



FOR LEASE

FORMER FORD DEALERSHIP SITE

7640 State Highway 68, Ogdensburg, NY 13669

TOM LISCHAK, CCIM

315.430.0443

tom@c21bridgeway.com



**CENTURY 21
COMMERCIAL.**

Bridgeway Realty

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7640 State Highway 68, Ogdensburg, NY 13669



OFFERING SUMMARY

Available SF:

Sale Price: \$1.75 Million

Lease Rate: \$7.50/SF

Lot Size: 2.8 Acres

Building Size: 13,000 SF

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2.8+/- Acres Across from Verizon, Tractor Supply & ALDI



13,000+/- SF Building situated on 2.8+/- Acres



Next to Dollar General

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Flying high: Cape Air at Ogdensburg airport setting passenger records

PUBLISHED: TUESDAY, DECEMBER 5, 2017 AT 5:15 AM
The Journal
Ogdensburg, New York

Efforts to attract more passengers to Ogdensburg International Airport appear to be succeeding.

Cape Air, which offers multiple daily flights from Ogdensburg to Albany and Boston, has seen a sharp increase in business. Officials said this has been the result of cooperation between the airlines and authorities with the Ogdensburg Bridge and Port Authority.

“Cape Air officials say business has been brisk at the Ogdensburg airport in recent months, with the number of passengers taking flights to and from Ogdensburg setting a new record for the company. According to the latest available statistics, company officials said October saw a total of 1,051 passengers using Cape Air flights in Ogdensburg. The number easily outpaces the company’s previous record for monthly passengers served at Ogdensburg airport, which was 976,” according to a story published Thursday in the Watertown Daily Times. “Cape Air officials say the company also saw increased usage in Ogdensburg throughout other summer months, with 875 passengers recorded in September and 1,090 in August. In a statement, Cape Air President Linda Markham said the trend reflects a strong commitment on the part of the company to service the region, as well as its continuing partnership with the Ogdensburg Bridge and Port Authority, which operates the airport.”

This news confirms Ogdensburg International Airport’s value as a regional destination for air travelers from the north country as well as Canada. It bodes well for the facility, particularly given Canada’s move to lure more of its citizens to use airports north of the border.

Local officials must stay vigilant so the airport will remain competitive. Its services also include flights to Florida through Allegiant Air.

“A partial deregulation of the airline industry in Canada that paves the way for low-cost carriers to offer cheaper flights in that country will have little immediate effect on Canadian travelers using the Ogdensburg International Airport, according to Ian Lee, an economics professor at Carleton University in Ottawa,” according to a story published Nov. 3 by the Watertown Daily Times. “However, if more substantial deregulation of the industry occurs in Canada over the next few years, and the country’s major carriers Air Canada and West Jet Airlines substantially drop prices or create low-cost carrier services of their own, low-cost carriers now operating in the United States — such as Allegiant Air — could be challenged, according to Mr. Lee. Mr. Lee said the involvement of the two major airlines in Canada is key to any meaningful change in the way Canadians fly because they

currently have access to every major city and tourist destination in the U.S. — something small startups do not. In the meantime, he predicts small stateside airports like Ogdensburg, where Allegiant Air offers cheap flights to Florida for Canadian travelers, will remain relatively unaffected, as the Canadian airline industry looks to reinvent itself and challenge those low-cost carriers already operating south of the U.S./Canada border.”

State Sen. Patricia A. Ritchie, R-Heuvelton, has helped keep the airport vibrant by securing \$68,500 for marketing efforts. The goal is to continue enticing U.S. and Canadian travelers to make use of Allegiant Air’s routes.

The collaboration of regional and state authorities along with airlines officials has paid dividends to those using the Ogdensburg International Airport. This campaign must move forward to ensure the north country economy continues to benefit.

Ottawa residents show growing interest in Ogdensburg airport at annual travel show

By LARRY ROBINSON

LROBINSON@OGD.COM

PUBLISHED: MONDAY, MARCH 26, 2018 AT 12:30 AM

OGDENSBURG — If the interest shown by visitors to an annual travel show in Ottawa is any indicator, the Ogdensburg International Airport is continuing to gain popularity with potential Canadian travelers.

The St. Lawrence County Chamber of Commerce recently attended The Ottawa Travel and Vacation Show, held annually at the Shaw Centre in the Canadian capitol. The event typically attracts over 17,000 people.

St. Lawrence County Chamber of Commerce Executive Director Brooke Rouse said a booth set up by members of the Ogdensburg Bridge and Port Authority was well-visited by the Canadians in attendance.

"More people were aware of the Ogdensburg Airport this year," Ms. Rouse said in a press statement.

Ms. Rouse said the Canadians were particularly interested in low-cost flights being offered by Allegiant Air from the Ogdensburg airport to points in Florida. The smaller regional carrier Cape Air also operates from the airport.

"The representatives from the airport were swarmed with crowds the entire weekend, which is great for our county," Ms. Rouse said. "If we can get them here to fly, they will likely shop, gas up and spend a night to catch an early flight. The airport has done a great job of exhibiting visitor information and attractions, too. In time, they will learn more about what is here."

An hour from the border of St. Lawrence County, Ottawa, with a population of about 1.25 million, is an important market for tourism partners, according to Ms. Rouse.

She said the St. Lawrence County Chamber of Commerce has attended the Ottawa travel show on multiple occasions. This year's event was held on March 17 and 18.

"We reserve a double booth and have an attractive display that encompasses the entire county," Ms. Rouse said. "We invite partners to come up to speak with attendees and share promotional materials. There is a constant flow of people, and the more we can engage them, the more value we get out of the show."

Ms. Rouse said the Ottawa travel and vacation show is not only an opportunity to introduce Canadians to what St. Lawrence County and the north country have to offer, but it is also a chance to better understand the needs of neighbors north of the U.S. border.

"It's market research for us, too," she said.

Partner organizations that attended the Ottawa event from St. Lawrence County this year included the Frederic Remington Art Museum in Ogdensburg and the Nicandri Nature Center in Massena.

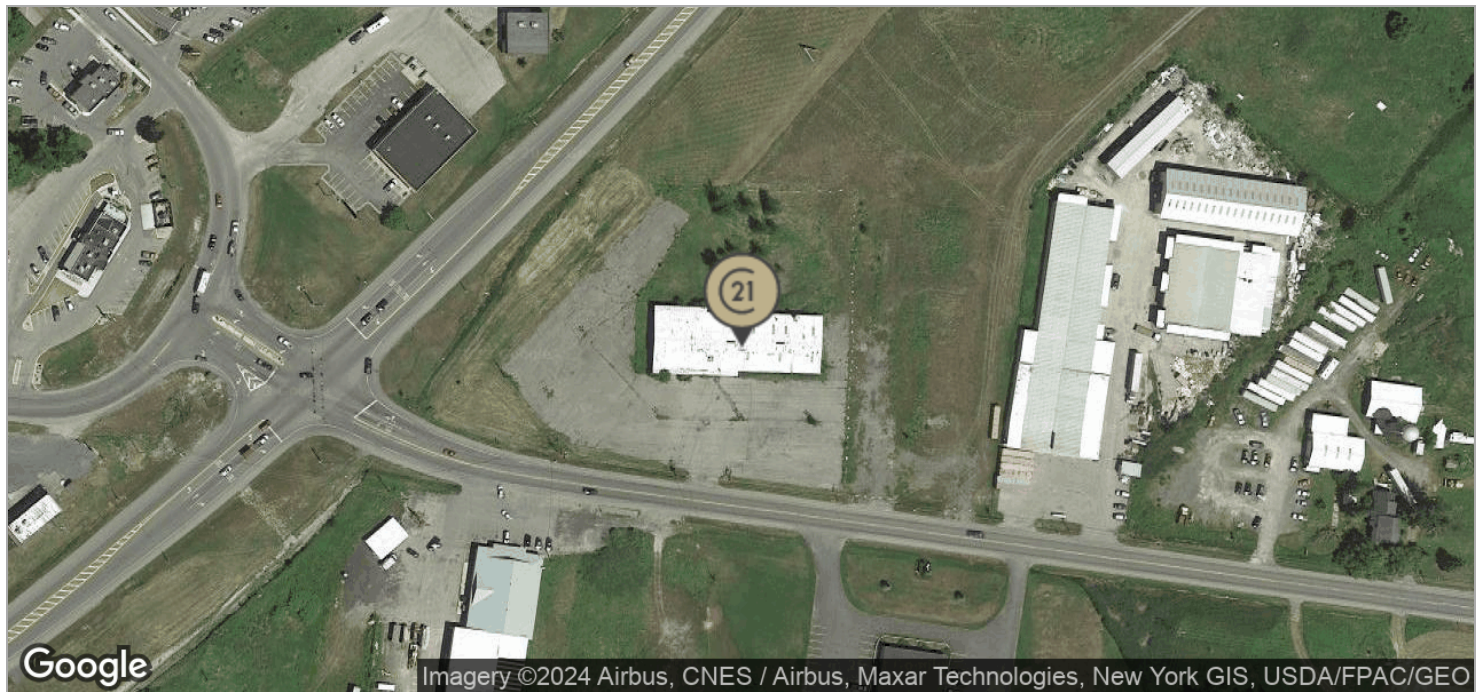
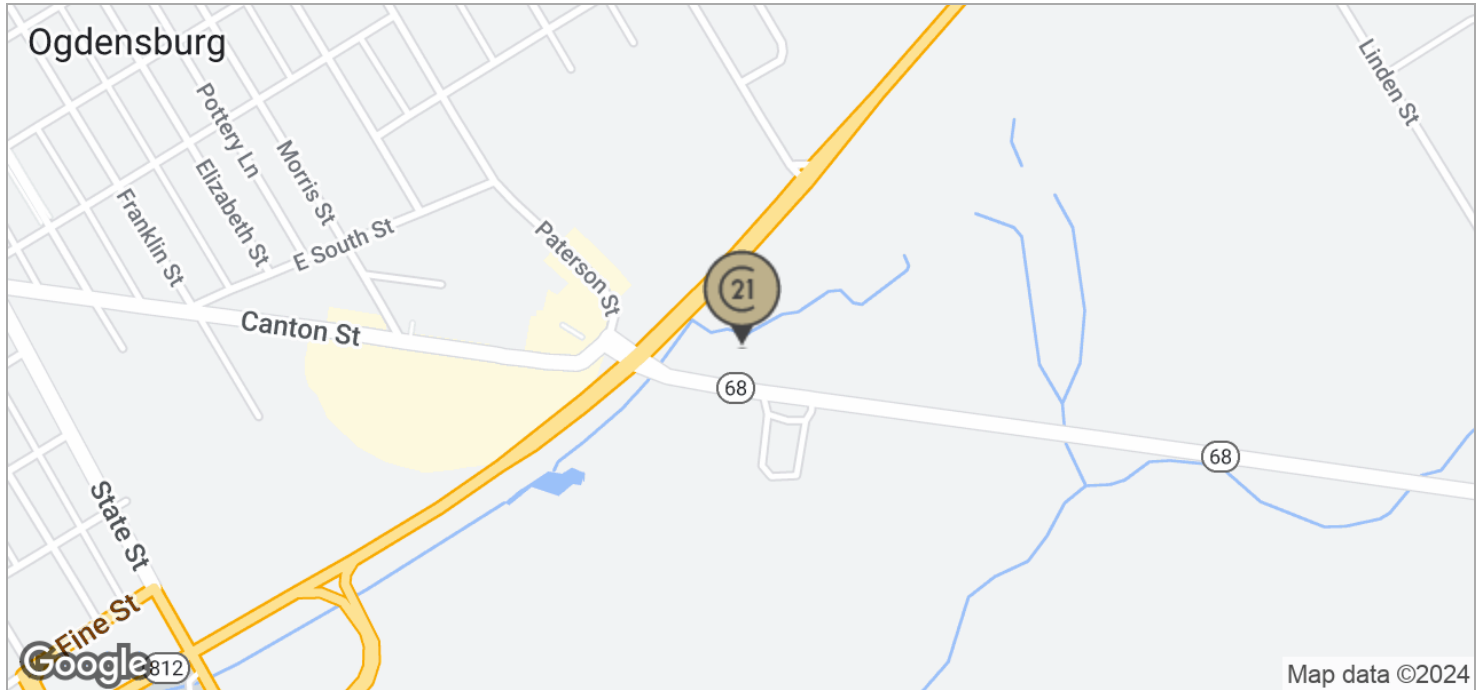
More information can be found about St. Lawrence County at www.VisitSTLC.com.

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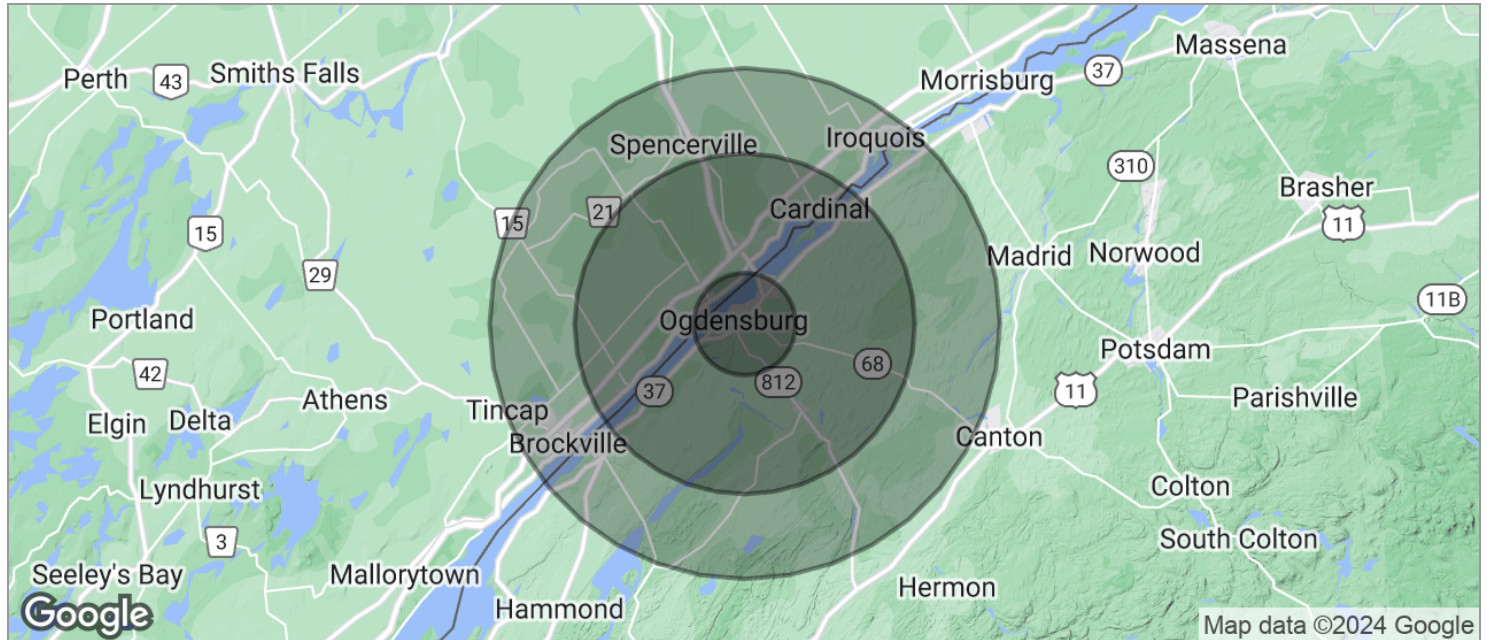
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POPULATION	3 MILES	10 MILES	15 MILES
TOTAL POPULATION	14,896	24,699	31,181
MEDIAN AGE	40.1	40.9	39.5
MEDIAN AGE (MALE)	38.9	39.9	38.6
MEDIAN AGE (FEMALE)	42.2	43.0	41.1
HOUSEHOLDS & INCOME	3 MILES	10 MILES	15 MILES
TOTAL HOUSEHOLDS	6,024	9,767	12,034
# OF PERSONS PER HH	2.5	2.5	2.6
AVERAGE HH INCOME	\$45,015	\$49,113	\$50,856
AVERAGE HOUSE VALUE	\$108,882	\$108,030	\$107,398

* Demographic data derived from 2020 ACS - US Census

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