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### **EXECUTIVE SUMMARY**



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### **OFFERING SUMMARY**

Sale Price: \$2,950,000
Cap Rate: 7.2%

NOI: \$216,000

Lot Size: 0.31 Acres

Year Built: 1967

Building Size: 12,500

Renovated: 2017

Zoning: TC

Market: Washington DC

Price / SF: \$236.00

### **PROPERTY OVERVIEW**

K & M Commercial as the Exclusive Brokerage Firm is happy to present this NNN Investment Restaurant with the Pier Restaurant Group for SALE. Unique property located on the historic island of Solomon which sits on Solomon's pier. The only restaurant on the island with dock access and views. Property is situated where the Patuxent River meets the Chesapeake Bay. Newly renovated and updated. Landlord holds a license to pier granted by War Department of 1933. For more information, please call 703-734-2822.

#### **PROPERTY HIGHLIGHTS**

- 9 Years Remaining on Lease with Options (The Pier Restaurant Group)
- 7.3% Cap Rate
- 1% Annual Escalations
- Newly Renovated and Updated Restaurant and Pier
- Located on Patuxent River
- Only Restaurant on Island with Pier Views and Access

### PROPERTY DESCRIPTION





#### **PROPERTY OVERVIEW**

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#### **LOCATION OVERVIEW**

Located at the point of Solomon's Pier with views of the Patuxent River. Solomon's Island and Pier is a historic island surrounded by docks, beach homes, and multiple shops and restaurants. Approximately 90 minutes from Washington DC.

## **COMPLETE HIGHLIGHTS**



### **SALE HIGHLIGHTS**

- 9 Years Remaining on Lease with Options (The Pier Restaurant Group)
- 7.3% Cap Rate
- 1% Annual Escalations
- Newly Renovated and Updated Restaurant and Pier
- Located on Patuxent River
- Only Restaurant on Island with Pier Views and Access





# **ADDITIONAL PHOTOS**

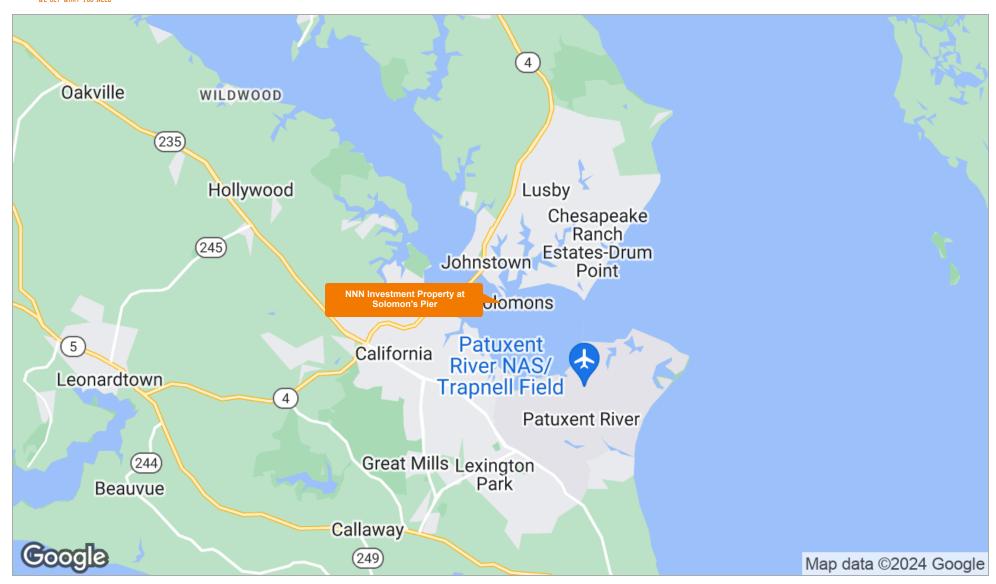






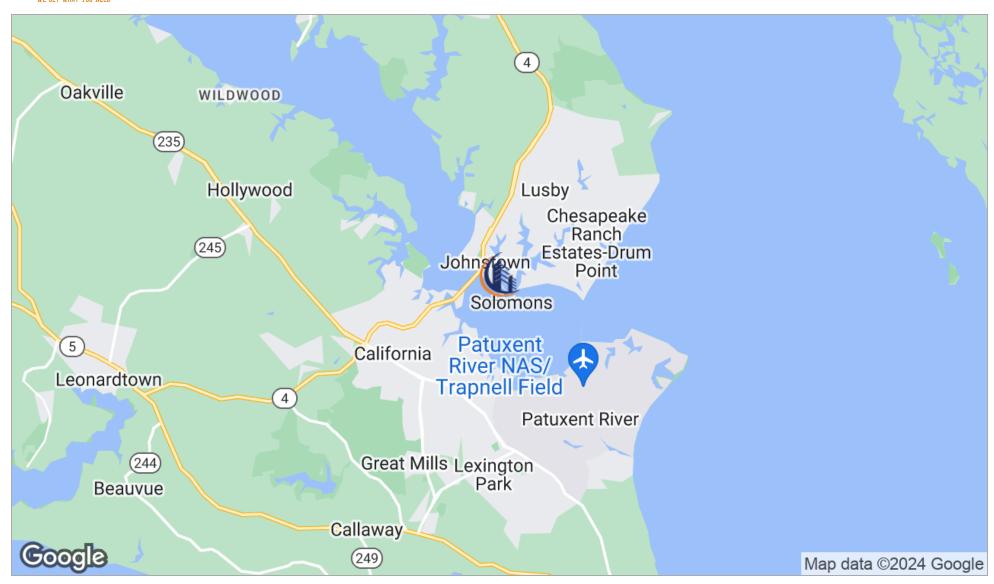
## **REGIONAL MAP**





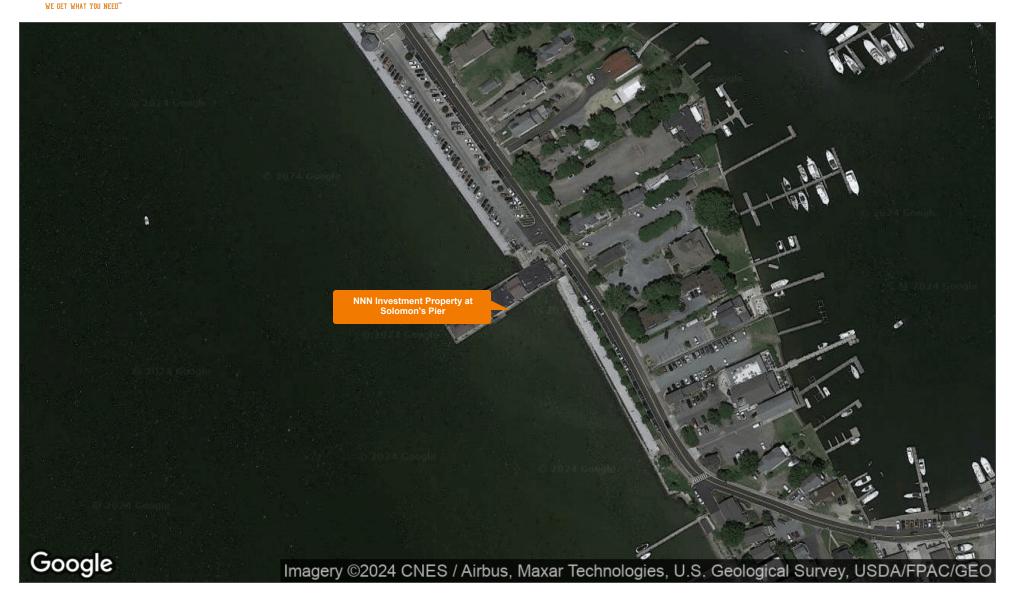
## **LOCATION MAPS**







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## FINANCIAL SUMMARY



### **INVESTMENT OVERVIEW**

Price	\$2,950,000
Price per SF	\$236.00
CAP Rate	7.2%
Cash-on-Cash Return (yr 1)	9.42 %
Total Return (yr 1)	\$115,769
Debt Coverage Ratio	1.44

### **OPERATING DATA**

Gross Scheduled Income	\$216,000
Other Income	-
Total Scheduled Income	\$216,000
Vacancy Cost	\$0
Gross Income	\$216,000
Operating Expenses	-
Net Operating Income	\$216,000
Pre-Tax Cash Flow	\$65,925

### **FINANCING DATA**

Down Payment	\$700,000
Loan Amount	\$2,250,000
Debt Service	\$150,075
Debt Service Monthly	\$12,506
Principal Reduction (yr 1)	\$49,844

# **INCOME & EXPENSES**



INCOME SUMMARY		PER SF
The Pier Restaurant Group	\$216,000	\$17.28
Gross Income	\$216,000	\$17.28
EXPENSE SUMMARY		PER SF
Gross Expenses	-	-



## **DEMOGRAPHICS REPORT**

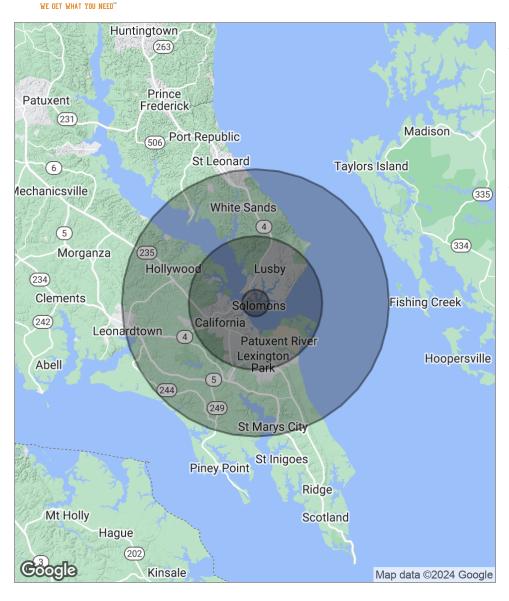


	1 MILE	5 MILES	10 MILES
Total population	1,304	35,311	80,769
Median age	42.1	36.1	35.7
Median age (Male)	42.1	35.9	35.5
Median age (Female)	42.5	36.5	36.0
Total households	492	12,943	29,504
Total persons per HH	2.7	2.7	2.7
Average HH income	\$88,743	\$83,155	\$89,967
Average house value	\$357,747	\$354,827	\$407,570

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census

### **DEMOGRAPHICS MAP**





POPULATION	1 MILE	5 MILES	10 MILES
Total population	1,304	35,311	80,769
Median age	42.1	36.1	35.7
Median age (Male)	42.1	35.9	35.5
Median age (Female)	42.5	36.5	36.0
HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
HOUSEHOLDS & INCOME  Total households	<b>1 MILE</b> 492	<b>5 MILES</b> 12,943	<b>10 MILES</b> 29,504
Total households	492	12,943	29,504

<sup>\*</sup> Demographic data derived from 2020 ACS - US Census



### KAYVAN MEHRBAKHSH



#### KAYVAN MEHRBAKHSH, CCIM, MBA

Managing Director



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#### **PROFESSIONAL BACKGROUND**

Kayvan Mehrbakhsh, CCIM, serves as Managing Director for the K&M Commercial Real Estate Office in Herndon, Virginia. Mr. Mehrbakhsh specializes in the sale and leasing of Medical and Government properties and similar transactions for office facilities outfitted with high-tech networking systems in the Northern Virginia region.

Throughout his 23-plus-year career, Mr. Mehrbakhsh has closed more than \$940 million in transactions. He diligently monitors market conditions to adequately advise clients and ensure they receive fair market rates for leases, property investments, and sales.

Before his service at K&M Commercial Real Estate, Mr. Mehrbakhsh was an associate commercial broker at Fairfax Realty, Inc., where he provided expert advice and served as a Broker for financial institutions, corporate landowners, and other investors.

Mr. Mehrbakhsh also has previous experience as a Senior Project Manager at MCI Telecommunications, where he oversaw land acquisition transactions, building design and construction, and the migration of data centers throughout both the United States and Europe.

A Northern Virginia Association of Realtors member, Mr. Mehrbakhsh, sits as Chairman of the Association Commercial Alliance. He has also served as president of the Mid Atlantic Real Estate Marketing Association (MAREMA) in 2007 and continues serving as a board member. He also maintains membership in the following organizations: the International Council of Shopping Centers (ICSC), the Realtors Land Institute, the Greater Washington Commercial Association of Realtors, and the North Carolina Association of Realtors.

Mr. Mehrbakhsh has earned the prestigious designation of Certified Commercial Investment Member (CCIM) and currently holds a seat on their Washington DC-Maryland chapter board.

Mr. Mehrbakhsh received his Master of Business Administration from American University and holds a Bachelor of Science in Information Systems from Radford University. Mr. Mehrbakhsh holds licenses in Virginia, Washington D.C., and Maryland.

#### **EDUCATION**

MBA - American University BBA - Radford University

#### **MEMBERSHIPS & AFFILIATIONS**

CCIM - Certified Commercial Investment Member

ICSC - The International Council of Shopping Centers

NAIOP - National Association of Industrial and Office Properties