25,713	66,535	6,218	29,374	75,172

Population By Age Group	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
4 Years Old and Younger	786	3,520	9,117	848	3,788	9,830
5 - 9 Years Old	842	3,938	10,337	986	4,356	11,180
10 - 14 Years Old	723	3,682	10,017	966	4,348	11,321
15 - 19 Years Old	608	3,340	9,437	872	4,140	11,138
20 - 24 Years Old	596	3,198	8,847	744	3,699	10,146
25 - 29 Years Old	739	3,463	8,959	753	3,673	9,814
30 - 34 Years Old	876	3,782	9,387	825	3,722	9,423
35 - 39 Years Old	912	4,075	10,172	953	4,079	10,102
40 - 44 Years Old	885	4,325	11,077	1,078	4,652	11,514
45 - 49 Years Old	749	3,947	10,312	999	4,557	11,478
50 - 54 Years Old	551	3,130	8,230	807	3,923	10,011
55 - 59 Years Old	442	2,634	6,736	648	3,421	8,788
60 - 64 Years Old	318	1,940	4,778	457	2,539	6,452
65 - 69 Years Old	238	1,455	3,429	311	1,849	4,543
70 - 74 Years Old	181	1,083	2,495	234	1,343	3,223
75 - 79 Years Old	137	796	1,803	160	955	2,180

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Population By Age Group	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
80 - 84 Years Old	96	557	1,317	108	653	1,484
85 Years Old and Older	97	581	1,517	128	758	1,913

Population By Ethnicity	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
White	4,528	25,520	63,439	4,817	26,367	65,594
Black	4,938	22,369	60,430	6,658	28,205	74,097
Native American	26	136	350	30	179	473
Asian	180	660	1,755	238	824	2,132
Pacific Islander	N/A	17	77	N/A	24	81
2 or More Races	104	744	1,916	134	856	2,163
Hispanic	526	3,715	11,154	790	5,119	14,839
White Non-Hispanic	3,996	21,797	52,407	4,022	21,341	51,141

Housing	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
Total Estimated Households	4,188	19,772	47,730	5,082	22,616	53,825
Total Census 2010 Households	1,880	11,330	31,392	1,880	11,330	31,392
Average Household Size	2.8	2.6	2.7	N/A	N/A	N/A
Total Housing Units	3,523	18,590	46,326	3,523	18,590	46,326
Owner	1,254	12,485	30,008	1,254	12,485	30,008
Renter	1,872	5,051	13,792	1,872	5,051	13,792
Vacant Housing Units	399	1,055	2,526	399	1,055	2,526

Income	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
Under \$10,000	239	1,292	2,913	287	1,487	3,303
\$10,000 - \$14,999	173	993	2,290	204	1,149	2,598
\$15,000 - \$19,999	331	1,093	2,338	402	1,273	2,670
\$20,000 - \$24,999	328	1,252	3,125	397	1,437	3,545
\$25,000 - \$29,999	206	1,104	2,908	248	1,263	3,288
\$30,000 - \$34,999	383	1,551	3,530	466	1,801	3,995
\$35,000 - \$39,999	265	1,374	3,294	322	1,607	3,790
\$40,000 - \$44,999	301	1,279	3,409	366	1,442	3,836
\$45,000 - \$49,999	145	1,266	2,712	176	1,431	3,059
\$50,000 - \$59,999	562	2,434	5,590	684	2,765	6,291
\$60,000 - \$74,999	503	2,521	6,148	612	2,875	6,913
\$75,000 - \$99,999	569	2,215	5,573	694	2,512	6,217
\$100,000 - \$124,999	86	795	2,094	105	890	2,321

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Income	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
\$125,000 - \$149,999	10	149	612	12	170	687
\$150,000 - \$199,999	15	145	412	19	165	462
Over \$200,000	58	205	468	74	238	521
Median Household Income	\$41,949	\$43,615	\$47,801	\$42,018	\$43,850	\$47,990
Aggregate Household Income	\$223,002,230	\$1,031,378,971	\$2,514,281,353	\$276,075,966	\$1,180,031,603	\$2,833,580,229
Average Household Income	\$47,388	\$52,172	\$54,820	\$47,630	\$52,244	\$54,996
Per Capita Household Income	\$18,325	\$20,194	\$19,809	\$18,396	\$20,064	\$19,743

Household Expenditures	2015			2016 Projection		
	< 1 Mile	< 3 Miles	< 5 Miles	< 1 Mile	< 3 Miles	< 5 Miles
Total Annual Household	\$179,403,984	\$849,092,548	\$2,082,388,321	\$219,573,562	\$973,400,834	\$2,354,746,189
Average Annual Household	\$39,197	\$41,788	\$44,377	\$39,529	\$42,055	\$44,668
Food	\$5,165	\$5,433	\$5,694	\$5,124	\$5,396	\$5,664
Cereals & Bakery Products	\$399	\$410	\$420	\$393	\$405	\$415
Cereals & Cereal Products	\$140	\$145	\$150	\$140	\$145	\$150
Bakery Products	\$282	\$293	\$302	\$276	\$285	\$293
Meats, Poultry, Fish & Eggs	\$837	\$871	\$903	\$853	\$884	\$918
Dairy ProductseFMisc	\$333	\$346	\$359	\$338	\$351	\$366
Housing	\$13,006	\$13,708	\$14,424	\$13,167	\$13,839	\$14,571
Owned Dwellings	\$4,729	\$5,190	\$5,640	\$4,788	\$5,250	\$5,719
Mortgage Interest & Charges	\$2,382	\$2,648	\$2,898	\$2,291	\$2,528	\$2,758
Property Taxes	\$1,369	\$1,485	\$1,603	\$1,353	\$1,455	\$1,564
Rented Dwellings	\$2,539	\$2,445	\$2,362	\$2,471	\$2,372	\$2,288
Utilities, Fuels & Public Services	\$3,041	\$3,153	\$3,269	\$3,093	\$3,190	\$3,299
Natural Gas	\$458	\$471	\$486	\$440	\$452	\$466
Electricity	\$1,115	\$1,149	\$1,185	\$1,137	\$1,164	\$1,196
Fuel Oil or Other Fuels	\$119	\$121	\$124	\$120	\$122	\$125
Telephone Services	\$1,005	\$1,044	\$1,084	\$1,042	\$1,083	\$1,128
Water & Other Public Services	\$325	\$340	\$353	\$336	\$351	\$365
Household Operations	\$632	\$674	\$725	\$628	\$668	\$719
Personal Services	\$241	\$255	\$274	\$245	\$258	\$277
Other Household Expenses	\$431	\$462	\$497	\$435	\$468	\$507
Housekeeping Supplies	\$555	\$579	\$605	\$539	\$561	\$585
Household Furnishings & Equipment	\$1,309	\$1,422	\$1,533	\$1,274	\$1,374	\$1,472
Furniture	\$341	\$375	\$409	\$336	\$367	\$398
Floor Coverings	\$35	\$38	\$41	\$35	\$37	\$40
Major Appliances	\$195	\$210	\$223	\$194	\$209	\$223

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Household Expenditures	2015			2016 Projection		
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Sm. Appliances & Misc Housewares	\$90	\$95	\$99	\$90	\$95	\$100
Apparel & Services	\$1,416	\$1,505	\$1,592	\$1,440	\$1,526	\$1,612
Transportation	\$7,171	\$7,678	\$8,187	\$7,366	\$7,874	\$8,398
Maintenance & Repairs	\$564	\$594	\$626	\$565	\$592	\$623
Vehicle Insurance	\$1,031	\$1,088	\$1,145	\$1,061	\$1,113	\$1,163
Public Transportation	\$333	\$366	\$400	\$333	\$365	\$398
Health Care	\$2,824	\$2,914	\$3,012	\$2,776	\$2,859	\$2,952
Entertainment	\$2,025	\$2,186	\$2,347	\$2,063	\$2,230	\$2,405
Tobacco & Smoking Related	\$275	\$278	\$281	\$286	\$288	\$291
Cash Contributions	\$1,231	\$1,343	\$1,451	\$1,229	\$1,338	\$1,446
Personal Insurance & Pensions	\$3,762	\$4,227	\$4,692	\$3,736	\$4,174	\$4,616
Life & Other Personal Insurance	\$313	\$339	\$366	\$318	\$343	\$370
Pensions & Social Security	\$3,464	\$3,898	\$4,335	\$3,428	\$3,845	\$4,264

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KW COMMERCIAL DIRECTOR AND ASSOCIATE BROKER

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BACKGROUND

Donald B. Edwards, Jr. has been a commercial Realtor since 1984, enjoying a varied career in real estate brokerage, development and construction. My first transaction was a industrial lease for a Canadian firm, which hooked me on commercial real estate. During this period, I did franchise site selection, zoning, assemblages, sales, leasing and 1031 exchanges, enjoying a term as president of the Association of Georgia Real Estate Exchangers, and earning many commercial and residential designations in the Century 21 system. In the lat '80s and early '90s, I was involved in trust real estate with Trust Company Bank and SouthTrust, where I was Vice President/Manager of the trust real estate department. While in this position, I managed a wide variety of assets including industrial, retail, office, multifamily, residential, land, farms, timber and mining properties. Other duties included asset management, leasing, acquisitions, disposals, insurance, taxes, trust real estate division management and property inspections. I also became a CCIM Candidate. In the mid '90s I left trust real estate to pursue a dream of developing and building commercial and residential properties in the north Georgia mountains as well as continuing my brokerage activities. I am now doing commercial real estate as a Associate Broker and KW Commercial Director affiliated with Keller Williams Signature Partners, resuming my passion for commercial sales, leasing, exchanges and development. In addition, I am serving as the current president of AGREE, the Association of Georgia Real Estate Exchangers.

EDUCATION

1975 BS Business - Alaska Methodist University
CCIM Candidate

MEMBERSHIPS & ASSOCIATIONS

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